

# PROCUREMENT REVIEW PACKET

**Distributor: Poultry Products, Commodity Processing  
RFP#1- 202223**

## ***Independent Cost / Price Analysis (Prepared Prior to Solicitation)***

Category	Amount
Total Cases (2021-2022 Usage)	122,700
Estimated Contract Value	\$7,500,000
Average Cost per Case	\$61.48

This independent estimate was developed prior to receipt of bids or proposals based on historical 2022-23 usage and expenditure data, in accordance with 2 CFR 200.324.

***Supporting Documentation Included in This Packet:***

- Affidavit of Publication – Distributor Bid (November 2022)
- Bid Financial & Per Case Analysis (12-5-2022)
- Brookwood Contract #1-202223 (7-1-2023 to 6-30-2024)
- Brookwood Contract #1-202223 (7-1-2024 to 6-30-2025)
- Brookwood Contract #1-202223 (7-1-2025 to 6-30-2026)
- Jennie-O/Hormel Contract #1-202223 (7-1-2023 to 6-30-2024)
- Jennie-O/Hormel Contract #1-202223 (7-1-2024 to 6-30-2025)
- Jennie-O/Hormel Contract #1-202223 (7-1-2025 to 6-30-2026)
- JTM Contract #1-202223 (7-1-2023 to 6-30-2024)
- JTM Contract #1-202223 (7-1-2024 to 6-30-2025)
- JTM Contract #1-202223 (7-1-2025 to 6-30-2026)
- Tyson Foods Contract #1-202223 (7-1-2023 to 6-30-2024)
- Tyson Foods Contract #1-202223 (7-1-2024 to 6-30-2025)
- Tyson Foods Contract #1-202223 (7-1-2025 to 6-30-2026)
- Yangs Contract #1-202223 (7-1-2023 to 6-30-2024)
- Yangs Contract #1-202223 (7-1-2024 to 6-30-2025)
- Yangs Contract #1-202223 (7-1-2025 to 6-30-2026)

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STATE OF WASHINGTON -- KING COUNTY

--88.

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411353

No.

PUGET SOUND JOINT PURCHASING

**Affidavit of Publication**

The undersigned, on oath states that he is an authorized representative of The Daily Journal of Commerce, a daily newspaper, which newspaper is a legal newspaper of general circulation and it is now and has been for more than six months prior to the date of publication hereinafter referred to, published in the English language continuously as a daily newspaper in Seattle, King County, Washington, and it is now and during all of said time was printed in an office maintained at the aforesaid place of publication of this newspaper. The Daily Journal of Commerce was on the 12<sup>th</sup> day of June, 1941, approved as a legal newspaper by the Superior Court of King County.

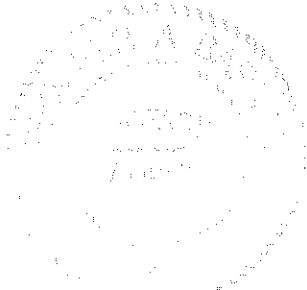
The notice in the exact form annexed, was published in regular issues of The Daily Journal of Commerce, which was regularly distributed to its subscribers during the below stated period. The annexed notice, a

BCSB:POULTRY PRODUCTS

was published on

11/16/22 11/30/22

The amount of the fee charged for the foregoing publication is the sum of \$193.20.



\_\_\_\_\_  
Subscribed and sworn to before me on

11/30/2022

\_\_\_\_\_  
Notary public for the State of Washington,  
residing in Seattle

Affidavit of Publication

# State of Washington, King County

## **Puget Sound Joint Purchasing Cooperative Poultry Products Bid Date: Jan. 4, 2023**

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**Puget Sound Joint  
Purchasing Cooperative  
Processing of USDA  
Commodity Poultry Products  
Bid # 1-202223**

### **INVITATION FOR BID**

Sealed Bids are being solicited by the Puget Sound Joint Purchasing Cooperative for Processing of USDA Commodity Poultry Products (Chicken & Turkey): Bid #1-202223 at 2661 N Pearl Street, #139, Tacoma, Washington 98407. Due date is Wednesday, January 4, 2023 at 3:00 PM PDT. Bids must be returned via email to [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Interested parties are invited to contact Mark Campbell at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org) or 425-760-6085 for proposal form packet and detailed specifications. Register online at [www.pugetsoundcoop.org](http://www.pugetsoundcoop.org). All documents are posted online. The Puget Sound Joint Purchasing Cooperative reserves the right to reject any or all proposals, and to waive any informalities or irregularities in any proposal or in the proposing.

Dates of publication in the Seattle Daily Journal of Commerce, November 16 and 30, 2022.

**11/30(411353)**

**PUGET SOUND JOINT PURCHASING ASSOCIATION**  
(DBA PUGET SOUND JOINT PURCHASING COOPERATIVE - PSJPC)

**REQUEST FOR PROPOSALS (RFP)**

**RFP NO. 1-202223**

**PROJECT TITLE: Proposals for Processed Donated USDA Foods & Commercial Equivalents**

**RFP's ACCEPTED UNTIL: 3:00 p.m., Pacific Standard Time (PST) on Wednesday, January 4, 2023**

**ESTIMATED CONTRACT PERIOD: July 1, 2023 – June 30, 2024.** Amendments extending the period of performance, if any, shall be at the sole discretion of PSJPC.

**CONSULTANT ELIGIBILITY:** This solicitation is open to those Consultants that satisfy the minimum qualifications stated herein and that are available for work in Washington State.

**SUBMIT PROPOSAL TO:** [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org)

**Proposals MUST be Delivered via Email**  
[mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org)

**FAXED PROPOSALS WILL NOT BE ACCEPTED**

All communications concerning this RFP must be directed only to the RFP Coordinator via email. Any other communication will be considered unofficial and non-binding on PSJPC. Consultants are to rely on written statements issued by the RFP Coordinator. Communication directed to parties other than the RFP Coordinator may result in disqualification of the Consultant.

This RFP is available at the Puget Sound Joint Purchasing Cooperative (PSJPC) website located at [www.pugetsoundcoop.org](http://www.pugetsoundcoop.org). All RFP amendments or Consultant questions and PSJPC answers will be posted to this site under "Resources" tab. All interested Consultants should notify our RFP coordinator that you would like to be included in our email list.

PSJPC, and its contractors and subcontractors, must not discriminate in any programs or services based on sex, race, creed, religion, color, national origin, age, marital status, honorably discharged veteran or military status, sexual orientation, gender expression, gender identity, disability, or the use of a trained dog guide or service animal by a person with a disability, and must comply with state and federal nondiscrimination laws, including Section 504 of the Rehabilitation Act of 1973, Title IX of the Education Amendments of 1972, the Americans with Disabilities Act, and Title VI of the Civil Rights Act of 1964, and Executive Order 11375. Questions and complaints of alleged discrimination should be directed to the Equity and Civil Rights Director at 360-725-6162/TTY: 360-664-3631; or P.O. Box 47200, Olympia, WA 98504-7200; or [equity@k12.wa.us](mailto:equity@k12.wa.us).

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

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**Section A. INTRODUCTION**

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**1. DEFINITIONS**

Definitions for the purposes of this RFP include:

**Agency or PSJPC** – The Puget Sound Joint Purchasing Cooperative and the entirety issuing this RFP.

**Amendment** – A unilateral change to the Solicitation that is issued by PSJPC at its sole discretion and posted to [www.pugetsoundcoop.org](http://www.pugetsoundcoop.org).

**Apparent Successful Vendor (ASV)** – A Vendor submitting a response to this Solicitation that is evaluated and is identified and announced by PSJPC as providing the best value to the Agency. Upon execution of a Contract, the ASV is referred to as the successful Vendor or the Contractor.

**Bid** – An offer, proposal, or quote for goods or services submitted in response to this RFP.

**Bidder** – Individual organization, public or private agency submitting a proposal in order to attain a contract with PSJPC. For purposes of this Solicitation, the terms Bidder, Consultant, and Vendor are interchangeable.

**Competitive Solicitation** – A documented formal process providing an equal and open opportunity to Vendors or Consultants culminating in a selection based on predetermined criteria.

**Complaint** – A process that may be followed by a Consultant prior to the deadline for proposal submission to alert PSJPC of certain types of asserted deficiencies in the Solicitation.

**Consultant** – Individual organization, public or private agency submitting a proposal in order to attain a contract with PSJPC. For purposes of this Solicitation, the terms Bidder, Consultant, and Vendor are interchangeable.

**Contractor** – Individual or company whose proposal has been accepted by PSJPC and is awarded a fully executed, written contract.

**Debriefing** – A short meeting an unsuccessful Vendor may request with the RFP Coordinator following the announcement of the Apparent Successful Vendor for the purpose of receiving information regarding the review and evaluation of that Vendor's Response.

**NPA** – National Processing Agreement for processing of USDA commodities.

**OSPI** – The Washington State Office of Superintendent of Public Instruction.

**Proposal** – A formal offer submitted in response to this RFP.

## **Processing of Commodity Poultry (Chicken & Turkey) RFP #1-202223**

**Proprietary Information** – Information such as patents, technological information or other related information that the Vendor or Consultant does not want released or shared with the public.

**Protest** – A process that may be followed by a Vendor after the announcement of the Apparent Successful Vendor to alert PSJPC to certain types of alleged errors in the evaluation of the Solicitation.

**Request for Proposals (RFP)** – Formal procurement document in which a service or need is identified but no specific method to achieve it has been chosen. The purpose of an RFP is to permit the consultant community to suggest various approaches to meet the need at a given price.

**RCW** – The Revised Code of Washington.

**Responsible Vendor** – An individual, organization, public or private agency, or other entity that has demonstrated the capability to meet all the requirements of the Solicitation and meets the elements of responsibility. (See RCW 39.26.160 (2))

**Responsive Vendor** – An individual, organization, public or private agency, or other entity who has submitted a Proposal that fully conforms in all material respects to the Solicitation and all its requirements, in both form and substance.

**RFP Coordinator** – An individual or designee who is employed by PSJPC and who is responsible for conducting this Solicitation.

**Solicitation** – A formal process providing an equal and open opportunity for Vendors culminating in a selection based upon predetermined criteria.

**Subcontractor** – An individual or other entity contracted by a Consultant to perform part of the services or to provide goods under the Contract resulting from this Solicitation. Subcontractors, if allowed, are subject to the advance approval of PSJPC.

**Vendor** – Individual organization, public or private agency submitting a proposal in order to attain a contract with PSJPC. For purposes of this Solicitation, the terms Bidder, Consultant, and Vendor are interchangeable.

## **2. PURPOSE OF REQUEST FOR PROPOSALS**

The Puget Sound Joint Purchasing Cooperative (PSJPC) is initiating this Request for Proposals (RFP) to solicit proposals to establish contracts for the processing of USDA Foods and commercial equivalents.

## **3. BACKGROUND**

This is a bid solicitation for Processed Donated USDA Foods to be used in Child Nutrition programs. The contract purchasers will be with member districts of the PSJPC. Distribution to member districts will be through the current awarded distribution agent of the PSJPC. PSJPC has over 130-member

## **Processing of Commodity Poultry (Chicken & Turkey)**

### **RFP #1-202223**

school districts and serves over 66,000,000 meals per school year. PSJPC member districts account for approximately 60% of the participation (ADP) in the State of Washington.

#### **4. OBJECTIVE AND SCOPE OF WORK**

The intent of this RFP is to capture items manufactured from USDA Commodity Foods by USDA approved processors. Items must be available via Net off Invoice (NOI) or Fee for Service (FFS) through our awarded distributor (Currently US Food Service (USFS)). However, Local Education Agencies (LEA) that have the capacity to receive direct shipments and can meet vendor minimum shipment requirements will be eligible to utilize this agreement for direct shipment.

PSJPC reserves the right to modify this Contract by agreement between PSJPC and the Contractor, so long as such modification is not more than 10% of the estimated Contract value. The awards will be based on the market basket items listed in the Bid Specifications (see Appendix D). Member districts that divert commodities to an awarded vendor may use entitlement value for any of that manufacturer's products that are on a National Processing Agreement (NPA) with the USDA and approved by the State of Washington. Awarded contractors must provide bid pricing on all NPA products using the commodity diverted for the contract period.

OSPI Food Distribution will allocate the USDA Foods to be used in the manufacturing process.

#### **5. VENDOR QUALIFICATIONS**

All vendors for School Year 2022-2023 shall be approved for processing by USDA with a National Processing Agreement (NPA) or a USDA approved In-State processor agreement for the State of Washington. Either agreement must be on file and approved by OSPI. Vendor must have an established contract with either K12Foodservice or Processor Link to track entitlement balances.

PSJPC reserves the right to reject proposals submitted by any source other than the above mentioned.

#### **6. PERIOD OF PERFORMANCE**

The period of performance of any contract resulting from this RFP is tentatively scheduled to begin on July 1, 2023 and end on June 30, 2024. The option to extend any contract resulting from this procurement shall be at the sole discretion of PSJPC.

As such, PSJPC reserves the right to amend to extend the contract for four (4) additional contract years through 2024-2025, 2025-2026, 2026-2027, 2027-2028, unless an emergency exists and/or special circumstances require a partial term extension. Decision to amend shall be based on sustained satisfactory performance, successful completion of project objectives, and availability of funding as decided by the PSJPC's designee.

Successful Vendors shall be required to attend the Annual food shows in conjunction with OSPI, WSNA, SNA or PSJPC meetings as requested. Additional services that are appropriate to the scope of this RFP, as determined by PSJPC, may be added to the resulting contract by a written amendment mutually agreed to and executed by both parties.

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**7. FUNDING**

PSJPC has estimated that the total contract value of this RFP is approximately six million two hundred thousand (\$6,200,000) dollars. Products will be ordered either through our awarded distributor or directly by member districts.

**8. SPECIFICATIONS**

See Appendix D for guidelines on Specifications. Should any additional federal or governing agency regulations be imposed affecting the processing of USDA Commodity products, PSJPC retains the option to amend specifications to meet the additional requirements.

**9. PAYMENT TERMS**

Items shipped to our distributor will be paid for by the PSJPC awarded distributor. Member districts requesting direct delivery, will issue a purchase order for payment. Direct shipments should be the vendors most favorable terms and FOB destination. Payment terms shall not be less than 30 days net unless prompt payment discount is offered and accepted. Proposals shall include Vendor's most favorable and competitive cost estimate.

**10. AMERICANS WITH DISABILITIES ACT**

PSJPC complies with the Americans with Disabilities Act (ADA). Consultants may contact the RFP Coordinator to receive this RFP in an alternative format.

**11. BUY AMERICAN**

Proposer will comply with the Buy American Provision, which dictates that Schools participating in the federal school meal programs are required to purchase domestic commodities and products for school meals to the maximum extent practicable. Domestic commodity or product means an agricultural commodity that is produced in the US and a food product that is processed in the US substantially using agricultural commodities that are produced in the US. Substantially means that over 51% of the final processed product (by weight or volume) must consist of agricultural commodities that were grown domestically. (7CFR 250.23 (a)(b), 250.17 (e)), (7CFR 210.21 (d)).

**12. FEDERAL RESTRICTIONS ON LOBBYING**

The Proposer must certify by signing and submitting the Proposer's Authorized Offer page of this RFP with submission of its Proposal, that under the requirements of Lobbying Disclosure Act, 2 U.S.C., Section 1601 et seq., (2CFR 200.326 (i)), no Federal appropriated funds have been paid or will be paid, by or on behalf of the contractor, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

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**13. DEBARMENT AND SUSPENSION**

The Proposer certifies, by submission of this Proposal, that neither it nor its "principals" (as defined in 49CFR 29.105 (p), 2CFR 200.326 (h), and RCW 39.26.200) is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal Agency or State of Washington agency.

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**Section B. GENERAL INFORMATION FOR VENDORS**

**1. RFP COORDINATOR**

The RFP Coordinator is the sole point of contact in PSJPC for this procurement. All communication between the Consultant and PSJPC upon receipt of this RFP shall be with the RFP Coordinator, as follows:

<b>Name:</b>	Mark Campbell, Executive Director
<b>Address:</b>	2661 N Pearl Street, #139 Tacoma, WA 98407
<b>Email Address:</b>	<a href="mailto:mark.campbell@pugetsoundcoop.org">mark.campbell@pugetsoundcoop.org</a>

All communications concerning this RFP must be directed only to the RFP Coordinator via email. Any other communication will be considered unofficial and non-binding on PSJPC. Consultants are to rely on written statements issued by the RFP Coordinator. Communication directed to parties other than the RFP Coordinator may result in disqualification of the Consultant.

**2. ESTIMATED SCHEDULE OF PROCUREMENT ACTIVITIES \***

Item	Action	Date
1.	PSJPC issues RFP	11/28/2022
2.	Question and Answer period	12/5/2022 to 12/9/2022
3.	PSJPC posts final Question and Answer Addendum or Amendment (if necessary)	12/13/2022
4.	Complaints due	12/28/2022
5.	Proposals due by 3 p.m. Pacific Standard Time (PST)	01/04/2023
6.	PSJPC conducts evaluation of written proposals	01/09/2023
7.	If Required - PSJPC conducts taste tests – samples from vendors to be sent to PSJPC site as directed by PSJPC Board or RFP Coordinator.	01/18/2023
8.	PSJPC announces "Apparent Successful Vendor(s)" and sends notification to unsuccessful Vendor(s)	01/25/2023
9.	PSJPC conducts debriefing conferences (if requested)	01/27/2023
10.	Contract negotiation begins	01/26/2023
11.	**Goal is to execute contract by February 14, 2023** Anticipated contract start date	07/01/2023

- PSJPC reserves the right to revise the above schedule.

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**RFP #1-202223**

**3. PROPOSER COMMUNICATION RESPONSIBILITIES**

Proposers will be responsible for communicating to the RFP Coordinator any issues, questions, additions or omissions concerning the solicitation during the question and answer period. Where requirements appear to prohibit or restrict vendor's participation, an explanation of the issue with suggested alternative language should be submitted via email to the RFP Coordinator by the deadline for Proposer Questions, Comments, and Complaints, consistent with Section B2, "Estimated Schedule of Procurement Activities". The solicitation process may continue. If changes result, written amendments will be made by the RFP Coordinator and provided by posting them on [www.pugetsoundcoop.org](http://www.pugetsoundcoop.org) as indicated above.

**4. COMPLAINT PROCEDURE**

The complaint process is available to Consultants interested in this RFP. The complaint process allows Consultants to focus on the Solicitation requirements and evaluation process and raise issues with these processes early enough in the process to allow PSJPC to correct a problem before proposals are submitted and time expended on evaluations.

A Consultant may submit a complaint based on any of the following:

- The Solicitation unnecessarily restricts competition;
- The Solicitation evaluation or scoring process is unfair or flawed; or
- The Solicitation requirements are inadequate or insufficient to prepare a proposal.

Consultants may submit complaints up to five (5) business days prior to the Proposal due date noted in the Estimated Schedule of Procurement Activities. However, Consultants are encouraged to submit complaints as soon as possible so PSJPC can rectify the issue(s) early in the process. Complaints must be submitted to the RFP Coordinator. In order to be considered a valid complaint, the complaint must meet the following requirements:

- Must be in writing.
- Should clearly articulate the basis for the complaint.
- Should include a proposed remedy.
- Submitted via email to the RFP Coordinator

Complaints not received by the deadline indicated in the Estimated Schedule of Procurement Activities, will not be reviewed by PSJPC. Vendors who fail to raise a complaint at this stage may waive its right for later consideration.

The RFP Coordinator and PSJPC Executive Board will review valid complaints and respond to the petitioner in writing. PSJPC will consider all complaints but is not required to adopt a complaint, in part or in full. PSJPC's response to the complaint is final and not subject to appeal. The response, and any changes to the RFP, will be posted at [www.pugetsoundcoop.org](http://www.pugetsoundcoop.org), prior to the proposal due date. Any complaint addressed during the complaint process cannot be raised during the protest process.

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**5. SUBMISSION OF PROPOSALS**

Vendors shall submit proposals as an attachment to an email addressed to the RFP Coordinator, **mark.campbell@pugetsoundcoop.org**, as indicated in Section B1 (type RFP #1-202223 in the email subject line.) Attachments to the email shall be a Microsoft Word or Portable Document Format (PDF) document. Zipped files may be received by PSJPC and can be used for submission of proposals. PSJPC does not assume responsibility for any problems with the electronic delivery of materials. **Proposals must be received by the RFP Coordinator by 3:00 p.m. (PST) on Wednesday, January 4, 2023**

Proposals not received by the deadline will not be reviewed. Late proposals will not be accepted and will be automatically disqualified from further consideration. Proposals must respond to the procurement requirements. Referring to material presented elsewhere is not considered a response. The proposal must be complete and must stand on its own merits.

Failure to respond to any portion of the procurement document may result in rejection of the proposal as non-responsive. All proposals and any accompanying documentation become the property of PSJPC and will not be returned.

**6. WITHDRAWAL/MODIFICATION**

Vendors are liable for all errors or omissions contained in their Responses. The Vendor may modify or withdraw his/her Proposal at any time prior to the due date and time set for Proposal opening by providing a written request to the RFP Coordinator from an authorized representative of the Vendor.

After Proposal opening: No Proposal shall be altered or amended. PSJPC may allow a Proposal to be withdrawn if the Vendor demonstrates that the prices were miscalculated. A low Proposer, who claims error and fails to enter into a contract with the PSJPC, may not submit a response to a subsequent RFP reissued by PSJPC for processing of the same USDA commodity.

PSJPC reserves the right to contact Proposer for clarification of Response contents.

**7. PROPRIETARY INFORMATION/PUBLIC DISCLOSURE**

Your entire response to this RFP is a public record and will be disclosed consistent with the Public Records Act, 42.56 RCW.

**A. CONFIDENTIAL DOCUMENTS**

For the purposes of this RFP, do not include confidential or proprietary information unless specifically requested by PSJPC.

If PSJPC requests confidential or proprietary information, you must clearly print the word "Confidential" on the lower right-hand corner of each page containing the confidential or proprietary information.

**B. PUBLIC RECORDS REQUESTS**

If a public records request seeks your proposal and the proposal contains pages clearly marked "Confidential", PSJPC will take the following steps:

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- i. We will notify you. We will identify the requestor and the date that PSJPC will disclose the requested records.
- ii. We will give you an opportunity to seek a court order to stop PSJPC from disclosing the records.
- iii. We will not evaluate or defend your claim of confidentiality. We will not withhold or redact your documents without a court order.

Refer questions to the RFP Coordinator.

**8. ADDENDUMS AND AMENDMENTS TO THE RFP**

In the event it becomes necessary to revise any part of this RFP, an addendum or an amendment will be published on the PSJPC website. For this purpose, the published Consultant questions and PSJPC answers, and any other pertinent information, shall be considered an addendum to the RFP. Additionally, all addenda referred to above will be released on [www.pugetsoundcoop.org](http://www.pugetsoundcoop.org). It will be the responsibility of interested Consultants to check the website periodically for addenda and amendments to the RFP.

**9. SMALL BUSINESS, MINORITY & WOMEN'S BUSINESS ENTERPRISES (MWBE), AND VETERAN-OWNED BUSINESS PARTICIPATION**

In accordance with the legislative findings and policies set forth in RCW 39-19, the State of Washington encourages participation in all of its contracts by firms certified by the Office of Minority and Women's Business Enterprises (OMWBE). Participation may be either on a direct basis in response to this RFP or on a subcontractor basis. For more information on certification, contact the Washington Office of Minority and Women's Business Enterprises.

In accordance with 2CFR 200.321 steps must be taken to assure that small and minority businesses, women's business enterprises and surplus labor firms must be used when possible.

RCW 43.60A.200 encourages the participation of Veteran and Service Member Owned Businesses certified by the Washington State Department of Veterans Affairs RCW 43.60A.195. For more information on certification, contact Washington State Department of Veteran Affairs.

Additionally, RCW 39.26, Section 1, and the Washington State Department of Enterprise Services Policy, encourages state agencies to buy from in-state small business, including microbusinesses and minibusinesses.

However, no preference will be included in the evaluation of proposals, no minimum level of MWBE participation shall be required as a condition for receiving an award, and proposals will not be rejected or considered non-responsive on that basis. Any affirmative action requirements set forth in federal regulations or statutes included or referenced in the contract documents will apply.

Self-Certification should be submitted with the Contractor Intake Form (Exhibit E).

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**10. ACCEPTANCE PERIOD**

Proposals must provide sixty (60) days for acceptance by PSJPC from the due date for receipt of proposals.

**11. RESPONSIVENESS**

All proposals will be reviewed by the RFP Coordinator to determine compliance with administrative and minimum requirements and instructions specified in this RFP. PSJPC may reject a Proposal as nonresponsive at any time for any of the following reasons:

- Incomplete Response
- Submission of a Response that proposes services that deviate from the scope and technical requirements set forth in this document and Exhibit B, Sample Contract, except as permitted in an amendment to this Solicitation
- Failure to meet the minimum Proposer qualifications or to comply with any requirement set forth in this RFP, including Attachments
- Submission of incorrect, misleading or false information
- History of prior unsatisfactory contractual performance.

The RFP Coordinator may contact any Proposer for clarification of the Proposal. If a proposal is deemed non-responsive, it shall be removed from consideration. Vendors whose proposals are found to be non-responsive shall be disqualified from further evaluation and shall be notified in writing. Within three (3) business days following such notification, the Proposer may request a Debriefing Conference that shall be limited to the reasons Proposer was found to be non-responsive. Refer to Debriefing of Unsuccessful Proposers procedure in Section D.

If a proposal meets all administrative and Vendor qualification requirements and submittal instructions, PSJPC shall continue with the written evaluation and, if applicable, the oral evaluation.

PSJPC reserves the right at its sole discretion to waive minor administrative irregularities.

**12. MOST FAVORABLE TERMS**

PSJPC reserves the right to make an award without further discussion of the proposal submitted. Therefore, the proposal should be submitted initially on the most favorable terms which the Vendor can propose. There will be no best and final offer procedure. PSJPC reserves the right to contact a Proposer for clarification of its proposal.

The Vendor should be prepared to accept this RFP for incorporation into a contract resulting from this RFP. Contract negotiations may incorporate some or all of the Vendor's proposal. It is understood that the proposal will become a part of the official procurement file on this matter without obligation to PSJPC.

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**13. CONTRACT AND GENERAL TERMS & CONDITIONS**

The Apparent Successful Vendor will be expected to enter into a contract which is substantially consistent with the same the sample contract and its General Terms and Conditions. In no event is a Proposer to submit its own standard contract terms and conditions in response to this RFP. The Proposer may submit exceptions as allowed in the Certifications and Assurances. PSJPC will review requested exceptions and accept or reject the same at its sole discretion.

Should contract negotiations fail to be completed within two (2) weeks after initiation, the PSJPC may immediately cease contract negotiations, declare the Vendor with the next highest score as the new Apparent Successful Vendor (per specification item), and enter into contract negotiations with that Vendor. This process will continue until the Contracts are signed or no qualified Vendors remain.

**14. COSTS TO PROPOSE**

PSJPC will not be liable for any costs incurred by the Vendor in preparation of a proposal submitted in response to this RFP, in conducting a presentation, or any other activities related to responding to this RFP.

**15. NO OBLIGATION TO CONTRACT**

This RFP does not obligate PSJPC to contract for services specified herein. PSJPC also reserves the right to cancel or to reissue the RFP in whole or in part, prior to execution of a contract without penalty.

**16. REJECTION OF PROPOSALS**

PSJPC reserves the right at its sole discretion to reject any and all proposals received without penalty and not to issue a contract as a result of this RFP.

**17. ESTIMATED USAGE**

Quantities indicated in Appendix E (in the Price Worksheet) are provided solely for the purpose of assisting Contractors in preparing their Response Documents as these are the only items that will be included in the overall pricing evaluation. Orders will be placed only on an as needed basis. Estimated usage data as stated herein shall not bind the PSJPC to purchase of said quantities. Usage estimates are based strictly upon historical data and may not reflect future requirements. Usage estimates reflect item quantities received through OSPI Donated Foods and/or items purchased through USFS (US Food Services) or any successor PSJPC vendor. The PSJPC does not represent or guarantee any minimum, and/or maximum purchase.

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**18. INSURANCE COVERAGE**

The Apparent Successful Vendor must comply with the insurance requirements identified in the General Terms and Conditions.

The Contractor shall, at its own expense, obtain and keep in force insurance coverage which shall be maintained in full force and effect during the term of the Contract. The Contractor shall furnish evidence in the form of a Certificate of Insurance that insurance shall be provided, and a copy shall be forwarded to PSJPC within fifteen (15) days of the contract effective date.

## Section C. PROPOSAL CONTENTS

Proposals must be formatted to print on eight and one-half by eleven (8 ½ x 11) inch paper size with individual sections clearly identified. The Letter of Submittal, excluding the signed Certifications and Assurances and Contractor Intake Form, shall be a maximum of one (1) page. The four (4) major sections of the proposal are to be submitted in the order noted below:

1. Letter of Submittal including signed:
  - a. Certifications and Assurances
  - b. Contractor Intake Form
2. Vendor Profile and References
3. Cost Proposal/Price Worksheet
4. Proposal Checklist

Proposals must provide information in the same order as presented in this document with the same headings. This will not only be helpful to the evaluators of the proposal but should assist the Consultant in preparing a thorough response.

Items in this section marked "mandatory" must be included as part of the proposal for the proposal to be considered responsive; however, these items are not scored. Items marked "scored" are those that are awarded points as part of the evaluation conducted by the evaluation team.

### 1. LETTER OF SUBMITTAL (MANDATORY)

The Letter of Submittal, the attached Certifications and Assurances (Exhibit A), and the attached Contractor Intake Form must be signed and dated by a person authorized to legally bind the Consultant to a contractual relationship, (e.g., the President or Executive Director if a corporation, the managing partner if a partnership, or the proprietor if a sole proprietorship).

Along with introductory remarks, please attach to the Letter of Submittal the following information about the Consultant and any proposed subcontractors:

1. Name, address, and telephone number of each principal officer (President, Vice President, Treasurer, Chairperson of the Board of Directors, etc.);
2. Location of the facility from which the Consultant would operate; and
3. A detailed list of all materials and enclosures included in the Proposal.

### 2. VENDOR PROFILE/REFERENCES (SCORED)

#### A. Project Management

1. **Management Team** – Provide a description of the proposed management team structure to be used during the course of the potential contract term, including any subcontractors.
2. **Staff Qualifications/Experience** – Identify staff, including subcontractors, who will be assigned to the potential contract, indicating the responsibilities and qualifications of such personnel.

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**B. Experience of the Vendor**

Include other relevant experience that indicates the qualifications of the Vendor, and any subcontractors, for the performance of the potential contract.

**C. References**

In Exhibit D, Vendor Profile and References, list names, addresses, telephone numbers, fax numbers and email addresses of three (3) business references for whom work has been accomplished and briefly describe the type of service provided for them. By submitting a proposal in response to this RFP, the vendor and team members grant permission to PSJPC to contact these references and others, who from PSJPC's perspective, may have pertinent information. PSJPC may or may not, at PSJPC's discretion, contact these references or others. Do not include current PSJPC staff or Board Members as references.

**D. Past Performance**

Provide information regarding past performance by indicating if the Vendor has received notification of contract breach in the past five (5) years. This does not lead to automatic disqualification. However, PSJPC reserves the right to disqualify Vendor proposals based on the Vendor's historical performance.

**E. Tracking of Entitlement Balances**

Tracking of commodity balances via K12Foodservice or Processor Link is mandatory. Indicate which software your company uses.

**3. COST PROPOSAL**

**A. Proposal Pricing**

Proposal prices must include all cost components needed for the delivery of the Processed Donated USDA Foods as described in this Solicitation document. All proposal pricing is to include FOB Destination (freight prepaid) to any location within the State of Washington.

Failure to identify all costs in a manner consistent with the instructions in this RFP is sufficient grounds for disqualification.

Pricing must include all discounts. Discounts/deviations in pricing must be for the described processed items. Discounts/deviations in pricing must be for both commercial and processed items.

PSJPC makes no volume commitment in this solicitation. The proposed pricing levels should reflect the market provided by the Contract resulting from this solicitation.

**B. Price Sheet (SCORED)**

Vendor shall extend unit pricing (cost per serving) as required. In the event of an error in the extension of prices, the unit pricing (cost per serving) shall prevail. Prices shall include all

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associated costs (e.g. brokerage, transportation, freight, or other fees, etc.). Prices are in US dollars. Vendor must complete Appendix E, Price Worksheet.

#### **C. Price Adjustments**

Contractor requests for adjustments in pricing will be considered at sole discretion of PSJPC and must be documented and referenced to Producer's Price Index increases. Any increase requests shall not exceed CPIU Seattle.

#### **D. Shipping Terms**

All goods will be shipped Freight on Board (FOB) destination, freight prepaid and included in unit pricing.

#### **E. Samples**

PSJPC reserves the right to ask for samples at Vendor's expense.

All samples provided to PSJPC shall be identical to products quoted by Vendor and shall be labeled with Vendor's name, stock number, proposal number, and solicitation line item number on the outside of each case. All samples are an express warranty, which shall also apply to all products provided under this contract. Vendors failing to comply with this requirement may have their proposal rejected or contract terminated.

Samples will be requested for taste testing after proposal opening and prior to contract award. Samples are to be shipped and received within five (5) working days of PSJPC notification. Failure to provide requested samples within five (5) working days after request may result in proposal rejection. Samples will be considered property of the PSJPC and will not be returned.

#### **F. Use of Subcontractors**

Please note if any subcontractors are certified by the Office of Minority and Women's Business Enterprises.

PSJPC may accept Responses that include third party involvement only if the Vendor submitting the Response agrees to take complete responsibility for all actions of such Subcontractors. Vendor must state whether Subcontractors are/are not being used.

If applicable, Vendor shall identify all subcontractors who will perform services in fulfillment of contract requirements, including their name, the nature of services to be performed, address, telephone, facsimile, email, federal tax identification number (TIN), and anticipated dollar value of each subcontract.

PSJPC reserves the right to approve or reject any and all Subcontractors the Vendor proposes.

#### **G. Required Processing Reports to PSJPC**

All contracted vendors will use either Processor Link or K12Foodservice to track member districts' commodity balances and ensure that they are updated on a timely basis.

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**Section D. EVALUATION AND CONTRACT AWARD**

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**1. EVALUATION PROCEDURE**

Responsive proposals will be evaluated strictly in accordance with the requirements stated in this RFP and any addenda issued. The evaluation of proposals shall be accomplished by an evaluation team, to be designated by PSJPC, which will determine the ranking of the proposals.

**2. AWARD CRITERIA**

The Award will be based on the total evaluation points by item and the Vendor's ability to meet the required product specifications listed in the proposal including past performance and reference responses. Total acquisition cost includes, but is not limited to, price, delivery, service, contract administration and terms of payment. Vendor will indicate each cost for items shown in Appendix E Price Worksheet.

Contract award shall be made to the Highest Scored Responsive and Responsible Vendor based on the evaluation and award criteria established herein and subject to consideration of all factors identified in RCW 43.19.1911. PSJPC may award line items to multiple vendors. Vendors whose proposals are determined to be non-responsive will be rejected and will be notified of the reasons for such rejection.

Subject to the provisions of RCW 43.19.1911 and Chapter 236-48 WAC, PSJPC reserves the right to: (1) Waive any informality; (2) Reject any or all Proposals, or portions thereof; (3) Accept any portion of the items proposed unless the Vendor stipulates all or nothing in their Proposal; (4) Cancel a solicitation and re-solicit Proposals; (5) Negotiate with the lowest Responsive and Responsible Vendor to determine if the proposal can be improved for the Purchaser; (6) Award in aggregate when in the best interest of PSJPC.

**In the event an awarded contractor cannot fulfill purchase orders submitted, PSJPC reserves the right to re-award a contract to the next highest scored Vendor.**

**3. EVALUATION PROCESS AND SCORING**

The following points will be assigned to the proposals for evaluation purposes.

**A. Initial Determination of Responsiveness**

Responses will be reviewed initially by the RFP Coordinator to determine on a pass/fail basis compliance with administrative requirements as specified herein. Evaluation teams will only evaluate Responses meeting these requirements.

Responses meeting the Initial Determination of Responsiveness will then be reviewed on a pass/fail basis to determine if the Response meets the Mandatory requirements. Only responses meeting all Mandatory requirements will be further evaluated.

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PSJPC reserves the right to determine at its sole discretion whether Vendor's Response to a Mandatory requirement is sufficient to pass. If, however, all responding Vendors fail to meet any single Mandatory item, PSJPC may cancel the solicitation and reject all proposal

**B. Responsiveness Evaluation**

Only Responses that pass the Initial Determination of Responsiveness review will be evaluated based on the requirements in this Solicitation.

Pursuant to RCW 43.19.1911 (9), in determining Vendor responsibility, the following elements shall be given consideration:

- a) The ability, capacity, and skill of the Vendor to perform the contract or provide the service required (fulfillment of purchase orders);
- b) The character, integrity, reputation, judgment, experience, and efficiency of the Vendor;
- c) Whether the Vendor can perform the contract within the time specified (fulfillment of purchase orders);
- d) The quality of performance of previous contracts or services;
- e) The previous and existing compliance by the Vendor with laws relating to the contract or services;
- f) Such other information as may be secured having a bearing on the decision to award the contract;
- g) Close adherence to the food specifications as indicated in Appendix D, Specifications.

During Response evaluation, PSJPC reserves the right to make reasonable inquiry to determine the responsibility of any Vendor. Requests may include, but are not limited to, financial statements, credit ratings, references, record of past performance, clarification of Vendor's offer, and on-site inspection of Vendor's or Vendor's subcontractor's facilities. Failure to respond to said request(s) may result in Response being rejected as non-responsive.

**C. Scoring**

The following criteria describe how the evaluation and award process will be conducted for the Award of the Processed Donated USDA Foods for the Puget Sound Joint Purchasing Cooperative (PSJPC)

The Award will be based on the total acquisition cost and evaluation points by item, group of items or aggregate total (category) depending on what is deemed by PSJPC to be in the best interest of member districts. The categories for scoring purposes are as follows

- 1 - Chicken: Breaded/Battered)
- 2 - Chicken: Flavored (Taco, Orange, lemongrass, etc)
- 3 - Chicken: Pieces/Chunks/Corn Dogs
- 4 - Turkey: Pre-sliced meats and sandwich logs
- 5 - Turkey: Patties/Crumbles/Meatballs and Franks
- 6 - Turkey: Diced/Chunked/Shredded and Toppings

Scores will be totaled to determine successful vendor(s).

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**Criteria for scoring shall be:**

a) **General Specifications/Nutritionals** – (please see Appendix D, Specifications)  
Pass / Fail on listed areas.

b) **Business Stability/References – 15 Points possible**  
PSJPC will evaluate all submissions and award points based on reference checks and historical performance of vendor.

c) **Price – 55 Points possible** (scored by PSJPC RFP Coordinator or designee)  
Cost per serving and/or cost per ounce will be used in the evaluation process to determine lowest competitive pricing. The scoring chart below will be used for each of the items on this solicitation.

Vendor/Processor	Vendor item ID Code	Description Example: Chicken Nugget or similar item	Cost per Serving	Points Awarded
			Lowest cost per/serving	55 pts
			Second lowest cost per serving	50 pts
			Third lowest cost per serving	45 pts
			Fourth lowest cost per serving	40 pts
			Fifth lowest cost per serving	35 pts
			Sixth lowest cost per serving	30 pts
			Seventh lowest cost per serving	25 pts

d) **Acceptability – Flavor, Texture, Appearance – 45 Points possible**  
Select member districts will provide acceptability data. The feedback from LEAs will be combined and assigned the following points:

Vendor/Process or	Vendor item ID Code	Description Example: Chicken Nugget or similar item	Taste Testing	Points Awarded
			Highest taste test score	45 pts
			Second highest taste test score	40 pts
			Third highest taste test score	35 pts

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			Fourth highest taste test score	30 pts
			Fifth highest taste test score	25 pts
			Sixth highest taste test score	20 pts
			Seventh highest taste test score	15 pts

**If two or more vendors' scores are exactly equal, the award will be offered to the vendor whose products are the most advantageous for National School Lunch and School Breakfast Program menu planning purposes.**

**NOTIFICATION TO VENDORS**

Proposals that have not been selected for further negotiation or award will be notified via email by the RFP Coordinator.

**5. DEBRIEFING OF UNSUCCESSFUL VENDORS**

Upon request, an individual debriefing conference will be scheduled with an unsuccessful Vendor. The request for a debriefing conference must be received by the RFP Coordinator within three (3) business days after the Notification of Unsuccessful Vendor email is sent to the Consultant. The debriefing must be held within three (3) business days of the request, unless otherwise agreed upon by the RFP Coordinator and Vendor.

Discussion will be limited to a critique of the requesting Consultant's proposal. Comparisons between proposals or evaluations of the other proposals will not be allowed. Debriefing conferences may be conducted by virtual conference call and will be scheduled for a maximum of thirty minutes.

Please note, because the debrief process must occur before making an award, PSJPC likely will schedule the Debrief Conference shortly after the announcement of the ASV and the Vendor's request for a Debrief Conference. PSJPC will not allow the debrief process to delay the award. Therefore, Vendors should plan for contingencies and alternate representatives; Vendors who are unwilling or unable to attend the Debrief Conference will lose the opportunity to protest.

**6. PROTEST PROCEDURE**

This protest procedure is available to Consultants who submitted a response to this RFP document and who have participated in a debriefing conference. Upon completion of the debriefing conference, the Consultant is allowed five (5) business days to file a protest of the procurement with the RFP Coordinator. Protests must be submitted by email, and must be followed by an original, signed document.

Consultants protesting this procurement shall follow the procedures described below. Protests that do not follow these procedures shall not be considered. This protest procedure constitutes the sole administrative remedy available to Consultants under this procurement.

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All protests must be in writing and signed by the protesting party or an authorized Agent. The protest must state the grounds for the protest including specific facts and complete statements of the action(s) being protested. The protesting party may submit with the protest any documents or information deemed relevant. A description of the relief or corrective action being requested should also be included. All protests shall be addressed to the RFP Coordinator.

Only protests stipulating an issue of fact concerning the following subjects shall be considered:

- A matter of bias, discrimination or conflict of interest on the part of the evaluator/evaluation team;
- Errors in computing the score; and/or
- Non-compliance with procedures described in the procurement document or PSJPC policy.

Protests not based on procedural matters will not be considered. Protests will be rejected as without merit if they address issues such as: 1) an evaluator's professional judgment on the quality of a proposal, 2) PSJPC's assessment of its own and/or other agencies needs or requirements, or 3) a complaint raised during the Complaint Procedure.

Upon receipt of a protest, a protest review will be held by PSJPC. The PSJPC Board, RFP Coordinator or a designee who was not involved in the procurement will consider the record and all available facts and issue a decision within ten (10) business days of receipt of the protest. If additional time is required, the protesting party will be notified.

In the event a protest may affect the interest of another Consultant that submitted a proposal, such Consultant will be given an opportunity to submit its views and any relevant information on the protest to the RFP Coordinator.

The final determination of the protest shall:

- Find the protest lacking in merit and uphold PSJPC's action; or
- Find only technical or harmless errors in PSJPC's procurement process and determine PSJPC to be in substantial compliance and reject the protest; or
- Find merit in the protest and provide PSJPC options which may include:
  - Correct the errors and re-evaluate all proposals, and/or
  - Reissue the RFP document and begin a new process, or
  - Make other findings and determine other courses of action as appropriate.

If PSJPC determines that the protest is without merit, PSJPC will enter into a contract with the Apparent Successful Vendor. If the protest is determined to have merit, one of the alternatives noted in the preceding paragraph will be taken.

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**Section E. RFP EXHIBITS**

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Exhibit A Certifications and Assurances  
Exhibit B Sample Contract  
Exhibit C General Terms and Conditions  
Exhibit D Vendor Profile and References  
Exhibit E Contractor Intake Form  
Exhibit F Proposal Checklist

Separate Attachments

Appendix D: Specifications  
Appendix E: Price Worksheet

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**EXHIBIT A: CERTIFICATION AND ASSURANCES**

***Vendor must sign and include the full text of this Exhibit A with their proposal.***

Vendor makes the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. Vendor declares that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, Vendor may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of sixty (60) days following receipt, and it may be accepted by PSJPC without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the sixty (60) day period.
4. In preparing this proposal, Vendor has not been assisted by any current or former employee of the PSJPC whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. Vendor understands that PSJPC will not reimburse Vendor for any costs incurred in the preparation of this proposal. All proposals become the property of PSJPC, and Vendor claims no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Vendor and will not knowingly be disclosed by Vendor prior to opening, directly or indirectly, to any other Vendor or to any competitor.
7. Vendor agrees that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, Vendor has described those exceptions in detail on a page attached to this document.
8. No attempt has been made or will be made by the Vendor to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
9. Vendor grants PSJPC the right to contact references and others, who may have pertinent information regarding the Vendor's prior experience and ability to perform the services outlined in this procurement.
10. Vendor acknowledges that if awarded a contract with PSJPC, Vendor is required to comply with all applicable state and federal civil rights and other laws. Failure to comply may result in Contract

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termination. Vendor agrees to submit additional information about its nondiscrimination policies, at any time, if requested by PSJPC.

11. Vendor certifies that Vendor has not, within the three-year period immediately preceding the date of release of this competitive solicitation, been determined by a final and binding citation and notice of assessment issued by the Department of Labor and Industries or through a civil judgment to have willfully violated state minimum wage laws (RCW 49.38.082; Chapters 49.46 RCW, 49.48 RCW, or 49.52 RCW).
12. Vendor has not been debarred or otherwise restricted from participating in any public contracts.
13. Vendor certifies that Vendor has not willfully violated Washington State's wage payment laws within the last three (3) years.
14. Vendor acknowledges its obligation to notify PSJPC of any changes in the certifications and assurances above.

***I certify under penalty of perjury of the laws of the State of Washington that the foregoing is true and correct.***

<b>Signature of Vendor</b>	<b>Date</b>	<b>Place Signed (City, State)</b>
<b>Print Name</b>	<b>Title</b>	<b>Organization Name</b>

**EXHIBIT B: SAMPLE CONTRACT**  
(NOT INTENDED FOR COMPLETION, SAMPLE ONLY)

Contract No. \_\_\_\_\_

between

**PUGET SOUND JOINT PURCHASING COOPERATIVE**  
(hereinafter referred to as PSJPC)  
2661 N PEARL STREET, #139  
TACOMA, WA 98407

and

**[CONTRACTOR NAME]**  
(hereinafter referred to as Contractor)  
[Contractor Address]

Federal Identification #: \_\_\_\_\_

State of Washington: Unified Business Identifier #: \_\_\_\_\_

In consideration of the promises and conditions contained herein, PSJPC and Contractor do mutually agree as follows:

**I. DUTIES OF THE CONTRACTOR**

A. The general objective(s) of this contract is/are as follows:

[A brief description of the agreed upon services will be included here.]

B. In order to accomplish the general objective(s) of this contract, Contractor shall perform the following specific duties to the satisfaction of the PSJPC's designee, [PSJPC RFP Coordinator]:

[A description of the work to be performed by Contractor in detail, including a breakdown of the quantifiable steps or components of what the Contractor is to do will be included here.]

C. The Contractor shall produce the following written reports or other written documents (deliverables) by the dates indicated below:

[Deliverables may be listed here.]

All written reports/documents required under this contract must be delivered to the PSJPC's designee or RFP coordinator in accordance with the schedule above.

