

PROCUREMENT REVIEW PACKET

Bakery Bid – RFP#2-202223

Independent Cost / Price Analysis (Prepared Prior to Solicitation)

Category	Amount
Total Cases (2021-22 Usage)	545,000
Estimated Contract Value	\$1,150,000
Average Cost per Case/Unit	\$2.11

This independent estimate was developed prior to receipt of bids or proposals based on historical 2021-22 usage and expenditure data, in accordance with 2 CFR 200.324.

Supporting Documentation Included in This Packet:

- Affidavit of Publication – Fresh Bakery Bid (February 2023)
- Fresh Produce Bid RFP#2-2022-23
- Contract #2-202223
- Renewal #2-202223 (7-1-2024 to 6-30-2025)
- Renewal #2-202223 (7-1-2025 to 6-30-2026)
- Renewal #2-202223 (7-1-2026 to 6-30-2027)

STATE OF WASHINGTON -- KING COUNTY

--SS.

414251

No.

PUGET SOUND JOINT PURCHASING

Affidavit of Publication

The undersigned, on oath states that he is an authorized representative of The Daily Journal of Commerce, a daily newspaper, which newspaper is a legal newspaper of general circulation and it is now and has been for more than six months prior to the date of publication hereinafter referred to, published in the English language continuously as a daily newspaper in Seattle, King County, Washington, and it is now and during all of said time was printed in an office maintained at the aforesaid place of publication of this newspaper. The Daily Journal of Commerce was on the 12th day of June, 1941, approved as a legal newspaper by the Superior Court of King County.

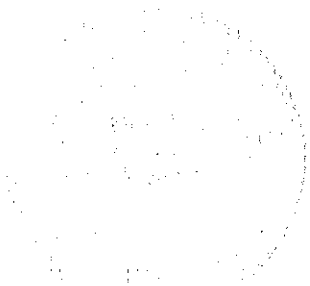
The notice in the exact form annexed, was published in regular issues of The Daily Journal of Commerce, which was regularly distributed to its subscribers during the below stated period. The annexed notice, a

BCSB:FRESH BREAD & DELIV.

was published on

02/22/23 03/01/23

The amount of the fee charged for the foregoing publication is the sum of \$220.80.

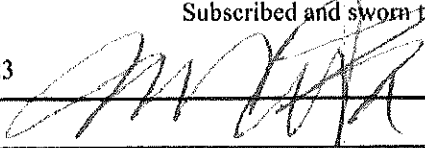


Affidavit of Publication



Subscribed and sworn to before me on

03/01/2023



Notary public for the State of Washington,
residing in Seattle

State of Washington, King County

Puget Sound Joint Purchasing Cooperative Fresh Bread Products and Delivery Bid Date: March 29

**Puget Sound Joint
Purchasing Cooperative
Fresh Bread Products and
Delivery Bid # 2-202223**

REQUEST FOR PROPOSALS

Sealed Bids are being solicited by the Puget Sound Joint Purchasing Cooperative for **Fresh Bread Products and Delivery: Bid #2-202223** at 2661 N Pearl Street, #139, Tacoma, Washington 98407. Due date is Wednesday, March 29, 2023 at 3:00 PM PDT. Bids must be returned via email to mark.campbell@pugetsoundcoop.org.

Interested parties are invited to contact Mark Campbell at mark.campbell@pugetsoundcoop.org or 425-760-6085 for proposal form packet and detailed specifications. Register online at www.pugetsoundcoop.org. All documents are posted online. The Puget Sound Joint Purchasing Cooperative reserves the right to reject any or all proposals, and to waive any informalities or irregularities in any proposal or in the proposing.

Thank you

Mark Campbell

Executive Director, Puget
Sound Joint Purchasing
Cooperative

425-760-6085

Dates of publication in
the Seattle Daily Journal of
Commerce, February 22, March
1, 2023.

3/1(414251)

DAILY JOURNAL OF COMMERCE

83 Columbia St, Suite 200, Seattle, WA 98104
206-622-8272 FAX 206-622-8416

Federal I.D. #91-0193790

ADVERTISING INVOICE

INVOICE #	ADVERTISER/CLIENT NAME	
3386519	PUGET SOUND JOINT PURCHASING	
TOTAL AMOUNT DUE	BILLING DATE	TERMS OF PAYMENT
220.80	03/01/23	Net 30

BILLED ACCOUNT NAME AND ADDRESS PUGET SOUND JOINT PURCHASING 2661 N PEARL ST #139 TACOMA WA 98407	PAGE#	BILLING PERIOD
	1	03/01/23 - 03/01/23
	BILLED ACCOUNT NUMBER	
	64561	
NOTES		

PLEASE DETACH AND RETURN UPPER PORTION WITH YOUR REMITTANCE

DATE	AD#	DESCRIPTION-OTHER COMMENTS/CHARGES	SAU SIZE BILLED UNITS	TIMES RUN RATE	GROSS AMOUNT	NFT AMOUNT
02/22	414251	BCSB:FRESH BREAD & DELIV.	1x46L	1		110.40
	02/22	MARK CAMPBELL	46L	2.40		
03/01	414251	BCSB:FRESH BREAD & DELIV.	1x46L	1		110.40
	03/01	MARK CAMPBELL	46L	2.40		

Daily Journal of Commerce

INVOICE NUMBER	BILLED ACCOUNT NUMBER	ADVERTISER/CLIENT NAME	TOTAL AMOUNT DUE
3386519	64561	PUGET SOUND JOINT PURCHASING	220.80

RFP #2-202223

Fresh Bread Products and Delivery - PSJPC

March 16th, 2023

Franz Family Bakeries

Local Office

**2006 S. Weller St
Seattle, WA 98144
(206) 383.7026**

Corporate Office

**315 NE 10th Ave.
Portland, OR 97232
(503) 232-2191**

Proposal Contact

**Todd Fultz
Account Executive
206.383.7026
Todd.Fultz@Usbakery.com**

Franz Family Bakeries
RFP #2-202223 Fresh Bread Products and Delivery
March 16th, 2023

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- Debarment Certification Form
- United States Bakery Principle Officers (includes location of consultant).
-Detailed list of materials and enclosures included in the Proposal – See table of contents.

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RFP #2-202223

Project Title: Proposals for Fresh Bread Products and Delivery - PSJPC

March 16th, 2023

Franz Family Bakeries

Submittal Letter:

We at Franz Family Bakeries understand that we are submitting a proposal for contract of fresh baked goods (bread, buns, rolls, etc...) to be delivered to locations defined in the RFP – Proposals for Fresh Bread Products and Delivery – Puget Sound Joint Purchasing Cooperative: Bid #2-202223.

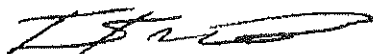
The Request for Proposal #2-202223 language states that the PSJPC intends to award the contract that is estimated to start July 1st, 2023, and run through June 30th, 2024 (with the possible option of 4 additional contract years). It is also understood that the contract may be extended if agreed by both parties via written amendment extending the agreement annually if agreed upon by both parties.

We at Franz Family Bakeries understand that the intent of the RFP is to establish/procure the service and delivery of fresh baked goods to multiple school districts that are members of the PSJPC throughout Washington State.

Regarding the school districts associated with the PSJPC, (most if not all of the districts) we have worked with for many years here in Washington State and will continue to provide whole grain rich baked goods to districts as defined in the scope of work.

We at Franz Family Bakeries appreciate the opportunity to partake in RFP #2-202223 Proposals for Fresh Bread Products and Delivery and will ensure the districts associated will receive the best in whole grain rich baked goodness and delivery service standards 2nd to none.

Sincerely,



Todd Fultz
Account Executive
United States Bakery – Franz Family Bakeries

Franz Family Bakeries – RFP: #2-202223 Proposals for Fresh Bread Products and Delivery

**Proposals for Fresh Bread Products and Delivery
RFP #2-202223**

**EXHIBITS A: CERTIFICATION AND ASSURANCES, BUY AMERICAN, LOBBYING
AND DEBARMENT**

Vendor must sign and include the full text of Exhibit A with their proposal.

Vendor makes the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

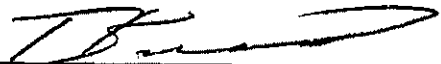
1. Vendor declares that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, Vendor may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of sixty (60) days following receipt, and it may be accepted by PSJPC without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the sixty (60) day period.
4. In preparing this proposal, Vendor has not been assisted by any current or former employee of the PSJPC whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. Vendor understands that PSJPC will not reimburse Vendor for any costs incurred in the preparation of this proposal. All proposals become the property of PSJPC, and Vendor claims no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Vendor and will not knowingly be disclosed by Vendor prior to opening, directly or indirectly, to any other Vendor or to any competitor.
7. Vendor agrees that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, Vendor has described those exceptions in detail on a page attached to this document.
8. No attempt has been made or will be made by the Vendor to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
9. Vendor grants PSJPC the right to contact references and others, who may have pertinent information regarding the Vendor's prior experience and ability to perform the services outlined in this procurement.
10. Vendor acknowledges that if awarded a contract with PSJPC, Vendor is required to comply with all applicable state and federal civil rights and other laws. Failure to comply may result in Contract

Proposals for Fresh Bread Products and Delivery
RFP #2-202223

termination. Vendor agrees to submit additional information about its nondiscrimination policies, at any time, if requested by PSJPC.

11. Vendor certifies that Vendor has not, within the three-year period immediately preceding the date of release of this competitive solicitation, been determined by a final and binding citation and notice of assessment issued by the Department of Labor and Industries or through a civil judgment to have willfully violated state minimum wage laws (RCW 49.38.082; Chapters 49.46 RCW, 49.48 RCW, or 49.52 RCW).
12. Vendor has not been debarred or otherwise restricted from participating in any public contracts.
13. Vendor certifies that Vendor has not willfully violated Washington State's wage payment laws within the last three (3) years.
14. Vendor acknowledges its obligation to notify PSJPC of any changes in the certifications and assurances above.

I certify under penalty of perjury of the laws of the State of Washington that the foregoing is true and correct.

	3/25/23	Seattle, WA
<hr/> Signature of Vendor	<hr/> Date	<hr/> Place Signed (City, State)
 Todd Fultz	 Account Executive	 United States Bakery dba Franz Family Bakeries
<hr/> Print Name	<hr/> Title	<hr/> Organization Name

17. BUY AMERICAN

Bidder will comply with the Buy American requirement, which dictates that schools participating in the federal school lunch programs are required to purchase domestic commodities and products for school meals to the maximum extent practicable. Domestic commodity or product means an agricultural commodity that is produced in the US and a food product that is processed in the US substantially (at least 51%) using agricultural commodities that are produced in the US (7 CFR 250.33 (a)(b), 250.17 (e)).

Awarded Vendor will provide only information on products' origin (Origin defined as city and state the final baked good/product is manufactured). The distributor will ensure that products offered to PSJPC will be American made/baked, to the best of our ability that is reasonable within our system of manufacturing (unless otherwise stated).

Please see Attachment 1B item #9 for details.

CERTIFICATION REGARDING "BUY AMERICAN" REQUIREMENTS

Section 104 (d) of the William F. Goodling Child Nutrition Reauthorization Act of 1998 requires SFAs to purchase domestically grown and processed foods, to the maximum extent practicable. There is a two-part test to define the country of origin for a manufactured end product: (1) the article must be manufactured in the United States; and (2) the cost of domestic components must exceed 50 percent of the cost of all the components.

We request that suppliers certify the percentage of U.S. content in products supplied to us according to the two-part test above.

On the product bid document please put an X in the column marked "Not American" if the item you are bidding is not of American origin.

Two situations may warrant a waiver to permit purchases of foreign food products.

1) The product is not produced or manufactured in the U.S. in sufficient and reasonable available quantities of a satisfactory quality.

2) Competitive bids reveal the cost of a U.S. product is significantly higher than the foreign product.

By signing below the distributor indicates all products not marked with an X in the bid documents are of American origin."

"We certify that our food products were manufactured in the United States and have at least 51% U.S. contents."

Date 3/10/23

Vendor Name United States Bakery dba Franz Family Bakeries

Completed By Todd Fultz



CERTIFICATION REGARDING LOBBYING

(Submit this form attached to your SF-424 proposal)

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan or cooperative Agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

United States Bakery dba Franz Family Bakeries RFP NO 2-202223 Proposal for Fresh Bakery Products & Delivery

Organization Name

Project Name & CFDA Number

Todd Fultz – Account Executive

Name and Title of Authorized Representative



Signature

3/10/23

Date

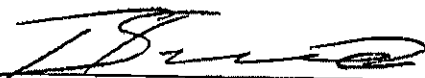
DEBARMENT CERTIFICATION FORM

The Contractor certifies that, neither the Contractor firm nor any owner, partner, director, officer, or principal of the Contractor, nor any person in a position with management responsibility or responsibility for the administration of federal funds:

- (a) Is presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from covered transactions by any federal or state department/agency;
- (b) Has within a three-year period preceding this certification been convicted of or had a civil judgment rendered against it for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction or contract (federal, state, or local); violation of federal or state antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) Is presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (b) above; or
- (d) Has within a three-year period preceding this certification had one or more public transactions or contracts (federal, state, or local) terminated for cause or default.
- (e) The contractor is "Actively" registered with SAMS (Service for Award Management), and has been assigned the following DUNS Number: 002941169

The Contractor further certifies that it shall not knowingly enter into any transaction with any subcontractor, material supplier, or vendor who is debarred, suspended, declared ineligible, or voluntarily excluded from covered transactions by any federal or state department/agency.

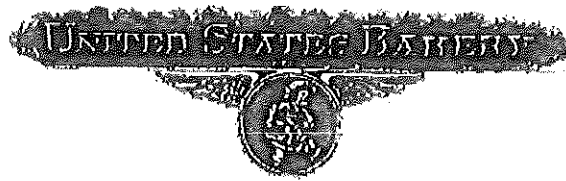
Dated this 10th day of March, 2023

By  _____

Authorized Signature for Contractor

Todd Fultz - Account Executive

Printed Name and Title



March 17, 2023

To Whom It May Concern,

The principle officers for United States Bakery is as such.

Murrey R. Albers
Chief Executive Officer
United States Bakery dba Franz Family Bakery
315 NE 10th Avenue
Portland, OR 97232
Ph: 503-731-5670

Michael R. Pettit
Chief Financial Officer
United States Bakery dba Franz Family Bakery
315 NE 10th Avenue
Portland, OR 97232
Ph: 503-731-5670

Kimberly A. Albers-Nisbet
President
United States Bakery dba Franz Family Bakery
315 NE 10th Avenue
Portland, OR 97232
Ph: 503-731-5670

Also, the consultant for this bid will be

Todd Fultz
Account Executive
United States Bakery dba Franz Family Bakery
2006 S Weller Street
Seattle, WA 98144
Ph: 206-383-7026

Sincerely,

Michael R. Pettit
Chief Financial Officer
United States Bakery dba Franz Family Bakery

315 NE 10th Avenue Portland, OR 97232

APPENDIX B - BIDDER'S AUTHORIZED OFFER
(BID SIGNATURE PAGE)

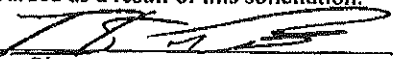
PROPOSALS FOR FRESH BREAD PRODUCTS AND DELIVERY
Puget Sound Joint Purchasing Cooperative: Bid #2-202223

Certifications and Assurances

We make the following certifications and assurances as a required element of the Response, to which it is attached, affirming the truthfulness of the facts declared here and acknowledging that the continuing compliance with these statements and all requirements of the IFB are conditions precedent to the award or continuation of the resulting Contract.

1. The prices in this Response have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other offerer or competitor relating to (i) those prices, (ii) the intention to submit an offer, or (iii) the methods or factors used to calculate the prices offered. The prices in this Response have not been and will not be knowingly disclosed by the offeror, directly or indirectly, to any other offeror or competitor before Contract award unless otherwise required by law. No attempt has been made or will be made by the offeror to induce any other concern to submit or not to submit an offer for the purpose of restricting competition. However, we may freely join with other persons or organizations for the purpose of presenting a single Bid or Proposal.
 2. The attached Response is a firm offer for a period of 120 days following the Response Due Date specified in the IFB, and it may be accepted by the Purchasing Activity without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 120 day period. In the case of protest, our Response will remain valid for 180 days or until the protest and any related court action is resolved, whichever is later.
 3. In preparing this Response, we have not been assisted by any current or former employee of the Renton School District or PSJPC whose duties relate (or did relate) to this solicitation, or prospective Contract, and who was assisting in other than his or her official, public capacity. Neither does such a person nor any member of his or her immediate family have any financial interest in the outcome of this Response. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
 4. We understand that the PSJPC will not reimburse us for any costs incurred in the preparation of this Response. All Responses become the property of the PSJPC/RSD, and we claim no proprietary right to the ideas, writings, items or samples unless so stated in the Response. Submission of the attached Response constitutes an acceptance of the evaluation criteria and an agreement to abide by the procedures and all other administrative requirements described in the solicitation document.
 5. We understand that any Contract awarded, as a result of this Response will incorporate all the solicitation requirements. Submission of a Response and execution of this Certifications and Assurances document certify our willingness to comply with the Contract terms and conditions if selected as a contractor.
 6. We (select one) are / are not submitting proposed Contract exceptions. Please See Attachment "1B"
- +++++
7. The authorized signatory below acknowledges having read and understood the entire solicitation and agrees to comply with the terms and conditions of the solicitation in submitting and fulfilling the offer made in its Bid.
 8. By submitting this Bid, Bidder hereby offers to furnish materials, supplies, services and/or equipment in compliance with all terms, conditions, and specifications contained in this solicitation.