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**II. CONDITIONS OF COMMENCEMENT OF PERFORMANCE AND SCHEDULE OF PERFORMANCE**

No costs shall be incurred under this Contract until fully executed and subsequent to the termination date.

The schedule of performance of Contractor's duties is as follows:  
[start date], or date of execution, whichever is later, through [end date].

**III. DUTIES OF THE PSJPC**

A. In consideration of Contractor's satisfactory performance of the duties set forth herein, PSJPC member districts will order Contractor products at a rate not to exceed a total of \$. Payment for satisfactory performance shall not exceed this amount unless the parties mutually agree to a higher amount prior to the commencement of any work, which will cause the maximum payment to be increased.

**Maximum consideration for this entire contract shall not exceed \$.**

Funds for the payment of this contract are provided by member districts and our awarded distributor US Food Service. Payment shall be made to the Contractor as follows:

Invoice(s) will be paid only after approval by the PSJPC's awarded distributor or member district.

**IV. RENEWAL (OPTIONAL CLAUSE)**

PSJPC has the right to renew this contract in whole or in part for the year(s) [renewal year (s)] by giving notice on or before [date] to the Contractor, unless an emergency exists, and/or special circumstances require a partial term extension. If PSJPC provides such notice to the Contractor, the Contractor shall be obligated to enter into a contract with the same fiscal obligations as the previous contract year, provided that PSJPC and Contractor shall negotiate any revision of additional services or goals beyond those encompassed in the previous contract.

**V. CONTRACT MANAGEMENT**

The following shall be the contact person for all communications and billings regarding the performance of this contract.

<b>Contractor</b>	<b>PSJPC</b>
[Contract Manager's Name]	Mark Campbell
[Contract Manager's Title]	Exec. Director PSJPC
[Contract Manager's Address]	2661 N Pearl St., #139 Tacoma, WA 98407
Phone:	Phone: (425) 760-6085
Fax:	
Email: [Contract Manager's Email Address]	Email: mark.campbell@pugetsoundcoop.org

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**VI. INCORPORATION OF ATTACHMENTS AND ORDER OF PRECEDENCE**

Each of the attachments listed below is by this reference hereby incorporated into this contract. In the event of an inconsistency in this contract, the inconsistency shall be resolved by giving precedence in the following order:

- Applicable Federal and State of Washington statutes and regulations
- Special Terms and Conditions as contained in this basic contract instrument
- Attachment A – Contract for Services, General Terms and Conditions
- Attachment B – Request for Proposals with any formal RFP amendments that change scope of work, etc.
- Attachment C – Contractor's Proposal
- Any other provision, term or material incorporated herein by reference or otherwise incorporated.

**VII. APPROVAL**

This contract shall be subject to the written approval of the PSJPC's authorized representative and shall not be binding until so approved. The contract may be altered, amended, or waived only by a written amendment executed by both parties.

We the undersigned agree to the terms of the foregoing contract.

[Contractor Name]

Puget Sound Joint Purchasing Cooperative

	Delene Andrew, PSJPC Board Chair
Signature	Title
Print Name	Date

Who certifies that he/she is the Contractor identified herein, OR a person duly qualified and authorized to bind the Contractor so identified to the foregoing Agreement.

Non-profit organization?  yes\*  no  
 \*If yes, under what IRS section?  
 Please attach a copy.

\_\_\_\_\_

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**EXHIBIT C: GENERAL TERMS AND CONDITIONS**

**Contract for Services GENERAL TERMS AND CONDITIONS**

1. **Access to Data.** In compliance with Chapter 39.26 RCW, the Contractor shall provide access to data generated under this Contract to the PSJPC and member districts at no additional cost. This includes access to all information that supports the findings, conclusions, and recommendations of the Contractor's reports, including computer models and methodology for those models.
2. **Alterations and Amendments.** This Contract may be amended only by mutual agreement of the parties. Such amendments shall not be binding unless they are in writing and signed by personnel authorized to bind each of the parties.
3. **Americans with Disabilities Act (ADA) of 1990, Public Law 101-336, also referred to as the "ADA" 28 CFR Part 35.** The Contractor must comply with the ADA, which provides comprehensive civil rights protection to individuals with disabilities in the areas of employment, public accommodations, state and local government services, and telecommunications.
4. **Assignment.** Neither this Contract, nor any claim arising under this Contract, shall be transferred or assigned by the Contractor without prior written consent of the PSJPC.
5. **Assurances.** The PSJPC and the Contractor agree that all activity pursuant to this Contract will be in accordance with all applicable current federal, state and local laws, rules and regulations.
6. **Attorney's Fees.** In the event of litigation or other action brought to enforce contract terms, each party agrees to bear its own attorney's fees and costs.
7. **Audit Requirements.** If the Contractor is a Subrecipient of federal awards as defined by the Office of Management and Budget (OMB) CFR, Part 200, Subpart F, and expends seven hundred and fifty thousand dollars (\$750,000) or more in federal awards (does not apply to contracts for goods and services) from all federal sources in any fiscal year beginning on or after December 26, 2014, the Contractor shall procure at their expense a single or program specific audit for that year. The Contractor shall incorporate OMB CFR, Part 200, Subpart F audit requirements into all contracts between the Contractor and its Subcontractors who are Sub-recipients of federal awards. The Contractor shall comply with any future amendments to OMB and any successor or replacement Circular or regulation.
8. **Budget Revisions.** Any monetary amount budgeted by the terms of this Contract for various activities and line item objects of expenditure may be revised without prior written approval of PSJPC, so long as the revision is no more than ten percent (10%) of the original line item amount and the increase in an amount is offset by a decrease in one or more other amounts equal to or greater than the increase. Member districts with commodity balances may order any item from the contractor that has a NPA and the contractor has provided pricing to the PSJPC. All other budget revisions exceeding ten percent (10%) shall only be made with the prior written approval of the PSJPC.

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**9. Certification Regarding Debarment, Suspension, and Ineligibility.** The Contractor certifies that neither it nor its principals are debarred, suspended, proposed for debarment, or voluntarily excluded from participation in transactions by any federal department or agency. The Contractor further certifies that they will ensure that potential subcontractors or any of their principals are not debarred, suspended, proposed for debarment, or voluntarily excluded from participation in covered transactions by any federal department or agency. "Covered transactions" include procurement contracts for goods that are expected to equal or exceed twenty-five thousand dollars (\$25,000). Contractor may do so by obtaining a certification statement from the potential subcontractor or subrecipient or by checking online at the System for Award Management (SAM), Excluded Parties List. The Contractor shall immediately notify the PSJPC if, during the term of this contract, Contractor becomes debarred. The PSJPC may immediately terminate this Contract by providing Contractor written notice if Contractor becomes debarred during the term of this Contract.

The Contractor also certifies that neither it nor its principals are debarred, suspended, or proposed for debarment from participation in transactions by any state department or agency. The Contractor further certifies that they will ensure that potential subcontractors or any of their principals are not debarred, suspended, or proposed for debarment from participation in covered transactions by any state department or agency.

**10. Certification Regarding Lobbying.** The Contractor certifies that Federal-appropriated funds will not be used to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress or an employee of a member of Congress in obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Contractor must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Contractor shall require its subcontractors to certify compliance with this provision. Add 2 CFR 200.326(i)

**11. Certification Regarding Wage Violations.** The Contractor certifies that within three (3) years prior to the date of execution of this Contract, Contractor has not been determined by a final and binding citation and notice of assessment issued by the Washington Department of Labor and Industries or through a civil judgment entered by a court of limited or general jurisdiction to have willfully violated, as defined in RCW 49.48.082, any provision of RCW Chapters 49.46, 49.48, or 49.52.

The Contractor further certifies that it will remain in compliance with these requirements during the term of this Contract. Contractor will immediately notify the PSJPC of any finding of a willful violation entered by the Washington Department of Labor and Industries or through a civil judgment entered by a court of limited or general jurisdiction entered during the term of this Contract.

**12. Change in Status.** In the event of substantive change in the legal status, organizational structure, or fiscal reporting responsibility of the Contractor, Contractor agrees to notify the PSJPC of the change. Contractor shall provide notice as soon as practicable, but no later than thirty (30) days after such a change takes effect.

**13. Confidentiality.** The Contractor acknowledges that all of the data, material and information which originates from this Contract, and any student assessment data, material and

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information which will come into its possession in connection with performance under this Contract, consists of confidential data owned by the PSJPC or confidential personally identifiable data subject to the federal Family Educational Rights and Privacy Act or other privacy laws, and that disclosure to or use by third parties would be damaging. The Contractor, therefore, agrees to hold all such material and information in strictest confidence, not to make use thereof other than for the performance of this Contract, to release it only to authorized employees and agents requiring such information and not release or disclose it to any other party. The Contractor agrees to release such information or material only to employees and agents who have signed a written agreement expressly prohibiting disclosure.

- 14. Covenant Against Contingent Fees.** The Contractor warrants that no person or selling agent has been employed or retained to solicit or secure this Contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, excepting bona fide employees or bona fide established agent maintained by the Contractor for the purpose of securing business. The PSJPC shall have the right, in the event of breach of this clause by the Contractor, to annul this Contract without liability or, in its discretion, to deduct from the contract price or consideration or recover by other means the full amount of such commission, percentage, brokerage or contingent fees.
- 15. Disputes.** In the event that a dispute arises under this Contract, it shall be determined by a Dispute Board in the following manner: (1) The PSJPC shall appoint a member to the Dispute Board; (2) the Contractor shall appoint a member to the Dispute Board; (3) the PSJPC and the Contractor shall jointly appoint a member to the Dispute Board; (4) the Dispute Board shall evaluate the dispute and make a determination of the dispute; and, the determination of the Dispute Board shall be final and binding on the parties hereto.
- 16. Entire Agreement.** This Contract contains all the terms and conditions agreed upon by the parties. No other understandings, oral or otherwise, regarding the subject matter of this Contract shall be deemed to exist or to bind any of the parties hereto.
- 17. Ethical Conduct.** Neither the Contractor nor any employee or agent of the Contractor shall participate in the performance of any duty or service in whole or part under this Contract in violation of, or in a manner that violates any provision of the Ethics in Public Service law at Chapter 42.52 RCW, RCW 42.17A.550, RCW 42.17A.555, and RCW 41.06.250 prohibiting the use of public resources for political purposes.
- 18. Force Majeure.** Neither party shall be liable for any delay in or impairment of performance resulting in whole or in part from fire, floods or other catastrophes, acts of God, severe weather conditions; strikes, lockouts or labor disruptions; war, riots, embargo delays, raw material market conditions, the inability to procure supplies or raw materials; or shortages of transportation equipment, fuel or labor; or any other circumstance or cause beyond the reasonable control of the party. Additionally, manufacture, shipment and delivery are subject to any prohibition, restriction, priority allocation regulation or condition imposed by or on behalf of the United States of America or any other governmental body with appropriate jurisdiction which may prevent or interfere with fulfillment of any order.

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**19. Governing Law and Venue.** This Contract shall be construed and interpreted in accordance with the laws of the State of Washington and the venue of any action brought hereunder shall be in Superior Court for Pierce County.

**20. Indemnification.** To the fullest extent permitted by law, Contractor shall indemnify, defend and hold harmless the PSJPC and all officials, agents, and employees of the PSJPC, from and against all claims for injuries or death arising out of or resulting from the performance of this Contract. "Claim" as used in this Contract, means any financial loss, claim, suit, action, damage, or expense, including but not limited to attorney's fees, attributable for bodily injury, sickness, disease, or death, or injury to or destruction of tangible property including loss of use resulting therefrom. Additionally, "claims" shall include but not be limited to, assertions that the use or transfer of any software, book, document, report, film, tape or sound reproduction or material of any kind, delivered hereunder, constitutes an infringement of any copyright, patent, trademark, trade name, or otherwise results in an unfair trade practice or in unlawful restraint of competition.

Contractor expressly agrees to indemnify, defend, and hold harmless the PSJPC for any and all claims, costs, charges, penalties, demands, losses, liabilities, damages, judgments, or fines out of or incident to Contractor's or subcontractor's performance or failure to perform the Contract. Each party to this Contract shall be responsible for its own acts and/or omissions and those of its officers, employees and agents. No party to this Contract shall be responsible for the acts and/or omissions of the entities or individuals not a party to this contract. For the avoidance of doubt, Contractor shall not be responsible for damage or liability resulting from (i) a product becoming adulterated or misbranded after such product has left Contractor's control, (ii) the PSJPC's refusal to cooperate with Contractor in the investigation or defense of a claim covered hereunder, (iii) Contractor agreeing to settle a claim covered hereunder without Contractor's written consent, or (iv) products being resold by the PSJPC other than in the ordinary course of business.

Contractor waives its immunity under Title 51 RCW to the extent it is required to indemnify, defend and hold harmless PSJPC and its agents, employees, or officials.

**21. Independent Capacity of the Contractor.** The parties intend that an independent Contractor relationship will be created by this Contract. The Contractor and his/her employees or agents performing under this Contract are not employees or agents of the PSJPC. The Contractor will not hold himself/herself out as nor claim to be an officer or employee of the PSJPC by reason hereof, nor will the Contractor make any claim or right, privilege, or benefit which would accrue to such employee under law. Conduct and control of the work will be solely with the Contractor.

**22. Insurance.**

**a. Worker's Compensation Coverage.** The Contractor shall at all times comply with all applicable worker's compensation, occupational disease, and occupational health and safety laws, statutes, and regulations to the fullest extent applicable. This requirement includes the purchase of industrial insurance coverage for the Contractor's employees, as may now hereafter be required of an "employer" as defined in Title 51 RCW. Such worker's compensation and occupational disease requirements shall include coverage for all employees of the Contractor, and for all employees of any subcontract retained by

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the Contractor, suffering bodily injury (including death) by accident or disease, which arises out of or in connection with the performance of this Contract. Satisfaction of these requirements shall include, but shall not be limited to:

- 1) Full participation in any required governmental occupational injury and/or disease insurance program, to the extent participation in such a program is mandatory in any jurisdiction;
- 2) Purchase worker's compensation and occupational disease insurance benefits to employees in full compliance with all applicable laws, statutes, and regulations, but only to the extent such coverage is not provided under mandatory governmental program in "a" above, and/or;
- 3) Maintenance of a legally permitted and governmentally approved program of self-insurance for worker's compensation and occupational disease.

Except to the extent prohibited by law, the program of the Contractor's compliance with worker's compensation and occupational disease laws, statutes, and regulations in 1), 2), and 3) above shall provide for a full waiver of rights of subrogation against the PSJPC, its directors, officers, and employees.

If the Contractor, or any subcontractor retained by the Contractor, fails to effect and maintain a program of compliance with applicable worker's compensation and occupational disease laws, statutes, and regulations and the PSJPC incurs fines or is required by law to provide benefits to such employees, to obtain coverage for such employees, the Contractor will indemnify the PSJPC for such fines, payment of benefits to Contractor or subcontractor employees or their heirs or legal representatives, and/or the cost of effecting coverage on behalf of such employees. Any amount owed the PSJPC by the Contractor pursuant to the indemnity may be deducted from any payments owed by the PSJPC to the Contractor for the performance of this Contract.

- b. **Automobile Insurance.** In the event that services delivered pursuant to this Contract involve the use of vehicles, owned or operated by the Contractor, automobile liability insurance shall be required. The minimum limit for automobile liability is:

\$1,000,000 per occurrence, using a Combined Single Limit for bodily injury and property damage.

- c. **Business Automobile Insurance.** In the event that services performed under this Contract involve the use of vehicles or the transportation of clients, automobile liability insurance shall be required. If Contractor-owned personal vehicles are used, a Business Automobile policy covering a minimum Code 2 "owned autos only" must be secured. If the Contractor's employees' vehicles are used, the Contractor must also include under the Business Automobile policy Code 9, coverage for "non-owned autos." The minimum limits for automobile liability is:

\$1,000,000 per occurrence, using a Combined Single Limit for bodily injury and property damage.

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- d. **Public Liability Insurance.** The Contractor shall at all times during the term of this Contract, at its cost and expense, carry and maintain general public liability insurance, including contractual liability, against claims for bodily injury, personal injury, death, or property damage occurring or arising out of services provided under this Contract. This insurance shall cover such claims as may be caused by any act, omission, or negligence of the Contractor or its officers, agents, representatives, assigns or servants. The limits of liability insurance, which may be increased from time to time as deemed necessary by the PSJPC, with the approval of the Contractor (which shall not be unreasonably withheld), shall not be less than as follows:

Each Occurrence	\$1,000,000
General Aggregate Limits (other than products completed operations)	\$2,000,000
Products-Completed Operations Limit	\$2,000,000
Personal and Advertising Injury Limit	\$1,000,000
Fire Damage Limit (any one fire)	\$ 50,000
Medical Expense Limit (any one person)	\$ 5,000

- e. **Additional Insured.** The Puget Sound Joint Purchasing Cooperative shall be specifically named as an additional insured on all policies except for liability insurance on privately-owned vehicles, and all policies shall be primary to any other valid and collectible insurance. The PSJPC may waive this requirement at its discretion. Policies and certificates of insurance shall include the contract reference number.
- f. **Proof of Insurance.** Certificates and or evidence satisfactory to the PSJPC confirming the existence, terms and conditions of all insurance required above shall be delivered to the PSJPC within five (5) days of the Contractor's receipt of Authorization to Proceed.
- g. **General Insurance Requirements.** Contractor shall, at all times during the term of the Contract and at its cost and expense, buy and maintain insurance of the types and amounts listed above. Failure to buy and maintain the required insurance may result in the termination of the Contract at the PSJPC's option. By requiring insurance herein, PSJPC does not represent that coverage and limits will be adequate to protect Contractor and such coverage and limits shall not limit Contractor's liability under the indemnities and reimbursements granted to the PSJPC in this Contract.

Contractor shall include all subcontractors as insureds under all required insurance policies or shall furnish proof of insurance and endorsements for each subcontractor. Subcontractor(s) must comply fully with all insurance requirements stated herein. Failure of subcontractor(s) to comply with insurance requirements does not limit Contractor's liability or responsibility.

23. **Licensing and Accreditation Standards.** The Contractor shall comply with all applicable local, state, and federal licensing, accreditation and registration requirements/standards, necessary to the performance of this Contract.

24. **Limitation of Authority.** Only the PSJPC or the PSJPC's delegate by writing (delegation to be made prior to action) shall have the express, implied, or apparent authority to alter, amend, modify, or waive any clause or condition of this Contract. Furthermore, any

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alteration, amendment, modification, or waiver or any clause or condition of this Contract is not effective or binding unless made in writing and signed by the PSJPC.

**25. Non-Discrimination.** The Contractor shall comply with all the federal and state nondiscrimination laws, regulations and policies, which are otherwise applicable to the PSJPC. Accordingly, no person shall, on the ground of sex, race, creed, religion, color, national origin, marital status, families with children, age, veteran or military status, sexual orientation, gender expression, gender identity, disability, or the use of a trained dog guide or service animal, be unlawfully excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any activity performed by the Contractor and its agents under this Contract. The Contractor shall notify the PSJPC immediately of any allegations, claims, disputes, or challenges made against it under non-discrimination laws, regulations, or policies, or under the Americans with Disabilities Act. In the event of the Contractor's noncompliance or refusal to comply with this nondiscrimination provision, this Contract may be rescinded, cancelled or terminated in whole or part, and the Contractor may be declared ineligible for further contracts with the PSJPC.

**26. Commodity accounts of member districts.** Contractor shall refund to PSJPC member districts the full amount of any commodity balance left at the contractor due to production or other contractor issues such that member districts are unable to buy products to bring down their diverted commodities prior to June 30<sup>th</sup> of each year. If Contractor fails to make a prompt refund, PSJPC districts may charge Contractor one percent (1%) per month on the amount due until paid in full.

**27. Payments.** No payments in advance or in anticipation of services or supplies to be provided under this Contract shall be made by either the PSJPC awarded distributor or a member district. All payments to the Contractor are conditioned upon (1) Contractor's submission of a properly executed and supported voucher for payment, including such supporting documentation of performance and supporting documentation of costs incurred or paid, or both as is otherwise provided for in the body of this Contract under Duties of the PSJPC.

All expenses necessary to the Contractor's performance of this Contract not specifically mentioned in the Contract shall be borne in full by the Contractor.

**28. Public Disclosure.** Contractor acknowledges that the PSJPC is subject to the Washington State Public Records Act, Chapter 42.56 RCW, and that this Contract shall be a public record as defined in 42.56 RCW. Any specific information that is claimed by the Contractor to be confidential or proprietary must be clearly identified as such by the Contractor. To the extent consistent with chapter 42.56 RCW, the PSJPC shall maintain the confidentiality of all such information marked confidential or proprietary. If a request is made to view the Contractor's information, the PSJPC will notify the Contractor of the request and the date that such records will be released to the requester unless Contractor obtains a court order enjoining that disclosure. If the Contractor fails to obtain the court order enjoining disclosure, the PSJPC will release the requested information on the date specified.

**29. Publicity.** The Contractor agrees to submit to the PSJPC all advertising and publicity matters relating to this Contract which in the PSJPC's judgment, PSJPC's name can be implied or is specifically mentioned. The Contractor agrees not to publish or use such advertising and publicity matters without the prior written consent of the PSJPC.

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**30. Registration with Department of Revenue.** The Contractor shall complete registration with the Department of Revenue and be responsible for payment of all taxes due on payments made under this Contract.

**31. Records Maintenance.** The Contractor shall maintain all books, records, documents, data and other evidence relating to this Contract and performance of the services described herein, including but not limited to accounting procedures and practices which sufficiently and properly reflect all direct and indirect costs of any nature expended in the performance of this Contract. Contractor shall retain such records for a period of six years following the date of final payment. At no additional cost, these records, including materials generated under the Contract, shall be subject at all reasonable times to inspection, review or audit by the PSJPC, personnel duly authorized by the PSJPC, the Office of the State Auditor, and federal and state officials so authorized by law, regulation or agreement.

If any litigation, claim or audit is started before the expiration of the six (6) year period, the records shall be retained until all litigation, claims, or audit findings involving the records have been resolved.

**32. Right of Inspection.** The Contractor shall provide right of access to its facilities to the PSJPC or any of its officers at all reasonable times, in order to monitor and evaluate performance, compliance, and/or quality assurance under this Contract on behalf of the PSJPC. All inspections and evaluations shall be performed in such a manner that will not unduly interfere with the Contractor's business or work hereunder.

**33. Severability.** The provisions of this Contract are intended to be severable. If any term or provision is illegal or invalid for any reason whatsoever, such illegality or invalidity shall not affect the validity of the remainder of the Contract.

**34. Site Security.** While on PSJPC member district or distributor premises, Contractor, its agents, employees, or subcontractors shall conform in all respects with physical, fire or other security policies or regulations.

**35. Subcontracting.** Neither the Contractor nor any subcontractor shall enter into subcontracts for any of the work contemplated under this Contract without obtaining prior written approval of the PSJPC. Contractor is responsible to ensure that all terms, conditions, assurances and certifications set forth in this Contract are included in any and all Subcontracts. In no event shall the existence of the subcontract operate to release or reduce liability of the Contractor to the PSJPC for any breach in the performance of the Contractor's duties. This clause does not include contracts of employment between the Contractor and personnel assigned to work under this Contract.

If, at any time during the progress of the work, the PSJPC determines in its sole judgment that any subcontractor is incompetent, the PSJPC shall notify the Contractor, and the Contractor shall take immediate steps to terminate the subcontractor's involvement in the work. The rejection or approval by the PSJPC of any subcontractor or the termination of a subcontractor shall not relieve the Contractor of any of its responsibilities under the Contract, nor be the basis for additional charges to the PSJPC.

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- 36. Taxes.** All payments accrued on account of payroll taxes, unemployment contributions, any other taxes, insurance or other expenses for the Contractor or its staff shall be the sole responsibility of the Contractor.
- 37. Termination for Convenience.** Except as otherwise provided in this Contract, the PSJPC or PSJPC's Designee may, by ten (10) days written notice, beginning on the second day after the mailing, terminate this Contract in whole or in part. The notice shall specify the date of termination and shall be conclusively deemed to have been delivered to and received by the Contractor as of midnight the second day of mailing in the absence of proof of actual delivery to and receipt by the Contractor. If this Contract is so terminated, the PSJPC shall be liable only for payment required under the terms of the Contract for services rendered or goods delivered prior to the effective date of termination.
- 38. Termination for Default.** In the event the PSJPC determines the Contractor has failed to comply with the conditions of this Contract in a timely manner, the PSJPC has the right to suspend or terminate this Contract. The PSJPC shall notify the Contractor in writing of the need to take corrective action. If corrective action is not taken within thirty (30) days, the Contract may be terminated. The PSJPC reserves the right to suspend all or part of the Contract, withhold further payments, or prohibit the Contractor from incurring additional obligations of funds during investigation of the alleged compliance breach and pending corrective action by the Contractor or a decision by the PSJPC to terminate the Contract. In the event of termination, the Contractor shall be liable for damages as authorized by law including, but not limited to, any cost difference between the original Contract and the replacement or cover Contract and all administrative costs directly related to the replacement Contract, e.g., cost of the competitive bidding, mailing, advertising and staff time. The termination shall be deemed to be a "Termination for Convenience" if it is determined that the Contractor: (1) was not in default; or (2) failure to perform was outside of his or her control, fault or negligence. The rights and remedies of the PSJPC provided in this Contract are not exclusive and are in addition to any other rights and remedies provided by law.
- 39. Termination Due to Funding Limitations or Contract Renegotiation, Suspension.** In the event funding from state, federal, or other sources is withdrawn, reduced, or limited in any way after the effective date of this Contract and prior to normal completion of this Contract, with the notice specified below and without liability for damages:
- a. At PSJPC's discretion, the PSJPC may give written notice of intent to renegotiate the Contract under the revised funding conditions.
  - b. At PSJPC's discretion, the PSJPC may give written notice to Contractor to suspend performance when PSJPC determines there is reasonable likelihood that the funding insufficiency may be resolved in a timeframe that would allow Contractor's performance to be resumed.
    - (1) During the period of suspension of performance, each party will inform the other of any conditions that may reasonably affect the potential for resumption of performance.

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(2) When PSJPC determines that the funding insufficiency is resolved, it will give the Contractor written notice to resume performance, and Contractor shall resume performance.

(3) Upon the receipt of notice under b. (2), if Contractor is unable to resume performance of this Contract or if the Contractor's proposed resumption date is not acceptable to PSJPC and an acceptable date cannot be negotiated, PSJPC may terminate the Contract by giving written notice to the Contractor. The parties agree that the Contract will be terminated retroactive to the date of the notice of suspension. PSJPC shall be liable only for payment in accordance with the terms of this Contract for services rendered prior to the retroactive date of termination.

c. PSJPC may immediately terminate this Contract by providing written notice to the Contractor. The termination shall be effective on the date specified in the termination notice. PSJPC shall be liable only for payment in accordance with the terms of this Contract for services rendered prior to the effective date of termination. No penalty shall accrue to PSJPC in the event the termination option in this section is exercised.

d. For purposes of this section, "written notice" may include email.

**40. Termination Procedure.** Upon termination of this Contract the PSJPC, in addition to other rights provided in this Contract, may require the Contractor to deliver to the PSJPC awarded distributor or member districts any property specifically produced or acquired for the performance of such part of this Contract as has been terminated. The provisions of the "Treatment of Assets" clause shall apply in such property transfer.

The PSJPC awarded distributor or member districts shall pay to the Contractor the agreed upon price, if separately stated, for completed work and services accepted by the PSJPC and the amount agreed upon by the Contractor and the PSJPC for (a) completed work and services for which no separate price is stated, (b) partially completed work and services, (c) other property or services which are accepted by the PSJPC, and (d) the protection and preservation of the property, unless the termination is for default, in which case the PSJPC shall determine the extent of the liability. Failure to agree with such determination shall be a dispute within the meaning of the "Disputes" clause for this Contract. The PSJPC may withhold from any amounts due to the Contractor such sum as the PSJPC determines to be necessary to protect the PSJPC against potential loss or liability.

The rights and remedies of the PSJPC provided in this section shall not be exclusive and are in addition to any other rights and remedies provided by law under this Contract.

After receipt of a notice of termination, and except as otherwise directed by the PSJPC, the Contractor shall:

a. Stop work under this Contract on the date and to the extent specified, in the notice;

b. Place no further orders or subcontractors for materials, services or facilities except as may be necessary for completion of such portion of the work under the Contract that is not terminated;

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- c. Assign to the PSJPC, in the manner, at the times, and to the extent directed by the PSJPC, all rights, title, and interest of the Contractor under the orders and subcontracts in which case the PSJPC has the right, at its discretion, to settle or pay any or all claims arising out of the termination of such orders and subcontracts;
- d. Settle all outstanding liabilities and all claims arising out of such termination of orders and subcontracts, with the approval or ratification of the PSJPC to the extent the PSJPC may require, which approval or ratification shall be final for all the purposes of this clause;
- e. Transfer title to the PSJPC and deliver, in the manner, at the times and to the extent as directed by the PSJPC, any property which, if the Contract had been completed, would have been required to be furnished to the PSJPC;
- f. Complete performance of such part of the work not terminated by the PSJPC; and
- g. Take such action as may be necessary, or as the PSJPC may direct, for the protection and preservation of the property related to this Contract which, in is in the possession of the Contractor and in which the PSJPC has or may acquire an interest.

**41. Treatment of Assets.** Except as otherwise provided for in the Contract, the ownership and title to all real property and all personal property purchased by the Contractor in the course of performing this Contract with monies paid by the PSJPC member districts shall vest in the PSJPC member district, except for supplies consumed in performing this Contract. The Contractor shall (1) maintain a current inventory of all the real and personal property; (2) label all the property PSJPC and, (3) surrender property and title to the PSJPC member district without charge prior to settlement upon completion, termination or cancellation of this Contract.

Any property of the PSJPC member districts furnished to the Contractor shall, unless otherwise provided herein, or approved by the PSJPC, be used only for the performance of the Contract.

The Contractor shall be responsible for any loss or damage to property of the PSJPC member districts which results from the negligence of the Contractor which results from the failure on the part of the Contractor to maintain and administer that property in accordance with sound management practices.

If any property is lost, destroyed, or damaged, the Contractor shall notify the PSJPC and take all reasonable steps to protect the property from further damage.

All reference to the Contractor under this clause shall include Contractor's employees, agents and subcontractors.

**42. Waiver.** A failure by either part to exercise its rights under this Agreement shall not preclude that party from subsequent exercise of such rights and shall not constitute a waiver of any other rights under this agreement. Waiver of any default or breach shall not be deemed to be a waiver of any subsequent default or breach. Any waiver shall not be construed to be a modification of the terms of this Agreement unless stated to be such in writing and signed by personnel authorized to bind each of the parties.

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**EXHIBIT D: VENDOR PROFILE AND REFERENCES**

**COMPANY INFORMATION**

Contractor Information: Provide below, the information which will be used for contract administration: For example: the legal business name, legal status (e.g., corporation, sole proprietor, etc.) and the year the entity was organized to do business as the entity now substantially exists, Washington State Uniform Business Identification (UBI) number, the home office address, and telephone and fax numbers, web site URL (if any), and organizational chart of the legal entity with whom PSJPC may execute any Contract arising from this RFP, including the names and titles of Vendor's principal officers.

1. Federal Tax Identification Number: \_\_\_\_\_
2. WA State Department of Revenue Registration Tax Number: \_\_\_\_\_
3. Company URL Address: \_\_\_\_\_
4. Company Mailing Address: \_\_\_\_\_
5. Orders to be sent to: \_\_\_\_\_  
\_\_\_\_\_
6. Billing will be from: \_\_\_\_\_  
\_\_\_\_\_
7. Payment will be sent to: \_\_\_\_\_  
\_\_\_\_\_
8. Hold and Recall Contact Information: \_\_\_\_\_  
\_\_\_\_\_

POLITICAL SUBDIVISIONS: Vendor agrees to sell the goods and services on this contract to political subdivisions (school districts): Yes  No  (If reply is "No" attach letter to this proposal response explaining reason(s) for declining participation by political subdivisions).

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**REFERENCES**

Provide a minimum of three (3) commercial or governmental references for which Vendor has delivered goods and/or services similar in scope as described in the RFP.

1) Agency/Company Name:	
Address:	
Contact Person:	
Telephone:	
Product Provided/Approx. Dollar Cost	

2) Agency/Company Name:	
Address:	
Contact Person:	
Telephone:	
Product Provided/Approx. Dollar Cost	

3) Agency/Company Name:	
Address:	
Contact Person:	
Telephone:	
Product Provided/Approx. Dollar Cost	

**SUBCONTRACTORS:** Identify any subcontractors who will perform services in fulfillment of contract requirements; the nature of services to be performed and include federal tax identification (TIN) number for each subcontractor.

Name/Address/Contact/Phone:	T.I.N.:	Brief description of the nature of Service Provided (e.g. testing, sampling, pick-up, etc.):

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**SALES AND ORDERING INFORMATION**

Vendor shall complete the following information and return with proposal response.

1. Sales Representative(s): Indicate below the contact information and specific territories covered:

Name: _____	Name: _____
Telephone: _____	Telephone: _____
Toll Free No: _____	Toll Free No: _____
Mobile Phone: _____	Mobile Phone: _____
Territory: _____	Territory: _____
Fax: _____	Fax: _____
Email: _____	Email: _____

2. Payment Term: Prompt Payment Discount \_\_\_\_\_ % net 30 days. Note: Prompt payment discount periods equal to (or greater than) 30 calendar days will receive consideration and proposal pricing will be reduced (for evaluation purposes only) by the amount of that discount(s).
3. Volume Discount: Identify volume discount(s), please indicate the discount \_\_\_\_\_ % or \$ \_\_\_\_\_ and when it applies:
4. Standard Lead Time after receipt of order (ARO) is \_\_\_\_\_ calendar days.
5. Minimum case quantities \_\_\_\_\_ for direct deliveries of shipment to Washington State locations.
6. Minimum order quantity \_\_\_\_\_ for distributor orders to Washington State.

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**EXHIBIT E: CONTRACTOR INTAKE FORM**

All potential Puget Sound Joint Purchasing Cooperative (PSJPC) Contractors or Governmental Entities must sign and submit this form before a PSJPC contract or Agreement is offered.

<b>1. CONTRACTOR NAME (AS LEGALLY REGISTERED WITH THE IRS):</b>		<b>CONTRACTOR DBA (DOING BUSINESS AS) NAME:</b>	
<b>2. CONTRACTOR ADDRESS &amp; CONTACT INFORMATION:</b>			
<b>ADDRESS (NUMBER, STREET, AND APT OR SUITE)</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP CODE</b>
<b>BUSINESS PHONE NUMBER</b>	<b>BUSINESS FAX NUMBER</b>		
<b>CONTRACT MANAGER NAME</b>	<b>CONTRACT MANAGER EMAIL ADDRESS</b>		
<b>CONTRACT MANAGER PHONE NUMBER</b>	<b>CONTRACT MANAGER FAX</b>		
<b>3. CONTRACTOR LICENSE:</b>			
Do you have a current Washington State business license?		Yes	No
Have you had any contract to provide services terminated for default? Yes No	If you do not have a Washington State business license, explain why you are exempt from registering your business with the State of Washington.		
If yes, please attach a list of each terminated contract with an explanation of the situation involved.	To file for a Master Business Application, visit <a href="http://www.dor.wa.gov">www.dor.wa.gov</a> .		
<b>4. BUSINESS INFORMATION:</b>			
<b>How is your business organized?</b>	If filing as Corporation, non-profit, attach a copy of 501(c) status.		
<b>Is your business a small, women/minority, or veteran-owned business" as defined in Chapter 39.26.010 RCW?</b> Yes No	If yes, please complete and submit the <u>Self-Certification Statement</u> with this form. Refer to Chapter 39.26.010 RCW for more information.		
<b>TAXPAYER IDENTIFICATION NUMBER (TIN)</b> SSN: - - EIN: -	For individuals, this is your Social Security Number (SSN). For other entities (corporations, school districts, etc.) this is your Employer Identification Number (EIN).		
<b>STATEWIDE VENDOR NUMBER</b> SWV -	Individuals awarded contracts with PSJPC are <b>required</b> to register as a Statewide Vendor. Visit the Department of Enterprise Services to <u>register as a Statewide Vendor</u> .		
<b>5. WASHINGTON STATE EMPLOYMENT (Not applicable to ESDs, School Districts, and State Agencies):</b>			

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

Are you, or any of your business partners, directors, officers, managers, employees, or board members current or former (within the last 24 months) officers or employees of the State of Washington? \*Yes No N/A  
 If yes: Current or Former  
 If you checked Yes, you may be required to seek guidance from the Executive Ethics Board; PSJPC will contact you for clarification about your current/former role.  
*\*District and Educational Service District employees are not considered state employees for this purpose. As a reminder, please check with your employer regarding their outside work policies.*

**6. I certify, under penalty of perjury as provided by the laws of the State of Washington, that all of the foregoing statements are true and correct, and that I will notify PSJPC of any changes in any statement.**

CONTRACTOR SIGNATURE	DATE
PRINTED NAME	TITLE

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**EXHIBIT F: PROPOSAL CHECKLIST**

Please use the checklist below to ensure that you have submitted all required materials in the required format. This checklist must be submitted with your proposal.

Included in Proposal	Component
<input type="checkbox"/>	Letter of Submittal
<input type="checkbox"/>	Exhibit A: Certifications and Assurances
<input type="checkbox"/>	Exhibit D: Vendor Profile, References, and Sales/Ordering Information
<input type="checkbox"/>	Exhibit E: Contractor Intake Form
<input type="checkbox"/>	Appendix E: Price Worksheets
<input type="checkbox"/>	SY23-24 USDA signed Summary End Product Data Schedule (SEPDS) form(s)
<input type="checkbox"/>	Nutritional Data Sheets for Items Submitted
<input type="checkbox"/>	Small Business Self-Certification, if applicable (see Contractor Intake Form)

APPENDIX E - PRICE SHEET

	Product Description		A	N	D	P	Awarded Vendor
	Vendor Name: Combined	Category	Co-op's Estimated Annual Demand (cases)	PS/PC members (Bus. Ct. - Corn Value) - NCI	Net Cost per Pkg - NCI (list to the third place)	Gross Cost per Pkg - Commercial (list to the third place)	
5	Chicken Nuggets/Chunks - Fully cooked chicken nuggets, to be batter breaded with whole grain flours, and IQF. Added ISP acceptable. Approximate serving of 5/82 oz nuggets to provide 2.00 MMA and at least 50 grain. Preferred pack size of approximately 30 lb case	1	18000	50.82	0.2904	0.429148	Tyson
6	Chicken Nuggets (Breast meat/whole muscle) IQF, chicken nuggets of breast meat/whole muscle, WG rich breaded, fully cooked and frozen. 4-5 pieces serving size to provide 2.00 MMA. Preferred pack size is approximately 140-150 serving per case	1	1600	64.96	0.5075	0.877881	Gold Creek
7	Chicken Patty (white meat) Breaded, IQF, chicken patty of breast meat, WG rich breaded, fully cooked and frozen. One patty serving size is provide 2.00 MMA and 1 grain. Preferred pack size is approximately 90-100 serving per case. Larger cases would be considered	1	1000	64.14	0.485909	0.816818	Tyson
8	Chicken Patty Breaded - Fully cooked chicken patty, to be batter breaded with whole grain flours, and frozen. Added ISP acceptable. Approximate serving of 2.60 to 3.00 oz to provide 2.00 MMA and 5 to 1.0 grain. Preferred pack size of approximately 30 lb case	1	20000	51.86	0.296343	0.428141	Tyson
9	Chicken Patty Spicy (white meat) Breaded, IQF, spicy chicken patty of breast meat, WG rich breaded, fully cooked and frozen. One patty serving size to provide 2.00 MMA and 1 grain. Preferred pack size is approximately 80-100 serving per case. Larger cases would be considered	1	8000	67.04	0.52375	0.844141	Gold Creek
10	Chicken Patty Spicy - Chicken breast and rib meat formed into patties, whole grain spicy breading, fully cooked, IQF, and oven ready. Approximate serving of 3.00 oz. to provide 2.00 MMA and at least 5 grain. Preferred pack size is approximately 100 portions per case	1	8000	58.75	0.376603	0.526667	Pilgrims Price
12	Chicken Popcorn - IQF, whole grained battered fully cooked chicken chunks. Approximate 10-12 piece per serving. Each serving is to provide 2.00 MMA and 1 oz grain. Preferred pack size is approximately 35 lb case	1	1200	50.5	0.407258	0.670081	Tyson
15	Chicken Tenders/Strips - IQF, fully cooked chicken strips (white/Dark mix) to be battered and breaded with whole grain flours. Serving size of 2-4 strips to provide 2.00 MMA and at least 50 grains. Preferred pack size of approximately 30 lb case	1	2300	47.75	0.318333	0.847267	Tyson
20	Chicken, Breaded WG Breast Strips IQF, Fully cooked white and dark meat commodity chicken breaded with whole grain flours. Serving size of 4.3oz to provide 2.00 MMA and at least 1.0 grains. Preferred pack size of approximately 25.7 lb case	1	400	78.08	0.690973	1.053864	Gold Creek

APPENDIX E - PRICE SHEET

Product Description		A	N	O	P	Awarded Vendor	
Vendor Name: Combined	Category	Casey's Estimated Annual Needs (units)	PS/PC members (Dis. Ct. - Com Value) - NOI	Net Cost per Svc - NOI (list to the third place)	Gross Cost per Svc - Commercial (list to the third place)		
12	<b>Chicken Popcorn</b> - IQF, whole grain battered fully cooked chicken chunks. Approximate 10-12 pieces per serving. Each serving is to provide 2.00 MMA and 1 oz. grain. Preferred pack size is approximately 35 lb case.	1	1200	77.74	0.024107	3.072251	Tyson
1	<b>Chicken BBQ Flavor</b> - BBQ flavor chicken, fully cooked and frozen. Approximately one 2.5 oz serving provides a minimum 2.00 oz. equivalent MMA. Approximately 100 servings per case. CN label preferred.	2	800				No Bid
14	<b>Chicken Sweet and Sour</b> - IQF, white grain battered fully cooked chicken chunks. Each case will include Sweet & Sour sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 MMA. Preferred pack size is approximately 40 lb case.	2	8000	139.92	0.72875	0.853281	Yang's
16	<b>Chicken Teriyaki</b> - IQF cooked chicken chunks. Each case should have Teriyaki sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 MMA. Preferred pack size is approximately 40 lb case.	2	7000	127.55	0.531458	0.651867	Yang's
17	<b>Chicken w/Spicy Sauce Breaded</b> - IQF, whole grain battered fully cooked chicken chunks. Each case will include Spicy sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 MMA. Preferred pack size is approximately 40 lb case.	2		139.92	0.72875	0.853281	Yang's
17	<b>Chicken w/Spicy Sauce Breaded</b> - IQF, whole grain battered fully cooked chicken chunks. Each case will include Spicy sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 MMA. Preferred pack size is approximately 40 lb case.	2		145.5	0.826705	0.950398	International Foods
18	<b>Chicken w/Spicy Sauce</b> - If meat chicken chunks fully cooked. Serving size of 2.4 oz. to provide 2.00 MMA. Preferred pack size of approximately 46.8 lb case.	2	1000	127.55	0.531458	0.651867	Yang's
19	<b>Chicken BBQ Teriyaki</b> - leg meat chicken chunks fully cooked. Serving size of 2.4 oz to provide 2.00 MMA. Preferred pack size of approximately 46.0 lb case.	2	400	127.55	0.531458	0.651867	Yang's
21	<b>Chicken, Cherry Blossom WG</b> - IQF, fully cooked diced leg meat to be battered and breaded with whole grain flour. Serving size of 3.9 oz to provide 2.00 MMA and at least 50 grains. Preferred pack size of approximately 47.5 lb case.	2	400	149.75	0.850852	0.977835	International Foods
22	<b>Chicken, Edamame</b> - Dark meat chicken chunks fully cooked. Serving size of 3.8 oz to provide 2.00 MMA. Preferred pack size of approximately 47.5 lb case.	2	400	146.88	0.807021	0.968228	Yang's

APPENDIX E - PRICE SHEET

Product Description	A	N	O	P	Awarded Vendor	
						Category
25 <b>Chicken, Lemonzaa WR</b> IQF, Dark meat chicken chunks fully cooked. Serving size of 3.6 oz to provide 2.00 MMA Preferred pack size of approximately 47.5 lb case	2	400	139.92	0.72875	0.852223	Yang's
26 <b>Chicken, Orange</b> - IQF, whole breaded battered fully cooked chicken chunks each case wt include Orange sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 MMA. Preferred pack size is approximately 40 lb case	2	8000	74.8	0.312971	0.585105	Gold Creek
28 <b>Chicken, BBQ Teriyaki</b> - <b>Gluten Free</b> leg meat chicken chunks fully cooked Serving size of 2.4 oz to provide 2.00 MMA. Preferred pack size of approximately 48.0 lb case	2	400	129.55	0.539792	0.66	Yang's
2 <b>Chicken Drumsticks, Breaded</b> - Chicken drumsticks, bone in whole grain rich breading, fully cooked and frozen. One drumstick provides a minimum 2.00 oz equivalent MMA plus 1 oz equivalent grain. Approximately 100 servings per case	3	2000	59.7	0.648913	0.982127	Tyson
3 <b>Chicken Drumsticks, Oven Roasted</b> - Chicken drumsticks, bone in glazed, fully cooked and frozen. One drumstick provides a minimum 2.00 oz equivalent MMA. Approximately 100 servings per case.	3	1800	54.47	0.518762	0.824351	Tyson
4 <b>Chicken Meatballs</b> - Chicken meatballs, fully cooked and frozen. Size may vary from 1/2 - 1 inch. Serving size equals 2.00 oz. MMA. Pack size may vary. CN label preferred	3	500	23.95	0.412931	0.651373	Tyson
11 <b>Chicken Patty Unbreaded</b> Fully cooked chicken patty, unbreaded, and frozen. Added ISP acceptable. Approximate serving of 2.80 to 3.00 oz to provide 2.00 MMA Preferred pack size of approximately 30 lb case	2	1600	74.07	0.385781	0.650729	Tyson
13 <b>Chicken Shredded</b> Fully cooked whole muscle chicken shredded, and frozen. Approximate serving of 2.5 - 3 oz to provide 2.00 MMA Preferred pack size is 30 lb	2	2000	18.91	0.259041	0.510859	Tyson
23 <b>Chicken, Falita Strip, Seasoned</b> - Serving size of 2.5 oz to provide 2.00 MMA. Preferred pack size of approximately 20.0 lb case	2	400	74.09	0.381907	0.596621	Pigman's Pride

APPENDIX E - PRICE SHEET

Item #	Product Description	Category	A	N	D	P	Awarded Vendor
			Case's Estimated Annual Need (cases)	PS/PC members (Dis. Ct - Com Value) - NOI	Net Cost per Sg - NOI (list to the third place)	Gross Cost per Sg - Commedia (list to the third place)	
24	<b>Chicken, Falita Strip, Unseasoned</b> - Serving size of 2.5 oz to provide 2.00 MMA Preferred pack size of approximately 20.0 to case	14	400	74.09	0.381907	0.596331	Pilgrims Pride
27	<b>Chicken, Seasoned, Shredded</b> - Fully cooked chicken meat w/ dry rub seasoning. Serving size of 2.54 oz to provide 2.00 MMA Preferred pack size of approximately 42.1 lbs/case	3	400	18.91	0.258041	0.310823	Tyson
29	<b>Chicken Corn Dog</b> - Fully cooked chicken dark and thigh meat. Each 4 oz corn dog provides 2.00oz equivalent meat and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case	3	400	27.23	0.567292	0.770833	Tyson
30	<b>Chicken, Diced</b> - Fully cooked diced chicken, 60/40 white/dark meat low sodium. Serving size of 2.85 oz to provide 2.00 MMA. Preferred pack size of approximately 10 lbs./case	3	400	22	0.314286	0.577282	Tyson
31	<b>Chicken, Frank</b> Fully cooked frank using dark meat. Serving size 2.0 oz to provide 2 MMA. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 20-30 lb case	2	400				No Bid
32	<b>Chicken, Wings</b> Bone in - Fully cooked flat and drumette cuts. Serving size of 5.40 oz to provide 2.00 MMA. Preferred pack size of approximately 30 lbs./case.	3	400	79.5	1.006329	1.438734	Tyson
33	<b>Chicken, Sausage</b> Fully cooked sausage patties. Serving size of 1.43 oz to provide 1.00 MMA Preferred pack size of approximately 30 lbs./case	3	400	50.58	0.150536	0.327946	Tyson
11-Alternate	<b>Chicken Patty Unbreaded</b> Fully cooked chicken patty, unbreaded, and frozen. Added ISP acceptable. Approximate serving of 2.00 to 3.00 oz to provide 2.00 MMA. Preferred pack size of approximately 30 lb case	14	1000	72.86	0.336884	0.584419	Tyson
34	<b>Turkey Breast Sticks</b> - Turkey Breast Sticks - individually wrapped - 1 serving = 1 MMA - meets USDA smart snack guidelines. CN label preferred. Approximately 160 per case.	4	450	205.43	0.513575	0.6375	Jennie-O
35	<b>Turkey Breast Sliced</b> - Sliced Turkey Breast (white meat), precooked, frozen. A 2 oz. portion provides 1.25 MMA. Approximate pack size 8 to 8 packages of 3 to 5 lb.	4	1200	31.52	0.4925	0.75375	Jennie-O

APPENDIX E - PRICE SHEET

Product Description		A	N	O	P	Awarded Vendor	
Vendor Name: Combined	Category	Co-op's Estimated Annual Need (cases)	PSJPC members (Dis. Ct. - Com Value) - NDI	Net Cost per Sng - NDI (list to the third place)	Gross Cost per Sng - Commercial (list to the third place)		
30	<b>Turkey Breast Slicing Logs</b> - Turkey Breast slicing logs, white meat, precooked, frozen. A 2.5-3.5-oz. portion provides 2 MMA. Approximate pack size 20-35 lb. Item 8 will be awarded with item b. CN	4	400	80.05	0.625391	0.645237	Jennie-O
37	<b>Turkey Combo Pack</b> - Turkey utilizing dark and/or white meat, precooked, frozen. Variety of meats, sliced Ham, salami and pepperoni or similar. Approximate 2.5-3.5-oz. portion provides 2 MMA. Preferred pack size 20-35 lbs.	4	400	31.14	0.486563	0.7575	Jennie-O
38	<b>Turkey Ham Sliced</b> Sliced Turkey Breast dark and white meat, precooked, frozen. A 2-oz. portion provides 1.25 MMA. Approximate pack size 6 to 8 packages of 3 to 5 lb.	4	1200	26.95	0.434677	0.762387	Jennie-O
40	<b>Turkey Ham Slicing Logs</b> Turkey Ham slicing logs - dark meat - precooked, frozen. A 2.5-3.5 oz. portion provides 2 MMA. Approximate pack size 20-35 lbs. CN label preferred.	4	400	56.28	0.353962	0.679248	Jennie-O
34 alternate	<b>Turkey Breast Sticks</b> - Turkey Breast Sticks - individually wrapped - 1 serving = 1 MMA - meets USDA smart snack guidelines. CN label preferred. Approximately 160 per case.	4	450	205.43	0.513575	0.6375	Jennie-O
39 alternate	<b>Turkey Ham Sliced</b> Sliced Turkey Breast dark and white meat, precooked, frozen. A 2-oz. portion provides 1.25 MMA. Approximate pack size 6 to 8 packages of 3 to 5 lb.	4	1200	42.23	0.439896	0.758825	Jennie-O
39 alternate	<b>Turkey Ham Sliced</b> Sliced Turkey Breast dark and white meat, precooked, frozen. A 2-oz. portion provides 1.25 MMA. Approximate pack size 6 to 8 packages of 3 to 5 lb.	4	1200	28.15	0.433077	0.782	Jennie-O
42	<b>Turkey Sausage Pattie</b> - Turkey sausage pattie utilizing dark and/or white meat, precooked, frozen. Approximate 1-1.5-oz. portion provides 1 MMA. CN label preferred. Approximately 150 per case.	5	500	28.31	0.176938	0.274188	Jennie-O
43	<b>Turkey Breast &amp; Thigh Roast</b> , Serving size of 2.93 oz to provide 2.00 MMA. Preferred pack size of approximately 46.0 lb case.	5	400	107.96	0.516555	0.825924	Jennie-O
44	<b>Turkey Chopped BBQ</b> - Chopped dark turkey meat, fully cooked. Serving size of 2.5 oz to provide 2.00 MMA. Preferred pack size of approximately 20.0 lb case.	5	400	\$ (70.300)	\$ (0.549)	\$ (0.325)	Brockwood Farms
48	<b>Turkey Gravy</b> - Fully cooked turkey chunks in gravy. Serving size 4 oz - 8 oz to provide 2 MMA. Reduced sodium preferred below 650mg. Preferred pack size 20 - 30 lbs case.	5	400	63.53	0.562212	0.852389	Jennie-O

APPENDIX E - PRICE SHEET

Product Description		A	N	O	P	Awarded Vendor
Vendor Name: Combined	Category	Coop's Estimated Annual Need (cases)	PSJPC members (Dis. C. - Com Value) - NOI	Net Cost per Sg - NOI (list to the third place)	Gross Cost per Sg - Commercial (list to the third place)	
49	Turkey, Taco Meat - Fully cooked seasoned taco meat using dark turkey or turkey leg meat. Serving size 2 -3 oz to provide 2 M/M. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 20 - 30 lbs	400	46.72	0.316676	0.624331	Jennie-O
50	Turkey, Corn Dog, Fully cooked turkey meat using dark turkey or turkey leg meat. Each 4 oz corn dog provides 2.00oz equivalent meat and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case	400				No Bid
51	Turkey, Frank, Fully cooked turkey meat using dark turkey or turkey leg meat. Each 2 oz frank provides 2.00oz equivalent meat. Preferred pack size of approximately 20 lbs case	4000	38.47	0.140438	0.445	Jennie-O
52	Turkey, Mini Corn Dog, Fully cooked dark turkey and thigh meat. Each piece is 66oz and 8 pieces provides 2.00oz equivalent meat/meat alternate and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case	2800	59.625	50.714	57.738	JTM
53	Turkey, Meatballs - Fully cooked seasoned meatballs using dark turkey or turkey leg meat. Serving size 2.6 oz to provide 2 M/M. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 8-5lbs/case	2000	89.57	0.486793	0.740217	Jennie-O
54	Turkey, Pepperoni - Fully cooked and sliced turkey pepperoni using dark turkey or turkey leg meat. Serving size 2.95 oz to provide 2 M/M. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 12 lb case	1500	85.94	0.368841	0.597290	Jennie-O
49 - Alternate	Turkey, Taco Meat - Fully cooked seasoned taco meat using dark turkey or turkey leg meat. Serving size 2 -3 oz to provide 2 M/M. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 20 - 30 lbs case	400	59.41	0.42741	0.857385	JTM
38	Turkey Dark Meat Shredded - Turkey shredded utilizing dark, precooked, frozen. Approximate 2.4 - 3-oz. portion provides 2 M/M. Approximate pack size is 20 lb case. CN label preferred	800				No Bid
41	Turkey Roast Shredded - Turkey roast utilizing dark and/or white meat, precooked, frozen. Approximate 3.5-oz. portion provides 2 M/M. Approximate pack size is 6.5 lb.	1000	79.75	0.643145	0.837027	Jennie-O
44	Turkey, Chopped BBQ, Semi Dry - Chopped dark turkey meat, fully cooked. Serving size of 2.5 oz to provide 2.00 M/M. Preferred pack size of approximately 20 lb case	400				No Bid

**APPENDIX E - PRICE SHEET**

Product Description		A	N	O	P	
Vendor Name: Combined	Category	Co-op's Estimated Annual Need (cases)	PS/PC members (Dis. Ct - Com Value) - NCI	Net Cost per Sng - NCI (list to the third place)	Gross Cost per Sng - Commercial (list to the third place)	Awarded Vendor
46	<u>Turkey, Low Sodium Texas Western BBQ</u> - Chopped dark turkey meat, fully cooked. Serving size of 3.75 oz to provide 2.00 M/M/A. Preferred pack size of approximately 20.0 lb case	B 400	\$ (39.610)	\$ (0.472)	\$ 0.417	BROOKWOOD FARMS
47	<u>Turkey, White Pre-Cooked Chunks</u> - Serving size of 2.9 oz to provide 2.00 M/M/A. Preferred pack size of approximately 20.0 lb case	B 400	55.67	0.525189	0.245283	Jamie-O
47 alternate	<u>Turkey, White Pre-Cooked Chunks</u> - Serving size of 2.9 oz to provide 2.00 M/M/A. Preferred pack size of approximately 20.0 lb case	B 400	79.75	0.643145	0.287097	Jamie-O

Letter of Submittal



**BROOKWOOD FARMS, INC.**

Ph: 919-663-3612

1015 Alston Bridge Road  
P.O. Box 277  
Siler City, N.C. 27344-0277

**Letter of Submittal RFP: Poultry Processing #1-202223**

On behalf of Brookwood Farms the attached documents are to be submitted for consideration for RFP #1-202223 under the contract period of July 1, 2023 – June 30, 2024.

*Ashley W. Foy*

**Company Profile: Brookwood Farms Inc.**

**Company Ownership:** Jerry Wood III, President; Craig Wood, Vice President

**Incorporated:** North Carolina, 1/29/1959

**Location:** Office and Manufacturing Facility – 1015 Alston Bridge Rd. Siler City, NC 27344

**Fed ID #** 56-6024939

**Employee information:** Local: 147 , Nationally: 152

**WBSCM Information:** Commodity code: 100883 Turkey Thighs

Destination number: 5002371

**Materials Included in Proposal:** Commodity processed items:

#44 Turkey BBQ, Semi Dry #46 Turkey BBQ- LS Texas Sauce

**Contact Information:**

Athena Tillman, Bid Coordinator

[athenatillman@brookwoodfarms.com](mailto:athenatillman@brookwoodfarms.com), 919-663-3612

Ashley Wood Foy, School Commodity Director,

[ashleywood@brookwoodfarms.com](mailto:ashleywood@brookwoodfarms.com) 919-548-0212

Kathy Carnazzo, School Commodity Director West,

[kathycarnazzo@brookwoodfarms.com](mailto:kathycarnazzo@brookwoodfarms.com), 208-932-3587

Gib Brooks, School Commodity, Logistic/State Contact,

[gibbrooks@brookwoodfarms.com](mailto:gibbrooks@brookwoodfarms.com), 919-663-3612

Listed contacts are located at office: 1015 Alston Bridge Rd. Siler City NC 27344

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**EXHIBIT A: CERTIFICATION AND ASSURANCES**

***Vendor must sign and include the full text of this Exhibit A with their proposal.***

Vendor makes the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. Vendor declares that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, Vendor may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of sixty (60) days following receipt, and it may be accepted by PSJPC without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the sixty (60) day period.
4. In preparing this proposal, Vendor has not been assisted by any current or former employee of the PSJPC whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. Vendor understands that PSJPC will not reimburse Vendor for any costs incurred in the preparation of this proposal. All proposals become the property of PSJPC, and Vendor claims no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Vendor and will not knowingly be disclosed by Vendor prior to opening, directly or indirectly, to any other Vendor or to any competitor.
7. Vendor agrees that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, Vendor has described those exceptions in detail on a page attached to this document.
8. No attempt has been made or will be made by the Vendor to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
9. Vendor grants PSJPC the right to contact references and others, who may have pertinent information regarding the Vendor's prior experience and ability to perform the services outlined in this procurement.
10. Vendor acknowledges that if awarded a contract with PSJPC, Vendor is required to comply with all applicable state and federal civil rights and other laws. Failure to comply may result in Contract

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

termination. Vendor agrees to submit additional information about its nondiscrimination policies, at any time, if requested by PSJPC.

11. Vendor certifies that Vendor has not, within the three-year period immediately preceding the date of release of this competitive solicitation, been determined by a final and binding citation and notice of assessment issued by the Department of Labor and Industries or through a civil judgment to have willfully violated state minimum wage laws (RCW 49.38.082; Chapters 49.46 RCW, 49.48 RCW, or 49.52 RCW).
12. Vendor has not been debarred or otherwise restricted from participating in any public contracts.
13. Vendor certifies that Vendor has not willfully violated Washington State's wage payment laws within the last three (3) years.
14. Vendor acknowledges its obligation to notify PSJPC of any changes in the certifications and assurances above.

***I certify under penalty of perjury of the laws of the State of Washington that the foregoing is true and correct.***

<i>Ashley W. Foy</i>	12-22-2022	Siler City, NC
<b>Signature of Vendor</b>	<b>Date</b>	<b>Place Signed (City, State)</b>

Ashley W. Foy	K-12 Commodity Sales Director	Brookwood Farms Inc.
<b>Print Name</b>	<b>Title</b>	<b>Organization Name</b>

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**EXHIBIT E: CONTRACTOR INTAKE FORM**

All potential Puget Sound Joint Purchasing Cooperative (PSJPC) Contractors or Governmental Entities must sign and submit this form before a PSJPC contract or Agreement is offered.

<b>1. CONTRACTOR NAME (AS LEGALLY REGISTERED WITH THE IRS):</b> Brookwood Farms Inc		<b>CONTRACTOR DBA (DOING BUSINESS AS) NAME:</b> Brookwood Farms Inc	
<b>2. CONTRACTOR ADDRESS &amp; CONTACT INFORMATION:</b>			
<b>ADDRESS (NUMBER, STREET, AND APT OR SUITE)</b> 1015 Alston Bridge Rd	<b>CITY</b> Siler City	<b>STATE</b> NC	<b>ZIP CODE</b> 27344
<b>BUSINESS PHONE NUMBER</b> 919-663-3612	<b>BUSINESS FAX NUMBER</b> 919-663-2396		
<b>CONTRACT MANAGER NAME</b> Athena Tillman	<b>CONTRACT MANAGER EMAIL ADDRESS</b> athenatillman@brookwoodfarms.com		
<b>CONTRACT MANAGER PHONE NUMBER</b> 919-663-3612	<b>CONTRACT MANAGER FAX</b> 919-663-2396		
<b>3. CONTRACTOR LICENSE:</b>			
Do you have a current Washington State business license?		<input checked="" type="checkbox"/> Yes    No	
Have you had any contract to provide services terminated for default? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	If you do not have a Washington State business license, explain why you are exempt from registering your business with the State of Washington.		
If yes, please attach a list of each terminated contract with an explanation of the situation involved.	To file for a Master Business Application, visit <a href="http://www.dor.wa.gov">www.dor.wa.gov</a> .		
<b>4. BUSINESS INFORMATION:</b>			
<b>How is your business organized?</b> Corporation	If filing as Corporation, non-profit, attach a copy of 501(c) status.		
<b>Is your business a small, women/minority, or veteran-owned business" as defined in Chapter 39.26.010 RCW?</b> Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	If yes, please complete and submit the <a href="#">Self-Certification Statement</a> with this form. Refer to Chapter 39.26.010 RCW for more information.		
<b>TAXPAYER IDENTIFICATION NUMBER (TIN)</b> 56-6024939 SSN: - -                      EIN: -	For individuals, this is your Social Security Number (SSN). For other entities (corporations, school districts, etc.) this is your Employer Identification Number (EIN).		
<b>STATEWIDE VENDOR NUMBER</b> SWV - 604694845	Individuals awarded contracts with PSJPC are <b>required</b> to register as a Statewide Vendor. Visit the Department of Enterprise Services to <a href="#">register as a Statewide Vendor</a> .		
<b>5. WASHINGTON STATE EMPLOYMENT (Not applicable to ESDs, School Districts, and State Agencies):</b>			

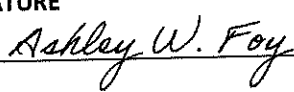
**Processing of Commodity Poultry (Chicken & Turkey)  
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Are you, or any of your business partners, directors, officers, managers, employees, or board members current or former (within the last 24 months) officers or employees of the State of Washington? \*Yes  No  N/A

If yes: Current or Former If you checked Yes, you may be required to seek guidance from the Executive Ethics Board; PSJPC will contact you for clarification about your current/former role.

*\*District and Educational Service District employees are not considered state employees for this purpose. As a reminder, please check with your employer regarding their outside work policies.*

**6. I certify, under penalty of perjury as provided by the laws of the State of Washington, that all of the foregoing statements are true and correct, and that I will notify PSJPC of any changes in any statement.**

<b>CONTRACTOR SIGNATURE</b> 	<b>DATE</b> 12-22-2022
<b>PRINTED NAME</b> Ashley W. Foy	<b>TITLE</b> K-12 Commodity Sales Director

Vendor Profile & References: A. Project Management



## **BROOKWOOD FARMS, INC.**

TELEPHONE 919-663-3612

1015 ALSTON BRIDGE ROAD  
POST OFFICE BOX 277

FAX 919-663-2396

**SILER CITY, NORTH CAROLINA 27344-0277**

### **Vendor Profile & References: A. Project Management:**

**1. Management Team & Staff Qualifications:**

*Below is a list of our current management team. Kathy Carnazzo will be your direct sales and customer service contact for the Brookwood Farms K12 Processing program. Kathy works in tandem with JG Neil, our broker partner in WA. See Exhibit D for additional structure for Orders and AR information.*

Jerry B "Twig" Wood II, President:

Provides resources to ensure food safety, purchasing key ingredients, raw materials, and packaging materials

Oversee plant operations and staff

Stephen Wood, Operations Manager / SQF Practitioner:

Ensure Food safety and food quality, SQF Practitioner. Co-operate with QA Department and assist in developing, implementing, and maintaining Food Safety Plans & SQF Systems. Assist in third-party audit, take corrective and preventive actions

Chris Hughes, Plant Manager:

Ensure Food Safety and food quality. Responsible for plant operations and employees. Schedules daily production.

Craig B Wood Sr., Vice President:

Manages all sales and distribution of the products

Ashley Wood, National School Commodity Director:

Responsible for all school commodity programs. Works with our customers and brokers to insure menuing of the product. Direct contact for the customer.

Kathy Carnazzo, School Commodity Director, West:

Works with the customers in the West and brokers to insure menuing of the product. Direct contact for the customer.

Athena Tillman, K-12 Bids / Sales Administrator:

Responsible for completion of K-12 bids, assist Regional Sales Directors, Brokers and Customer Service

Gib Brooks, Logistic/ Commodity / State Contact:

Responsible for production of commodity orders and tracking of commodity pounds

Doug Langley, Freight Logistics:

Responsible for product shipments and coordinates shipments/deliveries with customers and freight companies

Brookwood Farms uses Processor Link to track entitlement balances and ordering.



**BROOKWOOD FARMS, INC.**

**Ph: 919-663-3612**

1015 Alston Bridge Road  
P.O. Box 277  
Siler City, N.C. 27344-0277

**Company Profile: Brookwood Farms Inc.**

**Background:**

Brookwood Farms Inc. is a family owned and operated company out of Siler City, NC. The Wood family has been preparing meats for four generations. The company began processing 100193 pork picnic meat in 2003, beginning with 3 states in the southeast and has now grown to over 100 trucks, processing in contract with 32 states with a reputation nationally.

Brookwood Farms specializes in pit-smoking meats on charcoal pits for 10-12 hours, producing authentic BBQ flavor and minimally processes products. Brookwood Farms has grown to 300 yards of pit space, with the capacity to cook 130,000 pounds of product a night.

In 2012 Brookwood adjusted their commodity products to meet regulations- adding lower sodium options as well as a pork carnita option to add versatility.

In SY 2019-2020, Brookwood formulated two new processed turkey items using WBSCM 100883.

Brookwood Farms is currently processing 100883 Turkey Thighs for 16 states across the country.

Brookwood's K-12 Commodity program strives to provide restaurant quality products to school districts through utilizing the USDA processing program.

The owners have invested in the development of a modern manufacturing facility to produce old fashioned goodness. Brookwood's mission is to deliver real pit-cooked BBQ like you would prepare if you wanted to make the commitment of time, hassle and labor to serve it up.

**Safety Inspection:** Brookwood is registered as meeting the requirements of the AQP Code Edition 9.0, Certified HACCP based Food Safety Plans

**Continuing Letter of Guarantee:** A comprehensive third party HACCP system verification/validation review was completed at Brookwood Farms

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**EXHIBIT D: VENDOR PROFILE AND REFERENCES**

**COMPANY INFORMATION**

Contractor Information: Provide below, the information which will be used for contract administration: For example: the legal business name, legal status (e.g., corporation, sole proprietor, etc.) and the year the entity was organized to do business as the entity now substantially exists, Washington State Uniform Business Identification (UBI) number, the home office address, and telephone and fax numbers, web site URL (if any), and organizational chart of the legal entity with whom PSJPC may execute any Contract arising from this RFP, including the names and titles of Vendor's principal officers.

1. Federal Tax Identification Number: 56-6024939
2. WA State Department of Revenue Registration Tax Number: 604694845
3. Company URL Address: www.brookwoodfarms.com
4. Company Mailing Address: 1015 Alston Bridge Road Siler City, NC 27344
5. Orders to be sent to: taniajones@brookwoodfarms.com (FFS)  
orders@brookwoodfarms.com(MFFS)
6. Billing will be from: accountspayable@brookwoodfarms.com
7. Payment will be sent to: Brookwood Farms Inc  
PO box 277 Siler City, NC 27344  
Nina Beavers: accountsreceivable@brookwoodfarms.com
8. Hold and Recall Contact Information: Gib Brooks: gibbrooks@brookwoodfarms.com  
919-663-3612

POLITICAL SUBDIVISIONS: Vendor agrees to sell the goods and services on this contract to political subdivisions (school districts): Yes  No  (If reply is "No" attach letter to this proposal response explaining reason(s) for declining participation by political subdivisions).

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**REFERENCES**

Provide a minimum of three (3) commercial or governmental references for which Vendor has delivered goods and/or services similar in scope as described in the RFP.

1) Agency/Company Name:	Seattle Public Schools
Address:	2445 3rd Ave Seattle WA 98124
Contact Person:	Aaron Smith
Telephone:	260-252-0685
Product Provided/Approx. Dollar Cost	Commodity Turkey BBQ: SY 22-23 \$30,000

2) Agency/Company Name:	Portland Public Schools
Address:	PO Box 3107 Portland OR 97208
Contact Person:	Natalie Polishchuk
Telephone:	503-916-3033
Product Provided/Approx. Dollar Cost	Commodity Pork BBQ: SY 22-23 \$5,000

3) Agency/Company Name:	Fresno USD
Address:	2309 Tulare St Fresno CA 93721
Contact Person:	Esther Moultrie
Telephone:	559-457-6280
Product Provided/Approx. Dollar Cost	Commodity Pork BBQ: SY 22-23 \$70,000

**SUBCONTRACTORS:** Identify any subcontractors who will perform services in fulfillment of contract requirements; the nature of services to be performed and include federal tax identification (TIN) number for each subcontractor.

Name/Address/Contact/Phone:	T.I.N.:	Brief description of the nature of Service Provided (e.g. testing, sampling, pick-up, etc.):
N/A		

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**SALES AND ORDERING INFORMATION**

Vendor shall complete the following information and return with proposal response.

1. Sales Representative(s): Indicate below the contact information and specific territories covered:

Name: <u>Kathy Carnazzo</u>	Name: _____
Telephone: <u>919663-3612</u>	Telephone: _____
Toll Free No: <u>18004724787</u>	Toll Free No: _____
Mobile Phone: <u>208-932-3587</u>	Mobile Phone: _____
Territory: <u>West</u>	Territory: _____
Fax: <u>919-663-2396</u>	Fax: _____
Email: <u>kathycarnazzo@brookwoodfarms.com</u>	Email: _____

2. Payment Term: Prompt Payment Discount N/A % net 30 days. Note: Prompt payment discount periods equal to (or greater than) 30 calendar days will receive consideration and proposal pricing will be reduced (for evaluation purposes only) by the amount of that discount(s).
3. Volume Discount: Identify volume discount(s), please indicate the discount N/A % or \$ N/A and when it applies:
4. Standard Lead Time after receipt of order (ARO) is \_\_\_\_\_ calendar days. as of 12/22 4 weeks, "normal" lead time is 2 weeks
5. Minimum case quantities 50 cs/ 1000 pounds for direct deliveries of shipment to Washington State locations.
6. Minimum order quantity 50 cs/ 1000 pounds for distributor orders to Washington State.

Vendor Profile: D&E



**BROOKWOOD FARMS, INC.**

Ph: 919-663-3612

1015 Alston Bridge Road  
P.O. Box 277  
Siler City, N.C. 27344-0277

**Vendor Profile: D&E**

**D. Past performance:**

See attached 100883 TURKEY pounds sold nationally in SY 21-22.

Brookwood Farms has not received notification of contract breach in the past 5 years. This is the first year Brookwood Farms is completing the Puget Sound Coop RFP.

**E. Tracking of Entitlement Balances:** Brookwood Farms uses Processor Link to track entitlement balances and commodity ordering.

**Brookwood Farms**  
**SY 2021 - 2022**

State	Material Nbr	Description	Carryover	Allocation <sup>1</sup>	Transferred	Available <sup>2</sup>	Shipped
AR	100883	Turkey Thighs Bulk	0	0	6,438.00	6,438.00	1,789.20
AZ	100883	Turkey Thighs Bulk	10,042.60	0	-1,546.00	8,496.60	6,300.00
CA	100883	Turkey Thighs Bulk	3,845.00	0	-887.8	2,957.20	428.4
CT	100883	Turkey Thighs Bulk	21,899.00	0	3,300.80	25,199.80	25,174.80
GA	100883	Turkey Thighs Bulk	-3	36,000.00	36,000.00	71,997.00	63,000.00
IN	100883	Turkey Thighs Bulk	20,309.60	0	13,104.00	33,413.60	18,118.80
KY	100883	Turkey Thighs Bulk	27,948.00	324,000.00	-78,660.40	273,287.60	44,881.20
LA	100883	Turkey Thighs Bulk	10,894.11	0	-7,094.11	3,800.00	3,800.00
LA	100883	Turkey Thighs Bulk	36,000.00	0	7,094.11	43,094.11	18,088.00
NJ	100883	Turkey Thighs Bulk	0	0	0	0	0
NY	100883	Turkey Thighs Bulk	0	0	0	0	0
PA	100883	Turkey Thighs Bulk	633.6	0	2,547.00	3,180.60	2,066.40
SC	100883	Turkey Thighs Bulk	0	0	0	0	0
TN	100883	Turkey Thighs Bulk	1,100.00	36,000.00	0	37,100.00	37,088.00
TX	100883	Turkey Thighs Bulk	13,250.00	58,680.00	903	72,833.00	36,590.40
TX	100883	Turkey Thighs Bulk	0	36,000.00	-14,414.40	21,585.60	17,010.00
VA	100883	Turkey Thighs Bulk	0	36,000.00	26,954.20	40,274.20	40,156.00
WA	100883	Turkey Thighs Bulk	0	13,320.00	6,261.60	51,170.80	48,955.60
WI	100883	Turkey Thighs Bulk	44,909.20	0	0	694,828.11	363,446.80
			190,828.11	504,000.00	0	694,828.11	363,446.80

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**EXHIBIT F: PROPOSAL CHECKLIST**

Please use the checklist below to ensure that you have submitted all required materials in the required format. This checklist must be submitted with your proposal.

Included in Proposal	Component
<input checked="" type="checkbox"/>	Letter of Submittal
<input checked="" type="checkbox"/>	Exhibit A: Certifications and Assurances
<input checked="" type="checkbox"/>	Exhibit D: Vendor Profile, References, and Sales/Ordering Information
<input checked="" type="checkbox"/>	Exhibit E: Contractor Intake Form
<input checked="" type="checkbox"/>	Appendix E: Price Worksheets
<input checked="" type="checkbox"/>	SY23-24 USDA signed Summary End Product Data Schedule (SEPDS) form(s)
<input checked="" type="checkbox"/>	Nutritional Data Sheets for Items Submitted
<input type="checkbox"/>	Small Business Self-Certification, if applicable (see Contractor Intake Form)

**Contract No. 202223-1**

**PUGET SOUND JOINT PURCHASING COOPERATIVE**  
2861 N PEARL STREET, #139  
TACOMA, WA 98407

and

**Brookwood Farms, Inc.**  
1015 Alston Bridge Road  
Siler City, NC 27344

Federal Identification #: 56-6024939  
State of Washington: Unified Business Identifier #: 604694845

**THIS AGREEMENT** is made the 14<sup>th</sup> day of February 2023 by and between the Puget Sound Joint Purchasing Association (PSJPC) and Brookwood Farms, Inc. hereinafter called "Contractor."

**WHEREAS**, PSJPC has caused specifications, drawings and other contract documents for the production and processing services for donated USDA poultry products for Puget Sound Joint Purchasing Cooperative members as outlined in their proposal submitted on January 4, 2023. This proposal is in response to the Puget Sound Joint Purchasing Cooperative's Request for Bid # RFP NO. 1-202223.

**THEREFORE**, in consideration of the mutual covenants and agreements of the parties herein contained and to be performed, The Contractor hereby agrees to complete the work at the price and on the terms and conditions herein contained, and to assume and perform all of the covenants and conditions herein required of the Contractor, and the PSJPC agrees to pay the Contractor the contract price provided herein for the fulfillment of the work and the performance of the covenants set forth herein.

In order to accomplish the general objective(s) of this contract, the contractor shall perform the following specific duties to the satisfaction of the PSJPC's designee. The Contractor shall receive and process donated USDA Commodity poultry products in the kinds and amounts as sent to the processing facilities from the State of Washington's Office Superintendent of Public Instruction (OSPI). The donated products shall be processed into products as specified in the RFP for a cost as outlined in the proposal/bid. A summary of those products and subsequent costs are detailed in Attachment A and are a part of this contract.

**IT IS AGREED** that the terms and conditions of the Contract are set forth herein. These contract documents may include, but are not limited to, the drawings, specifications, instructions to bidders/quotes, the proposal, the proposal guaranty bond, the performance bond, the general terms and conditions and any modifications, including change order, duly approved after the execution of the agreement.

**Contract No. 202223-1**

This agreement is entered into pursuant to and under the authority granted by the laws of the State of Washington and any applicable federal laws. The provisions of this agreement shall be construed to conform to those laws.

In the event of an inconsistency in the terms of this Agreement, or between its terms and any applicable statute or rule, the inconsistency shall be resolved by giving precedence in the following order:

- a. Applicable state and federal statutes and rules;
- b. Statement of work; and
- c. Any other provisions of the agreement, including materials incorporated by reference.

Contractor certifies that, neither it, nor its principals are presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in transactions by any federal department or agency. Further, they agree not to enter into any agreements or contracts related to this grant with any party that is on the "General Services Administration List of parties excluded from Federal Procurement or Non-procurement Programs," or the Executive Order 12549, "Debarment and Suspension."

**FURTHER AGREED** by the Contractor that in the event of a breach by Contractor of any provisions of this contract, the Superior Court of the State of Washington shall have jurisdiction over any suit which may be initiated as a result of such breach, and venue shall be laid in Pierce County, Washington.

**IN WITNESS WHEREOF**, this agreement has been executed in duplicate as of the day and year listed above.

**TERM OF THE CONTRACT**, This contract is effective for the 2023-24 school year, commencing July 1, 2023 through June 30, 2024. PSJPC has the right to renew this contract in whole or in part for four (4) additional one (1) year periods, by giving notice on or before March 1st to the Contractor, unless an emergency exists, and/or special circumstances require a partial term extension. If PSJPC provides such notice to the Contractor, the Contractor shall be obligated to enter into a contract with the same fiscal obligations as the previous contract year, provided that PSJPC and Contractor shall negotiate any revision of additional services or goals beyond those encompassed in the previous contract.

**INCORPORATION OF ATTACHMENTS AND ORDER OF PRECEDENCE**, Each of the attachments listed below is by this reference hereby incorporated into this contract. In the event of an inconsistency in this contract, the inconsistency shall be resolved by giving precedence in the following order:

- Applicable Federal and State of Washington statutes and regulations
- Special Terms and Conditions as contained in this basic contract instrument

**Contract No. 202223-1**

- Bid submitted by Brookwood Farms, Inc. in response to PSJPC Bid RFP NO. 1-202223.
- Attachment A – Schedule of Products and Processing Costs for the 2023-24 school year.

**CONTRACT MANAGEMENT**, The following shall be the contact person for all communications regarding the performance of this contract.

PSJPC	Contractor
<p><b>Mark Campbell</b> Executive Director</p> <p>2661 N Pearl St., #139 Tacoma, WA 98407 Phone: (425) 760-6085</p> <p>Email: <a href="mailto:mark.campbell@pugetsoundcoop.org">mark.campbell@pugetsoundcoop.org</a></p>	<p><b>Ashley Wood Foy</b> K-12 Commodity Sales Director</p> <p>1015 Alston Bridge Rd Siler City, NC 27344 Phone: (919) 548-0212</p> <p>Email: <a href="mailto:ashleywood@brookwoodfarms.com">ashleywood@brookwoodfarms.com</a></p>

**APPROVAL**, This contract shall be subject to the written approval of the PSJPC's authorized representative and shall not be binding until so approved. The contract may be altered, amended, or waived only by a written amendment executed by both parties.

We the undersigned agree to the terms of the foregoing contract.

Brookwood Farms, Inc.

Puget Sound Joint Purchasing Cooperative

<i>Ashley W. Foy</i>	K-12 Commodity Sales Director	<i>Mark Campbell</i>	
Signature	Title	Signature, Executive Director	
Ashley W. Foy	2-28-2023	<i>Mark Campbell</i>	2-14-2023
Print Name	Date	Mark Campbell	Date

Who certifies that he/she is the Contractor identified herein, OR a person duly qualified and authorized to bind the Contractor so identified to the foregoing Agreement.

**Attachment A**  
**Schedule of Products and Processing Costs for the 2023-24 school year**  
**July 1, 2023 through June 30, 2024**

**Contract No. 202223-1**

**PUGET SOUND JOINT PURCHASING COOPERATIVE**  
**and**  
**Brookwood Farms**

PLEASE SEE ATTACHMENT IN EMAIL FOR CORRECTED PRICING AF *af*

Product	Supplier	Commodity Code	Commodity Code	Quantity	Unit	Description	Costs			Net For School Cost	
							Unit Price	Total Price	Net Price		
Turkey FFA Only	Brookwood Farms	10000013782 - Commodity Code 100100		Commodity Code 100100							
		Turkey, Chopped, BBQ #16303	10000013780	21	744/MA	128		15	\$112.50	0.640	\$70.30
		Turkey, Texas Western BBQ, Low Sodium - #16300	10000013782	26	744/MA	64		23.20	\$74.61	0.472	\$39.61

**PUGET SOUND JOINT PURCHASING COOP**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

November 29, 2023

**Ashley Foy**  
K-12 Commodity Sales Director  
Brookwood Farms Inc.  
1015 Alston Bridge Road  
P.O. Box 277  
Silver City, NC 27344-0277  
[ashleywood@brookwoodfarms.com](mailto:ashleywood@brookwoodfarms.com)

**RE: Extension awards for PSJPC RFP #202223-1**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid and subsequent bid renewals for the PSJPC RFP#202223-1 bid. Attached to this letter is a "Request for Pricing" allowing your company to update its pricing for the 2024-25 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 14, 2023:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing: 2024-2025

### Brookwood Farms

Rollover Items for 2024-2025 School Year (July 1, 2024 – June 30, 2025). RFP #1-202223-1 Commodity

Code ~~100103~~ D&W ~~\$1.5480~~ 100883 TURKEY THIGH \$2.0903 LB

Description	Item Code Commodity/ Commercial	Serving CS	Commercial Price Case	Commodity LBS/ CS	Commodity \$ Value	Cost/Srv NOI/FFS
Turkey, Chopped, BBQ	16303	128	\$102.60/cs	38.0	\$79.43/cs	\$0.330 FFS
Turkey, Texas Western BBQ, Low Sodium	16300	84	\$87.40/cs	25.20	\$52.68/cs	\$0.417 FFS

\*Commercial equivalent numbers are as follows: 16303=16006, 16300=16250

Company: Brookwood Farms Inc

Signed: Ashley W. Foy

Title: K-12 Commodity Sales Director

Date: 11/30/2023

**PUGET SOUND JOINT PURCHASING COOP**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Ashley Foy**  
K-12 Commodity Sales Director  
Brookwood Farms Inc.  
1015 Alston Bridge Road  
P.O. Box 277  
Silver City, NC 27344-0277  
[ashleywood@brookwoodfarms.com](mailto:ashleywood@brookwoodfarms.com)

**RE: Extension awards for PSJPC RFP #202223-1**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid and subsequent bid renewals for the PSJPC RFP#202223-1 bid. Attached to this letter is a "Request for Pricing" allowing your company to update its pricing for the 2025-26 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 18, 2024:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing: 2025-2026

### Brookwood Farms

Rollover Items for 2025-2026 School Year (July 1, 2025 – June 30, 2026).

RFP #1-202223-1 Commodity Code ~~100103 D&W \$1.5280~~ \*100883 \$1.7906/lb

Description	Item Code Commodity/ Commercial	Serving CS	Commercial Price Case	Commodity LBS/ CS	Commodity \$ Value	Cost/Srv NOI/FFS
Turkey, Chopped, BBQ	16303	128	\$106.60	38.0	\$68.04	FFS
Turkey, Texas Western BBQ, Low Sodium	16300	84	\$91.40	25.20	\$45.12	FFS

Company: Brookwood Farms Inc.

Signed: Ashley W. Foy

Title: K-12 Commodity Sales Director

Date: 12-2-2024

Items are available FFS/MFFS only- Commercial codes are as follows: 16303= 16006,  
16300=16250

\*Commodity FFS cost/cs pricing:  
16300: \$35.00/cs  
16303: \$42.20/cs

**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

January 17, 2023

**Julie Bridenbaugh**  
 Bid Coordinator  
 Affinity Group  
 875 Challenger Street  
 Brea, CA 92821  
[julie.bridenbaugh@affinitysales.com](mailto:julie.bridenbaugh@affinitysales.com)

**RE: Awards for PSJPC RFP #1-202223 Contract #202223-3**

This letter is confirming the award of items from PSJPC RFP #1-202223. Jennie-O has been awarded the following items by the Puget Sound Joint Purchasing Cooperative for 2023-2024 school year. Please confirm receipt of this letter by signing at the bottom. Please scan and return a signed copy via email to us.

You are responsible for notifying our distributor US Food Service for 2022-23, of the pricing you have provided us. We request that you send us notification that you have provided this information to our awarded distributor.

Awarded Items for 2023-2024 School Year (September 1, 2023 – August 31, 2024).

**RFP #202223-1 Category 4**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
34	Turkey- Breast Sticks	207130	400	\$255.00	31.76	\$49.57	\$.514
35	Turkey – Breast Sliced	209903	64	\$48.24	10.71	\$16.72	\$.493
36	Turkey Breast – Slicing Logs	813130	128	\$121.50	26.56	\$41.45	\$.625
37	Turkey – Combo Pack	209812	64	\$48.48	11.11	\$17.34	\$.487
40	Turkey- Ham Slicing Log	813030	159	\$108.00	33.14	\$51.72	\$.354
34-alt	Turkey – Breast Sticks	207230	400	\$255.00	31.76	\$49.57	\$.514
39-alt1	Turkey – Ham Sliced	256818	96	\$72.54	19.42	\$30.31	\$.440
39-alt2	Turkey Ham Sliced	256821	65	\$48.36	12.96	\$20.21	\$.643

**PUGET SOUND JOINT PURCHASING COOP**  
**SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON**  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

Page 2,

**RFP #202223-1 Category 5**

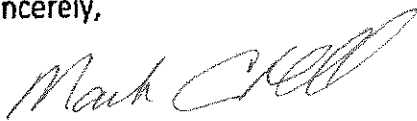
Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
42	Turkey - Sausage Patty	613203	60	\$43.87	9.97	\$15.56	\$.177
43	Turkey - Breast & Thigh Roast	317004	80	\$172.43	41.31	\$64.47	\$.517
48	Turkey- Gravy	284728	113	\$96.32	21.01	\$32.79	\$.562
49	Turkey - Taco Meat	284028	148	\$92.40	29.27	\$45.68	\$.316
51	Turkey - Frank	612620	160	\$71.20	20.97	\$32.73	\$.240
53	Turkey - Meatballs	19200	184	\$136.20	29.88	\$46.63	\$.487
54	Turkey - Pepperoni	213008	233	\$11820	20.67	\$32.26	\$.369

**RFP #202223-1 Category 6**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
41	Turkey - Roast Shredded	616920	124	\$110.00	19.39	\$30.25	\$.643
47	Turkey - White Pre-Cooked Chunks	644820	106	\$89.60	21.74	\$33.93	\$.525
47-alt	Turkey - White Pre-Cooked Chunks	616920	124	\$110.00	19.38	\$30.25	\$.643

Thank you for participating in this bid. We look forward to working with you.

Sincerely,



*Mark Campbell*  
 Executive Director  
 Puget Sound Joint Purchasing Cooperative

Confirmed:

Date: January 18, 2023 Print Name: Bridget Ferguson

Signature: 

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**EXHIBIT A: CERTIFICATION AND ASSURANCES**

***Vendor must sign and include the full text of this Exhibit A with their proposal.***

Vendor makes the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. Vendor declares that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, Vendor may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of sixty (60) days following receipt, and it may be accepted by PSJPC without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the sixty (60) day period.
4. In preparing this proposal, Vendor has not been assisted by any current or former employee of the PSJPC whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. Vendor understands that PSJPC will not reimburse Vendor for any costs incurred in the preparation of this proposal. All proposals become the property of PSJPC, and Vendor claims no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Vendor and will not knowingly be disclosed by Vendor prior to opening, directly or indirectly, to any other Vendor or to any competitor.
7. Vendor agrees that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, Vendor has described those exceptions in detail on a page attached to this document.
8. No attempt has been made or will be made by the Vendor to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
9. Vendor grants PSJPC the right to contact references and others, who may have pertinent information regarding the Vendor's prior experience and ability to perform the services outlined in this procurement.
10. Vendor acknowledges that if awarded a contract with PSJPC, Vendor is required to comply with all applicable state and federal civil rights and other laws. Failure to comply may result in Contract


**Processing of Commodity Poultry (Chicken & Turkey)**

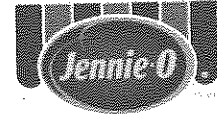
**RFP #1-202223**

termination. Vendor agrees to submit additional information about its nondiscrimination policies, at any time, if requested by PSJPC.

11. Vendor certifies that Vendor has not, within the three-year period immediately preceding the date of release of this competitive solicitation, been determined by a final and binding citation and notice of assessment issued by the Department of Labor and Industries or through a civil judgment to have willfully violated state minimum wage laws (RCW 49.38.082; Chapters 49.46 RCW, 49.48 RCW, or 49.52 RCW).
12. Vendor has not been debarred or otherwise restricted from participating in any public contracts.
13. Vendor certifies that Vendor has not willfully violated Washington State's wage payment laws within the last three (3) years.
14. Vendor acknowledges its obligation to notify PSJPC of any changes in the certifications and assurances above.

***I certify under penalty of perjury of the laws of the State of Washington that the foregoing is true and correct.***

	12-19-22	Willmar, MN
<b>Signature of Vendor</b>	<b>Date</b>	<b>Place Signed (City, State)</b>
Jennifer M Johnson	Finance Manager - K12	Hovmell Food Sales, LLC
<b>Print Name</b>	<b>Title</b>	<b>Organization Name</b>



Foodservice Division

Hormel Foods Sales, LLC  
1 Hormel Place  
Austin MN 55912-3680

Ref: Puget Sound SY23-24 RFP 1-202223 Processed Donated USDA Foods & Commercial  
Equivalents Foods – Poultry  
**Vendor Profile/References**

A. Project Management

1. Management Team – Hormel Food Sales, LLC – K12 Division
  - a. Michelle Newman – Assistant Director Sales, 32 years
  - b. Carol Gnan – Senior Business Development Manager – K12 USDA Foods – 30 years
  - c. Jennifer Johnson - Finance Manager K12, Foodservice, 15 years.
2. Staff Qualification/Experience
  - a. Main Contact: Bridget Ferguson – NW Business Development Manager – 20+ years.
  - b. Secondary Contact: Taylor Parkhurst SW Business Development Manager  
K12 USDA Foods – 18+years.
  - c. Scott Rockwood – Affinity Food Sales - 27 years.
  - d. Sydney Lee – Affinity Customer Service – 5 years.

B. Experience of the Vendor

Jennie-O Turkey Store (now Hormel Food Sales, LLC) has been processing turkey for 80+ years.  
We are one of the largest turkey producers in the United States with more than 1.2 billion pounds produced last year. We are the preeminent and predominant supplier of turkey to the K12 school market.

Jennie-O Turkey Store is a vertically integrated company. We control our own meat supply from the egg to finished goods. We have integrated live production, with 8 feed mills, 3 hatcheries, 11 breeder farms and 100 grow out farms. We own 7 further processing plants to move from slaughter to finished goods.

Jennie-O has been involved in the USDA Foods commodity program for more than 35 years. Initially supplying for the direct delivery “brown box” program, we started our USDA Foods further processing program 21 years ago. We worked with the Agricultural Marketing Services Division of USDA in pioneering full substitution, standard yield processing for turkey in 2000. Additionally, we were an original contractor under the National Processing Agreement (NPA) program when it was initiated in 2004.

Currently, under our NPA, we are commodity processing in 43 states and the District of Columbia. Jennie-O Turkey Store commodity processed products can be found in at least 6,000 of the 14,000 public school districts, and more than 90% of the top 100 districts in the country.

C. References

- a. Exhibit D attached

D. Past Performance

- a. Hormel Food Sales, LLC – Jennie-O has not received a notification of contract breach in the last 5 years

E. Tracking of Entitlement Balances

- a. Hormel Food Sales, LLC. Used K12 Foodservice to track USDA Donated Food.