The signatory below represents that he/she has the authority to bind the company named below to the Bid submitted and any contract awarded as a result of this solicitation.



Bidder Signature
Todd Fultz

Name

United States Bakery dba Franz Family Bakeries

Company Name
3/13/23

Date

Attachment 1B

Proposed Contract Exceptions

- 1) Referencing Appendix "F" – Days of deliveries (Mon &/or Thursday) unless days are mutually agreed upon by the school district and Franz Family Bakeries and volume warrants additional days of service. Routing does not work typically on Sundays & Wednesdays.
- 2) With regard to pricing - detailed pricing for Western Washington schools is split into two groups. Standard & Advanced pricing as detailed on Appendix E. Advanced pricing is only given to schools that are large volume districts with minimal drops. Please see the detailed list of advanced pricing schools on Attachment C. All other schools are priced on the standard school pricing structure. It is understood that a district that purchases off Bid #2-202223 Fresh Bread Products and Delivery contract from Franz Family Bakeries and is set up for weekly deliveries will purchase all baked good items (if available from Franz Family Bakeries) emblematic of an "all or nothing baked goods procurement relationship" versus by an individual baked good line item. If Franz Family Bakeries does not offer the item or a like item, then it is understood that the district will procure the item through other means necessary.
- 3) Pricing will be reviewed annually as part of the contract extension procedure and agreed upon prior to contract extension for Bid #2-202223 Fresh Bread Products and Delivery.
- 4) Usage reports for a school district will be made annually upon request by the district's foodservice manager. Districts requesting reports on data must detail their request with the Franz Family Bakeries account numbers of the school/properties the data is being requested and harnessed for.
- 5) With Reference to Appendix C – (also detailed in #8 on section A – Introductions) - Any school wishing to be added to the contract Bid #2-202223 Fresh Bread Products and Delivery must be agreed upon by both parties (PSJPC & Franz Family Bakeries) prior to being added to the contract.
- 6) If a district goes to bid for themselves that will be interpreted as "not" utilizing contract Bid #2-202223 Fresh Bread Products and Delivery.
- 7) Regarding Packing & Shelf Life (#10 in Section A – Introduction). Items are packaged in loaf form or in packages of multi units (such as with English muffins, hamburger buns, hoagies, etc...) and are coded accordingly. Products are not always baked 24 hours prior to delivery based on bake sequence and transportation. The products are coded accordingly, and their shelf life will

11-A

ensure quality, delicious, and nutritious standards are achieved and maintained. Shelf life will run 7-14 days depending on products purchased (with the exception of long coded products such as gluten free, cookies, etc... that have very long codes).

- 8) Our Whole Grain offerings are detailed on/in Appendix E. Whole Grain content for items by line number are detailed on/in the whole grain formulation statements. It is understood that these are the items (and the product specs) that Franz Family Bakeries is bidding in this RFP.
- 9) Regarding Buy American – Exhibit A – if awarded we will provide information on our products' origin (origin **defined as city and state that our baked good products are manufactured**). It is understood that our products change from bakery to bakery within our company from time to time based on bake scheduling. We will ensure that products offered to PSJPC will be American made/baked (we do not operate facilities outside of the United States), to the best of our ability that is also reasonable within our system of manufacturing (unless otherwise stated). It is understood that we will not label/mark our products as American in our internal ordering system and product identification.
- 10) Exhibit C – General Terms and Conditions Section/Item # 7 on Audit Requirements: it is understood that Item #7 does “not” apply to the contract.
- 11) Exhibit C – General Terms and Conditions Section 41 Treatment of Assets: It is understood that Section #41 does not apply to this contract.

11-B

Attachment 1C

Standard/Advanced Price Tiers - Schools

All school districts wanting to utilize Franz Family Bakeries for fresh baked goods and service that are associated with the Puget Sound Joint Purchasing Co-op Bid #2-202223 will need to submit a letter of participation (LOP), stating its intent to partake in the Puget Sound Joint Purchasing Co-op's procurement platform in association with bid #2-202223.

Schools that go to bid on their own accord will be defined as non-associated with this contract and will be presumed on their own procurement platform for fresh baked goods and services.

The baked good product pricing for any districts inside of the core region for service (as defined by Franz Family Bakeries), will be defined as advanced tier pricing, and all other districts will be standard tier pricing as associated with the Puget Sound Joint Purchasing Co-op bid #2-202223. This list can be altered if agreed upon by both Franz Family Bakeries as well as the Puget Sound Joint Purchasing Co-op (mutually agreed).

Pricing will be determined by Franz Family Bakeries, based on but not limited to, the drop size, the number of schools to be serviced, the number of requested days of service, the distance to product support services (depots), and selling cost associated with the selling cost/distribution factors.

Schools that are listed as qualifying under advanced tier pricing are:

- Bellevue School District
- Tacoma School District
- Everett School District
- Edmonds School District
- North Shore School District
- Highline School District
- Kent School District
- Federal Way School District
- Olympia School District
- Tumwater School District
- Tahoma School District
- Bethel School District

This pricing will all be stated to the participating school district prior to initial servicing of the school district requesting association with bid #2-202223 between Franz Family Bakeries and the Puget Sound Joint Consumer Co-op. A letter of participation from the school district is required prior to service. This communication will allow the requesting school district to make a decision to progress (or not), in utilizing Franz Family Bakeries for baked good services in association with the contract Bid #2-202223 between the Puget Sound Joint Purchasing Co-op and Franz Family Bakeries.

Franz Family Bakeries

Vendor Profile Details:

Team and Team Organization (Management Team & Staff Qualifications):

During this contract (as in years past), we at Franz Family Bakeries will continue to provide fresh baked goods, & under this new contract, our designated routing will continue to ensure deliveries 1 – 2 times per week depending on volume and district delivery details. While delivering the driver/salesperson picks up the order for next week's delivery. Alternatively, in the case of an emergency, if the kitchen staff does not have the order ready for the driver to pick up, the kitchen staff can call or email the Area Supervisor &/or Sales Manager. Each district will have a direct contact Franz Family Bakeries Route Sales Supervisor that works with the route salesperson making the delivery. The overall group is complimented with a Franz Family Bakeries – Area Sales Manager just to ensure complete communication.

Experience of the Vendor:

If Franz Family Bakeries is re-awarded the RFP #2-202223 for the PSJPC - baked goods, we will administer the deliveries in the same manner in which we administer the deliveries to many other districts with whom we currently have established contracts with throughout the state of Washington. Each facility to which we will be delivering will be placed on a delivery route. The same person (excluding vacation and sick days) runs these routes every week, so there will be consistency with delivery personnel. This is the delivery structure that we have had in place for decades. We have found that the consistency of delivery personnel is key in ensuring that our customers receive excellent customer service. Our Experience to child nutrition standards and delivery of fresh baked goods goes back generations in the State of Washington, and for that we are very proud.

Availability and Capacity: We have multiple bakeries in Washington, and a total of six bakeries in Washington and Oregon (as well as additional facilities in Idaho, Montana, Utah, and California). Capacity is not an issue, and we are more than confident that we can facilitate (as we have done in the past) all orders placed by school districts associated with the PSJPC. *For details in routing capability to service particular school districts throughout the State of Washington, please see Appendix F detailing schools in both Western and Eastern Washington.*

Nutritional Information: We have an entire department of our company dedicated to product compliance. We have nutrition information available for all products that we produce and can very easily obtain information for a specific product by reaching out to our Compliance team.

Reports: All of our invoices are printed from computers, which the delivery salesperson has on their truck, and all of this information is warehoused in our computer system. Sales data and product movement reports can be very easily compiled and provided to any customer who requests them.

Ordering Procedures: There are two core ways in which orders can be placed with Franz Bakery. For many districts, we have an order form that we create and supply to the district. When the driver/salesperson drops off an order, they pick up the completed order form from the kitchen staff for the next delivery. Alternatively, orders may be placed by emailing the order to the order desk. Most of our orders need to be placed a minimum of 4 days in advance.

Food Safety and Compliance: We at Franz Family Bakeries take the food safety of our clients very seriously and have a defined system in place supported by (but not limited to) a complete Haccp Program, complete recall /trace back plan, in place GMPs, etc.... Please know that Franz Family Bakeries will continue to ensure food safety throughout our baked goods model.

We at Franz Family Bakeries appreciate this opportunity to continue to work (as we have done for so many years in the past) with the Puget Sound Joint Purchasing Cooperative. We will ensure, that the students attending school within the districts associated with the PSJPC will continue to receive the most delicious and nutritious baked goods, all the while are compliant with the districts needs in whole grain richness standards.

Proposals for Fresh Bread Products and Delivery
RFP #2-202223

EXHIBIT D: VENDOR PROFILE AND REFERENCES

COMPANY INFORMATION

Contractor Information: Provide below, the information which will be used for contract administration: For example: the legal business name, legal status (e.g., corporation, sole proprietor, etc.) and the year the entity was organized to do business as the entity now substantially exists, Washington State Uniform Business Identification (UBI) number, the home office address, and telephone and fax numbers, web site URL (if any), and organizational chart of the legal entity with whom PSJPC may execute any Contract arising from this RFP, including the names and titles of Vendor's principal officers.

1. Federal Tax Identification Number: 93-0302130
2. WA State Department of Revenue Registration Tax Number: 409000233
3. Company URL Address: WWW.FRANZBAKERY.COM
4. Company Mailing Address: 2006 S WELLER ST, SEATTLE, WA, 98144
5. Orders to be sent to: 1) Route team will pick up orders on prior delivery (weekly)
2) Email: franz.orders@usbakery.com
**Either system works well & is dependent on school districts choice*
6. Billing will be from: 501 SE Columbia Shores Blvd Ste 900, Vancouver WA 98661

7. Payment will be sent to: PO BOX 742654 Los Angeles, CA 90074-2654

8. Hold and Recall Contact Information: Mark Park (503)232.2191 x4232
Mark.park@usbakery.com

POLITICAL SUBDIVISIONS: Vendor agrees to sell the goods and services on this contract to political subdivisions (school districts): Yes No (If reply is "No" attach letter to this proposal response explaining reason(s) for declining participation by political subdivisions).

**Proposals for Fresh Bread Products and Delivery
RFP #2-202223**

REFERENCES

Provide a minimum of three (3) commercial or governmental references for which Vendor has delivered goods and/or services similar in scope as described in the RFP.

1) Agency/Company Name:	Seattle Public Schools
Address:	2445 3 rd Ave S, Seattle WA 98134
Contact Person:	Aaron Smith
Telephone:	206.252.0000
Product Provided/Approx. Dollar Cost	Baked Goods / Approx \$250,000

2) Agency/Company Name:	Everett School District
Address:	3900 Broadway, Everett WA 98201
Contact Person:	Adam Pazder
Telephone:	425.385.4000
Product Provided/Approx. Dollar Cost	Baked Goods / Approx \$55,000

3) Agency/Company Name:	Highline School District
Address:	15675 Ambaum Blvd SW, Burien WA 98166
Contact Person:	Lisa Johnson
Telephone:	206.631.3010
Product Provided/Approx. Dollar Cost	Baked Goods / Approx \$30,000

SUBCONTRACTORS: Identify any subcontractors who will perform services in fulfillment of contract requirements; the nature of services to be performed and include federal tax identification (TIN) number for each subcontractor.

Name/Address/Contact/Phone:	T.I.N.:	Brief description of the nature of Service Provided (e.g. testing, sampling, pick-up, etc.):

Proposals for Fresh Bread Products and Delivery
RFP #2-202223

SALES AND ORDERING INFORMATION

Vendor shall complete the following information and return with proposal response.

1. Sales Representative(s): Indicate below the contact information and specific territories covered:

Name: _____	Name: _____
Telephone: _____	_____
Toll Free No: _____	_____
Mobile Phone: _____	_____
Territory: _____	_____
Fax: _____	_____
Email: _____	Email: _____

****Please See attachment 1A detailing
geography of core Franz Family Bakeries'
contacts by sales division.***

2. Payment Term: Prompt Payment Discount zero (0) % net 30 days. Note: Prompt payment discount periods equal to (or greater than) 30 calendar days will receive consideration and proposal pricing will be reduced (for evaluation purposes only) by the amount of that discount(s).
3. Volume Discount: Identify volume discount(s), please indicate the discount 0% or \$0 and when it applies:
4. Standard Lead Time after receipt of order (ARO) is 3-4 days (standard) calendar days. *****After we receive the order the standard time to delivery is 3-4 days on most items but may be longer on other items.***
5. Minimum case quantities N / A for direct deliveries of shipment to Washington State locations.
6. Minimum order quantity \$150- but will work with districts on a district by district basis on for distributor orders to Washington State.

Attachment 1A

Franz Family Bakeries

Sales and Ordering Contact Information by Geographical Location

Western Washington (Olympia north to Canada – west of Cascade Mountains) Contact:

Dane Dorsey
General Sales Manager
Dane.Dorsey@usbakery.com
Tele: 425.374.9050

Western Washington (Olympia south to Oregon – west of Cascade Mountains) Contact:

Orlan John Vitug
General Sales Manager
OrlanJohn.Vitug@usbakery.com
Tele: 360.718.0129

Eastern Washington (Oregon to Canada east of Cascade Mountains) Contact:

Duane Howerton
General Sales Manager
Duane.Howerton@usbakery.com
Tele: 509.528.9572

*Please understand that school districts will have a local contact associated with their account. Upon deliveries the contact info associated with the division in which the delivery is made from will be distributed for direct contact and communication from a local perspective. Each School district has a supervisor/contact that will aid in all communication.

**Proposals for Fresh Bread Products and Delivery
RFP #2-202223**

EXHIBIT E: CONTRACTOR INTAKE FORM

All potential Puget Sound Joint Purchasing Cooperative (PSJPC) Contractors or Governmental Entities must sign and submit this form before a PSJPC contract or Agreement is offered.

1. CONTRACTOR NAME (AS LEGALLY REGISTERED WITH THE IRS):		CONTRACTOR DBA (DOING BUSINESS AS) NAME:	
United States Bakery		Franz Family Bakeries	
2. CONTRACTOR ADDRESS & CONTACT INFORMATION:			
ADDRESS (NUMBER, STREET, AND APT OR SUITE) 2006 S Weller St		CITY Seattle	STATE WA
		ZIP CODE 98144	
BUSINESS PHONE NUMBER 206.383.7026		BUSINESS FAX NUMBER N/A	
CONTRACT MANAGER NAME Todd Fultz		CONTRACT MANAGER EMAIL ADDRESS todd.fultz@usbakery.com	
CONTRACT MANAGER PHONE NUMBER 206.383.7026		CONTRACT MANAGER FAX N/A	
3. CONTRACTOR LICENSE:			
Do you have a current Washington State business license? <u>Yes</u> No			
Have you had any contract to provide services terminated for default? Yes <u>No</u>		If you do not have a Washington State business license, explain why you are exempt from registering your business with the State of Washington.	
If yes, please attach a list of each terminated contract with an explanation of the situation involved.		To file for a Master Business Application, visit www.dor.wa.gov .	
4. BUSINESS INFORMATION:			
How is your business organized? Corporation		If filing as Corporation, non-profit, attach a copy of 501(c) status.	
Is your business a small, women/minority, or veteran-owned business" as defined in Chapter 39.26.010 RCW? Yes <u>No</u>		If yes, please complete and submit the <u>Self-Certification Statement</u> with this form. Refer to Chapter 39.26.010 RCW for more information.	
TAXPAYER IDENTIFICATION NUMBER (TIN) SSN: - - EIN: 93-0302130		For individuals, this is your Social Security Number (SSN). For other entities (corporations, school districts, etc.) this is your Employer Identification Number (EIN).	
STATEWIDE VENDOR NUMBER SWV W-6978		Individuals awarded contracts with PSJPC are required to register as a Statewide Vendor. Visit the Department of Enterprise Services to <u>register as a Statewide Vendor</u> .	
5. WASHINGTON STATE EMPLOYMENT (Not applicable to ESDs, School Districts, and State Agencies):			

**Proposals for Fresh Bread Products and Delivery
RFP #2-202223**


Are you, or any of your business partners, directors, officers, managers, employees, or board members current or former (within the last 24 months) officers or employees of the State of Washington? *Yes **No** N/A

if yes: Current or

Former If you checked Yes, you may be required to seek guidance from the Executive Ethics Board; PSJPC will contact you for clarification about your current/former role.