Jennie-O Turkey Store, LLC.  
2505 Willmar Avenue SW  
Willmar, MN 56201

Operator:

PUGET SOUND JOINT PURCHASING COOPERATIVE  
409 S. TOBIN STREET  
RENTON, WA 98057  
#:

Contact Broker w/ Questions:

Julie Bridenbaugh  
Affinity Group West (formerly Elite Associates) - Brea, CA  
875 Challenger Street  
Brea, CA 92821  
ph: (925) 596-4157  
fax:

Sales Manager:

Bridget Ferguson  
email: b Ferguson@j-ots.com  
ph: (206) 669-7428

Price Type: Commercial and Commodity  
Award Status: Pending  
Price Status: Accepted  
Shipment Type: Direct Shipment  
Award Type: Line Item  
Request Date: 12/22/2022  
Due Date: 12/22/2022  
Pricing Date: 12/22/2022  
Issue Date: 12/1/2022  
Opening Date: 1/4/2023  
Start Date: 7/1/2023  
End Date: 6/30/2024  
Print Date: 12/22/2022

Products:

Item Code	GTIN	Description	Bid Item #	Est. Quantity	Commercial	PTV	JTS	FFS
19200	10042222639931	19200 JENNIE-O Turkey Meatballs .65 Ounces 6 / 5.0 Pounds	53	60000.0 lbs. 2000.0 cases	\$4.54/lb \$136.20/cs	\$1.56/lb \$46.80/cs	\$0.00/lb \$0.00/cs	\$2.98/lb \$89.40/cs
207130	10042222207130	207130 JENNIE-O All Natural Smokehouse Turkey Breast Sticks 400 / 1.2 Ounces	24	13500.0 lbs. 450.0 cases	\$8.50/lb \$255.00/cs	\$1.66/lb \$49.80/cs	\$0.00/lb \$0.00/cs	\$6.84/lb \$205.20/cs
207230	10042222207239	207230 JENNIE-O All Natural Sweet BBQ Turkey Breast Sticks 400 / 1.2 Ounces	34	13500.0 lbs. 450.0 cases	\$8.50/lb \$255.00/cs	\$1.66/lb \$49.80/cs	\$0.00/lb \$0.00/cs	\$6.84/lb \$205.20/cs
209612	10042222209608	209612 JENNIE-O Italian Turkey Combo Pack Sliced 12 / 1.0 Pounds	37	4800.0 lbs. 400.0 cases	\$4.04/lb \$48.48/cs	\$1.45/lb \$17.28/cs	\$0.00/lb \$0.00/cs	\$2.59/lb \$31.08/cs
209903	10042222209905	209903 JENNIE-O Oven Roasted White Turkey Breast .5 Ounces Per Slice CN 12 / 1.0 Pounds	25	14400.0 lbs. 1200.0 cases	\$4.02/lb \$48.24/cs	\$1.40/lb \$16.80/cs	\$0.01/lb \$0.12/cs	\$2.61/lb \$31.32/cs
213008	90042222213083	213008 JENNIE-O Pepperoni Style Seasoned Turkey 15 Slices Per Ounce 8 / 2.0 - 2.25 Pounds (Random)	54	26100.0 lbs. 1500.0 cases	\$5.91/lb *No Case Price Available*	\$1.62/lb	\$0.10/lb	\$4.19/lb

Item Code	GTIN	Description	Bid Item #	Est. Quantity	Commercial	PTV	JTS	FFS
⌘ 256503	10042222256503	256503 JENNIE-O Turkey Ham Sliced .51 Ounce 5% Water Added CN 12 / 1.0 Pounds	39	14400.0 lbs. 1200.0 cases	\$3.97/lb \$47.64/cs	\$1.73/lb \$20.76/cs	\$0.00/lb \$0.00/cs	\$2.24/lb \$26.88/cs
⌘ 256818	10042222256817	256818 JENNIE-O All Natural Uncured Turkey Ham Sliced .5 Ounces 12 / 1.5 Pounds	39	21600.0 lbs. 1200.0 cases	\$4.03/lb \$72.54/cs	\$1.69/lb \$30.42/cs	\$0.00/lb \$0.00/cs	\$2.34/lb \$42.12/cs
⌘ 256821	10042222256824	256821 JENNIE-O All Natural Sliced Uncured Turkey Ham .76 Ounces 6 / 2.0 Pounds	39	14400.0 lbs. 1200.0 cases	\$4.03/lb \$48.36/cs	\$1.69/lb \$20.28/cs	\$0.00/lb \$0.00/cs	\$2.34/lb \$28.08/cs
⌘ 284028	10042222284087	284028 JENNIE-O Taco Seasoned Ground Turkey Fully Cooked CN 4 / 7.0 Pounds	49	11200.0 lbs. 400.0 cases	\$3.30/lb \$92.40/cs	\$1.64/lb \$45.92/cs	\$0.00/lb \$0.00/cs	\$1.66/lb \$46.48/cs
⌘ 284728	10042222284780	284728 JENNIE-O Chunked and Shredded Turkey and Gravy Precooked CN 4 / 7.0 Pounds	48	11200.0 lbs. 400.0 cases	\$3.44/lb \$96.32/cs	\$1.18/lb \$33.04/cs	\$0.01/lb \$0.28/cs	\$2.25/lb \$63.00/cs
⌘ 317004	90042222317002	317004 JENNIE-O Turkey Breast and Thigh Roast Boneless CIB Skin On FC 4 / 8.5 - 11.5 Pounds (Random)	43	16320.0 lbs. 400.0 cases	\$4.01/lb *No Case Price Available*	\$1.50/lb	\$0.07/lb	\$2.44/lb
⌘ 612620	100422222612620	612620 JENNIE-O Smoked Uncured Turkey Frank Reduced Sodium 8 Pounds 4 / 5.0 Pounds	51	80000.0 lbs. 4000.0 cases	\$3.56/lb \$71.20/cs	\$1.64/lb \$32.80/cs	\$0.00/lb \$0.00/cs	\$1.92/lb \$38.40/cs
⌘ 613203	100422222613207	613203 JENNIE-O Country Recipe Turkey Sausage Patty Fully Cooked 1.025 Ounces 2 / 5.125 Pounds	42	5125.0 lbs. 500.0 cases	\$4.28/lb \$43.87/cs	\$1.52/lb \$15.58/cs	\$0.00/lb \$0.00/cs	\$2.76/lb \$28.29/cs
⌘ 616920	100422222616925	616920 JENNIE-O All Natural Turkey Breast Strips 4 / 5.0 Pounds	41, 47	20000.0 lbs. 1000.0 cases	\$5.50/lb \$110.00/cs	\$1.52/lb \$30.40/cs	\$0.34/lb \$6.80/cs	\$3.64/lb \$72.80/cs
⌘ 644820	100422222644805	644820 JENNIE-O Chunked White Turkey CN 4 / 5.0 Pounds	47	8000.0 lbs. 400.0 cases	\$4.48/lb \$89.60/cs	\$1.70/lb \$34.00/cs	\$0.13/lb \$2.60/cs	\$2.65/lb \$53.00/cs
⌘ 813030	100422222813034	813030 JENNIE-O Turkey Ham Log 5% Water Added CN 3 / 10.0 Pounds	40	12000.0 lbs. 400.0 cases	\$3.60/lb \$108.00/cs	\$1.73/lb \$51.90/cs	\$0.00/lb \$0.00/cs	\$1.87/lb \$56.10/cs
⌘ 813130	100422222813133	813130 JENNIE-O Oven Roasted Turkey Breast Log CN 3 / 10.0 Pounds	36	12000.0 lbs. 400.0 cases	\$4.05/lb \$121.50/cs	\$1.39/lb \$41.70/cs	\$0.41/lb \$12.30/cs	\$2.25/lb \$67.50/cs

Terms & Conditions:

- Due to market conditions, this pricing may be revised with 30 days advance written notice.

• The terms of sale are governed by Sellers standard Invoice or Terms of Sale. Neither party will be in default in the performance of its obligations under this Agreement if its performance is prevented or delayed because of war, terrorism, hostilities, revolution, civil commotion or unrest, strike, labor dispute, epidemic diseases, quarantine, Import restrictions, export restrictions, fire, wind, earthquake or flood, any law, order, proclamation, regulation or ordinance of any government or government subdivision, Acts of God or for any other cause, whether similar or dissimilar to those enumerated, that is beyond that partys reasonable control and without that partys fault or negligence. This definition of Force Majeure specifically includes production issues where through no fault of Seller, agricultural commodities required to produce Products are not available to Seller or the industry in general in sufficient quantities.

• Commercial Only Bids The Bid price &/or allowances quoted in the bid requests are not allowed to be used in combination with any other discounts or special contract pricing. These additional discounts include but are not limited to commodity PTV allowances, GPO pricing, National Account contracts or any other deviated pricing. Commercial and Commodity Bids For Bids that request both Commercial and Commodity Bid Pricing the commercial bid price will be the base price listed of the Jennie-O Turkey Store Commodity Program for each item before any discounts, allowances or crediting of the Pass through Value. The commodity bid price will be the commercial net of said discounts, allowances and Pass through Value. Commodity Bids FFS For commodity bids using the Fee-for Service model, the price will be the Jennie-O Turkey Store Commodity Program base price net of the Pass through Value of donated food, and any other discounts and allowances. No other pricing structure such as GPO pricing, National Account pricing can be used for these bids. Any deviations from this price must be approved in advance by Jennie-O Turkey Store. Commodity Bids NOI - For Commodity bid using the Net off Invoices model. The bid price will be the NOI base price established by Jennie-O Turkey Store. Any deviations from this price must be approved in advance by Jennie-O Turkey Store. All Bid pricing is to be used for K12 schools and other eligible nonprofit institutions. All BIDS awarded with deviated pricing must be confirmed with JOTS Local broker &/or JOTS BID Coordinator to be considered valid pricing. There is no guarantee on 100% fill rate for bid quantities requested. 4,000 lb. order minimum.

Legend:



**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**EXHIBIT E: CONTRACTOR INTAKE FORM**

All potential Puget Sound Joint Purchasing Cooperative (PSJPC) Contractors or Governmental Entities must sign and submit this form before a PSJPC contract or Agreement is offered.

<b>1. CONTRACTOR NAME (AS LEGALLY REGISTERED WITH THE IRS):</b>		<b>CONTRACTOR DBA (DOING BUSINESS AS) NAME:</b>	
<b>2. CONTRACTOR ADDRESS &amp; CONTACT INFORMATION:</b>			
<b>ADDRESS (NUMBER, STREET, AND APT OR SUITE)</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP CODE</b>
<b>BUSINESS PHONE NUMBER</b>	<b>BUSINESS FAX NUMBER</b>		
<b>CONTRACT MANAGER NAME</b>	<b>CONTRACT MANAGER EMAIL ADDRESS</b>		
<b>CONTRACT MANAGER PHONE NUMBER</b>	<b>CONTRACT MANAGER FAX</b>		
<b>3. CONTRACTOR LICENSE:</b>			
Do you have a current Washington State business license?		Yes	No
Have you had any contract to provide services terminated for default? Yes No		If you do not have a Washington State business license, explain why you are exempt from registering your business with the State of Washington.	
If yes, please attach a list of each terminated contract with an explanation of the situation involved.		To file for a Master Business Application, visit <a href="http://www.dor.wa.gov">www.dor.wa.gov</a> .	
<b>4. BUSINESS INFORMATION:</b>			
How is your business organized?		If filing as Corporation, non-profit, attach a copy of 501(c) status.	
Is your business a small, women/minority, or veteran-owned business" as defined in Chapter 39.26.010 RCW? Yes No		If yes, please complete and submit the <u>Self-Certification Statement</u> with this form. Refer to Chapter 39.26.010 RCW for more information.	
<b>TAXPAYER IDENTIFICATION NUMBER (TIN)</b>  SSN:    - -                    EIN:    -		For individuals, this is your Social Security Number (SSN). For other entities (corporations, school districts, etc.) this is your Employer Identification Number (EIN).	
<b>STATEWIDE VENDOR NUMBER</b> SWV    -		Individuals awarded contracts with PSJPC are <b>required</b> to register as a Statewide Vendor. Visit the Department of Enterprise Services to <u>register as a Statewide Vendor</u> .	
<b>5. WASHINGTON STATE EMPLOYMENT (Not applicable to ESDs, School Districts, and State Agencies):</b>			

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

Are you, or any of your business partners, directors, officers, managers, employees, or board members current or former (within the last 24 months) officers or employees of the State of Washington? \*Yes No N/A

If yes: Current or

Former If you checked Yes, you may be required to seek guidance from the Executive Ethics Board; PSJPC will contact you for clarification about your current/former role.

*\*District and Educational Service District employees are not considered state employees for this purpose. As a reminder, please check with your employer regarding their outside work policies.*

6. I certify, under penalty of perjury as provided by the laws of the State of Washington, that all of the foregoing statements are true and correct, and that I will notify PSJPC of any changes in any statement.

CONTRACTOR SIGNATURE



DATE

12/19/22

PRINTED NAME

Jennifer M Johnson

TITLE

Finance Manager K12



# EXHIBIT G: CONTRACTOR INTAKE FORM

All potential Office of Superintendent of Public Instruction (OSPI) Contractors or Governmental Entities must sign and submit this form before an OSPI contract or Agreement is offered.

<b>1. CONTRACTOR NAME (AS LEGALLY REGISTERED WITH THE IRS):</b> Hornell Food Sales, LLC		<b>CONTRACTOR DBA (DOING BUSINESS AS) NAME:</b>	
<b>2. CONTRACTOR ADDRESS &amp; CONTACT INFORMATION:</b> 1 Hornell Place			
<b>ADDRESS (NUMBER, STREET, AND APT OR SUITE)</b>		<b>CITY</b> Austin	<b>STATE</b> MN
		<b>ZIP CODE</b> 55912	
<b>BUSINESS PHONE NUMBER</b> 320-231-7775		<b>BUSINESS FAX NUMBER</b> -	
<b>CONTRACT MANAGER NAME</b> Jennifer M Johnson		<b>CONTRACT MANAGER EMAIL ADDRESS</b> JMJOHNSON2@J-OTS.COM	
<b>CONTRACT MANAGER PHONE NUMBER</b> 320-231-7775		<b>CONTRACT MANAGER FAX</b> -	
<b>3. CONTRACTOR LICENSE:</b>			
Do you have a current Washington State business license?		Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, attach a copy.	
Have you had any contract to provide services terminated for default? Yes No		If you do not have a Washington State business license, explain why you are exempt from registering your business with the State of Washington.	
If yes, please attach a list of each terminated contract with an explanation of the situation involved.		To file for a Master Business Application, visit <a href="http://www.dcr.wa.gov">www.dcr.wa.gov</a> .	
<b>4. BUSINESS INFORMATION:</b>			
How is your business organized? Please select		If filing as Corporation, non-profit, attach a copy of 501(c) status.	
Is your business a small, women/minority, or veteran-owned business" as defined in Chapter 39.26.010 RCW? Yes No		If yes, please complete and submit the <u>Self-Certification Statement</u> with this form. Refer to Chapter 39.26.010 RCW for more information.	
<b>TAXPAYER IDENTIFICATION NUMBER (TIN)</b> SSN: - - EIN: 20-1832091		For individuals, this is your Social Security Number (SSN). For other entities (corporations, school districts, etc.) this is your Employer Identification Number (EIN).	
<b>STATEWIDE VENDOR NUMBER</b> SWV -		Individuals awarded contracts with OSPI are required to register as a Statewide Vendor. Visit the Department of Enterprise Services to register as a Statewide Vendor.	
<b>5. WASHINGTON STATE EMPLOYMENT (Not applicable to ESDs, School Districts, and State Agencies):</b>			
Are you, or any of your business partners, directors, officers, managers, employees, or board members current or former (within the last 24 months) officers or employees of the State of Washington? *Yes No N/A If yes: Current or Former			
If you checked Yes, you may be required to seek guidance from the <u>Executive Ethics Board</u> ; OSPI will contact you for clarification about your current/former role. <i>*District and Educational Service District employees are not considered state employees for this purpose. As a reminder, please check with your employer regarding their outside work policies.</i>			
<b>6. I certify, under penalty of perjury as provided by the laws of the State of Washington, that all of the foregoing statements are true and correct, and that I will notify OSPI of any changes in any statement.</b>			
<b>CONTRACTOR SIGNATURE</b> 		<b>DATE</b> 12/19/22	
<b>PRINTED NAME</b> Jennifer M Johnson		<b>TITLE</b> Finance Manager K12	

Available as an editable Word document on OSPI's contract website: <http://www.k12.wa.us/RFP/default.aspx>









39	Turkey Ham Sliced - sliced cooked turkey meat, precooked, frozen. A 2-oz. portion provides 1.25 MHA. Approximate pack size 6 to 8 packages of 3 to 5 lb.	4	1200	256520	3.06	62	12 lb	100	5 g	460 mg	0	100124	13.2K	\$ 20.60	\$ 47.64	\$38.85	\$6,435	\$1,785	\$ 20.76
40	Turkey Ham Slicing Log - Turkey Ham slicing logs - dark meat - precooked, frozen. A 2.5-3.5 oz. portion provides 2 MHA. Approximate pack size 20-35 lbs. CN label preferred.	4	400	613030	3.01	169	30 lb	110	5 g	460 mg	0	100124	33.14	\$ 51.72	\$ 108.00	\$61,280	\$3,364	\$6,075	\$ 51.90
41	Turkey Roast Sliced - Turkey Roast sliced - cooked, and/or white meat, precooked, frozen. Approximate 3.5-oz. portion provides 2 MHA. Approximate pack size is 6-8 lb.	5	1000	016920	2.58	124	20 lb	80	1 g	330 mg	0	100124	16.39	\$ 30.25	\$ 110.00	\$73,750	\$3,543	\$5,897	\$ 30.40
42	Turkey Sausage Patties - Turkey sausage patties utilizing dark and/or white meat, pre-cooked, frozen. Approximate 1.1-oz. portion provides 1 MHA. CN label preferred. Approximately 160 per case.	5	500	613205	1.025	160	1005 lb	60	4 g	90 mg	0	100124	9.27	\$ 15.66	\$ 43.81	\$28,910	\$4,177	\$5,374	\$ 15.58
43	Turkey Breast & Thigh Roast - Serving size 2.5-3.5 oz. Preferred pack size of approximately 45.0 lb case	5	400	317004	2.47	200	4500+ lb	80	3 g	380 mg	0	100124	41.31	\$ 84.47	\$ 172.50	\$107,600	\$4,517	\$3,835	1.50/lb
44	Turkey, Chopped BBQ - Semi Dry - Chopped dark turkey meat, fully cooked. Serving size of 2.5 oz to provide 2.00 MHA. Preferred pack size of approximately 20.0 lb case	5	400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$3,000	\$2,000	\$2,000	n/a
45	Turkey, Chopped BBQ - Chopped dark turkey meat, fully cooked. Serving size of 2.5 oz to provide 2.00 MHA. Preferred pack size of approximately 20.0 lb case	5	400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$0,000	\$2,000	\$2,000	n/a
46	Turkey, Low Sodium Texas - Western BBQ - Chopped dark turkey meat, fully cooked. Serving size of 3.75 oz to provide 2.00 MHA. Preferred pack size of approximately 20.0 lb case	5	400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$0,000	\$2,000	\$2,000	n/a
47	Turkey, White Pre-Cooked - Turkey, White Pre-Cooked - Serving size of 2.5 oz. Preferred pack size of approximately 20.0 lb case	5	400	641620	3	105	20 lb	90	2 g	450 mg	0	100124	24.74	\$ 33.63	\$ 85.00	\$54,670	\$6,925	\$3,840	\$ 34.00
48	Turkey, Gravy - Fully cooked turkey chunks in gravy. Serving size 4 oz - 6 oz to provide 2 MHA. Reduced sodium preferred. Approximate pack size 20 - 30 lb case.	5	400	284728	3.95	113	26 lb	130	6 g	450 mg	0	100124	21.01	\$ 32.76	\$ 66.50	\$65,565	\$9,565	\$1,650	\$ 33.04
49	Turkey, Tasa Meat - Fully cooked, seasoned and salted turkey meat. Serving size 2 - 3 oz to provide 2 MHA. Low sodium preferred. Preferred pack size of approximately 20 - 30 lb case	5	400	264028	3.01	148	28 lb	120	7 g	320 mg	0	100124	26.27	\$ 45.68	\$ 92.00	\$48,720	\$7,310	\$1,004	\$ 45.52

\*No case price available

50	Turkey, Corn Dowl, Fully cooked dark turkey or turkey leg meat, Each 4 oz corn dog provides 2.0oz equivalent meat and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case	400	na	160	20 lbs	120	9 g	360 mg	0	100124	20.67	\$ 32.70	\$ 71.20	\$ 62.40	\$ 62.40	\$ 32.80
51	Turkey, Frank, Fully cooked turkey meat using dark turkey or turkey leg meat, 2.0oz equivalent meat. Preferred pack size of approximately 20 lbs case.	4000	612630	2	160	20 lbs	120	9 g	360 mg	0	100124	20.67	\$ 32.70	\$ 62.40	\$ 62.40	\$ 32.80
52	Turkey, Mini Corn Dowl, Fully cooked dark turkey and thigh meat. Each piece 1.68oz and 6 pieces provides 2.0oz equivalent meat/meat alternate and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case.	2500	n/a	5	250	30 lbs	110	5 g	300 mg	0	100124	20.68	\$ 48.00	\$ 110.20	\$ 93.70	\$ 46.80
53	Turkey, Meatballs - Fully cooked, served meatballs using dark turkey or turkey leg meat. Serving size 2.6 oz to provide 2 M/M. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 6-8 lbs case.	2000	10200	2.6	184	30 lbs	110	5 g	300 mg	0	100124	20.68	\$ 48.00	\$ 110.20	\$ 93.70	\$ 46.80
54	Turkey, Exports - Fully cooked and sliced turkey breast or turkey leg meat. Serving size 2.95 oz to provide 2 M/M. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 12 to 16 lbs case.	1500	215008	1.37	233	2000- lbs	60	3 g	320 mg	0	100124	20.67	\$ 32.26	\$ 110.20	\$ 93.60	\$ 1.62/lb
34 alternate	Turkey Breast Sticks - Individually wrapped - 1 lb. - 12 per case - meets USDA meat stick guidelines. CN label preferred. Approximately 160 per case.	450		1.2	400	30 lbs	40	1 g	180 mg	0	100124	21.76	\$ 40.570	\$ 256.00	\$ 230.40	\$ 49.80
39 alternate	Turkey Ham Slices Sliced Turkey Breast dark and white meat, processed, frozen. A 2-oz. portion provides 1.25 M/M. Approximate pack size 6 to 8 packages of 3 to 5 lb.	1200	207290	3	96	18 lbs	130	7 g	360 mg	0	100124	19.42	\$ 53.916	\$ 72.540	\$ 42.200	\$ 30.42
38 alternate	Turkey Ham Slices Sliced Turkey Breast dark and white meat, processed, frozen. A 2-oz. portion provides 1.25 M/M. Approximate pack size 6 to 8 packages of 3 to 5 lb.	1200	256818	3	96	18 lbs	130	7 g	360 mg	0	100124	19.42	\$ 53.916	\$ 72.540	\$ 42.200	\$ 30.42
47 alternate	Turkey, White Pre-Cooked Chunks, Serving size of 2.0 oz to provide 2.00 M/M. Preferred pack size of approximately 20.0 lb case	400	256821	2.65	124	20 lbs	80	1 g	330 mg	0	100124	19.28	\$ 30.290	\$ 110.00	\$ 78.750	\$ 30.40

\*no case price available

\*DTS gives extra DF per case due to rounding, see column V

**PUGET SOUND JOINT PURCHASING COOP**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

November 29, 2023

**Julie Bridenbaugh**  
Bid Coordinator  
Affinity Group  
875 Challenger Street  
Brea, CA 92821  
[julie.bridenbaugh@affinitysales.com](mailto:julie.bridenbaugh@affinitysales.com)

**RE: Extension awards for PSJPC RFP #202021-1**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid and subsequent bid renewals for the PSJPC RFP#1-202223 bid. Attached to this letter is a "Request for Pricing" page allowing your company to adjust its pricing for the 2024-25 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 14, 2023:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

**Request for Pricing: 2024-25**

**Jennie-O**

Rollover Items for 2024-2025 School Year (July 1, 2024 – June 30, 2025).

**RFP #1-202223 Commodity Code 100124 D&W \$1.5607**

Item #	Description	Item Code Commodity/ Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
34	Turkey- Breast Sticks	<del>207130</del> -136374	499 200	\$127.95	<del>31.76</del> 15.87	\$25.35	\$102.60
35	Turkey – Breast Sliced	209903	64	\$48.48	10.71	\$17.16	\$31.32
36	Turkey Breast – Slicing Logs	813130	127	\$122.10	26.56	\$54.60	\$67.50
37	Turkey – Combo Pack	209612	64	\$48.72	11.10	\$17.64	\$31.08
40	Turkey- Ham Slicing Log	813030	159	\$108.90	33.14	\$52.80	\$56.10
34-alt	Turkey – Breast Sticks	207230	400	discontinued	31.76	discontinued	discontinued
39-alt1	Turkey – Ham Sliced	256818	96	\$73.08	19.42	\$30.96	\$42.12
39-alt2	Turkey Ham Sliced	256821	63	\$48.72	12.94	\$20.64	\$28.08

**Category 5 Commodity Code 100124 D&W \$1.5607**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
42	Turkey - Sausage Patty	613203	160	\$44.18	9.97	\$15.89	\$28.29
43	Turkey – Breast & Thigh Roast	317004	213	\$174.15**	42.26	\$66.22**	\$104.94**
48	Turkey- Gravy	284728	106	\$96.88	21.00	\$33.88	\$63.00
49	Turkey – Taco Meat	284028	142	\$92.96	29.26	\$46.48	\$46.48
51	Turkey - Frank	612620	160	\$71.80	20.97	\$33.40	\$38.40
53	Turkey - Meatballs	19200	184	\$136.50	29.53	\$47.10	\$89.40
54	Turkey - Pepperoni	213008	233	\$118.80**	20.67	\$33.00**	\$83.80**

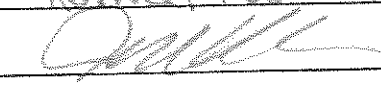
**PUGET SOUND JOINT PURCHASING COOP**  
**SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON**  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

**Request for Pricing: 2024-25**

**Jennie-O**

**Category 6 Commodity Code 100124 D&W \$1.5607**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
41	Turkey – Roast Shredded	616920	124	\$110.40	19.37	\$37.60	\$72.80
47	Turkey – White Pre-Cooked Chunks	644820	106	\$90.20	21.74	\$37.20	\$53.00
47-alt	Turkey – White Pre-Cooked Chunks	644820	106	\$90.20	21.74	\$37.20	\$53.00

Company: Hommel Food Sales, LLC  
 Signed:   
 Title: Finance Manager K12  
 Date: 12-12-23



Jennie-O Turkey Store, LLC.  
2505 Willmar Avenue SW  
Willmar, MN 56201

Operator:

UCARE COOPERATIVE  
SALT LAKE CITY, UT 84070

Contact Broker w/ Questions:

Julie Bridenbaugh  
Affinity Group West (formerly Elite Associates) - Brea, CA  
875 Challenger Street  
Brea, CA 92821  
ph: (925) 596-4157  
fax:

Sales Manager:

Bridget Ferguson  
email: bferguson@j-ots.com  
ph: (206) 669-7428

Price Type: Commercial and Commodity

Award Status: Pending

Price Status: Accepted

Shipment Type: Direct Shipment

Award Type: Line Item

Request Date: 12/11/2023

Due Date: 12/12/2023

Pricing Date: 12/11/2023

Issue Date: 12/11/2023

Opening Date: 12/14/2023

Start Date: 7/1/2024

End Date: 6/30/2025

Print Date: 12/11/2023

Products:

Item Code	GTIN	Description	Bid Item #	Est. Quantity	Commercial	PTV	JTS	Cmc. Rate	FFS
08996	10042222640128	08996 JENNIE-O Savory Turkey Crumbles Fully Cooked 8 / 5.0 Pounds			\$4.58/lb \$183.20/cs	\$1.80/lb \$72.00/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.78/lb \$111.20/cs
119356	10042222203101	119356 JENNIE-O Canadian Turkey Ham .76 Ounces Per Slice CN 8 / 3.125 Pounds			\$4.25/lb \$106.25/cs	\$1.76/lb \$44.00/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.49/lb \$62.25/cs
119371	10042222640906	119371 JENNIE-O Turkey Ham Diced 1/2" 5% Water Added CN 2 / 5.0 Pounds			\$3.93/lb \$39.30/cs	\$1.76/lb \$17.60/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.17/lb \$21.70/cs
119376	10042222642306	119376 JENNIE-O Turkey Breast Diced 1/2" CN 2 / 5.0 Pounds			\$3.75/lb \$37.50/cs	\$1.32/lb \$13.20/cs	\$0.04/lb \$0.40/cs	\$0.00/lb \$0.00/cs	\$2.39/lb \$23.90/cs
129909	10042222299098	129909 JENNIE-O No Antibiotics Ever Browned Turkey Breast Steak 4 / 6.17 Pounds			\$5.35/lb \$132.04/cs	\$1.65/lb \$40.72/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$3.70/lb \$91.32/cs
131053	10042222310533	JOTS DARK TURKEY BARBACOA 5 / 4.0 Pounds			\$3.94/lb \$78.80/cs	\$1.61/lb \$32.20/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.33/lb \$46.60/cs

K12 Deal Request #:8350, Page 1 of 6

Item Code	GTIN	Description	Bid Item #	Est. Quantity	Commercial	PTV	JTS	Cmc. Rate	FFS
133615	10042222336151	NAE SLOW ROASTED DARK TURKEY 2 / 7.5 Pounds			\$4.12/lb \$61.80/cs	\$1.64/lb \$24.60/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.48/lb \$37.20/cs
134658	10042222346587	BREADED TURKEY NUGGETS-DILL FLAVORED 4 / 5.0 Pounds			\$4.22/lb \$64.40/cs	\$1.18/lb \$23.60/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$3.04/lb \$60.80/cs
134659	10042222346594	BREADED TURKEY PATTY-DILL FLAVORED 4 / 5.0 Pounds			\$4.26/lb \$65.20/cs	\$1.18/lb \$23.60/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$3.08/lb \$61.60/cs
134674	10042222346747	RAW TURKEY BREAST & THIGH ROAST, S/O, NETTED, 7% 4 / 11.2 Pounds			\$3.83/lb \$171.58/cs	\$1.74/lb \$77.95/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.09/lb \$93.63/cs
136272	10042222362723	HALAL Jennie-O Natural Sliced Turkey Ham 6 / 2.0 Pounds			\$4.32/lb \$51.84/cs	\$1.72/lb \$20.64/cs	\$0.00/lb \$0.00/cs		\$2.60/lb \$31.20/cs
136273	10042222362730	HALAL Jennie-O Oven Roasted Sliced Turkey Breast 6 / 2.0 Pounds			\$5.55/lb \$66.60/cs	\$1.61/lb \$19.32/cs	\$0.36/lb \$4.32/cs		\$3.58/lb \$42.96/cs
136274	90042222362743	HALAL Jennie-O VIP Roasted Turkey Breast, 1/4#Sliced Intact 9 / 4.0 - 5.0 Pounds (Random)			\$5.09/lb *No Case Price Available*				
136275	10042222362754	HALAL Jennie-O Pre-Cooked turkey Taco Meat W/D 4 / 7.0 Pounds			\$3.85/lb \$107.80/cs	\$1.67/lb \$46.76/cs	\$0.00/lb \$0.00/cs		\$2.18/lb \$61.04/cs
136374	10042222363744	AN Smokehouse Turkey Breast Snack Sticks 200 / 1.2 Ounces			\$8.53/lb \$127.95/cs	\$1.69/lb \$25.35/cs	\$0.00/lb \$0.00/cs		\$6.84/lb \$102.60/cs
136398	90042222836404	Breaded Oven Roasted Turkey Breast, Reduced Sodium 2 / 9.0 - 11.0 Pounds			\$3.12/lb \$60.68/cs	\$1.32/lb \$25.67/cs	\$0.12/lb \$2.33/cs		\$1.68/lb \$32.68/cs
19200	10042222639931	19200 JENNIE-O Turkey Meatballs .65 Ounces 6 / 5.0 Pounds			\$4.55/lb \$136.50/cs	\$1.57/lb \$47.10/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.98/lb \$89.40/cs
205135	10042222205136	205135 JENNIE-O All Natural Raw Ground Turkey Thigh 2 / 10.0 Pounds			\$3.96/lb \$79.20/cs	\$2.10/lb \$42.00/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$1.86/lb \$37.20/cs
209503	10042222209509	209503 JENNIE-O Turkey Combo Pack .5 Ounces Per Slice 12 / 1.0 Pounds			\$3.63/lb \$43.56/cs	\$1.40/lb \$16.80/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.23/lb \$26.76/cs
209612	10042222209608	209612 JENNIE-O Italian Turkey Combo Pack Sliced 12 / 1.0 Pounds			\$4.06/lb \$48.72/cs	\$1.47/lb \$17.64/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.59/lb \$31.08/cs
209903	10042222209905	209903 JENNIE-O Oven Roasted White Turkey Breast .5 Ounces Per Slice CN 12 / 1.0 Pounds			\$4.04/lb \$48.48/cs	\$1.42/lb \$17.04/cs	\$0.01/lb \$0.12/cs	\$0.00/lb \$0.00/cs	\$2.61/lb \$31.32/cs

Item Code	GTIN	Description	Bid Item #	Est. Quantity	Commercial	PTV	JTS	Cmc. Rate	FFS
∞	209918	1004222209981	209918	JENNIE-O Oven Roasted White Turkey Breast .5 Ounces Per Slice 12 / 1.5 Pounds	\$4.04/lb \$72.72/cs	\$1.42/lb \$25.56/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.62/lb \$47.16/cs
∞	213008	90042222213083	213008	JENNIE-O Pepperoni Style Seasoned Turkey 15 Slices Per Ounce 8 / 2.0 - 2.25 Pounds (Random)	\$5.94/lb *No Case Price Available*	\$1.65/lb	\$0.10/lb	\$0.00/lb	\$4.19/lb
∞	230324	10042222230305	230324	JENNIE-O Browned Turkey Breast Steak 1.41 Ounce 4 / 6.17 Pounds	\$5.08/lb \$125.37/cs	\$1.65/lb \$40.72/cs	\$0.17/lb \$4.20/cs	\$0.00/lb \$0.00/cs	\$3.26/lb \$80.46/cs
∞	231812	10042222231807	231812	JENNIE-O All Natural Oven Roasted Sliced Turkey Breast .74 Ounces 6 / 2.0 Pounds	\$5.37/lb \$64.44/cs	\$1.61/lb \$19.32/cs	\$0.36/lb \$4.32/cs	\$0.00/lb \$0.00/cs	\$3.40/lb \$40.80/cs
∞	231818	10042222231814	231818	JENNIE-O All Natural Oven Roasted Sliced Turkey Breast .5 Ounces 12 / 1.5 Pounds	\$5.33/lb \$95.94/cs	\$1.61/lb \$28.98/cs	\$0.32/lb \$5.76/cs	\$0.00/lb \$0.00/cs	\$3.40/lb \$61.20/cs
∞	231918	10042222231913	231918	JENNIE-O All Natural Smoked Sliced Turkey Breast .5 Ounces 12 / 1.5 Pounds	\$5.33/lb \$95.94/cs	\$1.61/lb \$28.98/cs	\$0.32/lb \$5.76/cs	\$0.00/lb \$0.00/cs	\$3.40/lb \$61.20/cs
∞	256503	10042222256503	256503	JENNIE-O Turkey Ham Sliced .51 Ounce 5% Water Added CN 12 / 1.0 Pounds	\$4.00/lb \$48.00/cs	\$1.76/lb \$21.12/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.24/lb \$26.88/cs
∞	256535	10042222256558	256535	JENNIE-O Turkey Ham Sliced .51 Ounce 5% Water Added 4 / 5.25 Pounds	\$3.94/lb \$82.74/cs	\$1.70/lb \$35.70/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.24/lb \$47.04/cs
∞	256801	90042222256806	256801	JENNIE-O All Natural Uncured Turkey Ham Log 1 / 1400.0 Pounds (Random)	\$3.31/lb *No Case Price Available*	\$1.72/lb	\$0.00/lb	\$0.00/lb	\$1.59/lb
∞	256818	10042222256817	256818	JENNIE-O All Natural Uncured Turkey Ham Sliced .5 Ounces 12 / 1.5 Pounds	\$4.06/lb \$73.08/cs	\$1.72/lb \$30.96/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.34/lb \$42.12/cs
∞	256821	10042222256824	256821	JENNIE-O All Natural Sliced Uncured Turkey Ham .76 Ounces 6 / 2.0 Pounds	\$4.06/lb \$48.72/cs	\$1.72/lb \$20.64/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.34/lb \$28.08/cs
∞	257412	10042222257418	257412	JENNIE-O All Natural Smoked Turkey Breast 1.75" Sliced 6 / 2.0 Pounds	\$4.91/lb \$58.92/cs	\$1.61/lb \$19.32/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$3.30/lb \$39.60/cs
∞	263118	10042222263112	263118	JENNIE-O All Natural Reduced Sodium Turkey Salami Sliced .5 Ounces 12 / 1.5 Pounds	\$4.23/lb \$76.14/cs	\$1.63/lb \$29.34/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.60/lb \$46.80/cs

Item Code	GTIN	Description	Bld Item #	Est. Quantity	Commercial	PTV	JTS	Cmc. Rate	FFS
∞	271106	1004222271100	271106 JENNIE-O PERFECT SLICE Premium Turkey Bacon Fully Cooked 12 / 0.625 Pounds		\$13.01/lb \$97.58/cs	\$1.42/lb \$10.65/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$11.59/lb \$86.93/cs
∞	284028	1004222284087	284028 JENNIE-O Taco Seasoned Ground Turkey Fully Cooked CN 4 / 7.0 Pounds		\$3.32/lb \$92.96/cs	\$1.66/lb \$46.48/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$1.66/lb \$46.48/cs
∞	284728	1004222284780	284728 JENNIE-O Chunked and Shredded Turkey and Gravy Precooked CN 4 / 7.0 Pounds		\$3.46/lb \$96.88/cs	\$1.20/lb \$33.60/cs	\$0.01/lb \$0.28/cs	\$0.00/lb \$0.00/cs	\$2.25/lb \$63.00/cs
∞	285328	1004222285381	285328 JENNIE-O Turkey Spaghetti Sauce White and Dark Fully Cooked CN 4 / 7.0 Pounds		\$2.79/lb \$78.12/cs	\$1.03/lb \$28.84/cs	\$0.03/lb \$0.84/cs	\$0.00/lb \$0.00/cs	\$1.73/lb \$48.44/cs
∞	285428	1004222285480	285428 JENNIE-O Turkey Chili White and Dark Fully Cooked CN 4 / 7.0 Pounds		\$2.97/lb \$83.16/cs	\$1.20/lb \$33.60/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$1.77/lb \$49.56/cs
∞	285628	1004222285688	285628 JENNIE-O Taco Seasoned Ground Turkey White and Dark CN 4 / 7.0 Pounds		\$3.49/lb \$97.72/cs	\$1.67/lb \$46.76/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$1.82/lb \$50.96/cs
∞	286228	1004222286227	286228 JENNIE-O Chunked and Shredded White Turkey and Gravy Fully Cooked 4 / 7.0 Pounds		\$3.43/lb \$96.04/cs	\$1.19/lb \$33.32/cs	\$0.01/lb \$0.28/cs	\$0.00/lb \$0.00/cs	\$2.23/lb \$62.44/cs
∞	317004	90042222317002	317004 JENNIE-O Turkey Breast and Thigh Roast Boneless CIB Skin On FC 4 / 8.5 - 11.5 Pounds (Random)		\$4.05/lb *No Case Price Available*	\$1.54/lb	\$0.07/lb	\$0.00/lb	\$2.44/lb
∞	33038	10042222639740	33038 JENNIE-O Turkey Chorizo Sausage Crumbles Fully Cooked 8 / 5.0 Pounds		\$4.20/lb \$168.00/cs	\$1.63/lb \$65.20/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.57/lb \$102.80/cs
∞	54057	10042222639634	54057 JENNIE-O All-Natural Cooked Pinched Spicy Italian Style Turkey Sausage 6 / 5.0 Pounds		\$4.36/lb \$130.80/cs	\$1.64/lb \$49.20/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.72/lb \$81.60/cs
∞	612620	10042222612620	612620 JENNIE-O Smoked Uncured Turkey Frank Reduced Sodium 8 Pounds 4 / 5.0 Pounds		\$3.59/lb \$71.80/cs	\$1.67/lb \$33.40/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$1.92/lb \$36.40/cs
∞	613203	10042222613207	613203 JENNIE-O Country Recipe Turkey Sausage Patty Fully Cooked 1.025 Ounces 2 / 5.125 Pounds		\$4.31/lb \$44.18/cs	\$1.55/lb \$15.89/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.76/lb \$28.29/cs
∞	613620	10042222613627	JENNIE-O Uncured Turkey Kielbasa Fully Cooked 4 / 4.5 Pounds		\$4.30/lb \$77.40/cs	\$1.51/lb \$27.18/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.79/lb \$50.22/cs

Item Code	GTIN	Description	Bid Item #	Est. Quantity	Commercial	PTV	JTS	Cmc. Rate	FFS
∞	613810	10042222613818	613810	JENNIE-O All Natural Premium Turkey Breakfast Sausage Fully Cooked 2 / 5.01 Pounds	\$4.59/lb \$45.99/cs	\$1.78/lb \$17.84/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.81/lb \$28.16/cs
∞	614003	10042222614006	614003	JENNIE-O Country Recipe Turkey Sausage Link Fully Cooked 1.025 Ounces 2 / 5.125 Pounds	\$4.39/lb \$45.00/cs	\$1.55/lb \$15.89/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.84/lb \$29.11/cs
∞	616630	10042222616635	616630	JENNIE-O All Natural Savory Turkey Burger Fully Cooked 3 / 10.0 Pounds	\$4.25/lb \$127.50/cs	\$1.55/lb \$46.50/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.70/lb \$81.00/cs
∞	616920	10042222616925	616920	JENNIE-O All Natural Turkey Breast Strips 4 / 5.0 Pounds	\$5.52/lb \$110.40/cs	\$1.54/lb \$30.80/cs	\$0.34/lb \$6.80/cs	\$0.00/lb \$0.00/cs	\$3.64/lb \$72.80/cs
∞	642420	10042222642405	642420	JENNIE-O Pepperoni Seasoned Diced Turkey 1/4" CN 4 / 5.0 Pounds	\$4.51/lb \$90.20/cs	\$1.65/lb \$33.00/cs	\$0.00/lb \$0.00/cs	\$0.00/lb \$0.00/cs	\$2.86/lb \$57.20/cs
∞	644820	10042222644805	644820	JENNIE-O Chunked White Turkey CN 4 / 5.0 Pounds	\$4.51/lb \$90.20/cs	\$1.73/lb \$34.60/cs	\$0.13/lb \$2.60/cs		\$2.65/lb \$53.00/cs
∞	813030	10042222813034	813030	JENNIE-O Turkey Ham Log 5% Water Added CN 3 / 10.0 Pounds	\$3.63/lb \$108.90/cs	\$1.76/lb \$52.80/cs	\$0.00/lb \$0.00/cs		\$1.87/lb \$56.10/cs
∞	813130	10042222813133	813130	JENNIE-O Oven Roasted Turkey Breast Log CN 3 / 10.0 Pounds	\$4.07/lb \$122.10/cs	\$1.41/lb \$42.30/cs	\$0.41/lb \$12.30/cs		\$2.25/lb \$67.50/cs
∞	846902	90042222846908	846902	JENNIE-O NATURAL CHOICE Tender Browned Turkey Breast 2 / 6.5 - 9.5 Pounds (Random)	\$5.49/lb *No Case Price Available*	\$1.63/lb	\$0.52/lb		\$3.34/lb
∞	878403	90042222878404	878403	JENNIE-O VIP Turkey Breast Roast Slice N Tact 5mm 9 / 4.0 - 5.0 Pounds (Random)	\$4.91/lb *No Case Price Available*	\$1.44/lb	\$0.00/lb		\$3.47/lb

Terms & Conditions:

- Due to market conditions, this pricing may be revised with 30 days advance written notice.
- The terms of sale are governed by Sellers standard Invoice or Terms of Sale. Neither party will be in default in the performance of its obligations under this Agreement if its performance is prevented or delayed because of war, terrorism, hostilities, revolution, civil commotion or unrest, strike, labor dispute, epidemic diseases, quarantine, import restrictions, export restrictions, fire, wind, earthquake or flood, any law, order, proclamation, regulation or ordinance of any government or government subdivision, Acts of God or for any other cause, whether similar or dissimilar to those enumerated, that is beyond that partys reasonable control and without that partys fault or negligence. This definition of Force Majeure specifically includes production issues where through no fault of Seller, agricultural commodities required to produce Products are not available to Seller or the industry in general in sufficient quantities.

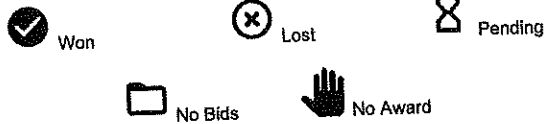
• Commercial Only Bids The Bid price &/or allowances quoted in the bid requests are not allowed to be used in combination with any other discounts or special contract pricing. These additional discounts include but are not limited to commodity PTV allowances, GPO pricing, National Account contracts or any other deviated pricing. Commercial and Commodity Bids For Bids that request both Commercial and Commodity Bid Pricing the commercial bid price will be the base price listed of the Jennie-O Turkey Store Commodity Program for each item before any discounts, allowances or crediting of the Pass through Value. The commodity bid price will be the commercial net of said discounts, allowances and Pass through Value.

Commodity Bids FFS For commodity bids using the Fee-for Service model, the price will be the Jennie-O Turkey Store Commodity Program base price net of the Pass through Value of donated food, and any other discounts and allowances. No other pricing structure such as GPO pricing, National Account pricing can be used for these bids. Any deviations from this price must be approved in advance by Jennie-O Turkey Store

Commodity Bids NOI - For Commodity bid using the Net off Invoices model. The bid price will be the NOI base price established by Jennie-O Turkey Store. Any deviations from this price must be approved in advance by Jennie-O Turkey Store.

All Bid pricing is to be used for K12 schools and other eligible nonprofit institutions. All BIDS awarded with deviated pricing must be confirmed with JOTS Local broker &/or JOTS BID Coordinator to be considered valid pricing. There is no guarantee on 100% fill rate for bid quantities requested. 4,000 lb. order minimum.

Legend:



**PUGET SOUND JOINT PURCHASING COOP**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Julie Bridenbaugh**  
Bid Coordinator  
Affinity Group  
875 Challenger Street  
Brea, CA 92821  
[julie.bridenbaugh@affinitysales.com](mailto:julie.bridenbaugh@affinitysales.com)  
[blferguson@hormel.com](mailto:blferguson@hormel.com)

**RE: Extension awards for PSJPC RFP #202021-1**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid and subsequent bid renewals for the PSJPC RFP#1-202223 bid. Attached to this letter is a "Request for Pricing" page allowing your company to adjust its pricing for the 2025-26 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 18, 2024:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*  
Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

**Request for Pricing: 2025-26**

**Jennie-O**

Rollover Items for 2024-2025 School Year (July 1, 2025 – June 30, 2026).

RFP #1-202223 Commodity Code 100124 D&W \$1.5607

\$103.35

Item #	Description	Item Code Commodity/ Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
34	Turkey- Breast Sticks	207130 136374	400-200	\$127.9500	31.76 15.87	\$24.57	\$103.38
35	Turkey – Breast Sliced	209903	64	\$48.4800	10.70	\$16.57	\$31.91
36	Turkey Breast – Slicing Logs	813130	127	\$122.1000	26.56	\$53.43	\$68.67
37	Turkey – Combo Pack	209612	64	\$48.7200	11.10	\$17.19	\$31.53
40	Turkey- Ham Slicing Log	813030	159	\$108.9000	33.13	\$51.30	\$57.60
34-alt	Turkey – Breast Sticks	207230	400	discontinued	31.76	discontinued	discontinued
39-alt1	Turkey – Ham Sliced	256818	96	\$73.0800	19.41	\$30.05	\$43.03
39-alt2	Turkey Ham Sliced	256821	63	\$48.7200	12.94	\$20.04	\$28.68

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**Category 5 Commodity Code 100124 D&W \$1.5607**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
42	Turkey - Sausage Patty	613203	160	\$44.1800	9.97	\$15.44	\$28.74
43	Turkey – Breast & Thigh Roast	317004	213	\$174.15**	42.26	\$65.44**	\$112.64**
48	Turkey- Gravy	284728	106	\$96.8800	21.00	\$32.52	\$64.36
49	Turkey – Taco Meat	284028	142	\$92.9600	29.26	\$45.31	\$47.65
51	Turkey - Frank	612620	160	\$71.8000	20.97	\$32.47	\$39.33
53	Turkey - Meatballs	19200	184	\$136.5000	29.53	\$45.72	\$90.78
54	Turkey - Pepperoni	213008	233	\$118.80**	20.66	\$31.99**	\$86.80**

**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

**Request for Pricing: 2025-26**

**Jennie-O**

**Category 6 Commodity Code 100124 D&W \$1.5607**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
41	Turkey – Roast Shredded	616920	124	discontinued	19.39	discontinued	discontinued
47	Turkey – White Pre-Cooked Chunks	644820	106	\$90.2000	21.74	\$33.66	\$56.54
47-alt	Turkey – White Pre-Cooked Chunks	644820	106	\$90.2000	21.74	\$33.66	\$56.54

**\*\*random weight item, case prices vary**

Company: \_\_\_\_\_

Signed: **Jennifer M Johnson**  
Digitally signed by Jennifer M Johnson  
 DN: cn=Jennifer M Johnson, c=US,  
 o=Hornal Food Sales LLC,  
 ou=Finance\_email=jmjohnson2@h  
 fs.com  
 Date: 2024.12.13 15:22:55 -0600'

Title: \_\_\_\_\_

Date: \_\_\_\_\_

ORIGINAL



JTM Provisions Co. Inc.  
200 Sales Dr.  
Harrison, OH 45030  
800-626-2308

Puget Sound Joint Purchasing Cooperative  
RFP # 1-202223  
Proposals for Processes Donated USDA Foods & Commercial Equivalents

**Submitted:**

PSJPC

Mark Campbell, Executive Director  
via email: [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org)

Rachel Martin  
K12 Rocky Mountain & NW Regional Sales Manager  
&  
Brian Hofmeier  
Vice President Education Sales

Phone 800-626-2308 Fax 513-367-3508

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Tab 1. Letter of Submittal  
Certifications and Assurances – Exhibit A  
Contractor Intake form – Exhibit E  
Company Location and Executive Level Officer's

**LETTER OF SUBMITTAL**

Puget Sound Joint Purchasing Association  
DBA Puget Sound joint Purchasing Cooperative - PSJPC  
Mark Campbell

DATE: December 1, 2022

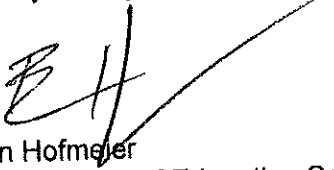
RE: RFP No. 1-202223, Proposals for Processed Donated USDA Foods & Commercial Equivalents

The proposal submitted by J.T.M. Provisions Company Inc., DBA J.T.M. Food Group and JTM, includes all the required information requested in *RFP number: 1-202223, Proposals for Processed Donated USDA Foods & Commercial Equivalents*.

As a family owned and operated company for over 30 years, J.T.M.'s ownership is hands-on with all aspects of company functions, especially in School Sales.

J.T.M. Provisions Co., Inc. would like to qualify, for the turkey products in this RFP. Attached please find the names of our Executive level officers, as well as our company location. Please see the table of contents detailing a list of all materials and enclosures that will be included in our proposal.

Thank you for your consideration.



Brian Hofmeier  
Vice President of Education Sales  
200 Sales Dr.  
Harrison, OH 45030  
PH: 800-626-2308  
Cell: 513-503-6049  
Fax: 513-367-3508  
Email: [brianhofmeier@jtmfoodgroup.com](mailto:brianhofmeier@jtmfoodgroup.com)

**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**EXHIBIT A: CERTIFICATION AND ASSURANCES**

***Vendor must sign and include the full text of this Exhibit A with their proposal.***

Vendor makes the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. Vendor declares that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, Vendor may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of sixty (60) days following receipt, and it may be accepted by PSJPC without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the sixty (60) day period.
4. In preparing this proposal, Vendor has not been assisted by any current or former employee of the PSJPC whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. Vendor understands that PSJPC will not reimburse Vendor for any costs incurred in the preparation of this proposal. All proposals become the property of PSJPC, and Vendor claims no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Vendor and will not knowingly be disclosed by Vendor prior to opening, directly or indirectly, to any other Vendor or to any competitor.
7. Vendor agrees that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, Vendor has described those exceptions in detail on a page attached to this document.
8. No attempt has been made or will be made by the Vendor to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
9. Vendor grants PSJPC the right to contact references and others, who may have pertinent information regarding the Vendor's prior experience and ability to perform the services outlined in this procurement.
10. Vendor acknowledges that if awarded a contract with PSJPC, Vendor is required to comply with all applicable state and federal civil rights and other laws. Failure to comply may result in Contract

**Processing of Commodity Poultry (Chicken & Turkey)**

**RFP #1-202223**

termination. Vendor agrees to submit additional information about its nondiscrimination policies, at any time, if requested by PSJPC.

11. Vendor certifies that Vendor has not, within the three-year period immediately preceding the date of release of this competitive solicitation, been determined by a final and binding citation and notice of assessment issued by the Department of Labor and Industries or through a civil judgment to have willfully violated state minimum wage laws (RCW 49.38.082; Chapters 49.46 RCW, 49.48 RCW, or 49.52 RCW).
12. Vendor has not been debarred or otherwise restricted from participating in any public contracts.
13. Vendor certifies that Vendor has not willfully violated Washington State's wage payment laws within the last three (3) years.
14. Vendor acknowledges its obligation to notify PSJPC of any changes in the certifications and assurances above.

*I certify under penalty of perjury of the laws of the State of Washington that the foregoing is true and correct.*



2/2/22

Harrison, OH

Signature of Vendor

Date

Place Signed (City, State)

Brian Hofmeier

Vice President of Education Sales

JTM Provisions Co., Inc.

Print Name

Title

Organization Name

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**EXHIBIT E: CONTRACTOR INTAKE FORM**

All potential Puget Sound Joint Purchasing Cooperative (PSJPC) Contractors or Governmental Entities must sign and submit this form before a PSJPC contract or Agreement is offered.

<b>1. CONTRACTOR NAME (AS LEGALLY REGISTERED WITH THE IRS):</b>		<b>CONTRACTOR DBA (DOING BUSINESS AS) NAME</b>	
JTM Provisions Co., Inc.		JTM Food Group	
<b>2. CONTRACTOR ADDRESS &amp; CONTACT INFORMATION:</b>			
<b>ADDRESS (NUMBER, STREET, AND APT OR SUITE)</b> 200 Sales Dr.	<b>QTY</b> Harrison	<b>STATE</b> OH	<b>ZIP CODE</b> 45030
<b>BUSINESS PHONE NUMBER</b> 800-626-2308	<b>BUSINESS FAX NUMBER</b> N/A		
<b>CONTRACT MANAGER NAME</b> Brian Hofmeier	<b>CONTRACT MANAGER EMAIL ADDRESS</b> brianhofmeier@jtmfoodgroup.com		
<b>CONTRACT MANAGER PHONE NUMBER</b> 513-503-6049	<b>CONTRACT MANAGER FAX</b> N/A		
<b>3. CONTRACTOR LICENSE</b>			
Do you have a current Washington State business license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Have you had any contract to provide services terminated for default? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		If you do not have a Washington State business license, explain why you are exempt from registering your business with the State of Washington.	
If yes, please attach a list of each terminated contract with an explanation of the situation involved.		To file for a Master Business Application, visit <a href="http://www.dor.wa.gov">www.dor.wa.gov</a> .	
<b>4. BUSINESS INFORMATION:</b>			
<b>How is your business organized?</b> Corporation	If filing as Corporation, non-profit, attach a copy of 501(c) status.		
<b>Is your business a small, women/minority, or veteran-owned business" as defined in Chapter 39.26.010 RCW?</b> Yes <input checked="" type="checkbox"/>	If yes, please complete and submit the <u>Self-Certification Statement</u> with this form. Refer to Chapter 39.26.010 RCW for more information.		
<b>TAXPAYER IDENTIFICATION NUMBER (TIN)</b> SSN:                      EN: 31-0855794	For individuals, this is your Social Security Number (SSN). For other entities (corporations, school districts, etc.) this is your Employer Identification Number (EN).		
<b>STATEWIDE VENDOR NUMBER</b> SAV                      - 0109678	Individuals awarded contracts with PSJPC are <b>required</b> to register as a Statewide Vendor. Visit the Department of Enterprise Services to <b>register as a Statewide Vendor</b> .		
<b>5. WASHINGTON STATE EMPLOYMENT (Not applicable to ESDs, School Districts, and State Agencies):</b>			

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

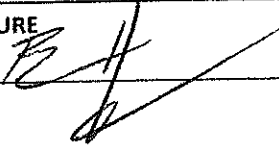
Are you, or any of your business partners, directors, officers, managers, employees, or board members current or former (within the last 24 months) officers or employees of the State of Washington? \*Yes  No  N/A

If yes: Current or Former

If you checked Yes, you may be required to seek guidance from the Executive Ethics Board; PSJPC will contact you for clarification about your current/former role.

*\*District and Educational Service District employees are not considered state employees for this purpose. As a reminder, please check with your employer regarding their outside work policies.*

**6. I certify, under penalty of perjury as provided by the laws of the State of Washington, that all of the foregoing statements are true and correct, and that I will notify PSJPC of any changes in any statement.**

CONTRACTOR SIGNATURE 	DATE 12/2/22
PRINTED NAME Brian Hofmeier	TITLE Vice President of Education Sales

**COMPANY LOCATION AND EXECUTIVE LEVEL OFFICER'S****Company Location:**

J.T.M. Provisions Company, Inc.  
200 Sales Dr.  
Harrison, OH 45030  
PH: 800-626-2308  
Fax: 513-367-3508

**Executive Level Contacts, address and phone number:**

Anthony Maas: President and CEO  
John Maas: Chairperson of the Board  
Joseph Maas: Secretary and Vice President  
Jerry Maas: Vice President of Business Opportunity  
Matt Montgomery: CFO  
Brian Hofmeier: Vice President of Education sales

JTM Provisions co., Inc.  
200 Sales Dr.  
Harrison, OH 45030  
Ph: 800-626-2308 / 513-367-4900

Tab 2. Vendor Profile and References – Exhibit D

Management Team

- Management Team & Staff Qualifications/Experience
- Experience of the Vendor

Past Performance

Tracking of Entitlement Balances

Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223

EXHIBIT D: VENDOR PROFILE AND REFERENCES

COMPANY INFORMATION

Contractor Information: Provide below, the information which will be used for contract administration: For example: the legal business name, legal status (e.g., corporation, sole proprietor, etc.) and the year the entity was organized to do business as the entity now substantially exists, Washington State Uniform Business Identification (UBI) number, the home office address, and telephone and fax numbers, web site URL (if any), and organizational chart of the legal entity with whom PSJPC may execute any Contract arising from this RFP, including the names and titles of Vendor's principal officers.

1. Federal Tax Identification Number: 31-0855794
2. WA State Department of Revenue Registration Tax Number: 603388078
3. Company URL Address: www.jtmfoodgroup.com
4. Company Mailing Address: 200 Sales Dr. Harrison, OH 45030
5. Orders to be sent to: JTM: Sherry Harmon - sherryharmon@jtmfoodgroup.com  
Broker: J.G. Neil - Alison King - aking@jgneil.com
6. Billing will be from: Accounting: Ann Simsic- ar@jtmfoodgroup.com
7. Payment will be sent to: JTM Provisions Co., Inc.  
P.O. Box 711134  
Cincinnati, OH 45271
8. Hold and Recall Contact Information: Carole Erb - caroleerb@jtmfoodgroup.com - 513-604-6425  
Brian Hofmeier - brianhofmeier@jtmfoodgroup.com - 513-503-6049

POLITICAL SUBDIVISIONS: Vendor agrees to sell the goods and services on this contract to political subdivisions (school districts): Yes  No  (If reply is "No" attach letter to this proposal response explaining reason(s) for declining participation by political subdivisions).

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**REFERENCES**

Provide a minimum of three (3) commercial or governmental references for which Vendor has delivered goods and/or services similar in scope as described in the RFP.

1) Agency/Company Name:	Wisconsin Department of Public Instruction
Address:	125 S. Webster Street Madison, WI 53707
Contact Person:	Claire Nagel - claire.nagel@dpi.state.wi.us
Telephone:	608-267-9283
Product Provided/Approx. Dollar Cost	USDA Commodities - beef, pork, turkey & cheese products Approx. Dollar: \$871,877

2) Agency/Company Name:	San Diego Unified School District
Address:	6735 Gifford Way San Diego, CA 92111
Contact Person:	Eric Schoeppler - eschoeppler@sandi.net
Telephone:	858-522-5813
Product Provided/Approx. Dollar Cost	USDA Commodities - cheese products Approx. dollar: \$134,369

3) Agency/Company Name:	Mesa Public Schools
Address:	143 S. Alma School Rd Mesa, AZ 85210
Contact Person:	Lori Skinner - laskinner@mpsaz.org
Telephone:	480-472-0915
Product Provided/Approx. Dollar Cost	USDA Commodities - Beef & Cheese Products Approx. Dollar: \$2,527,350

**SUBCONTRACTORS:** Identify any subcontractors who will perform services in fulfillment of contract requirements; the nature of services to be performed and include federal tax identification (TIN) number for each subcontractor.

Name/Address/Contact/Phone:	T.I.N.:	Brief description of the nature of Service Provided (e.g. testing, sampling, pick-up, etc.):
Monogram - 901-233-0167 605 Kesco Dr. 46507 Ryan Harte - rharte@monogramfoods.com	20-1377472	Processing

**Processing of Commodity Poultry (Chicken & Turkey)  
RFP #1-202223**

**SALES AND ORDERING INFORMATION**

Vendor shall complete the following information and return with proposal response.

1. Sales Representative(s): Indicate below the contact information and specific territories covered:

Name: <u>Rachel Martin</u>	Name: _____
Telephone: <u>720-232-6528</u>	Telephone: _____
Toll Free No: <u>800-626-2308</u>	Toll Free No: _____
Mobile Phone: <u>720-232-6528</u>	Mobile Phone: _____
Territory: <u>Rocky Mountain &amp; NW Region</u>	Territory: _____
Fax: <u>N/A</u>	Fax: _____
Email: <u>rachelmartin@jtmfoodgroup.com</u>	Email: _____

2. Payment Term: Prompt Payment Discount 0 % net 30 days. Note: Prompt payment discount periods equal to (or greater than) 30 calendar days will receive consideration and proposal pricing will be reduced (for evaluation purposes only) by the amount of that discount(s).
3. Volume Discount: Identify volume discount(s), please indicate the discount 0 % or \$ 0 and when it applies:
4. Standard Lead Time after receipt of order (ARO) is 21 calendar days.
5. Minimum case quantities <sup>Approxately 210 cases</sup> 6300 Lbs for direct deliveries of shipment to Washington State locations.
6. Minimum order quantity <sup>Approximately 140 cases</sup> 4200 Lbs for distributor orders to Washington State.

## Project Management

### *Management Team & Staff Qualifications/Experience*

#### JTM:

Brian Hofmeier, Vice President of Education Sales

- Commodity Experience = 31 years (all w/ JTM)
- Oversees Product Development & Education Division Sales
- PH: 513-202-8049; Email: [BrianHofmeier@jtmfoodgroup.com](mailto:BrianHofmeier@jtmfoodgroup.com)

Carole Erb, Senior Director, Education Sales

- Commodity Experience = 17 years (all w/ JTM)
- Monthly Performance Reports (MPR), Day-to-day School Operations
- PH: 513-202-8094; Email: [CaroleErb@jtmfoodgroup.com](mailto:CaroleErb@jtmfoodgroup.com)

Rachel Lafond, K12 Rocky Mountain & NW Regional Sales Manager

- Commodity Experience = 11 years (all w/ JTM)
- Sales Manager, Bids, Commodity Management
- PH: 720-232-6528; Email: [rmlafond@jtmfoodgroup.com](mailto:rmlafond@jtmfoodgroup.com)

Sherry Harmon, Customer Service Representative

- Commodity Experience = 1 years (all w/ JTM)
- CSR, Orders, samples
- PH: 800-626-2308; Email: [sherryharmon@jtmfoodgroup.com](mailto:sherryharmon@jtmfoodgroup.com)

Subcontractor, Monogram Foods:

Ryan Harte, Business Development Manager

- Experience = 11 years (all w/Monogram Foods)
- Oversees Product Development
- PH: 901-233-0167; Email: [rharte@monogramfoods.com](mailto:rharte@monogramfoods.com)

## Project Management

### *Experience of the Vendor*

J.T.M. Provisions Co., Inc., is a privately held corporate headquarters that was founded in 1974. Our company was incorporated in the State of Ohio and is located in Harrison, Ohio (a suburb of Cincinnati, Ohio). We are a forward thinking, well capitalized, strong business with over 500 employees.

J.T.M. Provisions Co., Inc. operates a facility that is built around the School Lunch Business segment, as it is over 50% of our family owned and operated company business! We have developed practices, processes, production, and recipes that allow the manufacturing of finished goods that are reduced fat, reduced sodium, and are wholegrain rich, while maintaining high flavor profiles and innovative products.

Since entering the school business segment, our commodity product line has grown from a few kettle-cooked products to +200 products, encompassing a wide range from burgers to macaroni & cheese and expanded from beef to include pork, turkey, cheese, and tomato paste. Managing different USDA commodity foods, our understanding of the regulations for each commodity segment, and their nuances, is imperative.

JTM Provision's, Inc. currently processes USDA commodities in 46 states nationwide. We have been processing USDA commodities for over 20 years. We are one of the top 2 processors of USDA 100154 Ground Beef, 100193 Pork Picnics and 100883 / Boneless / Skinless Turkey Thighs. We also process Tomato Totes 100332, and Cheddar Cheese 110242.

We are members of SNA as a Patron and on the Industry Advisory Board. We are also members of ACDA, where we serve in various roles from the Processing Committee, Membership Chair, and Industry Representative.

We can carryover and store commodities from one school year to the next at no charge to the RA / DA This allows RA / DA to take late offers of various commodities from USDA (thus maximizing the utilization of their entitlement dollars) and have product back for the very start of the next school year. We are the "total package" for schools for their processing needs when it involves Beef, Pork, Turkey Thighs, Tomato Totes, and Cheddar Cheese.

JTM is proud to serve a broad range of customers from small districts to large districts to state contracts.

- The services to be provided will be taking USDA diverted commodities and converting the product into finished items. The product will then be shipped to a location as specified by the State / Customer. The minimum delivery for a direct drop is 6,300 #'s or approximately 3 pallets of product and the products can be mixed by layer.

Our distribution is done via our contracted frozen carrier fleet that runs on a weekly basis year-round. With this fleet we can service any location listed in this RFP.

J.T.M. Provisions Co., Inc.'s subcontractor for this project will be Monogram Foods. They have processed food for 18 years.

# J.T.M.<sup>®</sup> at-a-glance

## About J.T.M.

- Family-held company, incorporated 1974
- 500+ employees
- Active ownership and hands-on leadership
- Experienced management (average manager has 15 years with J.T.M.)
- Committed to recruiting new talent and technologies
- Proudly serving schools, food service operations, retail, and military
- Dedicated to sustainability by employing technologies and materials that allow for less packaging, energy reduction and recycling
- J.T.M.'s campus is centrally located in the Greater Cincinnati area
- Multiple production facilities



## Delivering Excellence & Nutrition to Schools

- Involved in USDA Processing for over 30 years
- J.T.M. products are being served to students in all 50 states
- Dedicated, regional, school sales team located in states across the U.S.
- Knowledgeable and dedicated school broker network
- Affiliated with SNA, ACDA and USDA
- Pro-actively developing new products and formulations to make it easier for schools to meet new nutritional guidelines (Allergen Free, Gluten Free, Clean-Label, Vegetarian, Whole-Grain Rich, Reduced Sodium)
- Over 85% of J.T.M. school products are CN labeled (PFS sheets available on remaining 5%)



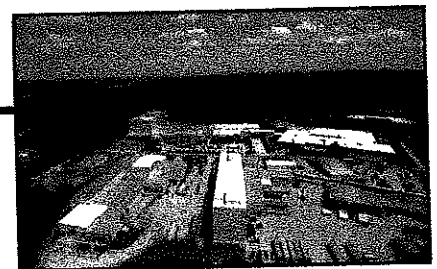
## Food Safety: Our Top Priority

- BRC Certified
- USDA inspectors and graders on site
- Allergen training for all plant employees
- Certified integrated HACCP SSOP
- ServSafe training for sales and marketing team
- Computer integrated lot tracing program



## Just the Facts

- Kettle Operation – over 4 million lbs./week production capacity
- Portion Meat Operation: 65,000 lbs. per day production capacity
- 99 of the top 100 school districts are J.T.M. customers.
- 998 of the top 1000 school districts are J.T.M. customers.
- 499 of the top 500 school districts are J.T.M. customers.
- 68 of the 70 major school Co-ops in the country are J.T.M. customers.
- Over 10,000 school districts nationwide (and growing) serve J.T.M. products.

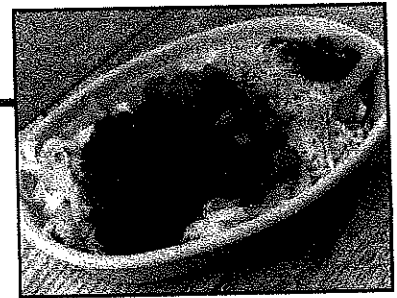


LET'S CREATE GREAT DISHES TOGETHER.



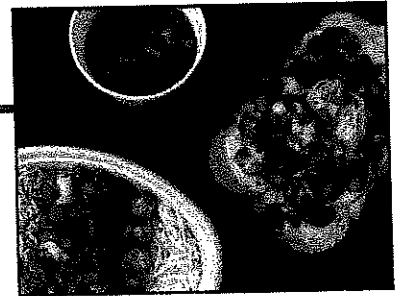
## What We Process & Where We Rank

- Ground Beef 100154: #2 for diversions in SY 21-22
- Pork Picnics 100193: #2 for diversions in SY 21-22
- Turkey Thighs 100883: #2 for diversions in SY 21-22
- Cheddar Cheese Preferred 110242: #3 for diversions in SY 21-22



## Kettle Crafted Culinary Solutions

- Taco Fillings, Mac & Cheeses (WGR & Semolina), Chilies (w/meat & plant forward), Soups, Sloppy Joes, Pasta Sauces, Asian Sauces, Cheese Sauces, Gravies, Breakfast Scrambles & Pasta Entrees
- Packed in boilable/steamable bags



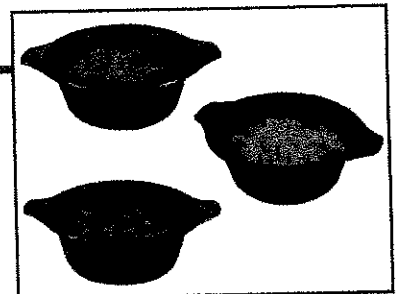
## Portioned Meats

- Meatballs, Beef Patties, Burgers, Sausage Patties, BBQ Ribs, Mini Corn Dogs, Breaded Pork Chops & Breaded Beef Patties



## Portion Packed Bowls

- Steel-Cut Oatmeal, Mac & Cheese, Rotini & Meat Sauce, Cheeseburger Mac, Spaghetti & Meat Sauce, Penne Alfredo & Three Bean Chili (Plant Forward)



## Support & Partnership

- Culinary team includes four formally trained chefs
- Team of research & development professionals and food scientists
- 2 full-time, registered K-12 dietitians
- Full service marketing team and graphics studio
- Suite of K-12 resources & recipes



For a complete list of products, nutritional information and recipes, visit us at [www.jtmfoodgroup.com](http://www.jtmfoodgroup.com).

## PAST PERFORMANCE

J.T.M. has not received any notifications of contract breach in the past five years. We do Commodity processing, for over 2,400 Schools and Co-ops, all which for annual contracts.

## TRACKING OF ENTITLEMENT BALANCES

J.T.M. utilizes K12 Services, [www.K12foodservice.com](http://www.K12foodservice.com), to manage commodity balances and usage at the RA and state levels. Over the years, K12 Services has worked with Processors, Distributors and RA's to develop a myriad of reports that address each specific need along the supply chain.

**J.T.M.**

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Tab 3. Cost proposal/Price worksheet – Appendix E



APPENDIX E - PRICE SHEET

PSJPC Bid - Combined

Product Description		A	B	C	D	E	F	G	H	J	K	L	M	N	O	P	
Vendor Name:	Category	Co-op's Estimated Annual Need (cases)	Vendor Id. Code	Individual Portion (serving) Weight Oz.	Servings per Case	Total Case Gross Weight "lbs"	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	USDA Commodity Code	DPV LBS Per Case	Commodity Dollar Value per Case	Distributor Cost Per Case - (Includes Trans.)	Net Cost per case to PSJPC members (Dis. Com Value) - NOI	Net Cost per Svc. - NOI (list to the third place)	Gross Cost per Svc. - Commercial (list to the third place)
0		1,000	X18RC	5	90	30	460	18	700	0					\$	\$0.000	\$
1	<b>Chicken BBQ Flavor</b> - BBQ flavor chicken, fully cooked and frozen. Approximately one 2.5 oz serving provides a minimum 2.00 oz. equivalent M/MA. Approximately 100 servings per case. CN label preferred.	2	500												\$0.000	#DIV/0!	#DIV/0!
2	<b>Chicken Drumsticks Breaded</b> - Chicken drumsticks, bone in, whole grain rich breading, fully cooked and frozen. One drumstick provides a minimum 2.00 oz. equivalent M/MA plus 1 oz. equivalent grain. Approximately 100 servings per case.	3	2000												\$0.000	#DIV/0!	#DIV/0!
3	<b>Chicken Drumsticks Oven Roasted</b> - Chicken drumsticks, bone in, glazed, fully cooked and frozen. One drumstick provides a minimum 2.00 oz. equivalent M/MA. Approximately 100 servings per case.	3	1600												\$0.000	#DIV/0!	#DIV/0!
4	<b>Chicken Meatballs</b> - Chicken meatballs, fully cooked and frozen. Size may be from .5 - 1 oz ea. Serving size equals 2.00 oz. M/MA. Pack size may vary. CN label preferred.	3	500												\$0.000	#DIV/0!	#DIV/0!

6	<b>Chicken Nuggets/Chunks -</b> Fully cooked chicken nuggets, to be batter breaded with whole grain flours, and IQF. Added ISP acceptable. Approximate serving of 57.52 oz nuggets to provide 2.00 M/MA and at least .50 grain. Preferred pack size of approximately 30 lb case.	1	18000																\$0.000	#DIV/0!	#DIV/0!
6	<b>Chicken Nuggets</b> (Breast meat/whole muscle) IQF, chicken nuggets of breast meat/whole muscle, WG rich breaded, fully cooked and frozen. 4 - 6 pieces serving size to provide 2.00 M/MA. Preferred pack size is approximately 140-150 serving per case.	1	1600					0											\$0.000	#DIV/0!	#DIV/0!
7	<b>Chicken Patty (white meat) Breaded</b> IQF, chicken patty of breast meat, WG rich breaded, fully cooked and frozen. One patty serving size to provide 2.00 M/MA and 1 grain. Preferred pack size is approximately 90-100 serving per case. Larger cases would be considered.	1	1000					0											\$0.000	#DIV/0!	#DIV/0!
8	<b>Chicken Patty Breaded-</b> Fully cooked chicken patty, to be batter breaded with whole grain flours, and frozen. Added ISP acceptable. Approximate serving of 2.60 to 3.00 oz to provide 2.00 M/MA and .5 to 1.0 grain. Preferred pack size of approximately 30 lb case.	1	20000																\$0.000	#DIV/0!	#DIV/0!
9	<b>Chicken Patty Spicy</b> (white meat) Breaded IQF, spicy chicken patty of breast meat, WG rich breaded, fully cooked and frozen. One patty serving size to provide 2.00 M/MA and 1 grain. Preferred pack size is approximately 90-100 serving per case. Larger cases would be considered	1	8000																\$0.000	#DIV/0!	#DIV/0!

10	<b>Chicken Patty Spicy</b> Chicken breast and rib meat formed into patties, whole grain spicy breading, fully cooked, IQF, and oven ready. Approximate serving of 3.00 oz. to provide 2.00 M/MA and at least .5 grain. Preferred pack size is approximately 100 portions per case.	1	8000															\$0.000	#DIV/0!	#DIV/0!
11	<b>Chicken Patty Unbreaded</b> Fully cooked chicken patty, unbreaded, and frozen. Added ISP acceptable. Approximate serving of 2.60 to 3.00 oz to provide 2.00 M/MA. Preferred pack size of approximately 90 lb case	3	1000															\$0.000	#DIV/0!	#DIV/0!
12	<b>Chicken Popcorn</b> - IQF, whole grained battered fully cooked chicken chunks. Approximate 10-12 piece per serving. Each serving is to provide 2.00 M/MA and 1 oz. grain. Preferred pack size is approximately 35 lb case.	1	1200															\$0.000	#DIV/0!	#DIV/0!
13	<b>Chicken Shredded</b> Fully cooked whole muscle chicken shredded, and frozen. Approximate serving of 2.5 - 3 oz to provide 2.00 M/MA. Preferred cs size is 30 lb.	3	2000															\$0.000	#DIV/0!	#DIV/0!
14	<b>Chicken Sweet and Sour</b> - IQF, whole grained battered fully cooked chicken chunks. Each case will include Sweet & Sour sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 M/MA. Preferred pack size is approximately 40 lb case.	2	8000															\$0.000	#DIV/0!	#DIV/0!



20	<u>Chicken, Breaded WG Breast Strips</u> IQF, Fully cooked white and dark meat commodity chicken breaded with whole grain flours. Serving size of 4.3oz to provide 2.00 M/MA and at least 1.0 grains. Preferred pack size of approximately 25.7 lb case	1	400																\$0.000	#DIV/0!	#DIV/0!
21	<u>Chicken, Cherry Blossom WG</u> IQF, fully cooked diced leg meat to be battered and breaded with whole grain flours. Serving size of 3.9 oz to provide 2.00 M/MA and at least .50 grains. Preferred pack size of approximately 44.5 lb case	2	400																\$0.000	#DIV/0!	#DIV/0!
22	<u>Chicken, Edamame - Dark</u> meat chicken chunks fully cooked. Serving size of 3.8 oz to provide 2.00 M/MA. Preferred pack size of approximately 47.5 lb case	2	400																\$0.000	#DIV/0!	#DIV/0!
23	<u>Chicken, Fajita Strip, Seasoned</u> - Serving size of 2.5 oz to provide 2.00 M/MA. Preferred pack size of approximately 20.0 lb case	2	400																\$0.000	#DIV/0!	#DIV/0!
24	<u>Chicken, Fajita Strip, Unseasoned</u> - Serving size of 2.5 oz to provide 2.00 M/MA. Preferred pack size of approximately 20.0 lb case	2	400																\$0.000	#DIV/0!	#DIV/0!

25	<b>Chicken, Lemongrass</b> WG IQF, Dark meat chicken chunks fully cooked. Serving size of 3.6 oz to provide 2.00 M/MA. Preferred pack size of approximately 47.5 lb case	2	400																	\$0.000	#DIV/0!	#DIV/0!
26	<b>Chicken, Orange</b> - IQF, whole grain battered fully cooked chicken chunks. Each case will include Orange sauce packed separately. Approximate 4.00 oz serving. Each serving is to provide 2.00 MMA. Preferred pack size is approximately 40 lb case.	2	8000																	\$0.000	#DIV/0!	#DIV/0!
27	<b>Chicken, Seasoned</b> , Shredded - Fully cooked chicken meat w/ dry rub seasoning. Serving size of 2.54 oz to provide 2.00 M/MA. Preferred pack size of approximately 42.1 lbs/case	3	400																	\$0.000	#DIV/0!	#DIV/0!
28	<b>Chicken, BBQ Teriyaki - Gluten Free</b> leg meat chicken chunks fully cooked. Serving size of 2.4 oz to provide 2.00 M/MA. Preferred pack size of approximately 46.0 lb case	2	400																	\$0.000	#DIV/0!	#DIV/0!
29	<b>Chicken Corn Dog</b> - Fully cooked chicken dark and thigh meat. Each 4 oz corn dog provides 2.00oz equivalent meat and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case.	3	400																	\$0.000	#DIV/0!	#DIV/0!

30	<b>Chicken, Diced</b> - Fully cooked diced chicken, 60/40 white/dark meat low sodium. Serving size of 2.96 oz to provide 2.00 M/MA. Preferred pack size of approximately 10 lbs./case	3	400																\$0.000	#DIV/0!	#DIV/0!
31	<b>Chicken, Frank</b> Fully cooked frank using dark meat. Serving size 2.0 oz to provide 2 M/MA. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 20-30 lb case	3	400																\$0.000	#DIV/0!	#DIV/0!
32	<b>Chicken, Wings, Bone In</b> - Fully cooked flat and drumette cuts. Serving size of 5.40 oz to provide 2.00 M/MA. Preferred pack size of approximately 30 lbs./case.	3	400																\$0.000	#DIV/0!	#DIV/0!
33	<b>Chicken, Sausage</b> , Fully cooked sausage patties. Serving size of 1.43 oz to provide 1.00 M/MA. Preferred pack size of approximately 30 lbs./case	3	400																\$0.000	#DIV/0!	#DIV/0!
34	<b>Turkey Breast Sticks</b> - Turkey Breast Sticks - individually wrapped - 1 serving = 1 M/MA - meets USDA smart snack guidelines. CN label preferred. Approximately 160 per case.	4	450																\$0.000	#DIV/0!	#DIV/0!

35	<b>Turkey Breast Sliced</b> - Sliced Turkey Breast (white meat), precooked, frozen. A 2 oz. portion provides 1.25 M/MA. Approximate pack size 6 to 8 packages of 3 to 5 lb.	4	1200																\$0.000	#DIV/0!	#DIV/0!
36	<b>Turkey Breast Slicing Logs</b> - Turkey Breast slicing logs, white meat, precooked, frozen. A 2.5-3.5-oz. portion provides 2 M/MA. Approximate pack size 20-35 lb. Item 6 will be awarded with item 5. CN label preferred	4	400																\$0.000	#DIV/0!	#DIV/0!
37	<b>Turkey Combo Pack</b> - Turkey utilizing dark and/or white meat, precooked, frozen. Variety of meats, sliced. Ham, salami and pepperoni or similar. Approximate 2.5-3.5-oz. portion provides 2 M/MA. Preferred pack size is 12-20 lbs. CN label preferred.	4	400																\$0.000	#DIV/0!	#DIV/0!
38	<b>Turkey Dark Meat Shredded</b> Turkey shredded utilizing dark, precooked, frozen. Approximate 2.4- 3-oz. portion provides 2 M/MA. Approximate pack size is 20 lb case. CN label preferred	8	800																\$0.000	#DIV/0!	#DIV/0!
39	<b>Turkey Ham Sliced</b> Sliced Turkey Breast dark and white meat, precooked, frozen. A 2-oz. portion provides 1.25 M/MA. Approximate pack size 6 to 8 packages of 3 to 5 lb.	4	1200																\$0.000	#DIV/0!	#DIV/0!

40	<b>Turkey Ham Slicing Logs</b> Turkey Ham slicing logs – dark meat - precooked, frozen. A 2.5-3.5 oz. portion provides 2 M/MA. Approximate pack size 20-35 lbs. CN label preferred	4	400																\$0.000	#DIV/0!	#DIV/0!
41	<b>Turkey Roast Shredded</b> - Turkey roast utilizing dark and/or white meat, precooked, frozen. Approximate 3.5-oz. portion provides 2 M/MA. Approximate pack size is 6 1/5 lb.	6	1000																\$0.000	#DIV/0!	#DIV/0!
42	<b>Turkey Sausage Pattie</b> - Turkey sausage pattie utilizing dark and/or white meat, precooked, frozen. Approximate 1-1.5-oz. portion provides 1 M/MA. CN label preferred,. Approximately 150 per case.	5	500																\$0.000	#DIV/0!	#DIV/0!
43	<b>Turkey, Breast &amp; Thigh Roast</b> , Serving size of 2.93 oz to provide 2.00 M/MA. Preferred pack size of approximately 45.0 lb case	5	400																\$0.000	#DIV/0!	#DIV/0!
44	<b>Turkey, Chopped BBQ Semi Dry</b> - Chopped dark turkey meat, fully cooked. Serving size of 2.5 oz to provide 2.00 M/MA. Preferred pack size of approximately 20.0 lb case	6	400																\$0.000	#DIV/0!	#DIV/0!
46	<b>Turkey, Chopped BBQ</b> - Chopped dark turkey meat, fully cooked. Serving size of 2.5 oz to provide 2.00 M/MA. Preferred pack size of approximately 20.0 lb case	5	400																\$0.000	#DIV/0!	#DIV/0!

46	<b>Turkey, Low Sodium Texas Western BBQ</b> - Chopped dark turkey meat, fully cooked. Serving size of 3.75 oz to provide 2.00 M/MA. Preferred pack size of approximately 20.0 lb case	£	400															\$0.000	#DIV/0!	#DIV/0!
47	<b>Turkey, White Pre-Cooked Chunks</b> . Serving size of 2.9 oz to provide 2.00 M/MA. Preferred pack size of approximately 20.0 lb case	£	400															\$0.000	#DIV/0!	#DIV/0!
48	<b>Turkey, Gravy</b> - Fully cooked turkey chunks in gravy. Serving size 4 oz - 6 oz to provide 2 M/MA. Reduced sodium preferred below 650mg. Preferred pack size 20 - 30 lbs case.	£	400															\$0.000	#DIV/0!	#DIV/0!
49	<b>Turkey, Taco Meat</b> - Fully cooked seasoned taco meat using dark turkey or turkey leg meat. Serving size 2 -3 oz to provide 2 M/MA. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 20 - 30 lbs case	£	400	5235	3.45 oz	139	30	148.19	2.04	273.68	0.1	100883	18.30	\$ 54.160	\$ 111.680		\$57.500	\$0.414	\$0.803	
50	<b>Turkey, Corn Dog</b> . Fully cooked turkey meat using dark turkey or turkey leg meat. Each 4 oz corn dog provides 2.00oz equivalent meat and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case	£	400															\$0.000	#DIV/0!	#DIV/0!

61	<b>Turkey, Frank</b> , Fully cooked turkey meat using dark turkey or turkey leg meat. Each 2 oz frank provides 2.00oz equivalent meat. Preferred pack size of approximately 20 lbs case.	5	4000															\$0.000	#DIV/0!	#DIV/0!
62	<b>Turkey, Mini Corn Dog</b> , Fully cooked dark turkey and thigh meat. Each piece is .88oz and 6 pieces provides 2.00oz equivalent meat/meat alternate and 2.0 oz equivalent grains. Preferred pack size of approximately 12 lbs case.	5	2500	5090	4.02 oz = 6 mini corn dogs	119	30.15	256.9	1.79	301.9	0.1	100883	17.04	\$ 50.460	\$ 135.370	\$84.820	\$0.714	\$1.138		
63	<b>Turkey, Meatballs</b> - Fully cooked seasoned meatballs using dark turkey or turkey leg meat. Serving size 2.6 oz to provide 2 M/MA. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 6-5lbs/case	5	2000															\$0.000	#DIV/0!	#DIV/0!
64	<b>Turkey, Pepperoni</b> - Fully cooked and sliced turkey pepperoni using dark turkey or turkey leg meat. Serving size 2.95 oz to provide 2 M/MA. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 12 lb case	5	1500															\$0.000	#DIV/0!	#DIV/0!
ALTERNATE PRODUCT:																				
49	<b>Turkey, Taco Meat</b> - Fully cooked seasoned taco meat using dark turkey or turkey leg meat. Serving size 2 -3 oz to provide 2 M/MA. Low sodium preferred below 450mg per serving. Preferred pack size of approximately 20 - 30 lbs case	5	400	5202	3.45 oz	139	30	157.01	2.8	248.71	0.1	100883	24.91	\$ 73.750	\$ 133.160	\$59.410	\$0.427	\$0.958		

**J.T.M.:**

---

Tab 4. Proposal checklist



**Processing of Commodity Poultry (Chicken & Turkey)**  
**RFP #1-202223**

**EXHIBIT F: PROPOSAL CHECKLIST**

Please use the checklist below to ensure that you have submitted all required materials in the required format. This checklist must be submitted with your proposal.

Included in Proposal	Component
<input checked="" type="checkbox"/>	Letter of Submittal
<input checked="" type="checkbox"/>	Exhibit A: Certifications and Assurances
<input checked="" type="checkbox"/>	Exhibit D: Vendor Profile, References, and Sales/Ordering Information
<input checked="" type="checkbox"/>	Exhibit E: Contractor Intake Form
<input checked="" type="checkbox"/>	Appendix E: Price Worksheets
<input checked="" type="checkbox"/>	SY23-24 USDA signed Summary End Product Data Schedule (SEPDS) form(s)
<input checked="" type="checkbox"/>	Nutritional Data Sheets for Items Submitted
<input type="checkbox"/>	Small Business Self-Certification, if applicable (see Contractor Intake Form) N/A

Tab 5. Nutritional Data Sheets (PPI)

CN Labels

SEPDS

Buy American Statement

HACCP & BRC

Insurance

Addendums



**Pertinent Product Information (PPI)**

5235

*Signature Turkey Taco Filling*

**Product Title:**

TURKEY TACO FILLING

CARAMEL COLOR ADDED

JTM Item Numbers: **5235**

<b>Nutritional Information:</b>	<b>CN Serving Size</b>	<b>100g Serving</b>
Serving Size (oz.)	3.45	3.53
Serving Size (g)	97.81	100
Servings Per Case	139.00	
Calories (kcal)	148.19	151.51
Protein (g)	16.29	16.65
Carbohydrates (g)	5.25	5.37
Dietary Fiber (g)	1.70	1.74
Total Sugar (g)	2.21	2.26
Added Sugar (g)		
Fat (g)	6.93	7.09
Saturated Fat (g)	2.04	2.09
Trans Fatty Acid (g)	0.1	0.1
<i>* contains 0 grams artificial trans fat</i>		
Cholesterol (mg)	40.65	41.56
Vitamin D (mcg)		
Calcium (mg)	37.49	38.33
Iron (mg)	1.64	1.68
Potassium (mg)		
Sodium (mg)	273.68	279.81

**Ingredients:**

GROUND TURKEY, WATER, TOMATO PASTE, TEXTURED VEGETABLE PROTEIN (soy protein concentrate, caramel color), CONTAINS LESS THAN 2% OF TEXTURED VEGETABLE PROTEIN (soy flour, caramel color), SEASONING (potassium chloride, flavor [contains maltodextrin]), DRY BEEF STOCK, DEHYDRATED ONION, CHILI PEPPER, SALT, DEHYDRATED GARLIC, CARAMEL COLOR, VINEGAR, SPICES, PAPRIKA EXTRACT.

**CN Statement:**

**CN ID Number:** 083921

This 30 lb. case provides 139 servings 3.45 oz each. Each 3.45 oz serving (by weight) of Turkey Taco Filling provides 2.00 oz equivalent meat/meat alternate and 1/8 cup red/orange vegetable for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 07-12.)

**Product Specifications:**

UPC (GTIN)	00049485052357
Case Pack	30# 6 Bags
Net Weight	30.00 lbs
Gross Weight	31.30 lbs
Case Length	15.31 in
Case Width	11.88 in
Case Height	6.88 in
Case Cube	0.73 ft
TixHi	10x7
Shelf Life (frozen)	730 days

**Preparation:**

KEEP FROZEN  
Place sealed bag in a steamer or in boiling water.  
Heat Approximately 45 minutes or until product reaches serving temperature.  
CAUTION: Open bag carefully to avoid being burned.

**Statement:**

Products Containing USDA non-substitutable commodities bear the following statement: "Contains commodities donated by the United States Department of Agriculture. This product shall be sold only to eligible recipient agencies."

**Allergens:**

Soy  
**\*\*This Product is Gluten-Free**

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Print Date/Time: 7/28/2022 9:42:49AM

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(513) 367.4900 • (800) 626.2308 • Fax (513) 367.3519  
For the most current information, visit [JTMFoodGroup.com](http://JTMFoodGroup.com)



**Pertinent Product Information (PPI)**

5202

**Premium Turkey Taco Filling**

**Product Title:**

TURKEY TACO FILLING

**JTM Item Numbers: 5202**

<b>Nutritional Information:</b>	<b>CN Serving Size</b>	<b>100g Serving</b>
Serving Size (oz.)	3.45	3.53
Serving Size (g)	97.81	100
Servings Per Case	139.00	
Calories (kcal)	167.01	170.75
Protein (g)	16.75	17.13
Carbohydrates (g)	3.14	3.21
Dietary Fiber (g)	1.67	1.71
Total Sugar (g)	0.31	0.32
Added Sugar (g)	0.00	0.00
Fat (g)	9.61	9.83
Saturated Fat (g)	2.80	2.86
Trans Fatty Acid (g)	0.1	0.1
<i>* contains 0 grams artificial trans fat</i>		
Cholesterol (mg)	55.30	56.54
Vitamin D (mcg)	0.25	0.26
Calcium (mg)	30.54	31.22
Iron (mg)	1.71	1.75
Potassium (mg)	436.59	446.37
Sodium (mg)	248.71	254.28

**Ingredients:**

GROUND TURKEY, WATER, CONTAINS LESS THAN 2% OF CHILI PEPPER, CITRUS FLOUR, DEHYDRATED ONION, SALT, DEHYDRATED GARLIC, SPICES, SEASONING (potassium chloride, flavor [contains maltodextrin]), NATURAL FLAVOR, PAPRIKA EXTRACT.

**CN Statement:**

**CN ID Number: 098220**

This 30 lb. case provides 139 servings 3.45 oz each. Each 3.45 oz serving (by weight) of Turkey Taco Filling provides 2.00 oz equivalent meat for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 06-19.)

**Product Specifications:**

UPC (GTIN)	00049485052029
Case Pack	6/5# 30#
Net Weight	30.00 lbs
Gross Weight	31.30 lbs
Case Length	15.31 in
Case Width	11.88 in
Case Height	6.88 in
Case Cube	0.73 ft
TixHi	10x7
Shelf Life (frozen)	730 days

**Preparation:**

KEEP FROZEN  
Place sealed bag in a steamer or in boiling water.  
Heat Approximately 45 minutes or until product reaches serving temperature.  
CAUTION: Open bag carefully to avoid being burned.