**District and Educational Service District employees are not considered state employees for this purpose. As a reminder, please check with your employer regarding their outside work policies.*

6. I certify, under penalty of perjury as provided by the laws of the State of Washington, that all of the foregoing statements are true and correct, and that I will notify PSJPC of any changes in any statement.

<p>CONTRACTOR SIGNATURE</p> 	<p>DATE 3/10/23</p>
<p>PRINTED NAME Todd Fultz</p>	<p>TITLE Account Executive</p>

**APPENDIX E
PSJPC BID #2-202223**

Entire State of Washington

Product Description		A	B	C	D	F	G	H	J	Q	R	
Vendor Name:		<u>Please See Following Three Tabs Detailing The Following:</u>										Extended Cost of Item
		<ul style="list-style-type: none"> - Western Washington Standard Pricing - Western Washington Advanced (Large/Central Drop) Pricing - Eastern Washington Pricing 										
0.											\$1,800,000	
1	Bagel - Plain: 100% Wheat, approx. one : bagel = 2 grains per Preferred pack size l										\$0.000	
2	Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	3,100								#DIV/0!	\$0.000	
3	Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving, 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	22,000								#DIV/0!	\$0.000	
4	Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	500								#DIV/0!	\$0.000	
5	Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	11,900								#DIV/0!	#REF!	
6	Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	140,000								#DIV/0!	\$0.000	
7	Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	27,500								#DIV/0!	\$0.000	
8	Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	24,200								#DIV/0!	\$0.000	
9	Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	2,000								#DIV/0!	\$0.000	

APPENDIX E
PSJPC BID #2-202223

10	Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	11,500								#DIV/0!	\$0.000
11	Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	36,000								#DIV/0!	\$0.000
12	Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	32,800								#DIV/0!	\$0.000
13	Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	330,000								#DIV/0!	\$0.000
14	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	82,000								#DIV/0!	\$0.000
16	Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 18.	69,000								#DIV/0!	\$0.000
16	Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	26,000								#DIV/0!	\$0.000
17	Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	23,200								#DIV/0!	\$0.000
18	Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	4,400								#DIV/0!	\$0.000
19	Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,800								#DIV/0!	\$0.000
20	Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	550								#DIV/0!	\$0.000
21	Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	750								#DIV/0!	\$0.000

**APPENDIX E
PSJPC BID #2-202223**

22	<u>Bread - White Loaf Gluten</u> Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	750									#DIV/0!	\$0.000
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**APPENDIX E
PSJPC BID #2-202223**

Western Washington		Product Description	A	B	C	D	F	G	H	J	Q	R
Vendor Name:												Extended Cost of Item
		<i>Please See Following Three Tabs Detailing The Following:</i>										
0.												\$1,800,000
1	Bagel - Plain Wheat, approx bagel = 2 gr Preferred pa											\$0.000
2	Bagel - Blue Wheat, approx bagel = 2 gr Preferred pack size is 6.											\$0.000
3	Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	22,000									#DIV/0!	\$0.000
4	Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18- 20 slices per loaf.	500									#DIV/0!	\$0.000
5	Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	11,900									#DIV/0!	#REF!
6	Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	140,000									#DIV/0!	\$0.000
7	Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	27,500									#DIV/0!	\$0.000
8	Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	24,200									#DIV/0!	\$0.000
9	Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	2,000									#DIV/0!	\$0.000

APPENDIX E
PSJPC BID #2-202223

10	Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	11,500									#DIV/0!	\$0.000
11	Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	36,000									#DIV/0!	\$0.000
12	Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	32,800									#DIV/0!	\$0.000
13	Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	330,000									#DIV/0!	\$0.000
14	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	82,000									#DIV/0!	\$0.000
15	Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	59,000									#DIV/0!	\$0.000
16	Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	26,000									#DIV/0!	\$0.000
17	Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	23,200									#DIV/0!	\$0.000
18	Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	4,400									#DIV/0!	\$0.000
19	Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,800									#DIV/0!	\$0.000
20	Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	550									#DIV/0!	\$0.000
21	Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	750									#DIV/0!	\$0.000

**APPENDIX E
PSJPC BID #2-202223**

22	Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	750									#DIV/0!	\$0.000
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**APPENDIX E
PSJPC BID #2-202223**

Eastern Washington		A	B	C	D	F	G	H	J	Q	R	
Product Description												Extended Cost of Item
<p align="center"><i>Please See Following Three Tabs Detailing The Following:</i></p> <p>Vendor Name:</p> <ul style="list-style-type: none"> - Western Washington Standard Pricing - Western Washington Advanced (Large/Central Drop) Pricing - Eastern Washington Pricing 												
0.												\$1,800.000
1	Bagel - Plain: 100% Wheat, approx. one bagel = 2 grains per Preferred pack size											\$0.000
2	Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000									#DIV/0!	\$0.000
3	Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500									#DIV/0!	\$0.000
4	Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350									#DIV/0!	\$0.000
5	Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	6,900									#DIV/0!	#REF!
6	Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000									#DIV/0!	\$0.000
7	Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	19,600									#DIV/0!	\$0.000
8	Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,200									#DIV/0!	\$0.000

APPENDIX E
PSJPC BID #2-202223

9	Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200								#DIV/0!	\$0.000
10	Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,600								#DIV/0!	\$0.000
11	Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000								#DIV/0!	\$0.000
12	Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 6.	22,800								#DIV/0!	\$0.000
13	Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	230,000								#DIV/0!	\$0.000
14	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	59,000								#DIV/0!	\$0.000
15	Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000								#DIV/0!	\$0.000
16	Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,000								#DIV/0!	\$0.000
17	Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200								#DIV/0!	\$0.000
18	Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100								#DIV/0!	\$0.000
19	Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100								#DIV/0!	\$0.000
20	Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300								#DIV/0!	\$0.000
21	Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550								#DIV/0!	\$0.000

**APPENDIX E
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22	Bread - White Loaf Gluten											
	Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550									#DIV/0!	\$0.000

**APPENDIX E
PSJPC BID #2-202223**

Western Washington Standard

	Product Description	A	B	C	D	F	G	H	J		D	R
	Vendor Name Prazz Family Bakesies	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NDI (list to the third place)	Extended Cost of Item
0.		1,000	X16RC	2	8	100	16	120	0	\$1.80	\$ 0.225	\$1,800.000
1	Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	\$2.16	\$ 0.360	\$25,272.000
2	Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0	\$2.32	\$ 0.387	\$4,640.000
3	Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71690	1.06	23	70	0	130	0	\$1.68	\$ 0.073	\$24,360.000
4	Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	76620	1.41	17	100	0	200	0	\$2.90	\$ 0.171	\$1,015.000
5	Bun - Hamburger 3.5": 100% Whole Wheat, approx 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	6,900	74106	1.76	8	120	0	210	0	\$1.47	\$ 0.184	\$10,143.000
6	Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74329	2.19	12	150	0	270	0	\$2.19	\$ 0.183	\$26,280
7	Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	19,500	75018	2.61	8	180	0	340	0	\$2.71	\$ 0.339	\$52,845.000
8	Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,200	76096	2.33	6	130	0	230	0	\$1.41	\$ 0.235	\$22,842.000
9	Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	88261	2.01	16	140	0	250	0	\$5.10	\$ 0.319	\$6,120.000
10	Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	75789	0.99	24	70	0	130	0	\$3.33	\$ 0.139	\$24,975.000
11	Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.71	\$ 0.081	\$41,040.000

**APPENDIX E
PSJPC BID #2-202223**

Western Washington Standard												
	Product Description	A	B	C	D	F	G	H	J		Q	R
	Vendor Name: Franz Family Bakesies	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (includes Trans.)	Net Cost per Srv - NOI (list to the third place)	Extended Cost of Item
12	Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.56	\$ 0.195	\$35,568.000
13	Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	230,000	74107	2.12	8	140	0	200	0	\$1.45	\$ 0.181	\$333,500.000
14	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	59,000	75013	2.29	6	160	0	210	0	\$1.95	\$ 0.325	\$115,050.000
15	Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75785	0.99	16	70	0	90	0	\$2.09	\$ 0.131	\$81,510.000
16	Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,000	76098	2.12	6	110	0	180	0	\$1.54	\$ 0.257	\$27,720.000
17	Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200	76342	2.29	6	170	0	280	0	\$2.38	\$ 0.397	\$36,176.000
18	Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	76343	4.02	12	290	0	490	0	\$2.53	\$ 0.211	\$7,843.000
19	Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.40	\$ 1.600	\$7,040.000
20	Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.40	\$ 1.600	\$1,920.000
21	Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550	70151	1.27	14	80	0	130	0	\$6.40	\$ 0.457	\$3,520.000
22	Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70155	1.27	14	80	0	150	0	\$6.40	\$ 0.457	\$3,520.000

**APPENDIX E
PSJPC BID #2-202223**

Western Washington Advanced

Product Description		A	B	C	D	F	G	H	J		Q	R
Vendor Name: Franz Family Bakeries		Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portions (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (includes Trans.)	Net Cost per Svc - NCI (list to the other place)	Extended Cost of Item
0.		1,000	X16RC	2	6	100	18	120	0	\$1.80	\$ 0.225	\$1,800.000
1	Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	\$2.09	\$ 0.348	\$24,453.000
2	Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0	\$2.32	\$ 0.387	\$4,640.000
3	Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71690	1.06	23	70	0	130	0	\$1.52	\$ 0.066	\$22,040.000
4	Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	78620	1.41	17	100	0	200	0	\$2.90	\$ 0.171	\$1,015.000
5	Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	6,900	74106	1.76	8	120	0	210	0	\$1.47	\$ 0.184	\$10,143.000
6	Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74329	2.19	12	150	0	270	0	\$2.19	\$ 0.183	\$26.280
7	Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	19,500	75018	2.61	8	180	0	340	0	\$2.85	\$ 0.331	\$51,675.000
8	Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,200	76098	2.33	6	130	0	230	0	\$1.29	\$ 0.215	\$20,898.000
9	Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	88281	2.01	16	140	0	250	0	\$5.10	\$ 0.319	\$6,120.000
10	Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	75789	0.99	24	70	0	130	0	\$3.21	\$ 0.134	\$24,075.000
11	Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.57	\$ 0.075	\$37,680.000

**APPENDIX E
PSJPC BID #2-202223**

Western Washington Advanced

Product Description		A	B	C	D	F	G	H	J		D	R
Vendor Name: Franz Family Bakeries		Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (Net to the third place)	Extended Cost of Item
12	Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.62	\$ 0.190	\$34,658.000
13	Bun - Hamburger 3.5": 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	230,000	74107	2.12	8	140	0	200	0	\$1.45	\$ 0.181	\$333,500.000
14	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	59,000	75013	2.29	6	160	0	210	0	\$1.90	\$ 0.317	\$112,100.000
15	Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75785	0.99	16	70	0	90	0	\$2.04	\$ 0.128	\$79,560.000
16	Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,000	76098	2.12	6	110	0	180	0	\$1.34	\$ 0.223	\$24,120.000
17	Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6	15,200	76342	2.29	6	170	0	280	0	\$2.32	\$ 0.367	\$35,264.000
18	Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12	3,100	76343	4.02	12	290	0	490	0	\$2.46	\$ 0.205	\$7,626.000
19	Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.40	\$ 1.600	\$7,040.000
20	Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.40	\$ 1.600	\$1,920.000
21	Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550	70151	1.27	14	80	0	130	0	\$6.40	\$ 0.457	\$3,520.000
22	Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70155	1.27	14	80	0	150	0	\$6.40	\$ 0.457	\$3,520.000

**APPENDIX E
PSJPC BID #2-202223**

Eastern Washington

Product Description	A	B	C	D	E	F	G	H	I	J	K	L
Vendor Name: Franz Family Bakeries	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - MCI (list to the third place)	Extended Cost of Item	
	1,000	X16RC	2	500	100	16	120	0	\$1.80	\$ 0.225	\$1,800.000	
Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	\$2.14	\$ 0.357	\$25,038.000	
Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0	\$2.32	\$ 0.387	\$4,640.000	
Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71690	1.06	23	70	0	130	0	\$1.38	\$ 0.060	\$20,010.000	
Bread - Deli: 100% Whole Wheat, approx 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	78620	1.41	17	100	0	200	0	\$2.44	\$ 0.144	\$854.000	
Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	6,900	74106	1.76	8	120	0	210	0	\$1.25	\$ 0.156	\$8,625.000	
Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74328	2.19	12	150	0	270	0	\$2.03	\$ 0.169	\$24,360	
Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	19,500	75018	2.61	8	160	0	340	0	\$2.71	\$ 0.339	\$52,845.000	
Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,200	76086	2.33	6	130	0	230	0	\$1.23	\$ 0.205	\$19,926.000	
Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	88261	2.01	16	140	0	250	0	\$4.71	\$ 0.294	\$5,652.000	
Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	75769	0.99	24	70	0	130	0	\$3.24	\$ 0.135	\$24,300.000	

**APPENDIX E
PSJPC BID #2-202223**

Eastern Washington

Product Description	A	B	C	D	F	G	H	J	K	Q	R
Vendor Name: Franz Family Bakeries	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (net to the third place)	Extended Cost of Item
Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.39	\$ 0.066	\$33,360.000
Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.46	\$ 0.183	\$33,288.000
Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	230,000	74107	2.12	8	140	0	200	0	\$1.25	\$ 0.156	\$287,500.000
Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	59,000	75013	2.29	6	160	0	210	0	\$1.93	\$ 0.322	\$113,870.000
Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75765	0.99	16	70	0	90	0	\$2.02	\$ 0.126	\$78,780.000
Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,000	76098	2.12	6	110	0	180	0	\$1.41	\$ 0.235	\$26,380.000
Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200	76342	2.29	6	170	0	280	0	\$2.32	\$ 0.387	\$35,264.000
Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	76343	4.02	12	290	0	490	0	\$2.40	\$ 0.200	\$7,440.000
Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	160	0	280	0	\$6.40	\$ 1.600	\$7,040.000
Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	160	0	280	0	\$6.40	\$ 1.600	\$1,920.000
Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550	70151	1.27	14	80	0	130	0	\$6.40	\$ 0.457	\$3,520.000

**APPENDIX E
PSJPC BID #2-202223**

Eastern Washington

Product Description	A	B	C	D	F	G	H	J	K	L	R
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving grams	Sodium per Serving mg	Trans Fat per Serving grams	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NCI (list to the third place)	Extended Cost of Item
Vendor Name: Franz Family Bakeries											
Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70165	1.27	14	80	0	150	0	\$6.40	\$ 0.457	\$3,520,000

RFP #2-202223

Project Title: Proposals for Fresh Bread Products and Delivery - PSJPC

March 16th , 2023

Franz Family Bakeries

Appendix Recap:

- **Appendix A**
- **Appendix B**
- **Appendix C**
- **Appendix D**
- **Appendix E – Attached to email in separate Excel File**
- **Appendix F – Attached to email in separate Excel File**

APPENDIX A - PROTEST PROCEDURE

PROPOSALS FOR FRESH BREAD PRODUCTS AND DELIVERY Puget Sound Joint Purchasing Cooperative: Bid #2-202223

PROTEST PRIOR TO AWARD:

PROTEST PRIOR TO AWARD CRITERIA:

Protests prior to Award will be considered only if the protest concerns:

1. Proposal acceptance of other Bidders,
2. The specifications or
3. The manner in which the solicitation process has been conducted.

INITIATING THE PROTEST PROCESS:

The protesting Bidder must notify Mark Campbell, PSJPC Executive Director, of the solicitation of his/her intent to file a protest as soon as possible after he/she becomes aware of the reason(s) for the protest. The protest(s) must be received in writing by PSJPC not later than five (5) business days after the Bidder's notification to PSJPC of the intent to protest.

If Intent to Award is announced, any protest must be received in writing by PSJPC not later than five (5) business days after the announcement or as otherwise specified in the Solicitation document. If a protest is not received within these time frames it will be untimely and PSJPC may proceed with the award without further obligation.

The PSJPC will consider all the facts available and issue a decision in writing within ten (10) business days after receipt of the protest, unless more time is needed. If additional time is necessary PSJPC will notify the protesting Bidder and, where applicable, the Bidder(s) against whom the protest is made.

APPEAL OF PROTEST PRIOR TO AWARD DECISION:

The protesting Bidder or the Bidder against whom the protest is made has the right to appeal the decision of PSJPC to the PSJPC Executive Board. The appeal must be received by the PSJPC Executive Director within five (5) business days after notification of PSJPC's decision.

The PSJPC Executive Board will consider all of the facts available and issue a decision in writing within ten (10) business days after receipt of the appeal, unless more time is needed. The appealing Bidder will be notified if additional time is necessary.

Award of the contract will be postponed until after the PSJPC Executive Board has issued a decision unless an emergency exists necessitating the award of the contract as determined by the PSJPC Executive Board.

The decision of the PSJPC Executive Board on the protest appeal is final. PSJPC Executive Board may issue further clarifications if determined necessary.

APPENDIX A - PROTEST PROCEDURE

PROTEST AFTER AWARD:

PROTEST AFTER AWARD CRITERIA:

Protests after Award will be considered only if the protest concerns:

1. A matter which arises after the Award or
2. Could not reasonably have been known or discovered prior to Award.

INITIATING THE PROTEST PROCESS AFTER AWARD:

The protesting Bidder must notify both PSJPC Executive Director in charge of the solicitation process and the Bidder that has received the Award that a protest of the Award is being made. This notification must be made as soon as possible after the Notice of Award is issued by an immediate communication method such as telephone or e-mail. The protesting Bidder must provide documentation demonstrating that they have notified the Bidder that has received the Award of their protest.

In addition to the above notification requirement, the written protest must be received by the PSJPC Executive Director in charge of this procurement not later than five (5) business days after Notice of Award is issued by the PSJPC.

The PSJPC Executive Director will:

Issue a decision on the protest within ten (10) business days after the protest was received, unless more time is needed. The protesting Bidder and the Bidder who has received the Award shall be notified of any delay in issuing the PSJPC Executive Director decision if more time is needed. The decision of the PSJPC Executive Director is final if the award is upheld. The PSJPC Executive Director may subsequently issue further clarifications, if necessary.

If the PSJPC Executive Director finds that the protest should be upheld and the Award canceled, all Bidders, including the protesting Bidder and the Bidder who received the Award, will be notified of the intent to cancel the Award and the reasons therefore.

AWARDED BIDDER APPEAL PROCESS

The Bidder who has received the Award has five (5) business days after receipt of notification of the intent to cancel the award in which to appeal the decision to the PSJPC Board. Copies of the Bidder's appeal must also be sent to the PSJPC Executive Director responsible for the solicitation.

The PSJPC Board or designee will:

Issue a decision

- a. to both the appealing Bidder and the original protesting Bidder
- b. within ten (10) business days after receipt of the appeal, unless more time is needed.

If more time is needed to issue a decision, all Bidders, including the appealing Bidder and the original protesting Bidder, will be notified.

APPENDIX A - PROTEST PROCEDURE

DECISION FINAL

The appeal decision of the PSJPC Board or designee is final. The PSJPC Board or designee may subsequently issue further clarifications if necessary,

APPEAL UPHELD AND CONTRACT AWARD UPHELD

If the PSJPC Board or designee upholds the appeal and upholds the contract as awarded, the PSJPC will notify all Bidders of the decision.

APPEAL DENIED AND AWARD CANCELED

- If PSJPC Board or designee upholds the decision of the PSJPC Executive Director the PSJPC will proceed with cancellation of the award.
- If the award is cancelled, the PSJPC may reject all bids, quotes or proposals pursuant to RCW 43.1911(4) and solicit new bids, quotes or proposals.
- If the PSJPC does not decide to reject all bids, an award will be made to the next lowest responsive and responsible Bidder.

APPENDIX A - PROTEST PROCEDURE

PROTEST AND APPEALS – FORM AND SUBSTANCE

All protests and appeals must:

1. Be in writing,
2. Signed by the protesting or appealing Bidder or an authorized agent
3. Delivered within the time frame(s) outlined herein
4. Addressed to that individual within the PSJPC assigned review responsibilities as specified above.

The protesting or appealing Bidder must:

1. State all facts and arguments on which the protesting or appealing Bidder is relying as the basis for its action
2. Attach any relevant exhibits related, or referred to in the written protest or appeal
3. Mail, fax or deliver copies of all protests, appeals, and exhibits to the Bidder or Bidders against whom the protest is made at the same time such protest, appeal, and exhibits are submitted to the PSJPC.

COMMUNICATION DURING PROTESTS AND APPEALS

All communications relative to a solicitation that is being protested or appealed must be coordinated through that person conducting the official review for the PSJPC.

APPENDIX B - BIDDER'S AUTHORIZED OFFER
(BID SIGNATURE PAGE)

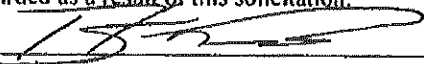
PROPOSALS FOR FRESH BREAD PRODUCTS AND DELIVERY
Puget Sound Joint Purchasing Cooperative: Bid #2-202223

Certifications and Assurances

We make the following certifications and assurances as a required element of the Response, to which it is attached, affirming the truthfulness of the facts declared here and acknowledging that the continuing compliance with these statements and all requirements of the IFB are conditions precedent to the award or continuation of the resulting Contract.

1. The prices in this Response have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other offerer or competitor relating to (i) those prices, (ii) the intention to submit an offer, or (iii) the methods or factors used to calculate the prices offered. The prices in this Response have not been and will not be knowingly disclosed by the offeror, directly or indirectly, to any other offeror or competitor before Contract award unless otherwise required by law. No attempt has been made or will be made by the offeror to induce any other concern to submit or not to submit an offer for the purpose of restricting competition. However, we may freely join with other persons or organizations for the purpose of presenting a single Bid or Proposal.
2. The attached Response is a firm offer for a period of 120 days following the Response Due Date specified in the IFB, and it may be accepted by the Purchasing Activity without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 120 day period. In the case of protest, our Response will remain valid for 180 days or until the protest and any related court action is resolved, whichever is later.
3. In preparing this Response, we have not been assisted by any current or former employee of the Renton School District or PSJPC whose duties relate (or did relate) to this solicitation, or prospective Contract, and who was assisting in other than his or her official, public capacity. Neither does such a person nor any member of his or her immediate family have any financial interest in the outcome of this Response. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
4. We understand that the PSJPC will not reimburse us for any costs incurred in the preparation of this Response. All Responses become the property of the PSJPC/RSD, and we claim no proprietary right to the ideas, writings, items or samples unless so stated in the Response. Submission of the attached Response constitutes an acceptance of the evaluation criteria and an agreement to abide by the procedures and all other administrative requirements described in the solicitation document.
5. We understand that any Contract awarded, as a result of this Response will incorporate all the solicitation requirements. Submission of a Response and execution of this Certifications and Assurances document certify our willingness to comply with the Contract terms and conditions if selected as a contractor.
6. We (select one) are / are not submitting proposed Contract exceptions. Please See Attachment "IB"
+++++
7. The authorized signatory below acknowledges having read and understood the entire solicitation and agrees to comply with the terms and conditions of the solicitation in submitting and fulfilling the offer made in its Bid.
8. By submitting this Bid, Bidder hereby offers to furnish materials, supplies, services and/or equipment in compliance with all terms, conditions, and specifications contained in this solicitation.

The signatory below represents that he/she has the authority to bind the company named below to the Bid submitted and any contract awarded as a result of this solicitation.



Bidder Signature
Todd Fultz

Name

United States Bakery dba Franz Family Bakeries

Company Name
3/13/23

Date

APPENDIX C BIDDER PROFILE

PROPOSALS FOR FRESH BREAD PRODUCTS AND DELIVERY Puget Sound Joint Purchasing Cooperative: Bid #2-202223

COMPANY INFORMATION

Contractor Information: Provide the below information, which will be used for contract administration: For example: the legal business name, legal status (e.g., corporation, sole proprietor, etc.) and the year the entity was organized to do business as the entity now substantially exists, Washington State Uniform Business Identification (UBI) number, the home office address, and telephone and fax numbers, web site URL (if any), and organizational chart of the legal entity with whom Puget Sound Joint Purchasing Cooperative (PSJPC), may execute any Contract arising from this RFP, including the names and titles of Bidder's principal officers.

1. Federal Tax Identification number: 93-0302130

2. WA State Department of Revenue Registration Tax number 409000233

3. Company Internet URL Address (if available): WWW.FRANZBAKERY.COM

4. Company Mailing Addresses

2006 S Weller St, Seattle WA 98144

5. Orders to be sent to:

1) Route Team will pick up orders on prior delivery (weekly). 2) Email: franz.orders@usbakery.com <i>*Either option works but #1 is standard</i>

6. Billing will be from

501 SE Columbia Shores Blvd Ste 900, Vancouver WA 98661
--
7. Payment to be sent to

PO Box 742654, Los Angeles CA 90074-2654
--

APPENDIX C BIDDER PROFILE

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PURCHASING COOPERATIVE MEMBERS:

POLITICAL SUBDIVISIONS: Bidder agrees to sell the goods and services on this contract to members (school districts) of the Puget Sound Joint Purchasing Cooperative and other school districts with permission of the PSJPC: Yes No
 (If reply is "No" attach letter to this bid response explaining reason(s) for declining participation by political subdivisions).

REFERENCES

Provide a minimum of three (3) commercial or governmental references for which Bidder has delivered goods and/or services similar in scope as describe in the RFP.

1) Agency/Company Name:	Seattle Public Schools
Address:	2445 3 rd Ave S, Seattle WA 98134
Contact Person:	Aaron Smith
Telephone:	206.252.0000
Product Provided /Approx. Dollar Cost	Baked Goods / Approx \$250,000

2) Agency/Company Name:	Everett School District
Address:	3900 Broadway, Everett WA 98201
Contact Person:	Adam Pazder
Telephone:	425.385.4000
Product Provided /Approx. Dollar Cost	Baked Goods/ Approx \$55,000

3) Agency/Company Name:	Highline School District
Address:	15675 Ambaum Blvd SW, Burien WA 98166
Contact Person:	Lisa Johnson
Telephone:	206.631.3010
Product Provided /Approx. Dollar Cost	Baked Goods / Approx \$30,000

APPENDIX C BIDDER PROFILE

SUBCONTRACTORS:

Identify any subcontractors who will perform services in fulfillment of contract requirements; the nature of services to be performed and include federal tax identification (TIN) number for each subcontractor.

Name/Address/Contact/Phone:	T.I.N.:	Brief description of the nature of Service Provided (e.g. testing, sampling, pick-up, etc):

SALES INFORMATION:

Bidder shall complete the following information and return with bid response.

**Please See Attachment 1A detailing geography of core Franz Family Bakeries' contacts by sales divisions.*

Sales Representative(s): Indicate below the contact information and specific territories covered:			
Name:	See Attachment 1A	Name:	See Attachment 1A
Telephone:		Telephone:	
Toll Free No.		Toll Free No.	
Mobile Phone		Mobile Phone	
Territory		Territory	
Fax:		Fax:	
Email:		Email:	

Appendix D Specifications

PROPOSALS FOR FRESH BREAD PRODUCTS AND DELIVERY

Puget Sound Joint Purchasing Cooperative: Bid #2-202223

pugetsoundcoop.org

General

These specifications are issued to provide requirements on the items listed below. Nutritional facts, specifications, and information must be provided for all items for which bids are submitted. PSJPC is not accepting alternates, only those items that meet the specifications listed below will be considered.

This bid pricing must include all cost components needed for delivery of fresh bread products to PSJPC Member districts in Washington State. Bid pricing is to include FOB destination.

The product formula must meet all CN (Child Nutrition) specifications. The product must be made under USDA inspections and in a facility with a USDA approved HACCP plan. All products must pass through metal detectors prior to packaging.

Utilizing 100% Whole Wheat (100% WW) or 51% Whole Wheat (51% WW)

1. **Bagel – Plain:** 100% WW, approximately one 2.5 oz. bagel provides a minimum 2.00 oz grain equivalent. Approximately 6 servings per package. Product Formulation Statement preferred.
2. **Bagel – Blueberry:** 51% WW, approximately one 2.5 oz. bagel provides a minimum 2.00 oz grain equivalent. Approximately 6 servings per package. Product Formulation Statement preferred.
3. **Bread – Round Top:** 100% WW, approximately 30 grams per serving. One slice provides a minimum 1.00 oz. grain equivalent. Approximately 18 – 23 slices per loaf. Product Formulation Statement preferred.
4. **Bread – Deli:** 100% WW, approximately 40 grams per serving. One slice provides a minimum 1.00 oz. grain equivalent. Approximately 18 – 20 slices per loaf. Product Formulation Statement preferred.
5. **Bun – Hamburger 3.5”:** 100% WW, approximately 60 grams per serving. One hamburger bun provides a minimum 2.00 oz. grain equivalent. Approximately 12 servings per package. Product Formulation Statement preferred.

Appendix D Specifications

6. **Bun – Hamburger 4”:** 100% WW, approximately 62 grams per serving. One bun provides a minimum 2.00 oz. grain equivalent. Approximately 12 servings per package. Product Formulation Statement preferred.
7. **Bun – Mini Hoagie:** 51% WW, approximately 51 grams per serving. One mini hoagie bun provides a minimum 2.00 oz. grain equivalent. Approximately 8 servings per package. Product Formulation Statement preferred.
8. **Muffin – English:** 100% WW, approximately one 2.3 oz. English muffin provides a minimum 2.00 oz grain equivalent. Approximately 6 servings per package. Product Formulation Statement preferred.
9. **Roll – Dinner 2 oz:** 100% WW, approximately one 2 oz. dinner roll provides a minimum 2.00 oz. grain equivalent. Approximately 16 servings per package. Product Formulation Statement preferred
10. **Roll – Dinner 1 oz:** 100% WW, approximately one 1 oz. dinner roll provides a minimum 1.00 oz. grain equivalent. Approximately 24 servings per package. Product Formulation Statement preferred
11. **Bread – Round Top:** 51% WW, approximately 30 grams per serving. One slice provides a minimum 1.00 oz. grain equivalent. Approximately 18 – 22 slices per loaf. Product Formulation Statement preferred.
12. **Bun – Hot Dog:** 51% WW, approximately 60 grams per serving. One bun provides a minimum 2.00 oz. grain equivalent. Approximately 8 servings per package. Product Formulation Statement preferred.
13. **Bun – Hamburger 3.5”:** 51% WW, approximately 50 grams per serving. One bun provides a minimum 2.00 oz. grain equivalent. Approximately 12 servings per package. Product Formulation Statement preferred.
14. **Bun – Hoagie:** 51% WW, approximately 60 grams per serving. One hoagie bun provides a minimum 2.00 oz. grain equivalent. Approximately 6 servings per package. Product Formulation Statement preferred.
15. **Roll – Tea 1 oz:** 51% WW, approximately one 1 oz. tea roll provides a minimum 1.00 oz. grain equivalent. Approximately 16 servings per package. Product Formulation Statement preferred
16. **Muffin – English:** 51% WW, approximately one 2.3 oz. English muffin provides a minimum 2.00 oz grain equivalent. Approximately 6 servings per package. Product Formulation Statement preferred.
17. **Bagel – Plain:** 51% WW, approximately one 2.5 oz. bagel provides a minimum 2.00 oz grain equivalent. Approximately 6 servings per package. Product Formulation Statement preferred.

Appendix D Specifications

18. **Bagel – Mini:** 51% WW, approximately one 1.5 oz. mini bagel provides a minimum 1.00 oz grain equivalent. Approximately 12 servings per package. Product Formulation Statement preferred.
19. **Bun – Hamburger Gluten Free:** Approximately 85 grams per serving. One bun provides a minimum 1.00 oz. bread credit. Approximately 4 servings per package. Product Formulation Statement preferred.
20. **Bun – Hot Dog Gluten Free:** 51% WW, approximately 85 grams per serving. One bun provides a minimum 1.00 oz. bread credit. Approximately 4 servings per package. Product Formulation Statement preferred.
21. **Bread – 7 Grain Gluten Free:** Approximately 36 grams per serving. One slice provides a minimum 1.00 oz. bread credit. Approximately 14 – 20 slices per loaf. Product Formulation Statement preferred.
22. **Bread – White Loaf Gluten Free:** Approximately 36 grams per serving. One slice provides a minimum .75 oz. bread credit. Approximately 14 – 20 slices per loaf. Product Formulation Statement preferred.

**Proposals for Fresh Bread Products and Delivery
RFP #2-202223**

EXHIBIT F: PROPOSAL CHECKLIST

Please use the checklist below to ensure that you have submitted all required materials in the required format. This checklist must be submitted with your proposal.