**Statement:**

Products Containing USDA non-substitutable commodities bear the following statement: "Contains commodities donated by the United States Department of Agriculture. This product shall be sold only to eligible recipient agencies."

**Allergens:**

*\*\*This Product is Gluten-Free*

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**Pertinent Product  
Information (PPI)**

**5090**

WGR Mini Turkey Corn Dogs (6 = 2.0 M/MA)

**Product Title:**

Mini Corn Dogs

Batter Wrapped Mini Turkey Frank Made with Whole Grain Batter

**JTM Item Numbers: 5090**

<b>Nutritional Information:</b>	<b>CN Serving Size</b>	<b>100g Serving</b>
Serving Size (oz.)	4.02	3.53
Serving Size (g)	114.00	100
Servings Per Case	119.00	
Calories (kcal)	256.90	225.35
Protein (g)	9.77	8.57
Carbohydrates (g)	34.99	30.69
Dietary Fiber (g)	0.00	0.00
Total Sugar (g)	10.80	9.47
Added Sugar (g)	9.48	8.32
Fat (g)	9.55	8.38
Saturated Fat (g)	1.79	1.57
Trans Fatty Acid (g)	0.1	0.0
<i>* contains 0 grams artificial trans fat</i>		
Cholesterol (mg)	37.24	32.67
Vitamin D (mcg)	0.20	0.18
Calcium (mg)	54.80	48.07
Iron (mg)	1.74	1.53
Potassium (mg)	337.15	295.75
Sodium (mg)	361.90	317.46

**Ingredients:**

TURKEY FRANK: Ground Turkey, Water, Dextrose. Contains 2% or less of: Corn Syrup, Spices, Salt, Potassium Chloride, Calcium Lactate, Flavorings, Sodium Phosphate, Paprika & Paprika Oleoresin, Sodium Erythorbate, Sodium Nitrite. Casing made from Calcium Alginate., BATTER: Water, Whole Wheat Flour, Sugar, Enriched Degermed Yellow Corn Meal (Yellow Corn Meal, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Contains 2% or less of Leavening (Sodium Acid Pyrophosphate, Sodium Bicarbonate), Soybean Oil, Corn Starch, Modified Corn Starch, Dried Honey, Ascorbic Acid, Salt, Wheat Starch, Enriched Flour (Wheat Flour, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Wheat Flour, Soy Flour, Onion Powder, Soy Lecithin, Nonfat Milk, Eggs. COOKED IN VEGETABLE OIL (Contains one or more of: Corn Oil, Cottonseed Oil, Soybean Oil.), PREDUST: Enriched Wheat Flour (Enriched with Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Wheat Flour, Whey, Salt.

**CN Statement:**

**CN ID Number: 099599**

Six 0.67 oz. fully cooked Mini Corn Dogs provide 2.00 oz. equivalent meat and 2.00 oz. equivalent grains for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 07/21.)

**Product Specifications:**

UPC (GTIN)	00049485050902
Case Pack	6/5# 30#
Net Weight	30.15 lbs
Gross Weight	31.44 lbs
Case Length	18.00 in
Case Width	15.25 in
Case Height	6.50 in
Case Cube	1.03 ft
TixHi	6x6
Shelf Life (frozen)	545 days

**Preparation:**

For best results: Prepare corn dogs from frozen

1. Pre-heat oven to 375F.
2. Place parchment pan liner on a full size sheet pan and spray lightly with pan coating.
3. Pour contents of bag of frozen corn dogs and spread evenly over the entire sheet pan leaving some space between each of them.
4. Bake at 375F for 15 - 17 minutes or until corn dogs reach 165F and batter is fully cooked and serve

Note: For best results leave oven doors closed during the entirety of the cooking step in order to keep oven temperature at optimum level.

Cooking times depend on load in the oven being heated.

**Statement:**

Products Containing USDA non-substitutable commodities bear the following statement: "Contains commodities donated by the United States Department of Agriculture. This product shall be sold only to eligible recipient agencies."

**Allergens:**

Milk, Egg, Soy, Wheat

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NOT FOR  
RETAIL SALE



00049485053357

5235

18309 - 15154

**Heating instructions:**

Place sealed bag in a steamer or in boiling water. Heat approximately 30 minutes or until product reaches serving temperature. Open bag carefully to avoid being burned.

5235

November 05, 2018

TURKEY TACO FILLING

CARAMEL COLOR ADDED

INGREDIENTS: GROUND TURKEY, WATER, TOMATO PASTE, TEXTURED VEGETABLE PROTEIN (soy protein concentrate, caramel color), CONTAINS LESS THAN 2% OF TEXTURED VEGETABLE PROTEIN (soy flour, caramel color), SEASONING (potassium chloride, flavor (contains maltodextrin)), DRY BEEF STOCK, DEHYDRATED ONION, CHILI PEPPER, SALT, DEHYDRATED GARLIC, CARAMEL COLOR, VINEGAR, SPICES, PAPRIKA EXTRACT.

CONTAINS: Soy

*Copy not for documenting Federal Meal Requirement*



Manufactured by JTH Provisions Co.  
Harrison, OH 43024 603.628.2308

KEEP FROZEN

NET WT. 30 LB.

CN 003921  
This 30 lb. case provides 150 servings 3.45 oz each. Each 3.45 oz serving by weight of Turkey Taco Filling provides 2.00 oz equivalent, meat/meat alternate and 1/8 cup red string vegetable for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 07-12.)  
CN



(01) 0 0040485 05255 7 (10) 15309

5202

Jun 1 2019

TURKEY TACO FILLING

INGREDIENTS: GROUND TURKEY, WATER, CONTAINS LESS THAN 2% OF CHILI PEPPER, CITRUS FLOUR, DEHYDRATED ONION, SALT, DEHYDRATED GARLIC, SPICES, SEASONING (potassium chloride, flavor [contains maltodextrin]), NATURAL FLAVOR, PAPRIKA EXTRACT.

Copy not for documenting Federal Meal Requirement



Manufactured by JTM Provisions Co.  
Harrison, OH 46030 800.626.2308

KEEP FROZEN

NET WT. 30 LB.

NOT FOR  
RETAIL SALE



00049485052029

5202

19152 08:00

Heating Instructions:

Place sealed bag in a steamer or in boiling water. Heat approximately 30 minutes or until product reaches serving temperature. Open bag carefully to avoid being burned.

CN CN  
098220  
This 30 lb. case provides 139 servings 3.45 oz each. Each 3.45 oz serving (by weight) of Turkey Taco Filling provides 2.00 oz equivalent meat for Child Nutrition Meal Pattern Requirements. (Use of this logo and statement authorized by the Food and Nutrition Service, USDA 06-18.)



(01) 0 0049485 05202 9 (10) 19152

**5090**

**Not for Retail Sale**

**Mini Corn Dogs**  
Batter Wrapped Mini Turkey Franks  
Made with Whole Grain Batter

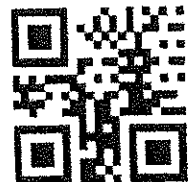
Pack Date

06/30/2021

21181

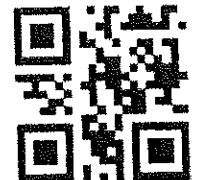
Product #:

50900A



Batch #:

PBO0085804



TURKEY FRANK INGREDIENTS: Ground Turkey, Water, Dextrose. Contains 2% or less of: Corn Syrup, Spice, Salt, Potassium Chloride, Calcium Lactate, Flavorings, Sodium Phosphate, Paprika & Paprika Oleoresin, Sodium Erythorbate, Sodium Nitrite. Casing made from Calcium Alginate. BATTER INGREDIENTS: Water, Whole Wheat Flour, Sugar, Enriched Degermed Yellow Corn Meal (Yellow Corn Meal, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Contains 2% or less of Leavening (Sodium Acid Pyrophosphate, Sodium Bicarbonate), Soybean Oil, Corn Starch, Modified Corn Starch, Dried Honey, Ascorbic Acid, Salt, Wheat Starch, Enriched Flour (Wheat Flour, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Wheat Flour, Soy Flour, Onion Powder, Soy Lecithin, Nonfat Milk, Eggs. Cooked in Vegetable Oil (Contains one or more of: Corn Oil, Cottonseed Oil, Soybean Oil). PREDUST INGREDIENTS: Enriched Wheat Flour (Enriched with Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Wheat Flour, Whey, Salt. CONTAINS WHEAT, SOY, MILK, EGG

Copy not for documenting Federal Meal Requirements

CN \_\_\_\_\_ 099599  
Six 0.67 oz. fully cooked Mini Corn Dogs provide 2.00 oz. equivalent meat and 2.00  
oz. equivalent grains for Child Nutrition Meal Pattern Requirements. (Use of this  
logo and statement authorized by the Food and Nutrition Service, USDA 07/21.) CN \_\_\_\_\_  
CN \_\_\_\_\_



Keep Frozen Fully Cooked Heat & Serve

Distributed By: JTM Food Group, Harrison, OH 45030

NET WT 30.15 LBS

## NPA Summary End Product Data Schedule

Information Certified as Accurate by USDA

Revised 11/1/2022

School Year	Processor Name	Product Status A-Approved N-New R-Revised X-Expired	End Product Code	End Product Description	Net Weight per Case (pound)	Servings per Case	Net Weight per Serving (Ounces)	WBSM USDA Foods Material Code	WBSM USDA Foods Material Description	USDA Foods Inventory Drawdown per Case	USDA Foods Value per Pound	USDA Foods Value per Case	USDA Approval Date
SY24	JTM	A	519	Cincy Style Chili	30.00	86.02	5.58	100154	BEEF COARSE GROUND FRZ CTN-60 LB	15.31	\$3.1024	\$47.50	11/1/2022
SY24	JTM	A	545	Fully Cooked Reduced Fat Beef Sloppy Joe	30.00	132.23	3.63	100332	TOMATO PASTE FOR BULK PROCESSING	2.12	\$0.6841	\$1.45	11/1/2022
SY24	JTM	A	545	Fully Cooked Reduced Fat Beef Sloppy Joe	30.00	132.23	3.63	100154	BEEF COARSE GROUND FRZ CTN-60 LB	19.05	\$3.1024	\$59.10	11/1/2022
SY24	JTM	A	552	Fully Cooked Pork Sausage Gravy	30.00	121.52	3.95	100193	PORK PICNIC BNLS FRZ CTN-60 LB	11.00	\$1.5505	\$17.06	11/1/2022
SY24	JTM	A	579	Fully Cooked Reduced Fat Chili w/Beans	30.00	82.33	5.83	100154	BEEF COARSE GROUND FRZ CTN-60 LB	8.25	\$3.1024	\$25.59	11/1/2022
SY24	JTM	A	5030	Fully Cooked Reduced Sodium Beef Meatballs (5 mb = 2 oz. M/MA)	30.00	171.43	2.80	100154	BEEF COARSE GROUND FRZ CTN-60 LB	23.96	\$3.1024	\$74.33	11/1/2022
SY24	JTM	A	5035	Reduced Sodium Beef Meatball (4 mb = 2 oz. M/MA)	30.00	184.62	2.60	100154	BEEF COARSE GROUND FRZ CTN-60 LB	23.55	\$3.1024	\$73.06	11/1/2022
SY24	JTM	A	5036	Reduced Sodium Pork Meatballs (4 mb = 2 oz. M/MA)	30.00	176.47	2.72	100193	PORK PICNIC BNLS FRZ CTN-60 LB	22.94	\$1.5505	\$35.57	11/1/2022
SY24	JTM	X	5040	Beef Meatball (4 mb = 2 oz M/MA)	30.00	200.00	2.40	100154	BEEF COARSE GROUND FRZ CTN-60 LB	27.34	\$3.1024	\$84.82	11/1/2022
SY24	JTM	X	5046	Fully Cooked Beef Meatballs (4 mb = 2 oz M/MA)	30.00	230.77	2.08	100154	BEEF COARSE GROUND FRZ CTN-60 LB	34.44	\$3.1024	\$106.85	11/1/2022
SY24	JTM	X	5047	Fully Cooked Beef Meatball	30.00	171.43	2.80	100154	BEEF COARSE GROUND FRZ CTN-60 LB	22.94	\$3.1024	\$71.17	11/1/2022
SY24	JTM	A	5049	Soy Free Beef Meatball	30.00	192.00	2.50	100154	BEEF COARSE GROUND FRZ CTN-60 LB	37.58	\$3.1024	\$116.59	11/1/2022
SY24	JTM	X	5051	Fully Cooked Turkey Meatballs	30.00	168.42	2.85	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	19.92	\$2.9606	\$58.98	11/1/2022

# NPA Summary End Product Data Schedule

Information Certified as Accurate by USDA

Revised 11/1/2022

School Year	Processor Name	Product Status A=Approved N=New R=Revised X=Expired	End Product Code	End Product Description	Net Weight per Case (pound)	Servings per Case	Net Weight per Serving (Ounces)	WBSM USDA Foods Material Code	WBSM USDA Foods Material Description	USDA Foods Inventory Drawdown per Case	USDA Foods Value per Pound	USDA Foods Value per Case	USDA Approval Date
SY24	JTM	X	5052	Fully Cooked Turkey Meatballs	30.00	184.62	2.60	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	23.40	\$2.9606	\$69.28	11/1/2022
SY24	JTM	X	5054	Fully Cooked Beef Meatballs	30.00	208.70	2.30	100154	BEEF COARSE GROUND FRZ CTN-60 LB	26.31	\$3.1024	\$81.62	11/1/2022
SY24	JTM	X	5057	Cooked Beef Meatball	30.00	190.48	2.52	100154	BEEF COARSE GROUND FRZ CTN-60 LB	35.96	\$3.1024	\$111.56	11/1/2022
SY24	JTM	A	5090	Turkey Mini Corn Dogs	30.15	119.00	4.02	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	17.04	\$2.9606	\$50.45	11/1/2022
SY24	JTM	A	5091	Mini Pancake and Turkey Sausage Bite	30.15	120.00	4.02	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	25.70	\$2.9606	\$76.09	11/1/2022
SY24	JTM	A	5113	Creamy Tomato Soup	30.00	80.00	6.00	100332	TOMATO PASTE FOR BULK PROCESSING	6.00	\$0.6841	\$4.10	11/1/2022
SY24	JTM	A	5114	Broccoli & Cheese Soup	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.12	\$1.9476	\$9.97	11/1/2022
SY24	JTM	A	5151	Cheeseburger Mac	30.00	100.00	4.80	100154	BEEF COARSE GROUND FRZ CTN-60 LB	9.59	\$3.1024	\$29.75	11/1/2022
SY24	JTM	A	5151	Cheeseburger Mac	30.00	100.00	4.80	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	3.58	\$1.9476	\$6.97	11/1/2022
SY24	JTM	A	5163	Cheeseburger Mac Portion Pack	11.25	30.00	6.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	3.76	\$3.1024	\$11.67	11/1/2022
SY24	JTM	A	5163	Cheeseburger Mac Portion Pack	11.25	30.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.34	\$1.9476	\$2.61	11/1/2022
SY24	JTM	A	5164	Turkey Sausage Breakfast Scramble	30.00	131.00	3.65	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	6.32	\$2.9606	\$18.71	11/1/2022
SY24	JTM	A	5164	Turkey Sausage Breakfast Scramble	30.00	131.00	3.65	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	4.32	\$1.9476	\$8.41	11/1/2022

## NPA Summary End Product Data Schedule

Information Certified as Accurate by USDA

Revised 11/1/2022

School Year	Processor Name	Product Status A=Approved N=New R=Revised X=Expired	End Product Code	End Product Description	Net Weight per Case (pound)	Servings per Case	Net Weight per Serving (Ounces)	WBSM USDA Foods Material Code	WBSM USDA Foods Material Description	USDA Foods Inventory Drawdown per Case	USDA Foods Value per Pound	USDA Foods Value per Case	USDA Approval Date
SY24	JTM	A	5165	Fiesta Scramble	30.00	128.00	3.75	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.00	\$1,9476	\$11.69	11/1/2022
SY24	JTM	A	5202	Turkey Taco Filling	30.00	139.00	3.45	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	24.91	\$2,9606	\$73.75	11/1/2022
SY24	JTM	A	5205	Fully Cooked Reduced Fat Pork Taco Filling	30.00	151.42	3.17	100332	TOMATO PASTE FOR BULK PROCESSING	2.20	\$0,6841	\$1.51	11/1/2022
SY24	JTM	A	5205	Fully Cooked Reduced Fat Pork Taco Filling	30.00	151.42	3.17	100193	PORK PICNIC BNLS FRZ CTN-60 LB	17.35	\$1,5505	\$26.90	11/1/2022
SY24	JTM	X	5221	Turkey Taco Filling w/Chorizo Seasoning	30.00	134.00	3.58	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	24.00	\$2,9606	\$71.05	11/1/2022
SY24	JTM	X	5230	Pork Carnitas	30.00	105.26	4.56	100193	PORK PICNIC BNLS FRZ CTN-60 LB	19.95	\$1,5505	\$30.93	11/1/2022
SY24	JTM	A	5232	Fully Cooked Reduced Fat Beef Taco Filling	30.00	166.09	2.89	100154	BEEF COARSE GROUND FRZ CTN-60 LB	9.02	\$3,1024	\$27.98	11/1/2022
SY24	JTM	A	5235	Turkey Taco Filling	30.00	139.13	3.45	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	18.30	\$2,9606	\$54.18	11/1/2022
SY24	JTM	A	5249	Allergen - Free Beef Taco Filling	30.00	177.12	2.71	100154	BEEF COARSE GROUND FRZ CTN-60 LB	32.04	\$3,1024	\$99.40	11/1/2022
SY24	JTM	A	5250	Fully Cooked Reduced Fat Reduced Sodium Beef Taco Filling	30.00	151.42	3.17	100332	TOMATO PASTE FOR BULK PROCESSING	1.97	\$0,6841	\$1.35	11/1/2022
SY24	JTM	A	5250	Fully Cooked Reduced Fat Reduced Sodium Beef Taco Filling	30.00	151.42	3.17	100154	BEEF COARSE GROUND FRZ CTN-60 LB	17.20	\$3,1024	\$53.36	11/1/2022
SY24	JTM	A	5252	Fully Cooked Beef Taco Filling	32.00	174.15	2.94	100332	TOMATO PASTE FOR BULK PROCESSING	0.64	\$0,6841	\$0.44	11/1/2022
SY24	JTM	A	5252	Fully Cooked Beef Taco Filling	32.00	174.15	2.94	100154	BEEF COARSE GROUND FRZ CTN-60 LB	20.87	\$3,1024	\$64.75	11/1/2022

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SY24	JTM	A	5254	Fully Cooked Turkey Taco Filling	32.00	157.00	3.26	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	19.33	\$2.9606	\$57.23	11/1/2022
SY24	JTM	A	5258	Beef Taco Filling	30.00	158.42	3.03	100154	BEEF COARSE GROUND FRZ CTN-60 LB	13.02	\$3.1024	\$40.39	11/1/2022
SY24	JTM	A	5258	Beef Taco Filling	30.00	158.42	3.03	100332	TOMATO PASTE FOR BULK PROCESSING	2.77	\$0.6841	\$1.89	11/1/2022
SY24	JTM	A	5257	Allergen Free Beef Taco Filling	30.00	151.42	3.17	100154	BEEF COARSE GROUND FRZ CTN-60 LB	27.83	\$3.1024	\$86.34	11/1/2022
SY24	JTM	X	5271	Taco Filling Made with Beef and Chicken	30.00	127.32	3.77	100154	BEEF COARSE GROUND FRZ CTN-60 LB	11.65	\$3.1024	\$36.14	11/1/2022
SY24	JTM	A	5309	Chili with Beans	30.00	99.59	4.82	100154	BEEF COARSE GROUND FRZ CTN-60 LB	14.51	\$3.1024	\$45.02	11/1/2022
SY24	JTM	A	5320	Hog Dog Chili Sauce w/Beef	30.00	104.85	4.60	100154	BEEF COARSE GROUND FRZ CTN-60 LB	9.52	\$3.1024	\$29.53	11/1/2022
SY24	JTM	A	5333	Fully Cooked Reduced Fat Beef Chili w/o Beans	30.00	93.20	5.15	100154	BEEF COARSE GROUND FRZ CTN-60 LB	12.87	\$3.1024	\$39.93	11/1/2022
SY24	JTM	A	5337	Southwestern Beef Chili Con Carne w/bean	30.00	85.11	5.64	100154	BEEF COARSE GROUND FRZ CTN-60 LB	8.13	\$3.1024	\$25.22	11/1/2022
SY24	JTM	A	5338	Fully Cooked Southwestern Chili Con Carne w/o Beans	30.00	96.00	5.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	12.53	\$3.1024	\$38.87	11/1/2022
SY24	JTM	X	5343	Fully Cooked Turkey Chili w/Beans	30.00	82.33	5.83	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	7.29	\$2.9606	\$21.58	11/1/2022
SY24	JTM	A	5347	Southwest Turkey Chili without Beans	30.00	96.00	5.00	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	17.25	\$2.9606	\$51.07	11/1/2022
SY24	JTM	X	5360	Spaghetti with Ciney Style Chili	15.00	30.00	8.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	5.64	\$3.1024	\$17.50	11/1/2022

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SY24	JTM	A	5383	Three Bean Chili	30.00	120.00	4.00	100332	TOMATO PASTE FOR BULK PROCESSING	1.81	\$0.6841	\$1.24	11/1/2022
SY24	JTM	A	5385	Three Bean Chili Portion Pack Bowl	15.00	30.00	8.00	100332	TOMATO PASTE FOR BULK PROCESSING	0.91	\$0.6841	\$0.62	11/1/2022
SY24	JTM	A	5401	Fully Cooked Reduced Fat Pork Sloppy Joe	30.00	139.53	3.44	100193	PORK PICNIC BNLS FRZ CTN-60 LB	20.99	\$1.5505	\$32.54	11/1/2022
SY24	JTM	X	5406	Fully Cooked Pork BBQ	30.00	120.00	4.00	100193	PORK PICNIC BNLS FRZ CTN-60 LB	19.71	\$1.5505	\$30.56	11/1/2022
SY24	JTM	A	5407	Hot Honey Sloppy Joe	30.00	122.45	3.92	100154	BEEF COARSE GROUND FRZ CTN-60 LB	22.50	\$3.1024	\$69.80	11/1/2022
SY24	JTM	A	5501	Fully Cooked Spirals with Beef and Sauce Portion Pack Bowls	15.00	30.00	8.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	5.70	\$3.1024	\$17.68	11/1/2022
SY24	JTM	A	5502	Fully Cooked Spaghetti with Beef and Sauce Portion Pack Bowls	15.00	30.00	8.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	5.67	\$3.1024	\$17.59	11/1/2022
SY24	JTM	X	5515	Reduced Fat Spaghetti Sauce w/Beef	30.00	85.71	3.60	100154	BEEF COARSE GROUND FRZ CTN-60 LB	14.94	\$3.1024	\$46.35	11/1/2022
SY24	JTM	A	5521	Reduced Fat Pork Spaghetti Sauce	30.00	81.22	3.91	100193	PORK PICNIC BNLS FRZ CTN-60 LB	14.97	\$1.5505	\$23.21	11/1/2022
SY24	JTM	X	5528	Beef Italian Entrée Topping	30.00	120.00	4.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	14.03	\$3.1024	\$43.53	11/1/2022
SY24	JTM	A	5532	Fully Cooked Turkey Spaghetti Meat Sauce	30.00	80.00	6.00	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	14.29	\$2.9606	\$42.31	11/1/2022
SY24	JTM	A	5533	Fully Cooked Spaghetti Sauce with Beef	32.00	90.78	5.64	100332	TOMATO PASTE FOR BULK PROCESSING	6.64	\$0.6841	\$4.54	11/1/2022
SY24	JTM	A	5533	Fully Cooked Spaghetti Sauce with Beef	32.00	90.78	5.64	100154	BEEF COARSE GROUND FRZ CTN-60 LB	16.30	\$3.1024	\$50.57	11/1/2022

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SY24	JTM	X	5538	Meat Sauce made with Beef and Chicken	30.00	85.71	5.60	100154	BEEF COARSE GROUND FRZ CTN-60 LB	8.52	\$3.1024	\$26.43	11/1/2022
SY24	JTM	A	5543	Spiral with Beef and Sauce	30.00	64.52	7.44	100154	BEEF COARSE GROUND FRZ CTN-60 LB	11.76	\$3.1024	\$36.48	11/1/2022
SY24	JTM	A	5578	Fully Cooked Reduced Fat Beef Spaghetti Sauce	30.00	85.71	5.60	100154	BEEF COARSE GROUND FRZ CTN-60 LB	15.20	\$3.1024	\$47.16	11/1/2022
SY24	JTM	A	5590	Spaghetti with Beef and Sauce	30.00	64.52	7.44	100154	BEEF COARSE GROUND FRZ CTN-60 LB	11.63	\$3.1024	\$36.08	11/1/2022
SY24	JTM	A	5591	Rotini w/Beef Meat and Sauce - WGR	30.00	64.52	7.44	100154	BEEF COARSE GROUND FRZ CTN-60 LB	11.78	\$3.1024	\$36.55	11/1/2022
SY24	JTM	X	5601	Fully Cooked Reduced Sodium Beef Patty	30.00	274.29	1.75	100154	BEEF COARSE GROUND FRZ CTN-60 LB	31.69	\$3.1024	\$98.32	11/1/2022
SY24	JTM	A	5610	Fully Cooked Premium Beef Patty	30.00	192.00	2.50	100154	BEEF COARSE GROUND FRZ CTN-60 LB	39.77	\$3.1024	\$123.38	11/1/2022
SY24	JTM	X	5630	Fully Cooked Beef Hoagie Patty	30.00	226.42	2.12	100154	BEEF COARSE GROUND FRZ CTN-60 LB	27.98	\$3.1024	\$86.81	11/1/2022
SY24	JTM	A	5631	Fully Cooked Meatloaf Slices	30.00	150.00	3.20	100154	BEEF COARSE GROUND FRZ CTN-60 LB	23.12	\$3.1024	\$71.73	11/1/2022
SY24	JTM	X	5632	Fully Cooked Salisbury Steak Patty	30.00	172.66	2.78	100154	BEEF COARSE GROUND FRZ CTN-60 LB	26.09	\$3.1024	\$80.94	11/1/2022
SY24	JTM	X	5635	Fully Cooked Pork Breakfast Patty w/APP [1 pat=1M/MA]	30.00	366.41	1.31	100193	PORK PICNIC BNLS FRZ CTN-60 LB	24.34	\$1.5505	\$37.74	11/1/2022
SY24	JTM	X	5637	Fully Cooked Beef Patties with Mushrooms	30.00	195.12	2.46	100154	BEEF COARSE GROUND FRZ CTN-60 LB	23.36	\$3.1024	\$72.47	11/1/2022
SY24	JTM	A	5646	Fully Cooked Pork Sausage Patty	30.00	384.00	1.25	100193	PORK PICNIC BNLS FRZ CTN-60 LB	36.49	\$1.5505	\$56.58	11/1/2022

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SY24	JTM	A	5649	Fully Cooked Enhanced Pork Sausage Patty	30.00	360.90	1.33	100193	PORK PICNIC BNLS FRZ CTN-60 LB	26.91	\$1.5505	\$41.72	11/1/2022
SY24	JTM	A	5653	Fully Cooked Enhanced Pork Sausage Link	30.00	352.94	1.36	100193	PORK PICNIC BNLS FRZ CTN-60 LB	29.03	\$1.5505	\$45.01	11/1/2022
SY24	JTM	A	5659	Fully Cooked Beef Patty	30.63	196.03	2.50	100154	BEEF COARSE GROUND FRZ CTN-60 LB	26.36	\$3.1024	\$81.78	11/1/2022
SY24	JTM	A	5661	Fully Cooked Beef Patty	31.43	228.00	2.20	100154	BEEF COARSE GROUND FRZ CTN-60 LB	27.32	\$3.1024	\$84.76	11/1/2022
SY24	JTM	X	5669	Fully Cooked Mini Beef Patty	30.00	417.39	1.15	100154	BEEF COARSE GROUND FRZ CTN-60 LB	24.72	\$3.1024	\$76.69	11/1/2022
SY24	JTM	A	5670	Fully Cooked Premium Beef Patty	30.00	195.92	2.45	100154	BEEF COARSE GROUND FRZ CTN-60 LB	37.92	\$3.1024	\$117.64	11/1/2022
SY24	JTM	X	5671	Fully Cooked Beef Patties with Mushrooms	30.00	213.33	2.25	100154	BEEF COARSE GROUND FRZ CTN-60 LB	36.81	\$3.1024	\$114.20	11/1/2022
SY24	JTM	X	5674	Fully Cooked Pork Sausage Patties (sandwich size)	30.00	360.90	1.33	100193	PORK PICNIC BNLS FRZ CTN-60 LB	26.11	\$1.5505	\$40.48	11/1/2022
SY24	JTM	X	5678	Fully Cooked Salisbury Steak with Mushrooms	30.00	195.92	2.45	100154	BEEF COARSE GROUND FRZ CTN-60 LB	35.71	\$3.1024	\$110.79	11/1/2022
SY24	JTM	A	5679	Fully Cooked Beef Patty	30.00	221.20	2.17	100154	BEEF COARSE GROUND FRZ CTN-60 LB	22.35	\$3.1024	\$69.34	11/1/2022
SY24	JTM	A	5682	Fully Cooked Reduced Sodium Beef Patty	30.38	216.00	2.25	100154	BEEF COARSE GROUND FRZ CTN-60 LB	31.37	\$3.1024	\$97.32	11/1/2022
SY24	JTM	A	5683	Fully Cooked Premium Beef Patty	29.25	156.00	3.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	37.65	\$3.1024	\$116.81	11/1/2022
SY24	JTM	A	5685	Fully Cooked Turkey Sausage Patties	30.00	369.00	1.30	100683	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	24.23	\$2.9606	\$71.74	11/1/2022

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SY24	JTM	X	5689	Premium Fully Cooked Beef Patty	30.00	403.36	1.19	100154	BEEF COARSE GROUND FRZ CTN-60 LB	40.73	\$3,1024	\$126.36	11/1/2022
SY24	JTM	A	5690	Fully Cooked Pork Rib Patty with BBQ Sauce	29.40	168.00	2.80	100193	PORK PICNIC BNLS FRZ CTN-60 LB	24.75	\$1,5505	\$38.37	11/1/2022
SY24	JTM	A	5694	Fully Cooked Breaded Pork Chop Shaped Patty - WGR	28.89	137.98	3.35	100193	PORK PICNIC BNLS FRZ CTN-60 LB	19.35	\$1,5505	\$30.00	11/1/2022
SY24	JTM	A	5695	Fully Cooked Beef Patty	28.89	137.98	3.35	100154	BEEF COARSE GROUND FRZ CTN-60 LB	20.16	\$3,1024	\$62.54	11/1/2022
SY24	JTM	A	5703	Marinara Sauce	30.00	137.14	3.50	100332	TOMATO PASTE FOR BULK PROCESSING	9.00	\$0.6841	\$6.16	11/1/2022
SY24	JTM	A	5704	Buffalo Sauce	30.00	480.00	1.00	100332	TOMATO PASTE FOR BULK PROCESSING	7.50	\$0.6841	\$5.13	11/1/2022
SY24	JTM	A	5705	Cheese Sauce	30.00	263.74	1.82	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1,9476	\$29.21	11/1/2022
SY24	JTM	X	5707	Fully Cooked Sriracha Sauce	30.00	480.00	1.00	100332	TOMATO PASTE FOR BULK PROCESSING	4.50	\$0.6841	\$3.08	11/1/2022
SY24	JTM	A	5708	Jalapeno Cheese Sauce	30.00	263.74	1.82	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1,9476	\$29.21	11/1/2022
SY24	JTM	A	5711	Barbôque Sauce	30.00	384.00	1.25	100332	TOMATO PASTE FOR BULK PROCESSING	6.03	\$0.6841	\$4.13	11/1/2022
SY24	JTM	A	5715	Reduced Fat Cheese Sauce	30.00	252.63	1.90	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.10	\$1,9476	\$15.78	11/1/2022
SY24	JTM	A	5718	Queso Blanco	30.00	240.00	2.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1,9476	\$29.21	11/1/2022
SY24	JTM	A	5722	Alfredo Sauce	30.00	262.30	1.83	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.11	\$1,9476	\$15.80	11/1/2022

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SY24	JTM	A	5724	Reduced Fat Nacho Cheese Sauce	30.00	253.97	1.89	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.10	\$1.9476	\$15.78	11/1/2022
SY24	JTM	A	5725	Reduced Fat Queso Blanco Cheese Sauce	30.00	240.00	2.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	11.10	\$1.9476	\$21.62	11/1/2022
SY24	JTM	A	5730	Three Cheese Sauce	30.00	268.00	1.79	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1.9476	\$29.21	11/1/2022
SY24	JTM	A	5731	Golden Queso	30.00	240.00	2.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1.9476	\$29.21	11/1/2022
SY24	JTM	A	5734	Reduced Sodium Cheese Sauce	30.00	263.74	1.82	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1.9476	\$29.21	11/1/2022
SY24	JTM	X	5736	Cheese Sauce	30.00	120.00	4.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.34	\$1.9476	\$20.14	11/1/2022
SY24	JTM	X	5737	Marinara	30.00	160.00	3.00	100332	TOMATO PASTE FOR BULK PROCESSING	11.25	\$0.6841	\$7.70	11/1/2022
SY24	JTM	A	5741	Allredo Sauce	30.00	262.30	1.83	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.11	\$1.9476	\$15.80	11/1/2022
SY24	JTM	A	5742	Queso Blanco	30.00	240.00	2.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.00	\$1.9476	\$29.21	11/1/2022
SY24	JTM	A	5756	Homestyle Reduced Fat Mac & Cheese Whole Grain Elbow Noodle -WGR	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.12	\$1.9476	\$9.97	11/1/2022
SY24	JTM	A	5757	Homestyle Mac & Cheese Elbow Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.20	\$1.9476	\$14.02	11/1/2022
SY24	JTM	A	5758	Homestyle Reduced Fat Mac & Cheese Elbow Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.08	\$1.9476	\$9.89	11/1/2022
SY24	JTM	A	5759	Homestyle Mac & Cheese Straight Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.20	\$1.9476	\$14.02	11/1/2022

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SY24	JTM	A	5761	Homestyle Reduced Fat Mac & Cheese Straight Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.02	\$1.9476	\$9.78	11/1/2022
SY24	JTM	A	5764	Penne In Alfredo Sauce	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.12	\$1.9476	\$9.97	11/1/2022
SY24	JTM	A	5765	Whole Grain Rich Mac & Cheese Straight Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.12	\$1.9476	\$9.97	11/1/2022
SY24	JTM	A	5767	Whole Grain Rich Mac & Cheese	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	5.12	\$1.9476	\$9.97	11/1/2022
SY24	JTM	A	5768	Homestyle Reduced Fat Whole Grain Rich Mac & Cheese Elbow Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.20	\$1.9476	\$14.02	11/1/2022
SY24	JTM	A	5769	Homestyle Reduced Fat Whole Grain Rich Mac & Cheese Straight Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.20	\$1.9476	\$14.02	11/1/2022
SY24	JTM	A	5773	Three Cheese Mac and Cheese	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.20	\$1.9476	\$14.02	11/1/2022
SY24	JTM	X	5774	Penne Alfredo	30.00	83.04	5.78	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	2.56	\$1.9476	\$4.99	11/1/2022
SY24	JTM	A	5776	Homestyle Reduced Sodium Whole Grain Rich Mac & Cheese Elbow Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.26	\$1.9476	\$14.14	11/1/2022
SY24	JTM	A	5781	Homestyle Reduced Fat Mac & Cheese Straight Noodle Portion Pack Bowls	11.25	30.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.92	\$1.9476	\$3.74	11/1/2022
SY24	JTM	A	5782	Homestyle Reduced Fat Mac & Cheese Large Elbow Portion Pack Bowls	11.25	30.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.92	\$1.9476	\$3.74	11/1/2022
SY24	JTM	A	5783	Penne In Alfredo Sauce Portion Pack	11.25	30.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.92	\$1.9476	\$3.74	11/1/2022
SY24	JTM	X	5797	Three Cheese Mac and Cheese	27.00	54.00	8.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.48	\$1.9476	\$12.62	11/1/2022

## NPA Summary End Product Data Schedule

Information Certified as Accurate by USDA

Revised 11/1/2022

School Year	Processor Name	Product Status A=Approved N=New R=Revised X=Expired	End Product Code	End Product Description	Net Weight per Case (pound)	Servings per Case	Net Weight per Serving (Ounces)	WBSCM USDA Foods Material Code	WBSCM USDA Foods Material Description	USDA Foods Inventory Drawdowns per Case	USDA Foods Value per Pound	USDA Foods Value per Case	USDA Approval Date
SY24	JTM	X	5798	Homestyle Reduced Whole Grain Rich Mac & Cheese Elbow Noodle	27.00	54.00	8.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.48	\$1.9476	\$12.62	11/1/2022
SY24	JTM	A	5799	Homestyle Reduced Whole Grain Rich Mac & Cheese Elbow Noodle	30.00	80.00	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	7.20	\$1.9476	\$14.02	11/1/2022
SY24	JTM	X	5813	Fully Cooked Seasoned Beef Steak	30.00	167.83	2.86	100154	BEEF COARSE GROUND FRZ CTN-60 LB	33.31	\$3.1024	\$103.34	11/1/2022
SY24	JTM	X	5862	Beef Crumbles	30.00	172.00	2.79	100154	BEEF COARSE GROUND FRZ CTN-60 LB	30.19	\$3.1024	\$93.66	11/1/2022
SY24	JTM	A	5868	Fully Cooked Beef Crumble Mix, Braised Beef	30.00	196.72	2.44	100154	BEEF COARSE GROUND FRZ CTN-60 LB	28.75	\$3.1024	\$89.19	11/1/2022
SY24	JTM	X	5869	Cooked Pork Crumble Mix, Braised Pork	30.00	196.72	2.44	100193	PORK PICNIC BNLS FRZ CTN-60 LB	26.50	\$1.5505	\$41.09	11/1/2022
SY24	JTM	X	5955	Cheddar Grits	30.00	60.00	8.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.88	\$1.9476	\$3.66	11/1/2022
SY24	JTM	X	5980	Queso Blanco Sauce Portion Pack	18.00	72.00	4.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	9.00	\$1.9476	\$17.53	11/1/2022
SY24	JTM	X	5981	Cheddar Cheese Sauce Portion Pack	18.00	72.00	4.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	9.00	\$1.9476	\$17.53	11/1/2022
SY24	JTM	X	5982	Cheese Sauce and Beef Taco Filling Portion Pack	11.25	36.00	5.00	100154	BEEF COARSE GROUND FRZ CTN-60 LB	4.71	\$3.1024	\$14.61	11/1/2022
SY24	JTM	X	5982	Cheese Sauce and Beef Taco Filling Portion Pack	11.25	36.00	5.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	3.37	\$1.9476	\$6.56	11/1/2022
SY24	JTM	X	5983	Queso Blanco Sauce and Turkey Taco Filling Portion Pack	11.25	36.00	5.00	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	3.62	\$2.9606	\$10.72	11/1/2022
SY24	JTM	X	5983	Queso Blanco Sauce and Turkey Taco Filling Portion Pack	11.25	36.00	5.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	3.37	\$1.9476	\$6.56	11/1/2022

## NPA Summary End Product Data Schedule

Information Certified as Accurate by USDA

Revised 11/1/2022

School Year	Processor Name	Product Status A=Approved N=New R=Revised X=Expired	End Product Code	End Product Description	Net Weight per Case (pounds)	Servings per Case	Net Weight per Serving (Ounces)	WBSCM USDA Foods Material Code	WBSCM USDA Foods Material Description	USDA Foods Inventory Drawdown per Case	USDA Foods Value per Pound	USDA Foods Value per Case	USDA Approval Date
SY24	JTM	X	5984	Mini Turkey Corn Dogs and Macaroni and Cheese Portion Pack	14.29	36.00	6.35	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	4.30	\$2.9606	\$12.73	11/1/2022
SY24	JTM	X	5984	Mini Turkey Corn Dogs and Macaroni and Cheese Portion Pack	14.29	36.00	6.35	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.15	\$1.9476	\$2.24	11/1/2022
SY24	JTM	X	5988	Penne Pasta Alfredo and Cooked Turkey Meatballs Portion Pack	16.43	36.01	7.30	100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	2.74	\$2.9606	\$8.11	11/1/2022
SY24	JTM	X	5988	Penne Pasta Alfredo and Cooked Turkey Meatballs Portion Pack	16.43	36.01	7.30	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	1.11	\$1.9476	\$2.16	11/1/2022
SY24	JTM	X	75150	Queso Blanco	20.00	154.22	2.08	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	9.65	\$1.9476	\$18.79	11/1/2022



## Buy American Provisions

October 4, 2022

Dear Valued Customer:

In response to your recent request, we are pleased to provide the following regarding J.T.M. Food Group efforts related to Section 104(d) of the William F. Goodling Child Nutrition Reauthorization Act of 1998, also known as the "Buy American Provisions."

The Buy American Provisions require schools and institutions participating in the National School Lunch Program (NSLP) and/or the School Breakfast Program (SBP) in the contiguous United States to purchase, to the maximum extent practicable, domestic commodities or products for use in meals served under the NSLP or SBP. The legislation defines "domestic commodity or product" as an agricultural commodity that is produced in the United States and a food product that is processed in the United States substantially using agricultural commodities that are produced in the United States. The report accompanying the legislation stipulated that "substantially" means that over 51 percent of the final processed product consists of agricultural commodities that were grown domestically.

J.T.M. Food Group certifies that, as of the date of this certificate, that all Education Division products **meet or exceed** the requirements of Section 104(d) of the William F. Goodling Child Nutrition Reauthorization Act of 1998.

If there are additional questions, please feel free to contact me directly.

Brian Hofmeier,

A handwritten signature in cursive script that reads "Brian Hofmeier".

Vice President of Education Sales

[brianhofmeier@jtmfoodgroup.com](mailto:brianhofmeier@jtmfoodgroup.com)

Phone: 800-626-2308

Fax: 513-367-3508

J.T.M. Food Group 200 Sales Dr. Harrison, OH 45030  
[www.jtmfoodgroup.com](http://www.jtmfoodgroup.com)



## HAZARD ANALYSIS AND CRITICAL CONTROL POINTS

JTM has been operating under a Hazard Analysis and Critical Control Points (HACCP) program since 1999, as required by USDA Code of Federal Regulations 9 CFR 417, which meets all the requirements of the USDA and third-party auditors. Our CCP's (Critical Care Points) are all temperature control points, through the process of receiving, processing, cooking and chilling our products. The full plan is available for review by our customers at our facility at any time within normal business hours.

The key features of our program, which is routinely audited by government and other third-party agencies, include:

- A HACCP team, comprised of members from across the plant, have been established and meets on a routine basis. The team includes personnel trained in a formal, external HACCP course.
- Each product has been described, and current process flow diagrams maintained.
- A documented HACCP program, detailing the 7 principles, is established and up-to-date. A hazard analysis has been completed.
- CCP's (Critical Control Points) have been identified. The critical control points are identified on the process flow chart as well as in the documented HACCP plan.
- Critical limits have been scientifically established and are documented.
- CCPs are monitored at regularly scheduled intervals. Monitoring procedures are documented and monitoring records are maintained.
- Corrective action procedures have been identified and are taken, if critical limits are not met.
- Corrective action records are maintained. Product disposition is documented.
- Appropriate verification procedures have been established. They are documented, and verification records are maintained.
- All records are appropriately signed/initialed and dated.
- The HACCP plan is verified annually through an independent audit. The verification audit is documented by a report. The verification audit results are maintained in the HACCP plan's historical records.
- JTM utilizes an outside USDA certified laboratory as needed for product testing.
- Our Food Security Plan is approved and active with USDA. Our plan number is 19428996794

JTM contact information:

Larry Kutzleb, Operations Manager  
200 Sales Dr.  
Harrison, OH 45030  
Toll Free 800-626-2308 Ext. 123  
Fax 513-367-1132  
[larrykutzleb@jtmfoodgroup.com](mailto:larrykutzleb@jtmfoodgroup.com)

## CERTIFICATE

WQS, LLC., accreditation ID#1226 certifies that, having conducted an audit

**At J. T. M. Food Group**

Site name: J.T.M Food Group (Legacy; Innovation Solutions Plant; Automated Storage Retrieval System)  
Site Code: 2090242

Legacy -200 Sales Drive, Harrison, Ohio 45030  
Innovation Solutions Plant (ISP) -270 Industrial Drive, Harrison, Ohio 45030  
Automated Storage Retrieval System (ASRS) -275 Industrial Drive, Harrison, Ohio 45030  
United States

Has achieved Grade: AA+

Meets the requirements set out in the

### GLOBAL STANDARD For FOOD SAFETY ISSUE 8: AUGUST 2018

**For the scope of activities:** Fully cooked and frozen meatballs, sausage, and hamburger patties, baked buns, macaroni and cheese, taco meat, sloppy joe mix, chili's sauces, soups and meal kits. The location has traded products: breadsticks and pretzels.

**Including voluntary modules of:** None

**Exclusion from scope:** None

**Product categories:** 08 - Cooked meat/fish products

10 - Ready meals and sandwiches; ready to eat desserts

14 - Bakery

**Auditor number:** 20986

**Audit programme:** Unannounced

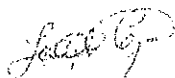
**Date(s) of audit:** from: May 3, 2022 to: May 5, 2022

**Re-audit due date:** from: May 3, 2023 to: May 31, 2023

**Certificate number:** BRC LLC 18009

**Certificate issue date:** June 9, 2022

**Certificate expiry date:** July 12, 2023



Authorized by Leonardo Cizmiciu



#1226  
ISO/IEC 17065  
Product Certification Body



WQS, LLC

Quail Plaza 7621 Little Avenue, Suite 200 - Charlotte, NC - 28226

brc@wqscert.com | www.wqscert.com | This certificate remains the property of WQS

If you would like to feedback comments on the BRC Global Standard or the audit process directly to BRC, please contact enquiries@brcglobalstandards.com or call the Toll BRC Hot line +44 (0)20 7717 5959. Visit the BRC Directory (www.brcdirectory.com) to validate the authenticity of this certificate

Doc. Code LC-FR-031 Rev.# 003

Page 1 of 1



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
03/08/2022

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

<b>PRODUCER</b> W.P. Dolle, LLC 201 E. Fifth Street Suite 1000 Cincinnati OH 45202	<b>CONTACT NAME:</b> PHONE (A/C, No, Ext): (513) 421-8515 FAX (A/C, No): (513) 421-0130 E-MAIL ADDRESS: Venneman_J@wpdolle.com
	<b>INSURER(S) AFFORDING COVERAGE</b>
<b>INSURED</b> J T M Provisions Co Inc, DBA: J T M Food Group 200 Sales Dr. Harrison OH 45030	<b>INSURER A:</b> The Travelers Ind. Co. of Amer NAIC #: 25668
	<b>INSURER B:</b> The Travelers Ind. Co. of CT NAIC #: 25682
	<b>INSURER C:</b> Travelers P&C Co. of America NAIC #: 25623
	<b>INSURER D:</b> The Phoenix Ins. Co.
	<b>INSURER E:</b>
	<b>INSURER F:</b>

**COVERAGES**      **CERTIFICATE NUMBER:** CL223810987      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD	WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			Y-630-7C908081-TIA-22	03/11/2022	03/11/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/PROP AGG \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY			840-8C424164-22-14	03/11/2022	03/11/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			CUP-0T854657-22-NF	03/11/2022	03/11/2023	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000
D	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) if yes, describe under DESCRIPTION OF OPERATIONS below		Y/N	UB-0K497584-22-14-G	03/11/2022	03/11/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

### CERTIFICATE HOLDER

### CANCELLATION

Blank space for Certificate Holder information.