Included in Proposal	Component
<input checked="" type="checkbox"/>	Letter of Submittal
<input checked="" type="checkbox"/>	Exhibits A: Certifications and Assurances, Buy American, Lobbying & Debarment Forms
<input checked="" type="checkbox"/>	Exhibit D: Vendor Profile, References, and Sales/Ordering Information
<input checked="" type="checkbox"/>	Exhibit E: Contractor Intake Form
<input checked="" type="checkbox"/>	Appendix E: Price Worksheets
<input checked="" type="checkbox"/>	Nutritional Data Sheets for Items Submitted
<input type="checkbox"/>	Small Business Self-Certification, if applicable (see Contractor Intake Form) <i>N/A</i>

The pricing for products as listed in Attachment A shall be reviewed on an annual basis and any adjustments to the pricing shall be mutually agreed to by both parties.

This agreement is entered into pursuant to and under the authority granted by the laws of the state of Washington and any applicable federal laws. The provisions of this agreement shall be construed to conform to those laws.

In the event of an inconsistency in the terms of this Agreement, or between its terms and any applicable statute or rule, the inconsistency shall be resolved by giving precedence in the following order:

- a. Applicable state and federal statutes and rules;
- b. Statement of work; and
- c. Any other provisions of the agreement, including materials incorporated by reference.

Contractor certifies that, neither it, nor its principals are presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in transactions by any federal department or agency. Further, they agree not to enter into any agreements or contracts related to this grant with any party that is on the "General Services Administration List of parties excluded from Federal Procurement or Non-procurement Programs," or the Executive Order 12549, "Debarment and Suspension."

FURTHER AGREED by the Contractor that in the event of a breach by Contractor of any provisions of this contract, the Superior Court of the State of Washington shall have jurisdiction over any suit which may be initiated as a result of such breach, and venue shall be laid in Pierce County.

CONTRACT MANAGEMENT, The following shall be the contact person for all communications regarding the performance of this contract.

PSJPC	Contractor
Mark Campbell Executive Director 2661 N Pearl St., #139 Tacoma, WA 98407 Phone: (425) 760-6085 Email: mark.campbell@pugetsoundcoop.org	Todd Fultz Account Executive 2006 S Weller St. Seattle, WA 98144 Phone: (206) 383-7026 Email: todd.fultz@usbakery.com

IN WITNESS WHEREOF, this agreement has been executed in duplicate as of the day and year listed above.

APPROVAL, This contract shall be subject to the written approval of the PSJPC's authorized representative and shall not be binding until so approved. The contract may be altered, amended, or waived only by a written amendment executed by both parties.

We the undersigned agree to the terms of the foregoing contract:

Puget Sound Joint Purchasing Cooperative

AUTHORIZED BY: Delene Andrew


SIGNATURE: 

TITLE: PSJPC Board President

DATE: 4/18/2023

United States Bakery dba Franz Family Bakeries

CONTRACTOR NAME: Toss Fritz

SIGNATURE: 

TITLE: Account Executive

DATE: 4/14/23

Attachment A – Bid Pricing 2023-2024

Contract No. 2-202223

Product Description	Western Wa Standard										Western Wa Advanced		Eastern Wa Standard	
	A	B	C	D	F	G	H	J	K	L	M	N	O	P
	Co-op's Estimated Annual Demand (units/quantity)	Vendor ID Code	Manufacturer Part Number (weight - oz)	Servings per Package	Total Calories per Serving	Total Fat per Serving "grams"	Sodium per Serving "mg"	Total Fat per Serving "grams"	Deduct Cost Per Package - (Includes Trans.)	Net Cost per Sg - MCI (file to the third place)	Deduct Cost Per Package - (Includes Trans.)	Net Cost per Sg - MCI (file to the third place)	Deduct Cost Per Package (Includes Trans.)	Net Cost per Sg - MCI (file to the third place)
1 Bagel - Plain; 100% Whole Wheat, approx. one 2.6 oz bagel = 2 grains per serving Preferred pack size is 6.	11,700	76344	219	6	150	0	240	0	\$2.16	\$ 0.300	\$2.09	\$ 0.348	\$2.14	\$ 0.387
2 Bagel - Blueberry; 61% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving Preferred pack size is 6.	2,000	76340	229	6	170	0	280	0	\$2.32	\$ 0.387	\$2.32	\$ 0.387	\$2.32	\$ 0.387
3 Bread - Round Top; 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71690	106	23	70	0	130	0	\$1.68	\$ 0.073	\$1.62	\$ 0.098	\$1.38	\$ 0.060
4 Bread - Deli; 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	78820	141	17	100	0	200	0	\$2.90	\$ 0.171	\$2.90	\$ 0.171	\$2.44	\$ 0.144
5 Bun - Hamburger 3.6"; 100% Whole Wheat, approx. 80 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	6,900	74108	178	8	120	0	210	0	\$1.47	\$ 0.184	\$1.47	\$ 0.184	\$1.26	\$ 0.166
6 Bun - Hamburger 4"; 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74329	219	12	150	0	270	0	\$2.19	\$ 0.183	\$2.19	\$ 0.183	\$2.03	\$ 0.169
7 Bun - Mini Hoagie; 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains Preferred pack size is 8.	19,500	76018	261	8	160	0	340	0	\$2.71	\$ 0.339	\$2.65	\$ 0.331	\$2.71	\$ 0.330
8 Muffin - English; 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,200	76006	233	6	130	0	230	0	\$1.41	\$ 0.236	\$1.29	\$ 0.216	\$1.23	\$ 0.205
9 Roll - Dinner 2 oz; 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	88761	201	16	140	0	260	0	\$5.10	\$ 0.319	\$5.10	\$ 0.319	\$4.71	\$ 0.294
10 Roll - Dinner 1 oz; 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,600	75780	099	24	70	0	130	0	\$3.33	\$ 0.139	\$3.21	\$ 0.134	\$3.24	\$ 0.135
11 Bread - Round Top; 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	110	21	60	0	110	0	\$1.71	\$ 0.081	\$1.57	\$ 0.075	\$1.39	\$ 0.068
12 Bun - Hot Dog; 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,600	74932	212	8	150	0	210	0	\$1.60	\$ 0.185	\$1.52	\$ 0.190	\$1.46	\$ 0.183
13 Bun - Hamburger 3.6"; 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	230,000	74107	212	8	140	0	200	0	\$1.46	\$ 0.181	\$1.45	\$ 0.181	\$1.26	\$ 0.166
14 Bun - Hoagie; 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 8.	59,000	76013	229	8	160	0	210	0	\$1.95	\$ 0.326	\$1.80	\$ 0.317	\$1.93	\$ 0.322
15 Roll - Tea 1 oz; 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75786	099	16	70	0	90	0	\$2.09	\$ 0.131	\$2.04	\$ 0.128	\$2.02	\$ 0.128
16 Muffin - English; 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,000	76008	212	6	110	0	180	0	\$1.54	\$ 0.257	\$1.54	\$ 0.223	\$1.41	\$ 0.235

Contract No. 2-202223

Product Description	A	B	C	D	E	F	G	H	J	Western WA Standard		Western WA Advanced		Eastern WA Standard	
										Q	R	S	T		
	Co-op's Estimated Annual Need (cushbags)	Vendor Id. Code	Individual Product (including height etc)	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving (grams)	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (includes Trans.)	Net Cost per Bag - NOI (Net to the third place)	District Cost Per Package - (includes Trans.)	Net Cost per Bag - NOI (Net to the third place)	District Cost Per Package (includes Trans.)	Net Cost per Bag - NOI (Net to the third place)	
17 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15200	78342	229	6	170	0	280	0	\$2.38	\$ 0.387	\$2.32	\$ 0.387	\$2.32	\$ 0.387	
18 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3100	78343	402	12	290	0	490	0	\$2.53	\$ 0.211	\$2.46	\$ 0.205	\$2.40	\$ 0.200	
19 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack	1,100	70420	3	4	180	0	280	0	\$6.40	\$ 1.600	\$6.40	\$ 1.600	\$6.40	\$ 1.600	
20 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack	300	70428	3	4	180	0	280	0	\$6.40	\$ 1.600	\$5.40	\$ 1.600	\$6.40	\$ 1.600	
21 Bread - 7 Grain Loaf Gluten Free: Approx. 38 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf	550	70151	127	14	80	0	130	0	\$6.40	\$ 0.457	\$6.40	\$ 0.457	\$6.40	\$ 0.457	
22 Bread - White Loaf Gluten Free: Approx. 38 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70155	127	14	80	0	150	0	\$6.40	\$ 0.457	\$6.40	\$ 0.457	\$6.40	\$ 0.457	

PUGET SOUND JOINT PURCHASING COOP
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

April 18, 2023

United States Bakery/Franz Bakery

% Todd Fultz
2006 S. Weller
Seattle, WA 98144

todd.fultz@usbakery.com

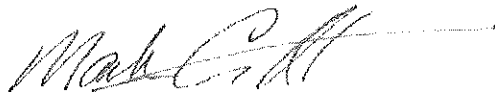
RE: Awards for PSJPC RFP #2-202223 Contract #202223-2

The Puget Sound Joint Purchasing Cooperative would like to congratulate your company. Our Board has voted the PSJPC Bread/Bakery Bid - RFP #22-202223 to US Bakery/Franz. The PSJPC and our member districts/schools look forward to a continued successful partnership.

The term of this contract commences July 1, 2023 and ends June 30, 2024. In addition, this agreement may be renewed for four (4) additional one year periods based upon mutual consent.

Thank you for participating in this bid. We look forward to working with you.

Sincerely,



Mark Campbell
Executive Director
Puget Sound Joint Purchasing Cooperative

Puget Sound Joint Purchasing Cooperative

2661 N PEARL STREET, #139
TACOMA, WA 98407

and

United States Bakery dba Franz Family Bakeries

2006 S. Weller St.
Seattle, WA 98144

Federal Identification #: 93-0307130

State of Washington: Unified Business Identifier #: 409000733

THIS AGREEMENT is made the 10th day of April, 2023 by and between the Puget Sound Joint Purchasing Cooperative and United States Bakery dba Franz Family Bakeries, hereinafter called the Contractor.

WHEREAS, the Puget Sound Joint Purchasing Cooperative has caused specifications, drawings and other contract documents for: Bid #2-202223 Bakery Products.

WHEREAS, the Contractor has offered to perform the proposed work in accordance with the terms of the said Contract.

THEREFORE, in consideration of the mutual covenants and agreements of the parties herein contained and to be performed, the Contractor hereby agrees to complete the work at the price and on the terms and conditions herein contained, and to assume and perform all of the covenants and conditions herein required of the Contractor, and the Puget Sound Joint Purchasing Cooperative and its member districts agree to pay the Contractor the contract price provided herein for the fulfillment of the work and the performance of the covenants set forth herein.

IT IS AGREED that the terms and conditions of the Contract are set forth herein. These contract documents may include, but are not limited to, the drawings, specifications, instructions to bidders/quoters, the proposal, the proposal guaranty bond, the performance bond, the general terms and conditions and any modifications, including change order, duly approved after the execution of the agreement.

TERM OF THE CONTRACT. This contract is effective for the 2023-24 school year, commencing July 1, 2023 through June 30, 2024. PSJPC has the right to renew this contract in whole or in part for four (4) additional one (1) year periods, by giving notice on or before March 1st to the Contractor, unless an emergency exists, and/or special circumstances require a partial term extension. If PSJPC provides such notice to the Contractor, the Contractor shall be obligated to enter into a contract with the same fiscal obligations as the previous contract year, provided that PSJPC and Contractor shall negotiate any revision of additional services or goals beyond those encompassed in the previous contract.

PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

April 1, 2024

United States Bakery/Franz Bakery

Todd Fultz
2006 S. Weller
Seattle, WA 98144

todd.fultz@usbakery.com

RE: Awards for PSJPC RFP #202223-2

The Puget Sound Joint Purchasing Cooperative would like to exercise its option to renew the contract it has with US Bakery/Franz as outlined in RFP#202223-2. If there are pricing changes/updates to the contractual pricing US Bakery/Franz has with the PSJPC please submit those by Friday, April 12, 2024 on the attached spreadsheet – US Baking Renewal 202425.xls

The term of this contractual extension commences July 1, 2024 and ends June 30, 2025. In addition, this agreement may be renewed for three (3) additional one year periods based upon mutual consent.

On behalf of the Puget Sound Joint Purchasing Cooperative, I look forward to a continued successful partnership.

Sincerely,

Mark Campbell

Executive Director
Puget Sound Joint Purchasing Cooperative

*Attachment: US Baking Renewal 202425.xls
US Baking/Franz 2024-25 Rollover Request for Pricing*

PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

2024-2025 Rollover Request for Pricing PSJPC Bid #202122-2 RFP #2-202223

Vendor Name: US Baking - Franz

We agree to rollover over PSJPC Bid #202223-2 for the 2024-2025 school year at the same cost-plus delivery fee as the original bid. These prices are confirmed below. Fixed price items for the bid period should be confirmed on the attached fixed price spreadsheet – US Baking Renewal 202425.xls.

US Baking/Franz agrees to furnishing in strict compliance with the specifications in Bid #202223-2, all labor, equipment, apparatus, appliance, tools, transportation and other facilities/services necessary to provide the goods described therein and for providing fresh produce in the compliance therein. The pricing set forth herein below and on the attached price list sheet.

Minimum order drop requirement per site:

\$150.⁰⁵ (PLEASE SEE ITEM #6

For items not on the firm fixed price list: cost plus delivery cost listed below:

5. also verify of the original bid documents).

FOB Destination – Case Lot – per case delivery charge

\$ N/A

FOB Destination – Split Lot – per lot delivery charge

\$ N/A

Bids are subject to the requirements of Sections 1-8 of the original bid document. By signing the vendor affirms having read the terms, conditions and specifications and agrees thereto and warrants that quotes supplied herein conform to specifications.

A complete list of fixed price ^{*Employ Based goods*} produce offered for PSJPC members for the 2024-2025 school year is attached.

Yes

No

Printed Name and Title

Todd Fultz Account Executive

Signature

T Fultz

Date

4-10-24

Page 1 of 1

Fixed Price Spreadsheet Attached

APPENDIX E

PSJPC BID #2-202223

Western Washington Standard		2024-2025			2025-2026		
Product Description	B	Q	R	)	Q	R	
Vendor Name: Franz Family Baking	Vendor Id. Code	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	76344	\$2.22	\$ 0.371	\$26,030.16	\$2.29	\$ 0.382	\$26,793.00
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	76346	\$2.39	\$ 0.398	\$4,779.20	\$2.46	\$ 0.410	\$4,920.00
3 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.5 grains. Pack size is a loaf. Approx. 20 slices per loaf.	70017	New	New	New	\$1.49	\$ 0.149	\$1,490.00
4 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	71690	\$1.73	\$ 0.075	\$25,090.80	\$1.78	\$ 0.077	\$25,810.00
5 Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	78620	\$2.99	\$ 0.176	\$1,045.45	\$3.08	\$ 0.181	\$1,078.00
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74106	\$1.51	\$ 0.371	\$26,030.16	\$1.56	\$ 0.195	\$10,764.00
7 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	74329	\$2.26	\$ 0.188	\$225,670.00	\$2.39	\$ 0.199	\$239,000.00
8 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	74547	New	New	New	\$3.76	\$ 0.313	\$3,760.00

APPENDIX E

PSJPC BID #2-202223

Western Washington Standard		2024-2025			2025-2026		
Product Description	B	Q	R	)	Q	R	
Vendor Name: Franz Family Bakeries	Vendor Id. Code	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	75018	\$2.79	\$ 0.349	\$5,582.60	\$4.69	\$ 0.586	\$9,380.00
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	76096	\$1.45	\$ 0.242	\$23,527.26	\$1.49	\$ 0.248	\$24,138.00
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	88261	\$5.25	\$ 0.328	\$6,303.60	\$5.41	\$ 0.338	\$6,492.00
12 Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	75789	\$3.43	\$ 0.143	\$25,724.25	\$3.53	\$ 0.147	\$26,475.00
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	71691	\$1.76	\$ 0.084	\$42,271.20	\$1.81	\$ 0.086	\$43,440.00
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74932	\$1.61	\$ 0.201	\$36,635.04	\$1.66	\$ 0.208	\$37,848.00
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74107	\$1.49	\$ 0.187	\$343,605.00	\$1.53	\$ 0.191	\$351,900.00
16 Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	75013	\$2.01	\$ 0.335	\$118,501.50	\$2.07	\$ 0.345	\$122,130.00

APPENDIX E

PSJPC BID #2-202223

Western Washington Standard		2024-2025			2025-2026		
Product Description	B	Q	R	)	Q	R	
Vendor Name: Franz Family Bakeries	Vendor Id. Code	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	75785	\$2.15	\$ 0.135	\$83,955.30	\$2.21	\$ 0.138	\$86,190.00
18 Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	76098	\$1.59	\$ 0.264	\$28,551.60	\$1.64	\$ 0.273	\$29,520.00
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	76342	\$2.45	\$ 0.409	\$37,261.28	\$2.52	\$ 0.420	\$38,304.00
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	76343	\$2.61	\$ 0.217	\$8,078.29	\$2.69	\$ 0.224	\$8,339.00
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	70420	\$6.59	\$ 1.648	\$7,251.20	\$6.59	\$ 1.648	\$7,249.00
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	70428	\$6.59	\$ 1.648	\$1,977.60	\$6.59	\$ 1.648	\$1,977.00
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	70151	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	70155	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50

APPENDIX E

PSJPC BID #2-202223

Western Washington Advanced		2024-2025			2025-2026		
Product Description	B	Q	R	)	Q	R	
Vendor Name: Franz Family Bakeries	Vendor Id. Code	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	76344	\$2.15	\$ 0.359	\$25,186.59	\$2.21	\$ 0.368	\$25,857.00
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	76346	\$2.39	\$ 0.398	\$4,779.20	\$2.46	\$ 0.410	\$4,920.00
3 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	71690	\$1.57	\$ 0.088	\$22,701.20	\$1.62	\$ 0.070	\$23,490.00
4 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.5 grains. Pack size is a loaf. Approx. 20 slices per loaf.	70017	New	New	New	\$1.47	\$ 0.147	\$1,470.00
5 Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	78620	\$2.99	\$ 0.176	\$1,045.45	\$3.08	\$ 0.181	\$1,078.00
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74106	\$1.51	\$ 0.189	\$10,447.29	\$1.56	\$ 0.195	\$10,764.00
7 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	74547	New	New	New	\$3.76	\$ 0.313	\$3,760.00
8 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	74329	\$2.26	\$ 0.188	\$27.07	\$2.33	\$ 0.194	\$233,000.00

APPENDIX E

PSJPC BID #2-202223

Western Washington Advanced		2024-2025			2025-2026			
Product Description	B	Q	R	)	Q	R		
Vendor Name: Franz Family Bakeseries	Vendor Id. Code	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	
9	Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	75018	\$2.73	\$ 0.341	\$53,225.25	\$4.69	\$ 0.586	\$91,455.00
10	Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	76096	\$1.33	\$ 0.221	\$21,524.94	\$1.37	\$ 0.228	\$22,194.00
11	Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	88261	\$5.25	\$ 0.328	\$6,303.60	\$5.41	\$ 0.338	\$6,492.00
12	Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	75789	\$3.31	\$ 0.138	\$24,797.25	\$3.41	\$ 0.142	\$25,575.00
13	Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	71691	\$1.62	\$ 0.077	\$38,810.40	\$1.67	\$ 0.080	\$40,080.00
14	Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74932	\$1.57	\$ 0.196	\$35,695.68	\$1.62	\$ 0.203	\$36,936.00
15	Bun - Hamburger 3.5": 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74107	\$1.49	\$ 0.187	\$343,505.00	\$1.53	\$ 0.191	\$351,900.00
16	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	75013	\$1.96	\$ 0.326	\$115,463.00	\$2.02	\$ 0.337	\$119,180.00

APPENDIX E

PSJPC BID #2-202223

Western Washington Advanced		2024-2025			2025-2026		
Product Description	B	Q	R	)	Q	R	
Vendor Name: Franz Family Bakeries	Vendor Id. Code	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	75785	\$2.10	\$ 0.131	\$81,946.80	\$2.16	\$ 0.135	\$84,240.00
18 Muffin - English: 51% Whole Wheat, approx. 2.12 oz English muffin = 2 grains. Preferred pack size is 6.	76098	\$1.38	\$ 0.230	\$24,843.60	\$1.42	\$ 0.237	\$25,560.00
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	76342	\$2.39	\$ 0.398	\$36,321.92	\$2.46	\$ 0.410	\$37,392.00
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	76343	\$2.53	\$ 0.211	\$7,854.78	\$2.61	\$ 0.218	\$8,091.00
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	70420	\$6.59	\$ 1.648	\$7,251.20	\$6.59	\$ 1.648	\$7,249.00
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	70428	\$6.59	\$ 1.648	\$1,977.60	\$6.59	\$ 1.648	\$1,977.00
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	70151	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	70155	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50

APPENDIX E

PSIPC BID #2-202223

Eastern Washington		2024-2025			2025-2026		
Product Description	B	)	Q	R	)	Q	R
Vendor Name: Franz Family Baking	Vendor Id. Code	District Cost Per Package (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
1 <u>Bagel - Plain:</u> 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	76344	\$2.20	\$ 0.367	\$25,789.140	\$2.27	\$ 0.378	\$26,559.00
2 <u>Bagel - Blueberry:</u> 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	76346	\$2.39	\$ 0.398	\$4,779.200	\$2.46	\$ 0.410	\$4,920.00
3 <u>Bread - Round Top:</u> 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	71690	\$1.42	\$ 0.062	\$20,610.300	\$1.46	\$ 0.063	\$21,170.00
4 <u>Bread - Round Top:</u> 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.5 grains. Pack size is a loaf. Approx. 20 slices per loaf.	70017	New	New	New	\$1.47	\$ 0.147	\$1,470.00
5 <u>Bread - Deli:</u> 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	78620	\$2.51	\$ 0.148	\$879.620	\$2.59	\$ 0.152	\$906.50
6 <u>Bun - Hamburger 3.5":</u> 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74106	\$1.29	\$ 0.161	\$8,883.750	\$1.33	\$ 0.166	\$9,177.00
7 <u>Bun - Hamburger 4":</u> 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	74329	\$2.09	\$ 0.174	\$25.091	\$2.15	\$ 0.179	\$215,000.00

APPENDIX E

PSJPC BID #2-202223

Eastern Washington		2024-2025			2025-2026		
Product Description	B	)	Q	R	)	Q	R
Vendor Id. Code	District Cost Per Package (Includes Trans.)	Net Cost per Svy - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package (Includes Trans.)	Net Cost per Svy - NOI (list to the third place)	Extended Cost of Item	
8 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	74547	New	New	New	\$3.76	\$ 0.313	\$3,760.00
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	75018	\$3.09	\$ 0.386	\$60,255.000	\$4.69	\$ 0.586	\$91,455.00
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	76096	\$1.27	\$ 0.211	\$20,523.780	\$1.31	\$ 0.218	\$21,222.00
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	88261	\$4.85	\$ 0.303	\$5,821.560	\$5.00	\$ 0.313	\$6,000.00
12 Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	75789	\$3.34	\$ 0.139	\$25,029.000	\$3.44	\$ 0.143	\$25,800.00
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	71691	\$1.43	\$ 0.068	\$34,360.800	\$1.47	\$ 0.070	\$35,280.00
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74932	\$1.50	\$ 0.188	\$34,286.640	\$1.55	\$ 0.194	\$35,340.00
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	74107	\$1.29	\$ 0.161	\$296,125.000	\$1.33	\$ 0.166	\$305,900.00

APPENDIX E

PSIRC BID #2-202223

Eastern Washington		2024-2025			2025-2026			
	Product Description	B	)	Q	R	)	Q	R
	Vendor Name: Franz Family Bakeries	Vendor Id. Code	District Cost Per Package (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
16	Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	75013	\$1.99	\$ 0.331	\$117,286.100	\$2.05	\$ 0.342	\$120,950.00
17	Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	75786	\$2.08	\$ 0.130	\$81,143.400	\$2.14	\$ 0.134	\$83,460.00
18	Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	76098	\$1.45	\$ 0.242	\$26,141.400	\$1.49	\$ 0.248	\$26,820.00
19	Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	76342	\$2.39	\$ 0.398	\$36,321.920	\$2.46	\$ 0.410	\$37,392.00
20	Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	76343	\$2.47	\$ 0.206	\$7,663.200	\$2.54	\$ 0.212	\$7,874.00
21	Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	70420	\$6.59	\$ 1.648	\$7,251.200	\$6.59	\$ 1.648	\$7,249.00
22	Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	70428	\$6.59	\$ 1.648	\$1,977.600	\$6.59	\$ 1.648	\$1,977.00
23	Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	70151	\$6.59	\$ 0.471	\$3,625.600	\$6.59	\$ 0.471	\$3,624.50

APPENDIX E

PSIPC BID #2-202223

Eastern Washington		2024-2025			2025-2026		
Product Description	B	)	Q	R	)	Q	R
Vendor Name: Franz Family Bakeries	Vendor Id. Code	District Cost Per Package (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item
24 <u>Bread - White Loaf Gluten Free:</u> Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	70155	\$6.59	\$ 0.471	\$3,625.600	\$6.59	\$ 0.471	\$3,624.50

PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

March 1, 2025

United States Bakery/Franz Bakery

% Todd Fultz
2006 S. Weiler
Seattle, WA 98144

todd.fultz@usbakery.com

RE: Awards for PSJPC RFP #202223-2

The Puget Sound Joint Purchasing Cooperative would like to exercise its option to renew the contract it has with US Bakery/Franz as outlined in RFP#202223-2. If there are pricing changes/updates to the contractual pricing US Bakery/Franz has with the PSJPC please submit those by Friday, March 28, 2025 on the attached spreadsheet – US Baking Renewal 202526.xls.

The term of this contractual extension commences July 1, 2025 and ends June 30, 2026. In addition, this agreement may be renewed for two (2) additional one year periods based upon mutual consent.

On behalf of the Puget Sound Joint Purchasing Cooperative, I look forward to a continued successful partnership.

Sincerely,

Mark Campbell

Executive Director
Puget Sound Joint Purchasing Cooperative

*Attachment: US Baking Renewal 202526.xls
US Baking/Franz 2025-26 Rollover Request for Pricing*

PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

2025-2026 Rollover Request for Pricing

PSJPC Bid #202122-2 *RFP # 202223-2*

Vendor Name: US Baking - Franz

We agree to rollover over PSJPC Bid #202223-2 for the 2025-2026 school year at the same cost plus delivery fee as the original bid. These prices are confirmed below. Fixed price items for the bid period should be confirmed on the attached fixed price spreadsheet – US Baking Renewal 202526.xls. *Prices have been updated, please see appendix E 2025-2026.*

US Baking/Franz agrees to furnishing in strict compliance with the specifications in Bid #202223-2, all labor, equipment, apparatus, appliance, tools, transportation and other facilities/services necessary to provide the goods described therein and for providing fresh produce in the compliance therein. The pricing set forth herein below and on the attached price list sheet.

Minimum order drop requirement per site:

\$150.00 (Please see items sales & pricing of original bid documents)

For items not on the firm fixed price list: cost plus delivery cost listed below:

FOB Destination – Case Lot – per case delivery charge

\$ N/A

FOB Destination – Split Lot – per lot delivery charge

\$ N/A

Bids are subject to the requirements of Sections 1-8 of the original bid document. By signing the vendor affirms having read the terms, conditions and specifications and agrees thereto and warrants that quotes supplied herein conform to specifications.

A complete list of fixed price ^{*Bread & Baked Goods*} produce offered for PSJPC members for the ~~2024-2025~~ ^{*2025-2026*} school year is attached.

Yes No

Printed Name and Title

Tom Fultz Account Executive

Signature

[Signature]

Date

3/17/25

Page 1 of 1

Fixed Price Spreadsheet Attached



Mark Campbell <mark.campbell@pugetsoundcoop.org>

US Baking 2026-27 Renewal Packet

Todd Fultz <Todd.Fultz@usbakery.com>
To: Mark Campbell <mark.campbell@pugetsoundcoop.org>
Cc: Todd Fultz <Todd.Fultz@usbakery.com>

Mon, Mar 30, 2026 at 10:19 AM

Good Morning Mark - I hope all is well and you are enjoying this start to spring time!

I have attached our pricing for the 2026-2027 school year. All three tabs are updated accordingly.

Please let me know if you have any questions.

Once you have reviewed the file please return to me and I will sign the extension accordingly.

Have a great day Mark - Todd Fultz

From: Mark Campbell <mark.campbell@pugetsoundcoop.org>
Sent: Tuesday, March 24, 2026 9:30 AM
To: Todd Fultz <Todd.Fultz@usbakery.com>
Subject: US Baking 2026-27 Renewal Packet

Caution: This email is not from an internal email address and the sender may not be who they claim to be. Do not click links or open attachments unless you recognize the sender and know the content is safe. Please contact The Service Desk @ 1-800-518-8557 if you have any questions.

[Quoted text hidden]

 **US Baking Renewal 202627_Mark.xlsx**
48K

PUGET SOUND JOINT PURCHASING COOP

SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

March 24, 2026

United States Bakery/Franz Bakery

% Todd Fultz
2006 S. Weller
Seattle, WA 98144

todd.fultz@usbakery.com

RE: Awards for PSJPC RFP #202223-2

The Puget Sound Joint Purchasing Cooperative would like to exercise its option to renew the contract it has with US Bakery/Franz as outlined in RFP#202223-2. If there are pricing changes/updates to the contractual pricing US Bakery/Franz has with the PSJPC please submit those by Wednesday, April 15th on the attached spreadsheet – US Baking Renewal 202627.xls.

The term of this contractual extension commences July 1, 2026 and ends June 30, 2027. In addition, this agreement may be renewed for one (1) additional one year periods based upon mutual consent.

On behalf of the Puget Sound Joint Purchasing Cooperative, I look forward to a continued successful partnership.

Sincerely,

Mark Campbell

Executive Director
Puget Sound Joint Purchasing Cooperative

Attachment: *US Baking Renewal 202627.xls*
US Baking/Franz 2026-27 Rollover Request for Pricing

PUGET SOUND JOINT PURCHASING COOP
SCHOOL NUTRITION PROCUREMENT LEADER OF WASHINGTON
2661 N. Pearl St., #139, Tacoma, Washington 98407

2026-2027 Rollover Request for Pricing
PSJPC Bid #202223-2

Vendor Name: US Baking - Franz

We agree to rollover over PSJPC Bid #202223-2 for the 2026-2027 school year at the ~~same cost-plus delivery fee as the original bid~~. These prices are confirmed below. Fixed price items for the bid period should be confirmed on the attached fixed price spreadsheet – US Baking Renewal 202627.xls. *Prices have been updated, please see Appendix E 2026-2027*

US Baking/Franz agrees to furnishing in strict compliance with the specifications in Bid #202223-2, all labor, equipment, apparatus, appliance, tools, transportation and other facilities/services necessary to provide the goods described therein and for providing fresh produce in the compliance therein. The pricing set forth herein below and on the attached price list sheet.

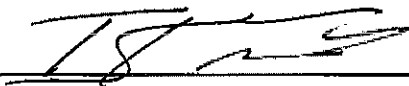
Minimum order drop requirement per site: *\$150⁰⁰ (Phase 500 Item #6 sales & ordering of original bid documents)*
For items not on the firm fixed price list: cost plus delivery cost listed below:

FOB Destination – Case Lot – per case delivery charge \$ N/A
FOB Destination – Split Lot – per lot delivery charge \$ N/A

Bids are subject to the requirements of Sections 1-8 of the original bid document. By signing the vendor affirms having read the terms, conditions and specifications and agrees thereto and warrants that quotes supplied herein conform to specifications.

A complete list of fixed price ^{*Ready to bid cost*} produce offered for PSJPC members Yes No
for the 2026-2027 school year is attached.