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Handwritten Signature*

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**PUGET SOUND JOINT PURCHASING COOPERATIVE**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N Pearl Street, #139  
Tacoma, Washington 98407  
425-760-6085

Date: December 5, 2022  
To: PSJPC RFP - Respondents  
From: Mark Campbell, Executive Director  
RE: PSJPC Bid #01-202223: Proposals for Processed Donated USDA Foods – Poultry  
Clarification Questions

---

The following questions were posed by three of the respondents to the Puget Sound Joint Purchasing Cooperative RFP #01-202223 – Poultry Bid. The answers are given in the order received and some questions are duplicates.

1. Are you accepting electronic signatures?

Yes, those are acceptable

2. Appendix E – Price Sheet. What type of pricing are you requesting in the columns below?

- a. Excel Column R, Table Column M: Distributor Cost Per Case - (Includes Trans.)

Distributor Cost Per Case – is the “net” case cost delivered, FOB to US Food Service to either of the US Food Service warehouse/distribution locations in the State of Washington: Fife, Everett or Spokane.

- b. Excel Column S, Table Column N: Net Cost per case to PSJPC members (Dis. Ct - Com Value) - NOI

The “Net” cost per case – would be the “net” unit price the recipient agency (school district) would receive prior to delivery from the distributor (US Food Service – all state of Washington locations). Under NOI, processed end products are sold to an eligible distributing or recipient agency, as appropriate, at a net price that incorporates a discount from the commercial case price for the value of donated food contained in the end products.

3. Samples – what is the delivery address? And how much do you need – full case, X amount of servings?

Requested samples, if required (as we have tested and tasted many of the products prior to the publishing of the bid), would be shipped to US Food Service – Fife, Washington. The requested sample would not exceed 3 cases – most likely 1-2 cases.

US Food Service- Fife  
2204 70th Ave E #100,  
Fife, WA 98424

**PUGET SOUND JOINT PURCHASING COOPERATIVE**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N Pearl Street, #139  
Tacoma, Washington 98407  
425-760-6085

4. Is there a current member list? The list on the website is for 2020-2021.

The 2022-23 Member list will be posted to the Web site by end of business today, December 5, 2022

5. Pg 41 – Self-Certification Statement – we tried to click on the link in the PDF but received the error below. Is there another link you can provide?

The appropriate OSPI Self Certification Statement form is attached to this clarification memo. It is listed as Exhibit G – Contractor Intake Form

6. Can we bid on more than one product, per line item? If so, can we insert an additional line on the excel spreadsheet?

Please bid "one" item per line. If you have alternate items for the PSJPC to consider, please add them to the bottom of the spreadsheet and note them as "alternates" for consideration.

7. I noticed an error on Appendix E Price Sheet. Column O "Net Cost per Svg - NOI (list to the third place)" has an error with the formula; instead of dividing Column N by Column D, it is dividing Column N by Column E. Will this be corrected?

The spread sheet has been corrected and is labeled

Appendix E – Price Sheet Bid\_Rev\_12.05.2022

8. On Appendix E Price Sheet, Column P "Gross Cost per Svg - Commercial (list to the third place)" the cells are not formatted to the third decimal place. Will this be corrected?

The formula has been corrected.

9. Can you please firm that the bid spec for Item 13 Chicken Shredded should not include 'breaded'? Appendix D does not state 'breaded'.

The chicken is not "breaded". The descriptor on Appendix E, item 13 has been corrected.

# **PUGET SOUND JOINT PURCHASING COOPERATIVE**

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON

2661 N Pearl Street, #139  
Tacoma, Washington 98407  
425-760-6085

Date: December 10, 2022  
To: Poultry Processors  
FR: Mark Campbell, Executive Director  
RE: Bid #01-202223 -- Vendor Questions #2

---

Here are additional questions posed by vendors concerning Bid #01-202223 - **Processed Donated USDA Poultry Foods & Commercial Equivalents**

Here are the questions posed and answers to those questions:

- For Line item 9 we have a commercial only item that meets the specification. Are we able to submit pricing for a product that is commercial only, and does not utilize USDA donated food 100103 Large Bird Bulk Chicken and just leave columns K and L blank?

**Not at this time - we're only dealing with USDA donated chicken and turkey products as the source of the protein to be processed..**

- We have more than one item that meets a line item, can we add a row to the pricing document for the additional item?

**If you have an "alternate" for us to consider, add a row at the bottom of the spreadsheet - after Item #54 and notate it as an "alternate."**

Thank you,

**PUGET SOUND JOINT PURCHASING COOP**  
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Carole Erb**  
Bid Coordinator/Schools  
JTM Food Group  
200 Sales Dr.  
Harrison, OH 45030

[itm12bids@itmfoodgroup.com](mailto:itm12bids@itmfoodgroup.com)  
[caroleerb@itmfoodgroup.com](mailto:caroleerb@itmfoodgroup.com)  
[brianhofmeier@itmfoodgroup.com](mailto:brianhofmeier@itmfoodgroup.com)  
[kevans@jgneil.com](mailto:kevans@jgneil.com)

**RE: Extension awards for PSJPC RFP #1-202223; RFP #1-202324;  
and RFP#2-202324**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid(s) and subsequent bid(s) renewals for the **PSJPC RFP#1-202223; RFP #1-202324** and **RFP #2-202324** bids. Attached to this letter is a "Request for Pricing" that allows your company to update its bid pricing for the **2025-26** school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 18, 2024:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

**Request for Pricing: 2025-26**

**JTM**

Rollover Items for 2025-2026 School Year (July 1, 2025 – June 30, 2026).

RFP #1-202223 Commodity Code 100124D Commodity Code 100883

Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS/CS	Commodity \$ Value	Cost/Srv NOI
Turkey – Mini Corn Dog	5090	119	\$115.43	17.04	\$30.51	\$0.97

RFP #1-202324 – Commodity Code 110242

Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	NOI Price Case
Cheese Sauce, Cheddar RS, Pouch	5734	263	\$77.68	15	\$29.87	\$47.81
Cheese Sauce, Jalapeno RS, Pouch	5744	264	\$78.22	15	\$29.87	\$48.35
Alfredo Sauce, Frozen Pouch RS	5741	262	\$71.75	8.11	\$16.15	\$55.60
White Cheese Sauce, RS	5745	268	\$84.60	15	\$29.87	\$54.73
Pasta & Cheese Sauce	5743	80	\$73.79	7.2	\$14.34	\$59.45

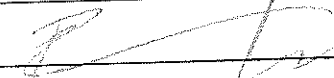
**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

RFP #2-202324 – Commodity Code 100156 Commodity Code 100154

Awarded Items for 2024-2025 School Year (July 1, 2024 – June 30, 2025).

Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS/CS	Commodity \$ Value	Price Case
Beef Patty, 100% Flame Broiled	CP5670	195	\$187.56	36.92	\$138.36	\$49.20
Beef Patty, w/VP Flame Broiled	CP5661	228	\$155.90	26.8	\$100.43	\$55.47
Beef Patty, w/VP Flame Broiled – Onion Flavor	CP5682	216	\$171.09	31.32	\$117.37	\$53.72
Beef Patty, w/VP Flame Broiled 3.0oz	CP5683	156	\$186.05	36.55	\$136.97	\$49.08
Beef Meatballs, 100% beef, 5 meatballs	CP5049	192	\$182.36	34.67	\$129.93	\$52.43
Taco Crumbles pre cooked	CP5258	158	\$89.25	13.34	\$49.99	\$39.26
Taco Crumbles 100% beef, pre cooked	CP5249	177	\$164.34	31.22	\$117.00	\$47.34
Beef, Chili, frozen	CP5309	99	\$103.53	14.55	\$54.53	\$49.00
Beef, Spaghetti Sauce	CP5578	85	\$99.95	15.20	\$56.96	\$42.99
Beef, BBQ Sloppy Joe style	CP545	132	\$115.51	18.85	\$70.64	\$44.87
Beef, BBQ Sloppy Joe style (alt)	CP5407	122	\$134.00	21.8	\$81.70	\$52.30

Company: JTM Provisions Co., Inc.

Signed: 

Title: Brian Hofmeier VP of Education Sales

Date: 12-02-2024

**PUGET SOUND JOINT PURCHASING COOP**  
**SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON**  
 2661 N. Pearl St., #138, Tacoma, Washington 98407

January 17, 2023

Charles Boger, Sr. Director Pricing  
 O: (479) 290-3519 / F: (479) 203-4246  
 K12bidgroup@tyson.com  
 2200 W Don Tyson Parkway  
 Springdale, AR 72762-6901

**RE: Awards for PSJPC RFP #1-202223 Contract #202223-1**

This letter is confirming the award of items from PSJPC RFP #202223-1. Tyson Foods has been awarded the following items by the Puget Sound Joint Purchasing Cooperative for 2023-2024 school year. Please confirm receipt of this letter by signing at the bottom. Please scan and return a signed copy via email to us.

You are responsible for notifying our distributor US Food Service for 2022-23, of the pricing you have provided us. We request that you send us notification that you have provided this information to our awarded distributor.

Awarded Items for 2023-2024 School Year (September 1, 2023 – August 31, 2024).

**RFP #202223-1 Category 1**

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cost/Srv NOI
5	Chicken Nuggets/Chunks	10703640928	175	\$75.10	18.76	\$24.28	\$.290
6	Chicken Nuggets	10703620928	121	\$102.33	32.74	\$42.38	\$.495
7	Chicken Patty – Breaded (White Meat	10703020928	132	\$107.82	33.74	\$43.68	\$.486
8	Chicken Patty - Breaded	10703040928	175	\$76.15	18.77	\$24.29	\$.296
10	Chicken Patty Spicy	10703120928	132	\$111.00	33.74	\$43.68	\$.510
12	Chicken- Popcorn	10028400928	124	\$83.09	25.17	\$32.59	\$.407
15	Chicken Tenders - Strips	10703340928	150	\$67.09	14.94	\$19.34	\$.318
20	Chicken Breaded WG Breast Strips	17033220928	110	\$116.32	32.63	\$42.24	.673

**PUGET SOUND JOINT PURCHASING COOP**  
**SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON**  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

Page 2,

RFP #202223-1 Category 3

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cal/Srv NOI
2	Chicken Drumstick - Breaded	16660100928	92	\$90.41	23.72	\$30.71	\$..649
3	Chicken Drumsticks - Roasted	10264350928	105	<del>-\$85.56</del> \$86.56	24.79	\$32.09	\$..519
4	Chicken Meatballs	10197770328	58	\$38.36	11.13	\$14.41	\$..413
11	Chicken Patty - Un-Breaded	10299010928	192	\$124.94	39.30	\$50.87	\$386
13	Chicken Shredded	10460210928	73	\$37.30	14.21	\$18.39	\$259
23	Chicken - Fajita Strip	10046210928	160	\$113.99	45.84	\$59.34	\$342
24	Chicken Fajita Strip - Unseasoned	10167020928	168	\$113.99	45.84	\$59.34	\$325
27	Chicken Seasoned - Shredded	10460210928	73	\$37.30	14.21	\$18.39	\$259
29	Chicken Corn Dog	10363650928	48	\$37.00	7.55	\$9.77	\$567
30	Chicken Diced	10460120928	70	\$40.41	14.22	\$18.41	\$314
32	Chicken Wings	10348980928	79	113.66	26.39	\$34.16	\$1.006
33	Chicken Sausage	10174430928	336	108.51	44.75	\$57.93	\$151

Thank you for participating in this bid. We look forward to working with you.

Sincerely,



Mark Campbell  
 Executive Director  
 Puget Sound Joint Purchasing Cooperative

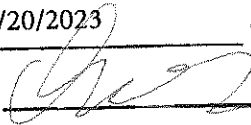
Confirmed:

Charles Boger, Sr. Director Pricing / Tyson

Date: 1/20/2023

Print Name: \_\_\_\_\_

Signature: \_\_\_\_\_





Mark Campbell  
Puget Sound Joint Purchasing Cooperative  
2661 N. Pearl St., #139,  
Tacoma, Washington 98407

PSJPC RFP #1-202223; and RFP#2-202324

Tyson Prepared Foods, Inc. – Submission

December 19, 2024

---

Tyson Foods is grateful for the opportunity to submit pricing for the renewal option PSJPC RFP #1-202223; and RFP#2-202324 for the 2025-2026 school year. Below, you will find comprehensive information regarding our renewal for SY 25/26, along with the attached pricing for your review.

The chart below details the renewal items and their respective price changes for your review.

Tyson would expect that our original RFP response, including any statements or deviations, will be incorporated into the renewal contract. Any deviations and exceptions that were initially outlined in our original RFP response and reflect Tyson's standard practices for each identified clause. However, Tyson remains open and enthusiastic about negotiating any of the terms listed below to ensure they are mutually agreeable to all parties involved.

We know *Puget Sound Joint Purchasing Coop* has a mission to feed the future by promoting exciting and conscious menu items. Thank you for considering our bid. We are here to serve your mission!

The key contact authorized to legally bind Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively "Tyson") for this proposal is as follows:

*Charles Boger*

Charles Boger (Dec 20, 2024 11:19 CST)

Charles Boger, SR Director Pricing

Tyson / 2200 Don Tyson Parkway, Springdale, AR 72762

(479) 290-3519 office / (479) 203-4246 fax / [K12bidgroup@tyson.com](mailto:K12bidgroup@tyson.com)

#ServingYourMission #FeedingTheFuture



## Price Change Chart

Line Item	Material #	Description	SY 24-25 FFS CS	SY 25-26 FFS CS2	FFS CS Difference
5	10703640928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Nuggets, 0.60 oz	\$ 46.23	\$ 46.23	\$ -
6	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	\$ 58.75	\$ 58.75	\$ -
7	10703020928	Tyson Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	\$ 62.90	\$ 62.90	\$ -
8	10703040928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Patties, 3.00 oz	\$ 47.20	\$ 47.20	\$ -
8.1	10703140928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Chicken Patties, 3.00 oz	\$ 47.25	\$ 47.25	\$ -
10	10703120928	Tyson Fully Cooked, WG Breaded Hot 'N Spicy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	\$ 66.08	\$ 66.08	\$ -
12	10029400928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Popcorn Chicken, 0.257 oz	\$ 48.70	\$ 48.70	\$ -
15	10703340928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Tenders, 1.13 oz	\$ 45.84	\$ 45.84	\$ -
20	17033220928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Made with Whole Muscle Chicken Tenders, 1.50 oz	\$ 72.84	\$ 72.84	\$ -
2	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks	\$ 59.70	\$ 59.70	\$ -
3	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	\$ 54.47	\$ 54.47	\$ -
4	10197770328	Tyson Fully Cooked Chicken Meatballs, 0.92 oz	\$ 23.95	\$ 24.47	\$ 0.52
11	10299010928	Tyson Grilled Chicken Patties, 2.47 oz	\$ 74.07	\$ 74.07	\$ -
13,27	10460210928	Tyson 100% All Natural*, Low Sodium Pulled Chicken, 2.20 oz., Reverse Blend 65/35 Dark/White	\$ 18.91	\$ 18.91	\$ -
23	10046210928	Tyson Fajita Dark Meat Chicken Strips, 3 oz	\$ 54.65	\$ 54.65	\$ -
24	10167020928	Tyson 100% All Natural*, Dark Meat Chicken Strips with Grill Marks, 2.85 oz	\$ 54.65	\$ 54.65	\$ -
29	10363650928	Tyson Whole Grain Battered Chicken Corn Dogs, 4 oz	\$ 27.23	\$ 27.71	\$ 0.48
30	10460120928	Tyson 100% All Natural*, Low Sodium 1/2" Diced Chicken, 2.30 oz., 60/40 White/Dark	\$ 22.00	\$ 22.00	\$ -
32	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	\$ 79.50	\$ 79.50	\$ -
33	10174430928	Tyson Fully Cooked, Chicken Sausage Patties, 1.43 oz	\$ 48.78	\$ 48.78	\$ -



## Price Change Explanation

**Price Change Explanation** – Below is a chart showing the CPI Change retrieved from <https://www.bls.gov/> to support the product codes that have received a price increase for SY 25/26.

### Consumer Price Index for All Urban Consumers (CPI-U) Original Data Value

Series Id: CUUR0000SEFV  
 Not Seasonally Adjusted  
 Series Title: Food away from home in U.S. city average, all urban  
 Area: U.S. city average  
 Item: Food away from home  
 Base Period: 1982-84=100  
 Years: 2022 to 2024

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2022	319.471	320.880	321.689	323.559	325.952	329.033	331.342	334.212	337.369	340.532	342.266	343.559
2023	345.677	347.869	349.944	351.237	352.892	354.245	354.862	356.063	357.488	358.824	360.383	361.564
2024	363.249	363.596	364.546	365.813	367.099	368.616	369.383	370.348	371.604			

Sept-Aug 2023	4176.535
Sept-Aug 2024	4370.909
Difference	194.374
Percent Change	5%



Tyson Foods, Inc.  
 2200 Don Tyson Parkway  
 Springdale, AR 72762  
 ph: (800) 248-9766

Request #: **WA-2025-32990**

Operator:  
 Puget Sound Joint Purchasing Cooperative  
 409 S. Tobin Street  
 Renton, WA 98057  
 ph: (425) 204-3545  
 fax:  
 Bid Title:  
 RFP #202223-1 Renewal 25-26

Request Type: **Commodity**  
 Price Status: **Provided**  
 Shipment Type: **Mixed Shipment**  
 Award Type: **Line Item**  
 Issue Date: **12/1/2024**  
 Opening Date: **12/1/2024**  
 Start Date: **7/1/2025**  
 End Date: **6/30/2026**  
 Print Date: **12/20/2024**

Material No	Now Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
	10000055325	Ball Park Individually Wrapped Loaded Cheeseburger Mini Twin Sandwiches, 80/4.86 oz	80 Servings	LAO	0	\$145.00/cs	100154 - \$39.50	\$105.50	Non-Substitutable
	10000055327	Pierre Individually Wrapped Mini Twin Cheeseburgers, 96/4.70 oz		LAO	0	\$136.51/cs	100154 - \$39.01	\$97.50	Non-Substitutable
	10000059993	FC Sliced Seasoned Beef Beef, Water and Binder Product Chopped and Formed	20.0 Pounds	LAO	0	\$144.37/cs	100154 - \$75.25	\$69.12	Non-Substitutable
002940-0928	10029400928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Popcorn Chicken, 0.257 oz	124 Servings	12	0	\$86.22/cs	100103D - \$16.89 100103W - \$20.63	\$48.70	Substitutable
004621-0928	10046210928	Tyson Fajita Dark Meat Chicken Strips, 3 oz	160 Servings	23	0	\$122.97/cs	100103D - \$68.32	\$54.65	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
016702-0928	10167020928	Tyson 100% All Natural*, Dark Meat Chicken Strips with Grill Marks, 2.85 oz	168 Servings	24	0	\$122.97/cs	100103D - \$68.32	\$54.65	Substitutable
017443-0928	10174430928	Tyson Fully Cooked, Chicken Sausage Patties, 1.43 oz	336 Servings	33	0	\$115.47/cs	100103D - \$66.69	\$48.78	Substitutable
019777-0328	10197770328	Tyson Fully Cooked Chicken Meatballs, 0.92 oz	58 Servings	4	0	\$41.06/cs	100103D - \$16.59	\$24.47	Substitutable
026435-0928	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	80 - 128 Servings	3	0	\$91.41/cs	100103D - \$36.94	\$54.47	Substitutable
029901-0928	10299010928	Tyson Grilled Chicken Patties, 2.47 oz	192 Servings	11	0	\$132.64/cs	100103D - \$23.43 100103W - \$35.14	\$74.07	Substitutable
034696-0928	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	71 - 88 Servings	32	0	\$118.83/cs	100103W - \$39.33	\$79.50	Substitutable
036365-0928	10363650928	Tyson Whole Grain Battered Chicken Corn Dogs, 4 oz	48 Servings	29	0	\$38.16/cs	100103D - \$10.45	\$27.71	Substitutable
046012-0928	10460120928	Tyson 100% All Natural*, Low Sodium 1/2" Diced Chicken, 2.30 oz., 60/40 White/Dark	70 Servings	30	0	\$43.19/cs	100103D - \$8.48 100103W - \$12.71	\$22.00	Substitutable
046021-0928	10460210928	Tyson 100% All Natural*, Low Sodium Pulled Chicken, 2.20 oz., Reverse Blend 65/35 Dark/White	73 Servings	13,27	0	\$40.09/cs	100103D - \$13.77 100103W - \$7.41	\$18.91	Substitutable
070302-0928	10703020928	Tyson Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	132 Servings	7	0	\$113.18/cs	100103W - \$50.28	\$62.90	Substitutable
070304-0928	10703040928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Patties, 3.00 oz	175 / 3.0 Ounces	8	0	\$75.18/cs	100103D - \$13.43 100103W - \$14.55	\$47.20	Substitutable
070312-0928	10703120928	Tyson Fully Cooked, WG Breaded Hot 'N Spicy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	132 Servings	10	0	\$116.36/cs	100103W - \$50.28	\$66.08	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
070314-0928	10703140928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Chicken Patties, 3.00 oz	175 Servings	8.1	0	\$72.78/cs	100103D - \$12.25 100103W - \$13.28	\$47.25	Substitutable
070334-0928	10703340928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Tenders, 1.13 oz	150 Servings	15	0	\$68.11/cs	100103D - \$8.91 100103W - \$13.36	\$45.84	Substitutable
070362-0928	10703620928	Tyson, Fully Cooked, W/C Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	121 Servings	6	0	\$107.54/cs	100103W - \$48.79	\$58.75	Substitutable
070364-0928	10703640928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Nuggets, 0.60 oz	175 / 3.0 Ounces	5	0	\$74.19/cs	100103D - \$13.41 100103W - \$14.55	\$46.23	Substitutable
666010-0928	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks	72 - 113 Servings	2	0	\$95.05/cs	100103D - \$35.35	\$59.70	Substitutable
703322-0928	17033220928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Made with Whole Muscle Chicken Tenders, 1.50 oz	110 Servings	20	0	\$121.47/cs	100103W - \$48.83	\$72.84	Substitutable

Notes & Comments:

Terms & Conditions:

COMMERCIAL: Total Product Cost before USDA discount.

PTV: (Pass-Thru-Value) Dollar value of USDA donated food per case.

PROCESSING FEE (COMMODITY): USDA Commodity Fee-For-Service Pricing. Valid only on sales reported and validated via K12 Foodservice.

NOI PROCESS:

Distributors must billback against the commercial bid pricing. The distributor will be credited on a separate payment for the PTV after the distributor draws down the recipient agency's commodity balance via K12 Foodservice.

NON-SUBSTITUTABLE CODES: "CLOSED SKU NOI"

Non-Substitutable Codes: 100154 Beef Coarse Ground; 100155 Beef Fresh Combo, and 100193 Pork, will be available only via pass through method of Fee-For-Service or Closed SKU NOI. No COMMERCIAL sales for these commodities.

Per USDA Memo FD-007: Processing (Revised) - For end products produced from non-substitutable donated foods, the processor must assign end products a unique shop keeping unit (SKU) or other identifier to prevent commingling or slotting with similar commercial products, which do not meet USDA's specifications, substitution, and grading requirements, at the distributor facility. These closed SKU non-substitutable end products must only be sold to eligible SFAs. The processor must also provide the distributor with the gross price of the end product, and the value of the donated food used to

produce the end product for each SKU. The processor should also notify SFAs that end products have shipped to the distributor, so that they can begin drawing down the inventory.

Our products are packed based on the average number of servings. The average servings per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

Billback with proof of delivery. The Distribution Company is responsible for offering the appropriate product code to the Operator. This quote from Tyson Sales and Distribution, Inc. (Tyson) replaces and supersedes any quote previously provided to the Distribution Company for the Bid Title and Operator between the start and end dates above (including any overlapping time period). Placing any orders for the above products for the described Bid Title and Operator between the start and end dates above (including any overlapping time periods) constitutes acceptance of the pricing in this quote.

This quote is not a guaranty of availability of products. Tyson shall be liable for providing specified or comparable products only when Tyson executes an agreement with agreed upon volumes or provides written acceptance of an order. When aggregate purchase volumes have been agreed upon, Purchaser may not increase or decrease proportional product draw +/- five percent (5%) of the agreed upon volume without written acceptance by Tyson.

Tyson retains the right to adjust prices and to add, delete or substitute comparable products upon advance written notice.

Please note that Tyson offers an array of Marketing Resources, Recipes Ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

Contact:

Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway  
Springdale, AR 72762  
Tel: 800-643-3410 Fax: 479-203-4246

Confidentiality Clause: All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons Information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.



Tyson Foods, Inc.  
 2200 Don Tyson Parkway  
 Springdale, AR 72762  
 ph: (800) 248-9766

Request #: **WA-2025-32991**

Operator:  
 Puget Sound Joint Purchasing Cooperative  
 409 S. Tobin Street  
 Renton, WA 98057  
 ph: (425) 204-3545  
 fax:

Request Type: **Commercial**  
 Price Status: **Provided**  
 Shipment Type: **Mixed Shipment**  
 Award Type: **Line Item**  
 Issue Date: **12/1/2024**  
 Opening Date: **12/19/2024**  
 Start Date: **7/1/2025**  
 End Date: **6/30/2026**  
 Print Date: **12/20/2024**

Bid Title:  
 RFP #202223-1 Renewal 25-26

Material No	New Material No	Description	Pack	Item #	Qty	Commercial
	10000058995	FC Sliced Seasoned Beef Beef, Water and Binder Product Chopped and Formed	20.0 Pounds	1	0	\$131.84/cs

Notes & Comments:

Terms & Conditions:

Our products are packed based on the average number of servings. The average servings per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

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Please note that Tyson offers an array of Marketing Resources, Recipes Ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

Contact:

Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway  
Springdale, AR 72762

Tel: 800-643-3410 Fax: 479-203-4246

Confidentiality Clause: All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Alejandro Ramirez, Bid Coordinator**

Government Bids, Contract Focus

**Tyson Foods**

2200 Don Tyson Parkway,

Springdale, AR 72762

[alejandroramirez3@tyson.com](mailto:alejandroramirez3@tyson.com)

**Leonard Glinsky**

[leonard.glinsky@Tyson.com](mailto:leonard.glinsky@Tyson.com)

## **RE: Extension awards for PSJPC RFP #1-202223; and RFP#2-202324**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid for the PSJPC RFP#1-202223 and the RFP#2-202324 bid. Attached to this letter is a "Request for Pricing" page that allows your company to adjust its pricing to the PSJPC for the 2025-26 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by **December 18, 2024**:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director

Puget Sound Joint Purchasing Cooperative

(425) 760-6085

**PUGET SOUND JOINT PURCHASING COOP**  
 SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
 2661 N. Pearl St., #139, Tacoma, Washington 98407

**Request for Pricing – 2024-2025**

**Tyson**

Rollover Items for 2025-2026 School Year (July 1, 2025 – June 30, 2026).

**RFP #1-202223 Category 1: 100103 D&W**

(PTV)

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
5	Chicken Nuggets/Chunks	10703640928	173	\$74.19	18.76	\$ 27.96	\$ 0.4288
6	Chicken Nuggets	10703620928	121	\$107.54	32.74	\$ 48.79	\$0.8815
7	Chicken Patty – Breaded (White Meat)	10703020928	132	\$113.18	33.74	\$ 50.28	\$0.8574
8	Chicken Patty - Breaded	10703040928	173	\$75.18	18.77	\$ 27.98	\$0.4346
	Chicken Patty – WG Hot & Spicy	10703140928	175	\$72.78	17.13	\$ 25.53	\$0.4159
10	Chicken Patty Spicy	10703120928	132	\$116.36	33.74	\$ 50.28	\$0.8815
12	Chicken- Popcorn	10029400928	124	\$86.22	25.17	\$ 37.52	\$0.6898
15	Chicken Tenders - Strips	10703340928	150	\$68.11	14.94	\$ 22.27	\$0.4541
20	Chicken Breaded WG Breast Strips	17033220928	110	\$121.47	32.63	\$ 48.63	\$1.1043

**RFP #2-202324 – Commodity Code 100158**

(PTV)

Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Price Case	Comm'l Equiv. Code: 10000059995
Beef, Thinly Sliced	<del>10000097868</del> -10000059993	192	\$144.37 (CLOSED SKU NOI)	40.48	\$ 75.25	\$69.12	\$131.84
Beef Sandwich, Mini Twin I/W	10000055327	96	\$136.51 (Closed Sku NOI. No commercial equivalent)	10.41	\$ 39.01	\$97.50	
Beef, Meatloaf Style Sandwich	10000055325	80	\$145.00 (Closed Sku NOI. No commercial equivalent)	10.54	\$ 39.50	\$105.50	

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

**RFP #1-202223 Category 3: 100103 D&W \$1.2945**

(PTV)

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cost/Srv NOI
2	Chicken Drumstick - Breaded	16660100928	92	\$95.05	23.72	\$ 35.35	\$1.0332
3	Chicken Drumsticks - Roasted	10264350928	95	\$91.41	24.79	\$ 36.94	\$0.9622
4	Chicken Meatballs	10197770328	58	\$41.06	11.13	\$ 16.59	\$0.7079
11	Chicken Patty - Un-Breaded	10299010928	192	\$132.64	39.30	\$ 58.57	\$0.6908
13	Chicken Shredded	10460210928	73	\$40.09	14.21	\$ 21.18	\$0.5492
23	Chicken - Fajita Strip	10046210928	160	\$122.97	45.84	\$ 68.32	\$0.7686
24	Chicken Fajita Strip - Unseasoned	10167020928	168	\$122.97	45.84	\$ 68.32	\$0.7320
27	Chicken Seasoned - Shredded	10460210928	73	\$40.09	14.21	\$ 21.18	\$0.5492
29	Chicken Corn Dog	10363650928	48	\$38.16	7.01	\$ 10.45	\$0.7950
30	Chicken Diced	10460120928	70	\$43.19	14.22	\$ 21.19	\$0.6170
32	Chicken Wings	10346960928	89	\$118.83	26.39	\$ 39.33	\$1.3352
33	Chicken Sausage	10174430928	336	\$115.47	44.75	\$ 66.69	\$0.3437

Company: Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively "Tyson")

Signed: *Charles Boger*  
Charles Boger (Dec 29, 2024 11:19 CST)

Title: Charles Boger, Sr. Director Pricing

Date: 12/19/2024






# Tyson Complete Submission

Final Audit Report

2024-12-20

Created:	2024-12-20 (Central Standard Time)
By:	Alejandro Ramirez (Alejandro.Ramirez3@tyson.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAA6Jp2ApKNQVeggkX2N3e9D7E59XbEvjrz

## "Tyson Complete Submission" History

-  Document created by Alejandro Ramirez (Alejandro.Ramirez3@tyson.com)  
2024-12-20 - 11:17:40 AM CST- IP address: 163.116.253.45
-  Document emailed to Charles Boger (charlie.boger@tyson.com) for signature  
2024-12-20 - 11:18:20 AM CST
-  Email viewed by Charles Boger (charlie.boger@tyson.com)  
2024-12-20 - 11:19:17 AM CST- IP address: 104.47.58.126
-  Document e-signed by Charles Boger (charlie.boger@tyson.com)  
Signature Date: 2024-12-20 - 11:19:31 AM CST - Time Source: server- IP address: 163.116.253.45
-  Agreement completed.  
2024-12-20 - 11:19:31 AM CST



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TYSON FOODS, INC. ; 1063390



**14522121**

Puget Sound Joint Purchasing Cooperative  
2661 N Pearl St. #139,  
Tacoma, WA 98407

**Dear Valued Client:**

In our continuing effort to provide timely certificate delivery, Lockton Companies is utilizing paperless delivery of Certificates of Insurance. To ensure electronic delivery for future renewals of this certificate, we need your email address. Please contact us via the email below and reference Certificate ID: **14522121**.

**You must reference this Certificate ID number in order for us to complete this process.**

- **Certificate ID: 14522121**
- **Email: [kctsu@lockton.com](mailto:kctsu@lockton.com)**
- **Subject Line: TSU E-Delivery**

**NOTES:**

Signing up for this will **NOT** sign you up for any solicitation emails - your email will only be used to forward updated or renewal certificates direct from Lockton.

We are **not** able to send PDFs of certificates, your certificates will come via a secure link to our database (see below) with the following email "[certificates@locktoncerts.com](mailto:certificates@locktoncerts.com)". This is how you know it is from Lockton directly. **Also** - please **do not** send any emails to "[certificates@locktoncerts.com](mailto:certificates@locktoncerts.com)" as it is not an actual email address. If you do need a pdf of a certificate, please email [kctsu@lockton.com](mailto:kctsu@lockton.com) to request one.

The link will look like this:



Your Certificate is available online.  
Please select your ID access Certificate for 01425200, Address: 1100 14th Street, Omaha, NE 68114.

If you received this letter with a certificate via email, no further action on your part is necessary.

If you no longer need this certificate, please contact us at [kctsu@lockton.com](mailto:kctsu@lockton.com), reference the Holder ID number and use this subject line: "Certificate Removal"

Thank you for your cooperation.

**Lockton Companies  
Technical Services Unit**



# CERTIFICATE OF LIABILITY INSURANCE

1/1/2024

DATE (MM/DD/YYYY)  
12/15/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lockton Companies 444 W. 47th Street, Suite 900 Kansas City MO 64112-1906 (816) 960-9000 kctsu@lockton.com	CONTACT NAME:	FAX (A/C. No.):
	PHONE (A/C. No. Ext.):	
	E-MAIL ADDRESS:	
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A:	ACE American Insurance Company	22687
INSURER B:	Indemnity Insurance Co of North America	43575
INSURER C:	ACE Property and Casualty Insurance Company	20699
INSURER D:		
INSURER E:		
INSURER F:		

INSURED  
1063390 TYSON FOODS, INC.  
AND ITS MAJORITY OWNED SUBSIDIARIES  
ATTN: CONNIE DOWNUM  
PO BOX 2020  
SPRINGDALE AR 72765

COVERAGES \*TYSFO01 CERTIFICATE NUMBER: 14522121 REVISION NUMBER: XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	INSURER	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> LMTS EXCESS \$1M SELF INS. RETENTION GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO. JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER	Y	Y	XSLG47300599	01/01/2023	01/01/2024	EACH OCCURRENCE \$ 4,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 1,000,000 MED EXP (Any one person) \$ XXXXXXXX PERSONAL & ADV INJURY \$ 4,000,000 GENERAL AGGREGATE \$ 20,000,000 PRODUCTS - COM/OP AGG \$ 10,000,000	
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY	Y	Y	ISAH10691963 PHYS DMG SELF INSURED	01/01/2023	01/01/2024	COMBINED SINGLE LIMIT (Per accident) \$ 10,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX	
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 250,000	Y	Y	XEU G27935400008	01/01/2023	01/01/2024	EACH OCCURRENCE \$ 15,000,000 AGGREGATE/COMPOP AGG \$ 15,000,000	
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in WA) If yes describe under DESCRIPTION OF OPERATIONS below	V/N	N/A	Y	WLRC50677656 (INSURED STATES)	01/01/2023	01/01/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	<input checked="" type="checkbox"/> EXCS WC/EL (\$1M SIR)	N	N	WCUC50677527 (SELF INSURED STATES)	01/01/2023	01/01/2024	WC STATUTORY EMP LIAB \$1M	


DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
DESIGNATED LOC AGG - \$5M. PUGET SOUND JOINT PURCHASING COOPERATIVE IS AN ADDITIONAL INSURED AS RESPECTS GENERAL LIABILITY, AUTO LIABILITY AND UMBRELLA/EXCESS LIABILITY, AS REQUIRED BY WRITTEN CONTRACT. WAIVER OF SUBROGATION APPLIES TO GENERAL LIABILITY, AUTO LIABILITY, EXCESS/UMBRELLA LIABILITY, AND WORKERS COMPENSATION/EMPLOYER'S LIABILITY, WHERE ALLOWED BY STATE LAW AND AS REQUIRED BY WRITTEN CONTRACT.

CERTIFICATE HOLDER CANCELLATION See Attachments

14522121  
Puget Sound Joint Purchasing Cooperative  
2881 N Pearl St. #139  
Tacoma WA 98407

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



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Entity Name	Subsidiary of	Assumed Name/dba
Advance Food Company, LLC	AdvancePierre Foods, Inc.	
AdvancePierre Foods Holdings, Inc.	Tyson Foods, Inc.	
AdvancePierre Foods, Inc.	Tyson Foods, Inc.	
Aidells Sausage Company, Inc.	The Hillshire Brands Company	
Allied Specialty Foods, Inc.	AdvancePierre Foods, Inc.	
APF Legacy Subs, LLC	Cloverdale Farms, LLC	
Artisan Bread Co., LLC	Tyson Refrigerated Processed Meats, Inc.	Bosco's Pizza Co.
Barber Foods, LLC	AdvancePierre Foods, Inc.	
Bryan Foods, Inc.	The Hillshire Brands Company	
CBFA Management Corp.	Foodbrands America, Inc.	
Central Industries, Inc.	Tyson Farms, Inc.	
Chefs Pantry, LLC	Cloverdale Farms, LLC	
Cloverdale Farms, LLC	AdvancePierre Foods, Inc.	
Cobb Worldwide Holding Company	Tyson International Holding Company	
Cobb-Vantress, Inc.	Tyson Foods, Inc.	Cobb-Vantress, Inc. & Sales
Cobb-Vantress, LLC	Tyson International Holding Company	
Deoro Foods, Inc.	Tyson Poultry, Inc.	
DFG Foods, Inc.	Foodbrands America, Inc.	
Dorada Poultry, LLC	Tyson Poultry, Inc.	
Egbert LLC	The Hillshire Brands Company	
Equity Meat Group	Keystone Foods LLC	
Flavor Corp.	The Hillshire Brands Company	
Flavor Holdings, Inc.	The Hillshire Brands Company	
Foodbrands America, Inc.	IBP Foodservice, LLC	
Foodbrands Supply Chain Services, Inc.	Foodbrands America, Inc.	
Gallo Salame, Inc.	The Hillshire Brands Company	
Global Employment Services, Inc.	Tyson Foods, Inc.	
Hillshire Grain Services, LLC	The Hillshire Brands Company	Tyson Foods Local Grain Services
Hudson Midwest Foods, Inc.	Tyson Chicken, Inc.	
IBP Foodservice, L.L.C.	Tyson Fresh Meats, Inc.	
International Affiliates & Investment LLC	The Hillshire Brands Company	
JST Global, LLC	Tyson Fresh Meats, Inc.	
Keystone County House Road, LLC	Keystone Foods LLC	
Keystone Foods Holdco LLC	MFG (USA) Holdings, Inc.	
Keystone Foods Intermediate LLC	Keystone Foods Holdco LLC	
Keystone Foods LLC	Keystone Foods Intermediate LLC	
Keystone Management, Inc.	Keystone Foods Intermediate LLC	
LD Foods LLC	Keystone Foods LLC	
Madison Foods, Inc.	Tyson Fresh Meats, Inc.	
MFG (USA) Holdings, Inc.	Tyson Foods, Inc.	
Nacrail, LLC	Tyson Farms, Inc.	

National Comp Care, Inc.	Tyson Foods, Inc.	
New Canada Holdings, Inc.	Tyson Fresh Meats, Inc.	
Oaklawn Capital Corporation	Tyson Foods, Inc.	
Original Philly Holdings	AdvancePierre Foods, Inc.	Original Philly Cheesesteak Co.
Original Philly Holdings	AdvancePierre Foods, Inc.	Philadelphia Cheesesteak Co.
Original Philly Holdings	AdvancePierre Foods, Inc.	Philadelphia Pre-Cooked Steak Co
Original Philly Holdings	AdvancePierre Foods, Inc.	The Original Philly Cheesesteak
PBX, Inc.	Tyson Fresh Meats, Inc.	
Pierre Holdco, Inc.	AdvancePierre Foods Holdings, Inc.	
River Valley Ingredients, LLC	Tyson Poultry, Inc.	
Rural Energy Systems, Inc.	Tyson Fresh Meats, Inc.	
Sara Lee Diversified, LLC	The Hillshire Brands Company	
Sara Lee Foods, LLC	The Hillshire Brands Company	
Sara Lee International LLC	The Hillshire Brands Company	
Sara Lee International TM Holdings LLC	The Hillshire Brands Company	
Sara Lee Mexicana Holdings Investments, L.L.C.	The Hillshire Brands Company	
Sara Lee TM Holdings LLC	The Hillshire Brands Company	
Sara Lee Trademark Holdings Australasia LLC	The Hillshire Brands Company	
Sara Lee-Kiwi Holdings, LLC	The Hillshire Brands Company	
Samar, L.L.C.	The Hillshire Brands Company	
Southern Family Foods, L.L.C.	The Hillshire Brands Company	
Southwest Products, LLC	Tyson Foods, Inc.	
TCI Grain Services, LLC	Tyson Chicken, Inc.	Tyson Foods Local Grain Services
Tecumseh Poultry LLC	Tyson Foods, Inc.	Smart Chicken
Texas Transfer, Inc.	Tyson Fresh Meats, Inc.	
TFA Leasing, LLC	Tyson Farms, Inc.	
TFA Opportunity Zone Fund, LLC	Tyson Farms, Inc.	
TFI of California, Inc.	The Hillshire Brands Company	
The Bruss Company	Foodbrands America, Inc.	
The Hillshire Brands Company	Tyson Foods, Inc.	Delta Valley
The Hillshire Brands Company	Tyson Foods, Inc.	Galileo Foods
The Hillshire Brands Company	Tyson Foods, Inc.	Lahli
The Hillshire Brands Company	Tyson Foods, Inc.	Raised & Rooted
The Hillshire Brands Company	Tyson Foods, Inc.	Russer Foods
The IBP Foods Co.	Tyson Fresh Meats, Inc.	
The Pork Group, Inc.	Tyson Foods, Inc.	
TyNet Corporation	Tyson Foods, Inc.	
Tyson Breeders, Inc.	Tyson Foods, Inc.	

Tyson Case Ready, LLC	Tyson Fresh Meats, Inc.	
Tyson Chicken, Inc.	Tyson Foods, Inc.	
Tyson Deli, Inc.	Foodbrands America, Inc.	
Tyson Farms, Inc.	Tyson Foods, Inc.	American Proteins, Inc.
Tyson Farms, Inc.	Tyson Foods, Inc.	NatureRaised
Tyson Farms, Inc.	Tyson Foods, Inc.	NatureRaised Farms
Tyson Farms, Inc.	Tyson Foods, Inc.	NatureRaised Foods
Tyson Farms, Inc.	Tyson Foods, Inc.	River Valley Animal Foods
Tyson Farms, Inc.	Tyson Foods, Inc.	River Valley Ingredients
Tyson Farms, Inc.	Tyson Foods, Inc.	Tyson Ingredient Solutions
Tyson Farms, Inc.	Tyson Foods, Inc.	Tyson Local Grain Services
Tyson Farms QOZB, LLC	Tyson Opportunity Zone Fund LLC	
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	Dakota Technology Company
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	IBP, inc.
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	Madison Processed Meats
Tyson Fresh Meats, Inc.	Tyson Farms, Inc.	NatureRaised Farms
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	TASCO
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	TASCO Centrifuge
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	Thomas E. Wilson Foods
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	Trans Continental Cold Storage
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	Transcontinental Cold Storage
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	TSD Sales & Distribution
Tyson Fresh Meats, Inc.	Tyson Foods, Inc.	
Tyson Hog Markets, Inc.	Tyson Fresh Meats, Inc.	
Tyson International Holding Company	New Canada Holding Inc.	
Tyson International Service Center, Inc.	Tyson Fresh Meats, Inc.	
Tyson International Service Center, Inc. Asia	Tyson International Service Center, Inc.	
Tyson International Service Center, Inc. Eurpoe	Tyson International Service Center, Inc.	
Tyson Mexican Original, Inc.	Tyson Foods, Inc.	
Tyson New Ventures, LLC	Tyson Foods, Inc.	
Tyson of Wisconsin, LLC	Tyson Fresh Meats, Inc.	

Tyson Opportunity Zone Fund, LLC	Tyson New Ventures LLC	
Tyson Poultry, Inc.	Tyson Foods, Inc.	
Tyson Prepared Foods, Inc.	Tyson Deli, Inc.	KPR Foods
Tyson Prepared Foods, Inc.	Tyson Deli, Inc.	Rosani Foods
Tyson Prepared Foods, Inc.	Tyson Deli, Inc.	Tyson Food Service
Tyson Processing Services, Inc.	Tyson Fresh Meats, Inc.	
Tyson Refrigerated Processed Meats, Inc.	Foodbrands America, Inc.	
Tyson Sales and Distribution, Inc.	Tyson Foods, Inc.	
Tyson Service Center Corp.	Tyson Fresh Meats, Inc.	
Tyson Shared Services, Inc.	Tyson Foods, Inc.	Tyson Foods Local Grain Services
Tyson Storm Lake Holdings, LLC	The Hillshire Brands Company	
Tyson Warehousing Services, LLC	Tyson Foods, Inc.	
WBA Analytical Laboratories, Inc.	Tyson Foods, Inc.	
Wilton Foods, Inc.	Foodbrands America, Inc.	
Zemco Industries, Inc.	Foodbrands America, Inc.	



Mark Campbell  
Puget Sound Joint Purchasing Cooperative  
2661 N. Pearl St., #139,  
Tacoma, Washington 98407

PSJPC RFP #1-202223; and RFP#2-202324

Tyson Prepared Foods, Inc. – Submission

December 19, 2024

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Tyson Foods is grateful for the opportunity to submit pricing for the renewal option PSJPC RFP #1-202223; and RFP#2-202324 for the 2025-2026 school year. Below, you will find comprehensive information regarding our renewal for SY 25/26, along with the attached pricing for your review.

The chart below details the renewal items and their respective price changes for your review.

Tyson would expect that our original RFP response, including any statements or deviations, will be incorporated into the renewal contract. Any deviations and exceptions that were initially outlined in our original RFP response and reflect Tyson's standard practices for each identified clause. However, Tyson remains open and enthusiastic about negotiating any of the terms listed below to ensure they are mutually agreeable to all parties involved.

We know *Puget Sound Joint Purchasing Coop* has a mission to feed the future by promoting exciting and conscious menu items. Thank you for considering our bid. We are here to serve your mission!