Printed Name and Title Tom Fultz Account Executive

Signature 

Date 4/9/2026

APPENDIX E
PSJPC BID #2-202223

Western Washington Standard				2024-2025							2025-2026			2026-2027			
Product Description	A	R	C	D	F	G	H	J	Q	R	S	T	U	V	W		
	Co-op's Estimated Annual Need (packages)	Vendor M. Code	Individual Person (serving) Weight Oz	Servings per Package	Total Cans/Units per Serving	Total Fat per Serving (grams)	Sodium per Serving (mg)	Trans Fat per Serving (grams)	District Cost Per Package - (Includes Trans.)	Net Cost per 30g - NOI (Net to the State Prices)	Standard Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per 30g - NOI (Net to the State Prices)	Standard Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per 30g - NOI (Net to the State Prices)	
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	\$2.22	\$ 0.371	\$26,030.16	\$2.29	\$ 0.382	\$26,783.00	\$2.29	\$ 0.010	\$13.74
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0	\$2.39	\$ 0.398	\$4,779.20	\$2.46	\$ 0.410	\$4,920.00	\$2.46	\$ 0.009	\$14.76
3 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.6 grains. Pack size is a loaf. Approx. 20 slices per loaf.	1,000	70017	1.52	10	100	0	190	0	New	New	New	\$1.49	\$ 0.149	\$1,490.00	\$1.53	\$ 0.008	\$16.30
4 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71690	1.06	23	70	0	130	0	\$1.73	\$ 0.075	\$25,090.80	\$1.78	\$ 0.077	\$25,810.00	\$1.83	\$ 0.014	\$42.09
5 Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	76820	1.41	17	100	0	200	0	\$2.99	\$ 0.176	\$1,045.45	\$3.08	\$ 0.181	\$1,078.00	\$3.08	\$ 0.015	\$52.35
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	8,900	74106	1.78	8	120	0	210	0	\$1.51	\$ 0.371	\$10,447.29	\$1.56	\$ 0.195	\$10,784.00	\$1.61	\$ 0.008	\$12.88
7 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74320	2.10	12	160	0	270	0	\$2.28	\$ 0.188	\$226,570.00	\$2.39	\$ 0.199	\$239,000.00	\$2.46	\$ 0.009	\$29.52
8 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	1,000	74547	3	12	210	0	390	8	New	New	New	\$3.76	\$ 0.313	\$3,760.00	\$3.87	\$ 0.011	\$46.44
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 61 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	2,000	75018	2.61	8	180	0	310	0	\$2.79	\$ 0.349	\$5,582.60	\$4.69	\$ 0.588	\$9,380.00	\$4.83	\$ 0.014	\$38.64
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,200	76096	2.33	6	130	0	230	0	\$1.45	\$ 0.242	\$23,627.26	\$1.49	\$ 0.248	\$24,138.00	\$1.53	\$ 0.007	\$9.18
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	68291	2.01	16	140	0	250	0	\$8.25	\$ 0.328	\$6,303.60	\$5.41	\$ 0.338	\$6,492.00	\$5.41	\$ 0.022	\$86.66
12 Roll - Dinner 1 oz: 100% Whole Wheat, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,400	75769	0.99	24	70	0	130	0	\$3.43	\$ 0.143	\$25,724.25	\$3.53	\$ 0.147	\$26,475.00	\$3.63	\$ 0.028	\$87.12
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.76	\$ 0.084	\$42,271.20	\$1.81	\$ 0.088	\$43,440.00	\$1.86	\$ 0.017	\$39.06
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74032	2.12	8	160	0	210	0	\$1.61	\$ 0.201	\$36,635.04	\$1.66	\$ 0.208	\$37,848.00	\$1.71	\$ 0.008	\$13.68
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	230,000	74107	2.12	8	140	0	200	0	\$1.49	\$ 0.187	\$343,500.00	\$1.53	\$ 0.191	\$351,900.00	\$1.58	\$ 0.008	\$12.64
16 Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	60,000	75013	2.20	6	160	0	210	0	\$2.01	\$ 0.335	\$118,601.60	\$2.07	\$ 0.345	\$122,130.00	\$2.07	\$ 0.010	\$12.42

APPENDIX E
PSIPC BID #2-202223

Western Washington Standard										2024-2025			2025-2026			2026-2027		
Product Description	A	B	C	D	F	G	H	J	District Cost Per Package - (Includes Trans.)	Net Cost per Stp - NCI (Net to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Stp - NCI (Net to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Stp - NCI (Net to the third place)	Extended Cost of Item	
	Cook's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portions (serving) Weight OZ	Servings per Package	Total Closures per Serving	Total Fat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"										
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75785	0.99	16	70	0	99	0	\$2.15	\$ 0.135	\$83,955.90	\$2.21	\$ 0.138	\$86,190.00	\$2.28	\$ 0.026	\$36.48	
18 Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,000	76098	2.12	6	110	0	180	0	\$1.59	\$ 0.264	\$28,551.60	\$1.64	\$ 0.273	\$29,520.00	\$1.64	\$ 0.009	\$9.84	
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200	76342	2.29	6	170	0	280	0	\$2.45	\$ 0.409	\$37,261.28	\$2.62	\$ 0.420	\$38,304.00	\$2.62	\$ 0.009	\$16.12	
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	76343	4.02	12	290	0	490	0	\$2.61	\$ 0.217	\$8,078.29	\$2.69	\$ 0.224	\$8,339.00	\$2.77	\$ 0.006	\$33.24	
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.59	\$ 1.648	\$7,251.20	\$6.59	\$ 1.648	\$7,249.00	\$6.59	\$ 0.024	\$26.36	
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.59	\$ 1.648	\$1,977.60	\$6.59	\$ 1.648	\$1,977.00	\$6.59	\$ 0.024	\$26.36	
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550	70161	1.27	14	80	0	130	0	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.051	\$92.26	
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70165	1.27	14	80	0	150	0	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.044	\$92.26	

**APPENDIX E
PSIPC BID #2-202223**

Western Washington Advanced										2024-2025			2025-2026			2026-2027		
Product Description	A	B	C	D	E	F	G	H	J	Q	R	S	T	U	V	W		
	Case's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (servings) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	Direct Cost Per Package (includes Trans.)	Net Cost per Svc - NOI (Set to the third place)	Extended Cost of Item	Direct Cost Per Package (includes Trans.)	Net Cost per Svc - NOI (Set to the third place)	Extended Cost of Item	Direct Cost Per Package (includes Trans.)	Net Cost per Svc - NOI (Set to the third place)	Extended Cost of Item	
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.6 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.10	0	150	0	240	0	\$2.16	\$ 0.359	\$26,188.69	\$2.21	\$ 0.369	\$25,857.00	\$2.21	\$ 0.009	\$13.26	
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.6 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.28	6	170	0	280	0	\$2.39	\$ 0.398	\$4,779.20	\$2.46	\$ 0.410	\$4,920.00	\$2.46	\$ 0.009	\$14.76	
3 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71800	1.06	23	70	0	130	0	\$1.57	\$ 0.068	\$22,701.20	\$1.62	\$ 0.070	\$23,490.00	\$1.67	\$ 0.013	\$38.41	
4 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.6 grains. Pack size is a loaf. Approx. 20 slices per loaf.	1,000	70017	1.62	10	100	0	100	0	New	New	New	\$1.47	\$ 0.147	\$1,470.00	\$1.61	\$ 0.008	\$16.10	
5 Bread - Rail: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	76620	1.41	17	100	0	200	0	\$2.99	\$ 0.178	\$1,045.45	\$3.08	\$ 0.181	\$1,078.00	\$3.08	\$ 0.015	\$62.30	
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	9,000	74108	1.76	8	120	0	210	0	\$1.51	\$ 0.189	\$10,447.20	\$1.56	\$ 0.196	\$10,764.00	\$1.61	\$ 0.008	\$12.88	
7 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	1,000	74547	3	12	210	0	380	0	New	New	New	\$3.76	\$ 0.313	\$3,760.00	\$3.87	\$ 0.011	\$46.44	
8 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74320	2.10	12	160	0	270	0	\$2.28	\$ 0.188	\$226,570.00	\$2.33	\$ 0.194	\$233,000.00	\$2.40	\$ 0.009	\$28.80	
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	19,500	76018	2.81	8	180	0	340	0	\$2.73	\$ 0.341	\$53,226.26	\$4.69	\$ 0.686	\$91,465.00	\$4.83	\$ 0.014	\$38.84	
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,200	76008	2.33	6	130	0	230	0	\$1.33	\$ 0.221	\$21,624.04	\$1.37	\$ 0.228	\$22,184.00	\$1.41	\$ 0.008	\$8.46	
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	88261	2.01	16	140	0	250	0	\$5.26	\$ 0.328	\$8,303.60	\$5.41	\$ 0.338	\$6,482.00	\$5.41	\$ 0.022	\$86.56	
12 Roll - Dinner 1 oz: 101% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,600	75789	0.99	24	70	0	130	0	\$3.31	\$ 0.138	\$24,797.25	\$3.41	\$ 0.142	\$26,576.00	\$3.51	\$ 0.027	\$84.24	
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71801	1.13	21	80	0	110	0	\$1.62	\$ 0.077	\$38,810.40	\$1.67	\$ 0.080	\$40,080.00	\$1.72	\$ 0.016	\$36.12	
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.57	\$ 0.108	\$35,895.68	\$1.62	\$ 0.203	\$36,938.00	\$1.67	\$ 0.008	\$13.36	
16 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	220,000	74197	2.12	8	140	0	200	0	\$1.49	\$ 0.187	\$343,605.00	\$1.53	\$ 0.191	\$351,900.00	\$1.58	\$ 0.008	\$12.64	

APPENDIX E
PSJPC BID #2-202223

Western Washington Advanced										2024-2025			2025-2026			2026-2027		
Product Description	A	B	C	D	F	G	H	I	J	Q	R	S	T	U	V	W	X	
	Case's Estimated Annual Need (units/cases)	Vendor Id. Code	Individual Product (serving) Weight Oz.	Servings per Package	Total Calories per Serving	Total Fat per Serving "grams"	Sodium per Serving "mg"	Total Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Srv - NCI (Set to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Srv - NCI (Set to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Srv - NCI (Set to the third place)	Extended Cost of Item	
16 Bun - Hoopie: 51% Whole Wheat, approx. 60 grams per serving. 1 Hoopie = 2 grains. Preferred pack size is 6.	60,000	75013	2.29	6	160	0	210	0	\$1.06	\$ 0.326	\$115,463.00	\$2.02	\$ 0.337	\$119,180.00	\$2.02	\$ 0.010	\$12.12	
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 18.	39,000	75785	0.09	18	70	0	90	0	\$2.10	\$ 0.131	\$81,848.80	\$2.16	\$ 0.135	\$84,240.00	\$2.23	\$ 0.025	\$35.68	
18 Muffin - English: 51% Whole Wheat, approx. 2.12 oz English muffin = 2 grains. Preferred pack size is 6.	18,000	78098	2.12	6	110	0	180	0	\$1.38	\$ 0.230	\$24,843.60	\$1.42	\$ 0.237	\$26,560.00	\$1.42	\$ 0.008	\$8.62	
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200	78342	2.20	6	170	0	280	0	\$2.39	\$ 0.398	\$36,321.92	\$2.46	\$ 0.410	\$37,392.00	\$2.46	\$ 0.009	\$14.76	
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	78343	4.02	12	290	0	400	0	\$2.53	\$ 0.211	\$7,854.78	\$2.61	\$ 0.218	\$8,091.00	\$2.69	\$ 0.005	\$32.28	
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.69	\$ 1.848	\$7,251.20	\$6.69	\$ 1.848	\$7,249.00	\$6.69	\$ 0.024	\$26.36	
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.69	\$ 1.848	\$1,977.60	\$6.69	\$ 1.848	\$1,977.00	\$6.69	\$ 0.024	\$26.36	
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf	550	70151	1.27	14	80	0	130	0	\$6.69	\$ 0.471	\$3,626.60	\$6.69	\$ 0.471	\$3,624.50	\$6.69	\$ 0.051	\$92.20	
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70155	1.27	14	80	0	150	0	\$6.69	\$ 0.471	\$3,626.60	\$6.69	\$ 0.471	\$3,624.50	\$6.69	\$ 0.044	\$92.26	

APPENDIX E
PSJPC BID #2-202223

Eastern Washington				2024-2025									2025-2026			2026-2027		
Product Description	A	B	C	D	E	F	G	H	J	I	Q	R	I	Q	R	J	Q	R
	Cook's Estimated Annual Need (unit approx)	Vendor M. Code	Individual Unit (Net Weight) Height (oz)	Servings per Package	Total Calories per Serving	Total Fat per Serving (grams)	Sodium per Serving (mg)	Total Fat per Serving (grams)	Trans Fat per Serving (grams)	Direct Cost Per Package (Includes Trans.)	Net Cost per Qty - NCI (Net to the third place)	Extended Cost of Item	Direct Cost Per Package (Includes Trans.)	Net Cost per Qty - NCI (Net to the third place)	Extended Cost of Item	Direct Cost Per Package (Includes Trans.)	Net Cost per Qty - NCI (Net to the third place)	Extended Cost of Item
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0		\$2.20	\$ 0.307	\$25,769.140	\$2.27	\$ 0.378	\$26,659.00	\$2.27	\$ 0.008	\$13.62
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0		\$2.39	\$ 0.368	\$4,770.200	\$2.46	\$ 0.410	\$4,920.00	\$2.46	\$ 0.009	\$14.76
3 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,600	71890	1.06	23	70	0	190	0		\$1.42	\$ 0.062	\$20,610.300	\$1.46	\$ 0.063	\$21,170.00	\$1.52	\$ 0.012	\$34.90
4 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.5 grains. Pack size is a loaf. Approx. 20 slices per loaf.	1,000	70017	1.52	10	100	0	190	0		New	New	New	\$1.47	\$ 0.147	\$1,470.00	\$1.52	\$ 0.008	\$15.20
5 Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	76620	1.41	17	100	0	200	0		\$2.51	\$ 0.148	\$879.620	\$2.59	\$ 0.152	\$906.50	\$2.59	\$ 0.013	\$44.03
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	6,000	74106	1.78	8	120	0	210	0		\$1.28	\$ 0.161	\$8,883.760	\$1.33	\$ 0.166	\$9,177.00	\$1.37	\$ 0.007	\$10.96
7 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74328	2.19	12	150	0	270	0		\$2.09	\$ 0.174	\$209,090.000	\$2.15	\$ 0.178	\$215,000.00	\$2.21	\$ 0.008	\$26.52
8 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	1,000	74547	3	12	210	0	380	0		New	New	New	\$3.76	\$ 0.313	\$3,760.00	\$3.87	\$ 0.011	\$46.44
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	19,600	76018	2.01	8	160	0	340	0		\$3.09	\$ 0.368	\$60,250.000	\$4.69	\$ 0.666	\$91,455.00	\$4.83	\$ 0.014	\$38.64
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	10,200	78098	2.33	6	130	0	230	0		\$1.27	\$ 0.211	\$20,523.780	\$1.31	\$ 0.218	\$21,222.00	\$1.35	\$ 0.006	\$6.10
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 16.	1,200	88261	2.01	16	140	0	250	0		\$4.85	\$ 0.303	\$5,821.660	\$5.00	\$ 0.313	\$8,000.00	\$5.00	\$ 0.020	\$80.00
12 Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	76789	0.99	24	70	0	190	0		\$3.34	\$ 0.139	\$25,029.000	\$3.44	\$ 0.143	\$25,600.00	\$3.54	\$ 0.027	\$64.06
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71891	1.13	21	60	0	110	0		\$1.43	\$ 0.068	\$34,360.800	\$1.47	\$ 0.070	\$35,280.00	\$1.52	\$ 0.014	\$31.92
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0		\$1.50	\$ 0.188	\$34,286.640	\$1.55	\$ 0.194	\$35,340.00	\$1.60	\$ 0.008	\$12.80
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	230,000	74107	2.12	8	140	0	200	0		\$1.28	\$ 0.161	\$296,125.000	\$1.33	\$ 0.166	\$305,900.00	\$1.37	\$ 0.007	\$10.96
16 Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	69,000	75013	2.29	6	160	0	210	0		\$1.99	\$ 0.331	\$117,288.100	\$2.05	\$ 0.342	\$120,950.00	\$2.05	\$ 0.010	\$12.30

APPENDIX E
PSJPC BID #2-202223

Eastern Washington				2024-2025			2025-2026			2026-2027							
Product Description	A	B	C	D	F	G	H	J	J	Q	R	J	Q	R	J	Q	R
Quantity/Estimated Annual Sales (per agency)	Vendor ID Code	Individual Product (Serving) Weight (oz)	Servings per Package	Total Calories per Serving	Total Fat per Serving (grams)	Sodium per Serving (mg)	Total Fat per Serving (grams)	Direct Cost Per Package (includes taxes)	Net Cost per Svc - NOI (Net to the third party)	Extended Cost of Item	Direct Cost Per Package (includes taxes)	Net Cost per Svc - NOI (Net to the third party)	Extended Cost of Item	Direct Cost Per Package (includes taxes)	Net Cost per Svc - NOI (Net to the third party)	Extended Cost of Item	
17 Roll - Tea 1 oz: 61% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	30,000	75785	0.09	16	70	0	90	0	\$2.08	\$ 0.130	\$91,143.400	\$2.14	\$ 0.134	\$83,480.00	\$2.20	\$ 0.024	\$35.20
18 Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains Preferred pack size is 6.	18,000	76028	2.12	6	110	0	160	0	\$1.45	\$ 0.242	\$26,141.400	\$1.49	\$ 0.248	\$28,920.00	\$1.53	\$ 0.009	\$9.18
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200	76342	2.20	0	170	0	280	0	\$2.30	\$ 0.398	\$36,321.020	\$2.46	\$ 0.410	\$37,392.00	\$2.46	\$ 0.009	\$14.76
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	76343	4.02	12	290	0	490	0	\$2.47	\$ 0.200	\$7,663.200	\$2.54	\$ 0.212	\$7,874.00	\$2.62	\$ 0.005	\$31.44
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack	1,100	70420	3	4	160	0	280	0	\$6.59	\$ 1.648	\$7,261.200	\$6.59	\$ 1.648	\$7,249.00	\$6.59	\$ 0.024	\$26.36
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack	300	70428	3	4	160	0	280	0	\$6.59	\$ 1.648	\$1,977.600	\$6.59	\$ 1.648	\$1,977.00	\$6.59	\$ 0.024	\$26.36
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf	550	70151	1.27	14	80	0	130	0	\$6.59	\$ 0.471	\$3,625.600	\$6.59	\$ 0.471	\$3,624.60	\$6.59	\$ 0.051	\$92.26
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 75 bread credit. Approx. 14-20 slices per loaf	550	70155	1.27	14	80	0	150	0	\$6.59	\$ 0.471	\$3,625.600	\$6.59	\$ 0.471	\$3,624.60	\$6.59	\$ 0.044	\$92.26