The key contact authorized to legally bind Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively "Tyson") for this proposal is as follows:

*Charles Boger*

Charles Boger (Dec 20, 2024 11:19 CST)

Charles Boger, SR Director Pricing

Tyson / 2200 Don Tyson Parkway, Springdale, AR 72762

(479) 290-3519 office / (479) 203-4246 fax / [K12bidgroup@tyson.com](mailto:K12bidgroup@tyson.com)

#ServingYourMission #FeedingTheFuture



## Price Change Chart

Line Item	Material #	Description	SY 24-25 FFS CS	SY 25-26 FFS CS2	FFS CS Difference
5	10703640928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Nuggets, 0.60 oz	\$ 46.23	\$ 46.23	\$ -
6	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	\$ 58.75	\$ 58.75	\$ -
7	10703020928	Tyson Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	\$ 62.90	\$ 62.90	\$ -
8	10703040928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Patties, 3.00 oz	\$ 47.20	\$ 47.20	\$ -
8.1	10703140928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Chicken Patties, 3.00 oz	\$ 47.25	\$ 47.25	\$ -
10	10703120928	Tyson Fully Cooked, WG Breaded Hot 'N Spicy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	\$ 66.08	\$ 66.08	\$ -
12	10029400928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Popcorn Chicken, 0.257 oz	\$ 48.70	\$ 48.70	\$ -
15	10703340928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Tenders, 1.13 oz	\$ 45.84	\$ 45.84	\$ -
20	17033220928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Made with Whole Muscle Chicken Tenders, 1.50 oz	\$ 72.84	\$ 72.84	\$ -
2	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks	\$ 59.70	\$ 59.70	\$ -
3	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	\$ 54.47	\$ 54.47	\$ -
4	10197770328	Tyson Fully Cooked Chicken Meatballs, 0.92 oz	\$ 23.95	\$ 24.47	\$ 0.52
11	10299010928	Tyson Grilled Chicken Patties, 2.47 oz	\$ 74.07	\$ 74.07	\$ -
13,27	10460210928	Tyson 100% All Natural*, Low Sodium Pulled Chicken, 2.20 oz., Reverse Blend 65/35 Dark/White	\$ 18.91	\$ 18.91	\$ -
23	10046210928	Tyson Fajita Dark Meat Chicken Strips, 3 oz	\$ 54.65	\$ 54.65	\$ -
24	10167020928	Tyson 100% All Natural*, Dark Meat Chicken Strips with Grill Marks, 2.85 oz	\$ 54.65	\$ 54.65	\$ -
29	10363650928	Tyson Whole Grain Battered Chicken Corn Dogs, 4 oz	\$ 27.23	\$ 27.71	\$ 0.48
30	10460120928	Tyson 100% All Natural*, Low Sodium 1/2" Diced Chicken, 2.30 oz., 60/40 White/Dark	\$ 22.00	\$ 22.00	\$ -
32	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	\$ 79.50	\$ 79.50	\$ -
33	10174430928	Tyson Fully Cooked, Chicken Sausage Patties, 1.43 oz	\$ 48.78	\$ 48.78	\$ -



## Price Change Explanation

**Price Change Explanation** – Below is a chart showing the CPI Change retrieved from <https://www.bls.gov/> to support the product codes that have received a price increase for SY 25/26.

### Consumer Price Index for All Urban Consumers (CPI-U) Original Data Value

Series Id: CUUR0000SEFV  
Not Seasonally Adjusted  
Series Title: Food away from home in U.S. city average, all urban  
Area: U.S. city average  
Item: Food away from home  
Base Period: 1982-84=100  
Years: 2022 to 2024

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2022	319.471	320.880	321.689	323.559	325.952	329.033	331.342	334.212	337.369	340.532	342.266	343.559
2023	345.677	347.869	349.944	351.237	352.892	354.245	354.852	356.083	357.488	358.824	360.383	361.564
2024	363.249	363.596	364.546	365.813	367.099	368.616	369.383	370.348	371.604			

Sept-Aug 2023	4176.535
Sept-Aug 2024	4370.909
Difference	194.374
Percent Change	5%



Tyson Foods, Inc.  
 2200 Don Tyson Parkway  
 Springdale, AR 72762  
 ph: (800) 248-9766

Request #: WA-2025-32990

Operator:  
 Puget Sound Joint Purchasing Cooperative  
 409 S. Tobin Street  
 Renton, WA 98057  
 ph: (425) 204-3545  
 fax:

Request Type: **Commodity**  
 Price Status: **Provided**  
 Shipment Type: **Mixed Shipment**  
 Award Type: **Line Item**  
 Issue Date: **12/1/2024**  
 Opening Date: **12/1/2024**  
 Start Date: **7/1/2025**  
 End Date: **6/30/2026**  
 Print Date: **12/20/2024**

Bid Title:  
 RFP #202223-1 Renewal 25-26

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
	10000055325	Ball Park Individually Wrapped Loaded Cheeseburger Mini Twin Sandwiches, 80/4.86 oz	80 Servings	LAO	0	\$145.00/cs	100154 - \$39.50	\$105.50	Non-Substitutable
	10000055327	Pierre Individually Wrapped Mini Twin Cheeseburgers, 96/4.70 oz		LAO	0	\$136.51/cs	100154 - \$39.01	\$97.50	Non-Substitutable
	10000059993	FC Sliced Seasoned Beef, Water and Binder Product Chopped and Formed	20.0 Pounds	LAO	0	\$144.37/cs	100154 - \$75.25	\$69.12	Non-Substitutable
002940-0928	10029400928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Popcorn Chicken, 0.257 oz	124 Servings	12	0	\$86.22/cs	100103D - \$16.89 100103W - \$20.63	\$48.70	Substitutable
004621-0928	10046210928	Tyson Fajita Dark Meat Chicken Strips, 3 oz	160 Servings	23	0	\$122.97/cs	100103D - \$68.32	\$54.65	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
016702-0928	10167020928	Tyson 100% All Natural*, Dark Meat Chicken Strips with Grill Marks, 2.85 oz	168 Servings	24	0	\$122.97/cs	100103D - \$68.32	\$54.65	Substitutable
017443-0928	10174430928	Tyson Fully Cooked, Chicken Sausage Patties, 1.43 oz	338 Servings	33	0	\$115.47/cs	100103D - \$66.69	\$48.78	Substitutable
019777-0328	10197770328	Tyson Fully Cooked Chicken Meatballs, 0.92 oz	58 Servings	4	0	\$41.06/cs	100103D - \$16.59	\$24.47	Substitutable
026435-0928	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	80 - 128 Servings	3	0	\$91.41/cs	100103D - \$36.94	\$54.47	Substitutable
029901-0928	10299010928	Tyson Grilled Chicken Patties, 2.47 oz	192 Servings	11	0	\$132.64/cs	100103D - \$23.43 100103W - \$35.14	\$74.07	Substitutable
034696-0928	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	71 - 88 Servings	32	0	\$118.83/cs	100103W - \$39.33	\$79.50	Substitutable
036365-0928	10363650928	Tyson Whole Grain Battered Chicken Corn Dogs, 4 oz	48 Servings	29	0	\$38.16/cs	100103D - \$10.45	\$27.71	Substitutable
046012-0928	10460120928	Tyson 100% All Natural*, Low Sodium 1/2" Diced Chicken, 2.30 oz., 60/40 White/Dark	70 Servings	30	0	\$43.19/cs	100103D - \$8.48 100103W - \$12.71	\$22.00	Substitutable
046021-0928	10460210928	Tyson 100% All Natural*, Low Sodium Pulled Chicken, 2.20 oz., Reverse Blend 65/35 Dark/White	73 Servings	13,27	0	\$40.09/cs	100103D - \$13.77 100103W - \$7.41	\$18.91	Substitutable
070302-0928	10703020928	Tyson Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	132 Servings	7	0	\$113.18/cs	100103W - \$50.28	\$62.90	Substitutable
070304-0928	10703040928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Patties, 3.00 oz	175 / 3.0 Ounces	8	0	\$75.18/cs	100103D - \$13.43 100103W - \$14.55	\$47.20	Substitutable
070312-0928	10703120928	Tyson Fully Cooked, WG Breaded Hot 'N Spicy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	132 Servings	10	0	\$116.36/cs	100103W - \$50.28	\$66.08	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
070314-0928	10703140928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Chicken Patties, 3.00 oz	175 Servings	8.1	0	\$72.78/cs	100103D - \$12.25 100103W - \$13.28	\$47.25	Substitutable
070334-0928	10703340928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Tenders, 1.13 oz	150 Servings	15	0	\$68.11/cs	100103D - \$8.91 100103W - \$13.36	\$45.84	Substitutable
070362-0928	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	121 Servings	6	0	\$107.54/cs	100103W - \$48.79	\$58.75	Substitutable
070364-0928	10703640928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Nuggets, 0.60 oz	175 / 3.0 Ounces	5	0	\$74.19/cs	100103D - \$13.41 100103W - \$14.55	\$46.23	Substitutable
666010-0928	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsicks	72 - 113 Servings	2	0	\$95.05/cs	100103D - \$35.35	\$59.70	Substitutable
703322-0928	17033220928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Made with Whole Muscle Chicken Tenders, 1.50 oz	110 Servings	20	0	\$121.47/cs	100103W - \$48.63	\$72.84	Substitutable

Notes & Comments:

Terms & Conditions:

COMMERCIAL: Total Product Cost before USDA discount.

PTV: (Pass-Thru-Value) Dollar value of USDA donated food per case.

PROCESSING FEE (COMMODITY): USDA Commodity Fee-For-Service Pricing. Valid only on sales reported and validated via K12 Foodservice.

**NOI PROCESS:**

Distributors must billback against the commercial bid pricing. The distributor will be credited on a separate payment for the PTV after the distributor draws down the recipient agency's commodity balance via K12 Foodservice.

**NON-SUBSTITUTABLE CODES: "CLOSED SKU NOI"**

Non-Substitutable Codes: 100154 Beef Coarse Ground; 100155 Beef Fresh Combo, and 100193 Pork, will be available only via pass through method of Fee-For-Service or Closed SKU NOI. No COMMERCIAL sales for these commodities.

Per USDA Memo FD-007: Processing (Revised) - For end products produced from non-substitutable donated foods, the processor must assign end products a unique shop keeping unit (SKU) or other identifier to prevent commingling or slotting with similar commercial products, which do not meet USDA's specifications, substitution, and grading requirements, at the distributor facility. These closed SKU non-substitutable end products must only be sold to eligible SFAs. The processor must also provide the distributor with the gross price of the end product, and the value of the donated food used to

produce the end product for each SKU. The processor should also notify SFAs that end products have shipped to the distributor, so that they can begin drawing down the inventory.

Our products are packed based on the average number of servings. The average servings per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

Billback with proof of delivery. The Distribution Company is responsible for offering the appropriate product code to the Operator. This quote from Tyson Sales and Distribution, Inc. (Tyson) replaces and supersedes any quote previously provided to the Distribution Company for the Bid Title and Operator between the start and end dates above (including any overlapping time period). Placing any orders for the above products for the described Bid Title and Operator between the start and end dates above (including any overlapping time periods) constitutes acceptance of the pricing in this quote.

This quote is not a guaranty of availability of products. Tyson shall be liable for providing specified or comparable products only when Tyson executes an agreement with agreed upon volumes or provides written acceptance of an order. When aggregate purchase volumes have been agreed upon, Purchaser may not increase or decrease proportional product draw +/- five percent (5%) of the agreed upon volume without written acceptance by Tyson.

Tyson retains the right to adjust prices and to add, delete or substitute comparable products upon advance written notice.

Please note that Tyson offers an array of Marketing Resources, Recipes Ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

**Contact:**

Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway  
Springdale, AR 72762  
Tel: 800-643-3410 Fax: 479-203-4246

**Confidentiality Clause:** All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.



Tyson Foods, Inc.  
 2200 Don Tyson Parkway  
 Springdale, AR 72762  
 ph: (800) 248-9766

Request #: **WA-2025-32991**

Operator:  
 Puget Sound Joint Purchasing Cooperative  
 409 S. Tobin Street  
 Renton, WA 98057  
 ph: (425) 204-3545  
 fax:

Request Type: **Commercial**  
 Price Status: **Provided**  
 Shipment Type: **Mixed Shipment**  
 Award Type: **Line Item**  
 Issue Date: **12/1/2024**  
 Opening Date: **12/19/2024**  
 Start Date: **7/1/2025**  
 End Date: **6/30/2026**  
 Print Date: **12/20/2024**

Bid Title:  
 RFP #202223-1 Renewal 25-26

Material No	New Material No	Description	Pack	Item #	Qty	Commercial
	10000059995	FC Sliced Seasoned Beef Beef, Water and Binder Product Chopped and Formed	20.0 Pounds	1	0	\$131.84/cs

Notes & Comments:

Terms & Conditions:

Our products are packed based on the average number of servings. The average servings per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

Billback with proof of delivery. The Distribution Company is responsible for offering the appropriate product code to the Operator. This quote from Tyson Sales and Distribution, Inc. (Tyson) replaces and supersedes any quote previously provided to the Distribution Company for the Bid Title and Operator between the start and end dates above (including any overlapping time period). Placing any orders for the above products for the described Bid Title and Operator between the start and end dates above (including any overlapping time periods) constitutes acceptance of the pricing in this quote.

This quote is not a guaranty of availability of products. Tyson shall be liable for providing specified or comparable products only when Tyson executes an agreement with agreed upon volumes or provides written acceptance of an order. When aggregate purchase volumes have been agreed upon, Purchaser may not increase or decrease proportional product draw +/- five percent (5%) of the agreed upon volume without written acceptance by Tyson.

Tyson retains the right to adjust prices and to add, delete or substitute comparable products upon advance written notice.

Please note that Tyson offers an array of Marketing Resources, Recipes Ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

Contact:

Created by Interflex BidAdvantage

WA-2025-32991, Page 1 of 2

Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway  
Springdale, AR 72762

Tel: 800-643-3410 Fax: 479-203-4246

Confidentiality Clause: All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Alejandro Ramirez, Bid Coordinator**

Government Bids, Contract Focus

**Tyson Foods**

2200 Don Tyson Parkway,

Springdale, AR 72762

[alejandroramirez3@tyson.com](mailto:alejandroramirez3@tyson.com)

**Leonard Glinsky**

[leonard.glinsky@Tyson.com](mailto:leonard.glinsky@Tyson.com)

## **RE: Extension awards for PSJPC RFP #1-202223; and RFP#2-202324**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid for the PSJPC RFP#1-202223 and the RFP#2-202324 bid. Attached to this letter is a "Request for Pricing" page that allows your company to adjust its pricing to the PSJPC for the 2025-26 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by **December 18, 2024**:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director

Puget Sound Joint Purchasing Cooperative

(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing – 2024-2025

### Tyson

Rollover Items for 2025-2026 School Year (July 1, 2025 – June 30, 2026).

#### RFP #1-202223 Category 1: 100103 D&W

(PTV)

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
5	Chicken Nuggets/Chunks	10703640928	173	\$74.19	18.76	\$ 27.96	\$ 0.4288
6	Chicken Nuggets	10703620928	121	\$107.54	32.74	\$ 48.79	\$0.8815
7	Chicken Patty – Breaded (White Meat)	10703020928	132	\$113.18	33.74	\$ 50.28	\$0.8574
8	Chicken Patty - Breaded	10703040928	173	\$75.18	18.77	\$ 27.98	\$0.4346
	Chicken Patty – WG Hot & Spicy	10703140928	175	\$72.78	17.13	\$ 25.53	\$0.4159
10	Chicken Patty Spicy	10703120928	132	\$116.36	33.74	\$ 50.28	\$0.8815
12	Chicken- Popcorn	10029400928	124	\$86.22	25.17	\$ 37.52	\$0.6898
15	Chicken Tenders - Strips	10703340928	150	\$68.11	14.94	\$ 22.27	\$0.4541
20	Chicken Breaded WG Breast Strips	17033220928	110	\$121.47	32.63	\$ 48.63	\$1.1043

#### RFP #2-202324 – Commodity Code 100158

(PTV)

Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Price Case
Beef, Thinly Sliced	<del>10000057868</del> -10000059993	192	\$144.37 (CLOSED SKU NOI)	40.48	\$ 75.25	\$69.12
Beef Sandwich, Mini Twin I/W	10000055327	96	\$136.51 (Closed Sku NOI No commercial equivalent)	10.41	\$ 39.01	\$97.50
Beef, Meatloaf Style Sandwich	10000055325	80	\$145.00 (Closed Sku NOI No commercial equivalent)	10.54	\$ 39.50	\$105.50

Comm'l Equiv.  
Code: 10000059995  
= \$131.84

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

**RFP #1-202223 Category 3: 100103 D&W \$1.2945**

(PTV)

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cost/Srv NOI
2	Chicken Drumstick - Breaded	16660100928	92	\$95.05	23.72	\$ 35.35	\$1.0332
3	Chicken Drumsticks - Roasted	10264350928	95	\$91.41	24.79	\$ 36.94	\$0.9622
4	Chicken Meatballs	10197770328	58	\$41.06	11.13	\$ 16.59	\$0.7079
11	Chicken Patty – Un- Breaded	10299010928	192	\$132.64	39.30	\$ 58.57	\$0.6908
13	Chicken Shredded	10460210928	73	\$40.09	14.21	\$ 21.18	\$0.5492
23	Chicken – Fajita Strip	10046210928	160	\$122.97	45.84	\$ 68.32	\$0.7686
24	Chicken Fajita Strip - Unseasoned	10167020928	168	\$122.97	45.84	\$ 68.32	\$0.7320
27	Chicken Seasoned - Shredded	10460210928	73	\$40.09	14.21	\$ 21.18	\$0.5492
29	Chicken Corn Dog	10363650928	48	\$38.16	7.01	\$ 10.45	\$0.7950
30	Chicken Diced	10460120928	70	\$43.19	14.22	\$ 21.19	\$0.6170
32	Chicken Wings	10346960928	89	\$118.83	26.39	\$ 39.33	\$1.3352
33	Chicken Sausage	10174430928	336	\$115.47	44.75	\$ 66.69	\$0.3437

Company: Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively "Tyson")

Signed: *Charles Boger*  
Charles Boger (Dec 20, 2024 11:19 CST)

Title: Charles Boger, Sr. Director Pricing

Date: 12/19/2024






# Tyson Complete Submission

Final Audit Report

2024-12-20

Created:	2024-12-20 (Central Standard Time)
By:	Alejandro Ramirez (Alejandro.Ramirez3@tyson.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAA6lp2ApKNQVeggkX2N3e9D7E59XbEvjrz

## "Tyson Complete Submission" History

-  Document created by Alejandro Ramirez (Alejandro.Ramirez3@tyson.com)  
2024-12-20 - 11:17:40 AM CST - IP address: 163.116.253.45
-  Document emailed to Charles Boger (charlie.boger@tyson.com) for signature  
2024-12-20 - 11:18:20 AM CST
-  Email viewed by Charles Boger (charlie.boger@tyson.com)  
2024-12-20 - 11:19:17 AM CST - IP address: 104.47.58.126
-  Document e-signed by Charles Boger (charlie.boger@tyson.com)  
Signature Date: 2024-12-20 - 11:19:31 AM CST - Time Source: server- IP address: 163.116.253.45
-  Agreement completed.  
2024-12-20 - 11:19:31 AM CST



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**Acrobat Sign**



December 10, 2023

Puget Sound Joint Purchasing Coop  
 2661 N. Pearl St. #139  
 Tacoma, WA 98407

RE: **PSJPC RFP#202223-1 Bid Extension Request**

Tyson would like to offer pricing for the renewal option for **IPSJPC RFP#202223-1 Bid Extension Request** for school year 24/25. Please see the following details for information related to our SY 24/25 renewal term. The pricing is attached for your consideration.

Our pricing renewal reflects a decrease or unchanged Fee-for-Service/Commodity price.

Line Item	New Material #	SY 23-24 FFS CS	SY 24-25 FFS CS	FFS CS Difference
5	10703640928	\$ 50.82	\$ 46.23	\$ (4.59)
6	10703620928	\$ 59.95	\$ 58.75	\$ (1.20)
7	10703020928	\$ 64.14	\$ 62.90	\$ (1.24)
8	10703040928	\$ 51.86	\$ 47.20	\$ (4.66)
8.1	10703140928	#N/A	\$ 47.25	#N/A
10	10703120928	\$ 67.32	\$ 66.08	\$ (1.24)
12	10029400928	\$ 50.50	\$ 48.70	\$ (1.80)
15	10703340928	\$ 47.75	\$ 45.84	\$ (1.91)
20	17033220928	\$ 74.08	\$ 72.84	\$ (1.24)
2	16660100928	\$ 59.70	\$ 59.70	\$ -
3	10264350928	\$ 54.47	\$ 54.47	\$ -
4	10197770328	\$ 23.95	\$ 23.95	\$ -
11	10299010928	\$ 74.07	\$ 74.07	\$ -
13,27	10460210928	\$ 18.91	\$ 18.91	\$ -
23	10046210928	\$ 54.65	\$ 54.65	\$ -
24	10167020928	\$ 54.65	\$ 54.65	\$ -
29	10363650928	\$ 27.23	\$ 27.23	\$ -
30	10460120928	\$ 22.00	\$ 22.00	\$ -
32	10346960928	\$ 79.50	\$ 79.50	\$ -
33	10174430928	\$ 50.58	\$ 48.78	\$ (1.80)

The key contact authorized to legally bind Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively "Tyson") for this proposal is as follows:

Charles Boger  
Charles Boger (Dec 11, 2023 08:41 CST)  
 Charles Boger, SR Director Pricing  
 Tyson / 2200 Don Tyson Parkway, Springdale, AR 72762  
 (479) 290-3519 office / (479) 203-4246 fax  
[K12bidgroup@tyson.com](mailto:K12bidgroup@tyson.com)



# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

November 29, 2023

**Alejandro Ramirez, Bid Coordinator**  
Government Bids, Contract Focus  
**Tyson Foods**  
2200 Don Tyson Parkway,  
Springdale, AR 72762  
[alejandro.ramirez3@tyson.com](mailto:alejandro.ramirez3@tyson.com)

**Leonard Glinsky**  
[leonard.glinsky@Tyson.com](mailto:leonard.glinsky@Tyson.com)

## RE: Extension awards for PSJPC RFP #202223-1

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid for the PSJPC RFP#202223-1 bid. Attached to this letter is a Request for Pricing" page that allows your company to adjust its pricing to the PSJPC for the 2024-25 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark\\_campbell@pugetsoundcoop.org](mailto:mark_campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 14, 2023:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing – 2024-2025

### Tyson

Rollover Items for 2024-2025 School Year (July 1, 2024 – June 30, 2025).

RFP #202223-1 Category 1: 100103 D&W \$1.2945

Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cst/Srv NOI
5	Chicken Nuggets/Chunks	10703640928	173	\$72.68	18.76	\$26.45	Comm'l Serv = 0.4201   Net FFS Serv = 0.2672
6	Chicken Nuggets	10703620928	122	\$104.91	32.74	\$46.16	Comm'l Serv = 0.8599   Net FFS Serv = 0.4816
7	Chicken Patty – Breaded (White Meat)	10703020928	132	\$110.47	33.74	\$47.57	Comm'l Serv = 0.8369   Net FFS Serv = 0.4765
8	Chicken Patty - Breaded	10703040928	173	\$73.66	18.77	\$26.46	Comm'l Serv = 0.4258   Net FFS Serv = 0.2728
	Chicken Patty – WG Hot & Spicy	10703140928	175	\$71.40	17.13	\$24.15	Comm'l Serv = 0.408   Net FFS Serv = 0.27
10	Chicken Patty Spicy	10703120928	132	\$113.65	33.74	\$47.57	Comm'l Serv = 0.861   Net FFS Serv = 0.5006
12	Chicken- Popcorn	10029400928	125	\$84.18	25.17	\$35.48	Comm'l Serv = 0.6734   Net FFS Serv = 0.3896
15	Chicken Tenders - Strips	10703340928	150	\$66.91	14.94	\$21.07	Comm'l Serv = 0.4461   Net FFS Serv = 0.3056
20	Chicken Breaded WG Breast Strips	17033220928	110	\$118.85	32.63	\$46.01	Comm'l Serv = 1.0805   Net FFS Serv = 0.6622

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

**RFP #202223-1 Category 3: 100103 D&W \$1.2945**

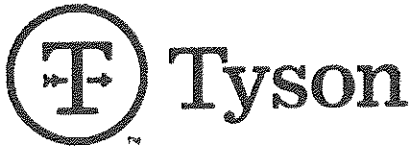
Item #	Description	Item Code Commodity/Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cost/Srv NOI
2	Chicken Drumstick - Breaded	16660100928	92	\$93.14	23.72	\$33.44	Comm'l Serv = 1.0124   Net FFS Serv = 0.6489
3	Chicken Drumsticks - Roasted	10264350928	95	\$89.42	24.79	\$34.95	Comm'l Serv = 0.9413   Net FFS Serv = 0.5734
4	Chicken Meatballs	10197770328	58	\$39.64	11.13	\$15.69	Comm'l Serv = 0.6834   Net FFS Serv = 0.4129
11	Chicken Patty - Un-Breaded	10299010928	192	\$129.48	39.3	\$55.41	Comm'l Serv = 0.6744   Net FFS Serv = 0.3858
13	Chicken Shredded	10460210928	73	\$38.95	14.21	\$20.04	Comm'l Serv = 0.5336   Net FFS Serv = 0.259
23	Chicken - Fajita Strip	10046210928	160	\$119.28	45.84	\$64.63	Comm'l Serv = 0.7455   Net FFS Serv = 0.3416
24	Chicken Fajita Strip - Unseasoned	10167020928	168	\$119.28	45.84	\$64.63	Comm'l Serv = 0.71   Net FFS Serv = 0.3253
27	Chicken Seasoned - Shredded	10460210928	73	\$38.95	14.21	\$20.04	Comm'l Serv = 0.5336   Net FFS Serv = 0.259
29	Chicken Corn Dog	10363650928	48	\$37.87	7.55	\$10.64	Comm'l Serv = 0.789   Net FFS Serv = 0.5673
30	Chicken Diced	10460120928	70	\$42.05	14.22	\$20.05	Comm'l Serv = 0.6007   Net FFS Serv = 0.3143
32	Chicken Wings	10346960928	89	\$116.71	26.39	\$37.21	Comm'l Serv = 1.3113   Net FFS Serv = 0.8933
33	Chicken Sausage	10174430928	336	\$111.87	44.75	\$63.09	Comm'l Serv = 0.3329   Net FFS Serv = 0.1452

Company: Tyson

Signed: Charles Boger  
Charles Boger (Dec 11, 2023 08:41 CST)

Title: Charles Boger - Sr Director Pricing

Date: 12/6/2023



Tyson Foods, Inc.  
 2200 Don Tyson Parkway  
 Springdale, AR 72762  
 ph: (800) 248-9766

Request #: WA-2024-29522

Distribution Company:

US Foods, Inc. - Everett (formerly FSA)  
 TYS Customer No: 1000388403  
 APF Customer No: 603484  
 1001 Shuksan Way  
 Everett, WA 98203  
 ph: (425) 407-6000  
 fax: (425) 251-8837

Request Type: **Commodity**

Price Status: **Provided**

Shipment Type: **Mixed Shipment**

Award Type: **Line Item**

Issue Date: **11/29/2023**

Opening Date: **12/11/2023**

Start Date: **7/1/2024**

End Date: **6/30/2025**

Print Date: **12/10/2023**

Operator:

Puget Sound Joint Purchasing Cooperative  
 409 S. Tobin Street  
 Renton, WA 98057  
 ph: (425) 204-3546  
 fax:

Bid Title:  
 RFP #202223-1 Renewal

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
070364-0928	10703640928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Nuggets, 0.60 oz.	175 / 3.0 Ounces	5	0	\$72.68/cs	100103D - \$12.69 100103W - \$13.76	\$46.23	Substitutable
070362-0928	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	121 Servings	6	0	\$104.91/cs	100103W - \$46.16	\$58.75	Substitutable
070302-0928	10703020928	Tyson Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	132 Servings	7	0	\$110.47/cs	100103W - \$47.57	\$62.90	Substitutable
070304-0928	10703040928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Patties, 3.00 oz	175 / 3.0 Ounces	8	0	\$73.66/cs	100103D - \$12.70 100103W - \$13.76	\$47.20	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
070314-0928	10703140928	Tyson Fully Cooked, Whole Grain Breaed Hot 'N Spicy Chicken Patties, 3.00 oz	175 Servings	8.1	0	\$71.40/cs	100103D - \$11.59 100103W - \$12.56	\$47.25	Substitutable
070312-0928	10703120928	Tyson Fully Cooked, WG Breaed Hot 'N Spicy Made With Whole Muscle Chicken Breast Filets, 3.75 oz	132 Servings	10	0	\$113.65/cs	100103W - \$47.57	\$66.08	Substitutable
002940-0928	10029400928	Tyson Fully Cooked, Whole Grain Breaed Homestyle Popcorn Chicken, 0.257 oz	124 Servings	12	0	\$84.18/cs	100103D - \$15.97 100103W - \$19.51	\$48.70	Substitutable
070334-0928	10703340928	Tyson Fully Cooked, Whole Grain Breaed Golden Crispy Chicken Tenders, 1.13 oz	150 Servings	15	0	\$66.91/cs	100103D - \$8.43 100103W - \$12.64	\$45.84	Substitutable
703322-0928	17033220928	Tyson Fully Cooked, Whole Grain Breaed Homestyle Made with Whole Muscle Chicken Tenders, 1.50 oz	110 Servings	20	0	\$118.85/cs	100103W - \$46.01	\$72.84	Substitutable
666010-0928	16660100928	Tyson Fully Cooked, Whole Grain Breaed Traditional Drumsticks	72 - 113 Servings	2	0	\$93.14/cs	100103D - \$33.44	\$59.70	Substitutable
026435-0928	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	80 - 128 Servings	3	0	\$89.42/cs	100103D - \$34.95	\$54.47	Substitutable
019777-0328	10197770328	Tyson Fully Cooked Chicken Meatballs, 0.92 oz	58 Servings	4	0	\$39.64/cs	100103D - \$15.89	\$23.95	Substitutable
029901-0928	10299010928	Tyson Grilled Chicken Patties, 2.47 oz	192 Servings	11	0	\$129.48/cs	100103D - \$22.16 100103W - \$33.25	\$74.07	Substitutable
046021-0928	10460210928	Tyson 100% All Natural*, Low Sodium Pulled Chicken, 2.20 oz., Reverse Blend 65/35 Dark/White	73 Servings	13,27	0	\$38.95/cs	100103D - \$13.03 100103W - \$7.01	\$18.91	Substitutable
004621-0928	10046210928	Tyson Fajita Dark Meat Chicken Strips, 3 oz	160 Servings	23	0	\$119.28/cs	100103D - \$64.63	\$54.65	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
016702-0928	10167020928	Tyson 100% All Natural*, Dark Meat Chicken Strips with Grill Marks, 2.85 oz	168 Servings	24	0	\$119.28/cs	100103D - \$64.63	\$54.65	Substitutable
036365-0928	10363650928	Tyson Whole Grain Battered Chicken Corn Dogs, 4 oz	48 Servings	29	0	\$37.87/cs	100103D - \$10.64	\$27.23	Substitutable
046012-0928	10460120928	Tyson 100% All Natural*, Low Sodium 1/2" Diced Chicken, 2.30 oz., 60/40 White/Dark	70 Servings	30	0	\$42.05/cs	100103D - \$8.02 100103W - \$12.03	\$22.00	Substitutable
034696-0928	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	71 - 88 Servings	32	0	\$116.71/cs	100103W - \$37.21	\$79.50	Substitutable
017443-0928	10174430928	Tyson Fully Cooked, Chicken Sausage Patties, 1.43 oz	336 Servings	33	0	\$111.87/cs	100103D - \$63.09	\$48.78	Substitutable

Notes & Comments:

Terms & Conditions:

COMMERCIAL: Total Product Cost before USDA discount.

PTV: (Pass-Thru-Value) Dollar value of USDA donated food per case.

PROCESSING FEE (COMMODITY): USDA Commodity Fee-For-Service Pricing. Valid only on sales reported and validated via K12 Foodservice.

**NOI PROCESS:**

Distributors must billback against the commercial bid pricing. The distributor will be credited on a separate payment for the PTV after the distributor draws down the recipient agency's commodity balance via K12 Foodservice.

**NON-SUBSTITUTABLE CODES: "CLOSED SKU NOI"**

Non-Substitutable Codes: 100154 Beef Coarse Ground; 100155 Beef Fresh Combo, and 100193 Pork, will be available only via pass through method of Fee-For-Service or Closed SKU NOI. No COMMERCIAL sales for these commodities.

Per USDA Memo FD-007: Processing (Revised) - For end products produced from non-substitutable donated foods, the processor must assign end products a unique shop keeping unit (SKU) or other identifier to prevent commingling or slotting with similar commercial products, which do not meet USDA's specifications, substitution, and grading requirements, at the distributor facility. These closed SKU non-substitutable end products must only be sold to eligible SFAs. The processor must also provide the distributor with the gross price of the end product, and the value of the donated food used to produce the end product for each SKU. The processor should also notify SFAs that end products have shipped to the distributor, so that they can begin drawing down the inventory.

Our products are packed based on the average number of servings. The average servings per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

Billback with proof of delivery. The Distribution Company is responsible for offering the appropriate product code to the Operator. This quote from Tyson Sales and Distribution, Inc. (Tyson) replaces and supersedes any quote previously provided to the Distribution Company for the Bid Title and Operator between the start and end dates above (including any overlapping time period). Placing any orders for the above products for the described Bid Title and Operator between the start and end dates above (including any overlapping time periods) constitutes acceptance of the pricing in this quote.

This quote is not a guaranty of availability of products. Tyson shall be liable for providing specified or comparable products only when Tyson executes an agreement with agreed upon volumes or provides written acceptance of an order. When aggregate purchase volumes have been agreed upon, Purchaser may not increase or decrease proportional product draw +/- five percent (5%) of the agreed upon

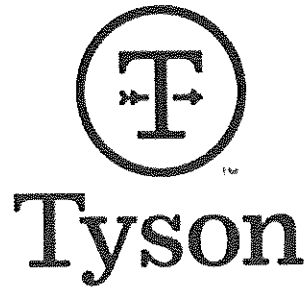
volume without written acceptance by Tyson.

Tyson retains the right to adjust prices and to add, delete or substitute comparable products upon advance written notice.

Please note that Tyson offers an array of Marketing Resources, Recipes ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

Contact:  
Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway  
Springdale, AR 72762  
Tel: 800-643-3410 Fax: 479-203-4246  
Confidentiality Clause: All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.

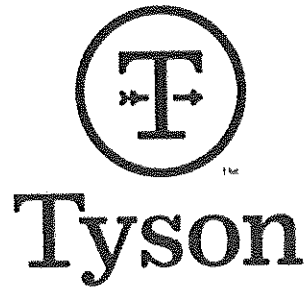


December 10, 2023  
Re: Buy American  
To Whom It May Concern,

Tyson certifies that the product listed below (Attachment A) is manufactured in the United States of America, contain at least 51% U.S. sourced content, and meet all applicable state and federal regulations.

Regards,

Charles Boger, SR Director Pricing,  
Tyson / 2200 Don Tyson Parkway, Springdale, AR 72762  
(479) 290-3519 office / (479) 203-4246 fax  
K12bidgroup@tyson.com

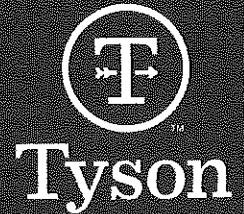


Attachment A

New Product Code	Legacy Product Code	Product Description
10703640928	070364-0928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Nuggets, 0.60 oz
10703620928	070362-0928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.
10703020928	070302-0928	Tyson Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Chicken Breast Filets, 3.75 oz
10703040928	070304-0928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Patties, 3.00 oz
10703140928	070314-0928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Chicken Patties, 3.00 oz
10703120928	070312-0928	Tyson Fully Cooked, WG Breaded Hot 'N Spicy Made With Whole Muscle Chicken Breast Filets, 3.75 oz
10029400928	002940-0928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Popcorn Chicken, 0.257 oz
10703340928	070334-0928	Tyson Fully Cooked, Whole Grain Breaded Golden Crispy Chicken Tenders, 1.13 oz
17033220928	703322-0928	Tyson Fully Cooked, Whole Grain Breaded Homestyle Made with Whole Muscle Chicken Tenders, 1.50 oz
16660100928	666010-0928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks
10264350928	026435-0928	Tyson Glazed Oven Roasted Chicken Drumsticks
10197770328	019777-0328	Tyson Fully Cooked Chicken Meatballs, 0.92 oz
10299010928	029901-0928	Tyson Grilled Chicken Patties, 2.47 oz
10460210928	046021-0928	Tyson 100% All Natural*, Low Sodium Pulled Chicken, 2.20 oz., Reverse Blend 65/35 Dark/White
10046210928	004621-0928	Tyson Fajita Dark Meat Chicken Strips, 3 oz
10167020928	016702-0928	Tyson 100% All Natural*, Dark Meat Chicken Strips with Grill Marks, 2.85 oz
10363650928	036365-0928	Tyson Whole Grain Battered Chicken Corn Dogs, 4 oz
10460120928	046012-0928	Tyson 100% All Natural*, Low Sodium 1/2" Diced Chicken, 2.30 oz., 60/40 White/Dark
10346960928	034696-0928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings

10174430928	017443-0928	Tyson Fully Cooked, Chicken Sausage Patties, 1.43 oz
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# Material Reformatting



## Overview

We will be implementing a single SAP order entry platform across all campuses in January 2019 which will support our phased approach of our distribution “network of the future” which will roll out over the next three years. This will include a reformat of our **master data** that supports our **internal material numbers (product numbers)**.

### Why are we doing this?

This will standardize our data across all campuses, production facilities and our distribution network, enabling Tyson to fully automate across our entire supply chain and better enable the network of the future.

### What changes will impact you and what is the timing?

The change to our internal Tyson material number should have limited impact to you. The first change you will notice is on product labels. Legacy product numbers will remain on all labels and beginning July 15, 2018 we will begin to include the new Tyson material number. Additions of the new Tyson material number to the product label will happen on a rolling schedule over the next several months.

The second change, order entry, will **ONLY** impact customers using a Tyson, Hillshire or Advance-Pierre product code to place orders. These customers will need to convert to the new material code prior to our conversion date of January 27, 2019. Tyson will provide guidance to help you make these changes starting in the fall of 2018.

The third change, is the distribution “network of the future” which will be a phased roll out across the country over the next three years. Tyson Sales, Distribution, and Logistics team members will be reaching out their appropriate customer partners as those locations and changes get closer.

### What is not changing?

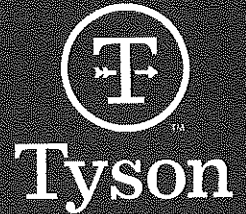
Related to this initiative, we are not changing any of the following key items:

- GTIN/UPC
- Product Name Short Description
- Brand Description
- Product Formulation
- Producing Locations

### What do you need to do?

1. Be prepared to see label changes as soon as July 15, 2018 and communicate those changes to your customers or teams.
2. Work closely with your Tyson Sales team who will proactively provide guidance on any needed order changes prior to January 27, 2019.

# Material Reformatting Details



## Key Decisions

	Description	Legacy Material Number	New Material Number
AdvancePiere	<ul style="list-style-type: none"> <li>Assigned a unique 5 digit number</li> <li>Padded with 1 and 0's to arrive at 11 digit</li> </ul>	Alphanumeric PM702	10000034684
Hillshire	<ul style="list-style-type: none"> <li>Padded with 1 and 0's to arrive at 11 digit</li> </ul>	5 digit 22018	10000022018
Legacy Tyson	<ul style="list-style-type: none"> <li>Add a 1 in front, remove the dash to arrive at 11 digit</li> </ul>	10 digit 029392-0616	10293920616

## Label Examples

	Legacy Label	New Material Number Added to Some Labels Prior to Go-Live (Mid-July to January 27, 2019)	
		Existing Material	New Material
AdvancePiere		<p><i>All labels will be updated prior to go live</i></p>	<p>System shows: Pre go-live <b>PM702</b> Post go-live <b>10000034684</b></p>
Hillshire		<p><i>Most labels will be updated prior to go live</i></p>	<p>System shows: Pre go-live <b>22018</b> Post go-live <b>10000022018</b></p>
Legacy Tyson		<p><i>Few labels will be updated prior to go live</i></p>	<p>System shows: Pre go-live <b>029392-0616</b> Post go-live <b>10293920616</b></p>







# Tyson Complete Submission\_Puget Sound Renewal

Final Audit Report

2023-12-11

Created:	2023-12-10 (Central Standard Time)
By:	Teneka Williams (Teneka.Williams@tyson.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAPJL_m8Cfjk_p0PBIQYfapU3y4Edg39OB

## "Tyson Complete Submission\_Puget Sound Renewal" History

-  Document created by Teneka Williams (Teneka.Williams@tyson.com)  
2023-12-10 - 1:47:19 PM CST
-  Document emailed to charles.boger@tyson.com for signature  
2023-12-10 - 1:48:06 PM CST
-  Email viewed by charles.boger@tyson.com  
2023-12-11 - 8:40:32 AM CST
-  Signer charles.boger@tyson.com entered name at signing as Charles Boger  
2023-12-11 - 8:41:12 AM CST
-  Document e-signed by Charles Boger (charles.boger@tyson.com)  
Signature Date: 2023-12-11 - 8:41:14 AM CST - Time Source: server
-  Agreement completed.  
2023-12-11 - 8:41:14 AM CST



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# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

November 29, 2023

**Adriana Briones-Cordova**

Bid Coordinator

Yangs

[adriana@yangs5thtaste.com](mailto:adriana@yangs5thtaste.com)

**Susan Ulrich**

[susan.superiorfoods@gmail.com](mailto:susan.superiorfoods@gmail.com)

## RE: Extension awards for PSJPC RFP #202223-1

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid for the PSJPC RFP#202223-1 bid. Attached to this letter is a Request for Pricing" page that allows your company to adjust its pricing to the PSJPC for the 2024-25 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 14, 2023:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director

Puget Sound Joint Purchasing Cooperative

(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing – 2024-2025

### Yangs

Rollover Items for 2024-2025 School Year (July 1, 2024 – June 30, 2025).

RFP #202223-1 Commodity Code 100113 \$0.5624 per lb.

Item #	Description	Item Code Commodity/ Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cost/Srv NOI/FFS
14	Chicken Sweet & Sour	8-52724-15551-7	192	\$167.20	38.05	\$21.40	\$0.7594 per serving (net of donated food value)
16	Chicken Teriyaki	8-52724-15554-8	240	\$158.69	45.92	\$25.83	\$0.5536 per serving (net of donated food value)
18	Chicken w/Spicy Sauce	8-52724-15556-2	240	\$158.69	45.92	\$25.83	\$0.5536 per serving (net of donated food value)
19	Chicken BBQ Teriyaki	8-52724-15554-8	240	\$158.69	45.92	\$25.83	\$0.5536 per serving (net of donated food value)
22	Chicken-Edamame Dark	8-52724-15557-9	182	\$174.84	38.67	\$21.75	\$0.8412 per serving (net of donated food value)
25	Chicken Lemongrass	8-5724-15553-1	192	\$167.20	38.05	\$21.40	\$0.7594 per serving (net of donated food value)
26	Chicken Orange	8-52724-15555-5	192	\$153.96	38.05	\$21.40	\$0.6904 per serving (net of donated food value)
28	Chicken BBQ Teriyaki: Gluten Free	8-52724-15559-3	240	\$160.78	45.92	\$25.83	\$0.5623 per serving (net of donated food value)

Company: Out of the Shell, LLC d.b.a. Yangs 5<sup>th</sup> Taste

Signed: 

Title: Bid Coordinator

Date: 12/11/2023

## **PUGET SOUND JOINT PURCHASING COOP**

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Adriana Briones-Cordova**  
Bid Coordinator  
Yangs  
[adriana@yangs5thfasto.com](mailto:adriana@yangs5thfasto.com)

**Susan Ulrich**  
[susan.superiorfoods@gmail.com](mailto:susan.superiorfoods@gmail.com)

### **RE: Extension awards for PSJPC RFP #1-202223**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid for the PSJPC RFP#1-202223 bid. Attached to this letter is a Request for Pricing" page that allows your company to adjust its pricing to the PSJPC for the 2025-26 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark.campbell@pugetsoundcoop.org](mailto:mark.campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 18, 2024:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director  
Puget Sound Joint Purchasing Cooperative  
(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing: 2025-2026

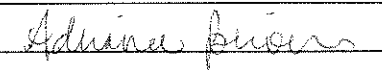
### Yangs

Rollover Items for 2025-2026 School Year (July 1, 2025 – June 30, 2026).

RFP #1-202223 Commodity Code 110700

Item #	Description	Item Code Commodity/ Commercial	Serving CS	Commercial Price Case	Commodity LBS CS	Commodity \$ Value	Cost/Srv NOI/FFS
14	Chicken Sweet & Sour	8-52724-15551-7	192	\$170.98	<del>38.05</del> 37.78	\$25.18	\$0.7594 per serving (net of donated food value)
16	Chicken Teriyaki	8-52724-15554-8	240	\$163.46	45.92	\$30.60	\$0.5536 per serving (net of donated food value)
18	Chicken w/Spicy Sauce	8-52724-15556-2	240	\$163.46	45.92	\$30.60	\$0.5536 per serving (net of donated food value)
19	Chicken BBQ Teriyaki	8-52724-15554-8	240	\$163.46	45.92	\$30.60	\$0.5536 per serving (net of donated food value)
22	Chicken-Edamame Dark	8-52724-15557-9	182	\$178.86	38.67	\$25.77	\$0.8412 per serving (net of donated food value)
25	Chicken Lemongrass	8-5724-15553-1	192	\$170.98	<del>38.05</del> 37.78	\$25.18	\$0.7594 per serving (net of donated food value)
26	Chicken Orange	8-52724-15555-5	192	\$157.74	<del>38.05</del> 37.78	\$25.18	\$0.8904 per serving (net of donated food value)
28	Chicken BBQ Teriyaki: Gluten Free	8-52724-15559-3	240	\$165.55	45.92	\$30.60	\$0.5623 per serving (net of donated food value)

Company: Out of the Shell, LLC d.b.a. Yangs 5th Taste

Signed: 

Title: Bid Coordinator

Date: 12/6/2024

## **PUGET SOUND JOINT PURCHASING COOP**

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

December 1, 2024

**Adriana Briones-Cordova**

Bid Coordinator

Yangs

[adriana@yangs5thtaste.com](mailto:adriana@yangs5thtaste.com)

**Susan Ulrich**

[susan.superiorfoods@gmail.com](mailto:susan.superiorfoods@gmail.com)

### **RE: Extension awards for PSJPC RFP #1-202223**

The purpose of this letter is a request an update to the pricing your company submitted in its initial bid for the PSJPC RFP#1-202223 bid. Attached to this letter is a Request for Pricing" page that allows your company to adjust its pricing to the PSJPC for the 2025-26 school year. Please complete the following items in the attachment and then return the attachment back to me at [mark\\_campbell@pugetsoundcoop.org](mailto:mark_campbell@pugetsoundcoop.org).

Please complete the following for each specified item and return to me by December 18, 2024:

- Commercial Price per case
- Commodity Value
- Cost per serving (either NOI or FFS)
- Company name, date and signature

After you completed, signed and e-mailed your response, a "rollover/renewal" award letter will be sent as acknowledgement for your signature and records.

If you have any questions, please let me know.

Sincerely,

*Mark Campbell*

Executive Director

Puget Sound Joint Purchasing Cooperative

(425) 760-6085

# PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON  
2661 N. Pearl St., #139, Tacoma, Washington 98407

## Request for Pricing: 2025-2026

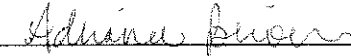
### Yangs

Rollover Items for 2025-2026 School Year (July 1, 2025 – June 30, 2026).

RFP #1-202223 Commodity Code 110700

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Company: Out of the Shell, LLC d.b.a. Yangs 5th Taste

Signed: 

Title: Bid Coordinator

Date: 12/6/2024