APPENDIX E
PSJPC BID #2-202223

Western Washington Standard	Product Description	A	B	C	D	E	F	G	H	J	2024-2025			2025-2026			2026-2027		
											District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
1	Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	0	\$2.22	\$ 0.371	\$26,030.16	\$2.29	\$ 0.382	\$26,793.00	\$2.29	\$ 0.010	\$13,74
2	Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	280	0	0	\$2.39	\$ 0.398	\$4,779.20	\$2.46	\$ 0.410	\$4,920.00	\$2.46	\$ 0.009	\$14.76
3	Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving, 2 slice = 1.5 grains. Pack size is a loaf, Approx. 20 slices per loaf.	1,000	70017	1.52	10	100	0	190	0	0	New	New	New	\$1.49	\$ 0.149	\$1,490.00	\$1.53	\$ 0.008	\$15.30
4	Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving, 1 slice = 1 grain. Pack size is a loaf, Approx. 18-23 slices per loaf.	14,500	71690	1.06	23	70	0	130	0	0	\$1.73	\$ 0.075	\$25,090.80	\$1.78	\$ 0.077	\$25,810.00	\$1.83	\$ 0.014	\$42.09
5	Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving, 1 slice = 1 grain. Pack size is a loaf, Approx. 18-20 slices per loaf.	350	78620	1.41	17	100	0	200	0	0	\$2.99	\$ 0.176	\$1,045.45	\$3.08	\$ 0.181	\$1,078.00	\$3.08	\$ 0.015	\$52.36
6	Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving, 1 bun = 2 grains. Preferred pack size is 8.	6,900	74106	1.76	8	120	0	210	0	0	\$1.51	\$ 0.371	\$10,447.29	\$1.56	\$ 0.195	\$10,764.00	\$1.51	\$ 0.008	\$12.88
7	Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving, 1 bun = 2 grains. Preferred pack size is 12.	100,000	74329	2.19	12	150	0	270	0	0	\$2.26	\$ 0.188	\$225,570.00	\$2.39	\$ 0.199	\$239,000.00	\$2.46	\$ 0.009	\$29.52
8	Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving, 1 bun = 3 grains. Preferred pack size is 12.	1,000	74647	3	12	210	0	360	0	0	New	New	New	\$3.76	\$ 0.313	\$3,760.00	\$3.87	\$ 0.011	\$46.44

APPENDIX E
PSJPC BID #2-202223

Western Washington Standard		2024-2025										2025-2026			2026-2027		
Product Description	A	B	C	D	E	G	H	J	K	L	M	N	O	P	Q	R	
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grains. Preferred pack size is 8.	2,000	75018	2.61	8	180	0	340	0	\$2.79	\$ 0.349	\$5,582.50	\$4.69	\$ 0.586	\$9,390.00	\$4.83	\$ 0.014	\$38.64
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	16,200	75095	2.33	6	130	0	230	0	\$1.45	\$ 0.242	\$23,527.26	\$1.49	\$ 0.248	\$24,138.00	\$1.53	\$ 0.007	\$9.18
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grains. Preferred pack size is 15.	1,200	88261	2.01	16	140	0	250	0	\$5.25	\$ 0.328	\$6,303.60	\$5.41	\$ 0.338	\$6,492.00	\$5.41	\$ 0.022	\$86.56
12 Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	75789	0.99	24	70	0	130	0	\$3.49	\$ 0.143	\$25,724.25	\$3.53	\$ 0.147	\$26,475.00	\$3.63	\$ 0.028	\$87.12
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.76	\$ 0.084	\$42,271.20	\$1.81	\$ 0.086	\$43,440.00	\$1.86	\$ 0.017	\$39.06
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.61	\$ 0.201	\$36,635.04	\$1.66	\$ 0.208	\$37,848.00	\$1.71	\$ 0.008	\$13.68
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	220,000	74107	2.12	8	140	0	200	0	\$1.49	\$ 0.187	\$343,505.00	\$1.53	\$ 0.191	\$351,900.00	\$1.58	\$ 0.006	\$12.64
16 Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grains. Preferred pack size is 6.	59,000	75013	2.29	6	160	0	210	0	\$2.01	\$ 0.335	\$118,501.50	\$2.07	\$ 0.345	\$122,130.00	\$2.07	\$ 0.010	\$12.42
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75785	0.99	16	70	0	90	0	\$2.15	\$ 0.135	\$83,955.30	\$2.21	\$ 0.138	\$86,190.00	\$2.28	\$ 0.025	\$36.48

APPENDIX E
PSIPC BID #2-202223

Western Washington Standard		2024-2025										2025-2026			2026-2027		
Product Description	A	B	C	D	F	G	H	J	Q	R	J	Q	R	Q	R		
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item
18 Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grams. Preferred pack size is 6.	18,000	76098	2.12	6	110	0	180	0	\$1.59	\$ 0.264	\$28,551.60	\$1.64	\$ 0.273	\$29,520.00	\$1.64	\$ 0.009	\$9.84
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grams. Preferred pack size is 6.	15,200	76342	2.29	6	170	0	280	0	\$2.45	\$ 0.409	\$37,261.28	\$2.52	\$ 0.420	\$38,304.00	\$2.52	\$ 0.009	\$15.12
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	76343	4.02	12	280	0	480	0	\$2.61	\$ 0.217	\$8,076.28	\$2.69	\$ 0.224	\$8,339.00	\$2.77	\$ 0.006	\$33.24
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.59	\$ 1.648	\$7,251.20	\$6.59	\$ 1.648	\$7,249.00	\$6.59	\$ 0.024	\$26.36
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.59	\$ 1.648	\$1,977.60	\$6.59	\$ 1.648	\$1,977.00	\$6.59	\$ 0.024	\$26.36
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550	70151	1.27	14	80	0	130	0	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.051	\$92.26
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70155	1.27	14	80	0	150	0	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.044	\$92.26

APPENDIX E
PSIPC BID #2-202223

Western Washington Advanced										2024-2025			2025-2026			2026-2027	
Product Description	A	B	C	D	F	G	H	J		Q	R	J	Q	R	Q	R	
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	\$2.15	\$ 0.369	\$25,186.59	\$2.21	\$ 0.368	\$25,857.00	\$2.21	\$ 0.009	\$13.26
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0	\$2.39	\$ 0.398	\$4,779.20	\$2.46	\$ 0.410	\$4,920.00	\$2.46	\$ 0.009	\$14.76
3 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71690	1.06	23	70	0	130	0	\$1.57	\$ 0.068	\$22,701.20	\$1.62	\$ 0.070	\$23,490.00	\$1.67	\$ 0.013	\$38.41
4 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving. 2 slice = 1.5 grains. Pack size is a loaf. Approx. 20 slices per loaf.	1,000	70017	1.52	10	100	0	190	0	New	New	New	\$1.47	\$ 0.147	\$1,470.00	\$1.51	\$ 0.008	\$15.10
5 Bread - Deli: 100% Whole Wheat, approx. 40 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	360	78620	1.41	17	100	0	200	0	\$2.99	\$ 0.176	\$1,046.45	\$3.08	\$ 0.181	\$1,078.00	\$3.08	\$ 0.015	\$52.36
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grains. Preferred pack size is 8.	6,900	74106	1.76	8	120	0	210	0	\$1.51	\$ 0.189	\$10,447.29	\$1.56	\$ 0.195	\$10,764.00	\$1.61	\$ 0.008	\$12.88
7 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving. 1 bun = 3 grains. Preferred pack size is 12.	1,000	74547	3	12	210	0	360	0	New	New	New	\$3.76	\$ 0.313	\$3,760.00	\$3.87	\$ 0.011	\$46.44
8 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving. 1 bun = 2 grains. Preferred pack size is 12.	100,000	74329	2.19	12	150	0	270	0	\$2.26	\$ 0.188	\$225,570.00	\$2.33	\$ 0.194	\$233,000.00	\$2.40	\$ 0.009	\$28.80

APPENDIX E
PSIPC BID #2-202223

Western Washington Advanced		2024-2025										2025-2026				2026-2027	
Product Description	A	B	C	D	E	F	G	H	J	Q	R	)	Q	R	)	Q	R
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svc - NOI (list to the third place)	Extended Cost of Item
9 Vendor Name: Bacon Family Breads Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grams. Preferred pack size is 8.	19,500	75018	2.61	8	180	0	340	0	\$2.73	\$ 0.341	\$53,225.25	\$4.69	\$ 0.596	\$91,455.00	\$4.83	\$ 0.014	\$38.64
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grams. Preferred pack size is 6.	16,200	76096	2.33	6	130	0	230	0	\$1.33	\$ 0.221	\$21,524.94	\$1.37	\$ 0.228	\$22,194.00	\$1.41	\$ 0.006	\$8.46
11 Roll - Dinner 2 oz: 100% Whole Wheat, approx. one 2 oz roll = 2 grams. Preferred pack size is 16.	1,200	88261	2.01	16	140	0	280	0	\$5.25	\$ 0.328	\$6,303.60	\$5.41	\$ 0.338	\$6,492.00	\$5.41	\$ 0.022	\$66.56
12 Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	75789	0.99	24	70	0	130	0	\$3.31	\$ 0.138	\$24,797.25	\$3.41	\$ 0.142	\$25,575.00	\$3.51	\$ 0.027	\$84.24
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.62	\$ 0.077	\$38,810.40	\$1.67	\$ 0.080	\$40,080.00	\$1.72	\$ 0.016	\$36.12
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grams. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.57	\$ 0.196	\$35,695.68	\$1.62	\$ 0.203	\$36,936.00	\$1.67	\$ 0.008	\$13.36
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grams. Preferred pack size is 8.	230,000	74107	2.12	8	140	0	200	0	\$1.49	\$ 0.187	\$343,505.00	\$1.53	\$ 0.191	\$351,900.00	\$1.58	\$ 0.008	\$12.64
16 Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grams. Preferred pack size is 6.	69,000	75013	2.29	6	160	0	210	0	\$1.96	\$ 0.326	\$115,463.00	\$2.02	\$ 0.337	\$119,180.00	\$2.02	\$ 0.010	\$12.12
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75785	0.99	16	70	0	90	0	\$2.10	\$ 0.131	\$81,946.80	\$2.16	\$ 0.135	\$84,240.00	\$2.23	\$ 0.025	\$36.68

**APPENDIX E
PSIPC BID #2-202223**

Western Washington Advanced		2024-2025										2025-2026			2026-2027		
Product Description	A	B	C	D	F	G	H	J	K	L	M	N	O	P	Q	R	
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item
18 Muffin - English: 51% Whole Wheat, approx. 2.12 oz English muffin = 2 grams. Preferred pack size is 6.	18,000	76096	2.12	6	110	0	180	0	\$1.38	\$ 0.230	\$24,843.60	\$1.42	\$ 0.237	\$25,560.00	\$1.42	\$ 0.008	\$8.52
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grams. Preferred pack size is 6.	15,200	76342	2.29	6	170	0	280	0	\$2.39	\$ 0.398	\$36,321.92	\$2.46	\$ 0.410	\$37,392.00	\$2.46	\$ 0.009	\$14.76
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 gram. Preferred pack size is 12.	3,100	76343	4.02	12	290	0	490	0	\$2.53	\$ 0.211	\$7,854.78	\$2.61	\$ 0.218	\$8,091.00	\$2.69	\$ 0.005	\$32.28
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.59	\$ 1.648	\$7,251.20	\$6.59	\$ 1.648	\$7,249.00	\$6.59	\$ 0.024	\$26.36
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.59	\$ 1.648	\$1,977.60	\$6.59	\$ 1.648	\$1,977.00	\$6.59	\$ 0.024	\$26.36
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	550	70151	1.27	14	80	0	130	0	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.051	\$92.26
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = .75 bread credit. Approx. 14-20 slices per loaf.	550	70155	1.27	14	80	0	150	0	\$6.59	\$ 0.471	\$3,625.60	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.044	\$92.26

APPENDIX E
PSJPC BID #2-202223

Eastern Washington		2024-2025										2025-2026			2026-2027			
Product Description	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	
1 Bagel - Plain: 100% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	11,700	76344	2.19	6	150	0	240	0	\$2.20	\$ 0.367	\$25,789,140	\$2.27	\$ 0.378	\$26,559,000	\$2.27	\$ 0.009	\$13,620	
2 Bagel - Blueberry: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains per serving. Preferred pack size is 6.	2,000	76346	2.29	6	170	0	260	0	\$2.39	\$ 0.398	\$4,779,200	\$2.46	\$ 0.410	\$4,920,000	\$2.46	\$ 0.009	\$14,760	
3 Bread - Round Top: 100% Whole Wheat, approx. 30 grams per serving, 1 slice = 1 grain. Pack size is a loaf. Approx. 18-23 slices per loaf.	14,500	71680	1.06	23	70	0	130	0	\$1.42	\$ 0.062	\$20,610,300	\$1.46	\$ 0.063	\$21,170,000	\$1.52	\$ 0.012	\$34,960	
4 Bread - Round Top: 100% Whole Wheat, approx. 43 grams per serving, 2 slice = 1.5 grains. Pack size is a loaf. Approx. 20 slices per loaf.	1,000	70017	1.52	10	100	0	190	0	New	New	New	\$1.47	\$ 0.147	\$1,470,000	\$1.52	\$ 0.008	\$15,200	
5 Bread - Delft: 100% Whole Wheat, approx. 40 grams per serving, 1 slice = 1 grain. Pack size is a loaf. Approx. 18-20 slices per loaf.	350	78620	1.41	17	100	0	200	0	\$2.51	\$ 0.148	\$579,620	\$2.59	\$ 0.152	\$906,500	\$2.59	\$ 0.013	\$44,030	
6 Bun - Hamburger 3.5": 100% Whole Wheat, approx. 60 grams per serving, 1 bun = 2 grains. Preferred pack size is 8.	6,900	74106	1.76	8	120	0	210	0	\$1.29	\$ 0.161	\$8,883,750	\$1.33	\$ 0.166	\$9,177,000	\$1.37	\$ 0.007	\$10,960	
7 Bun - Hamburger 4": 100% Whole Wheat, approx. 62 grams per serving, 1 bun = 2 grains. Preferred pack size is 12.	100,000	74329	2.19	12	150	0	270	0	\$2.09	\$ 0.174	\$209,090,000	\$2.15	\$ 0.179	\$215,000,000	\$2.21	\$ 0.008	\$28,520	
8 Bun - Hamburger 4.5": 100% Whole Wheat, approx. 85 grams per serving, 1 bun = 3 grains. Preferred pack size is 12.	1,000	74547	3	12	210	0	360	0	New	New	New	\$3.76	\$ 0.313	\$3,760,000	\$3.87	\$ 0.011	\$46,440	

**APPENDIX E
PSJPC BID #2-202223**

Eastern Washington		2024-2025										2025-2026			2026-2027			
Product Description	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
Vendor Name: Firm Supply Bakers	Co-op's Estimated Annual Need (packages)	Vendor Id. Code	Individual Portion (serving) Weight OZ	Servings per Package	Total Calories per Serving	Total Sat Fat per Serving "grams"	Sodium per Serving "mg"	Trans Fat per Serving "grams"	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	District Cost Per Package - (Includes Trans.)	Net Cost per Svg - NOI (list to the third place)	Extended Cost of Item	
9 Bun - Mini Hoagie: 51% Whole Wheat, approx. 51 grams per serving. 1 mini hoagie bun = 2 grams. Preferred pack size is 8.	19,500	75018	2.61	8	180	0	340	0	\$3.09	\$ 0.386	\$60,256.000	\$4.69	\$ 0.586	\$91,455.00	\$4.83	\$ 0.014	\$38.64	
10 Muffin - English: 100% Whole Wheat, approx. one 2.3 oz English muffin = 2 grams. Preferred pack size is 6.	16,200	78096	2.33	6	130	0	230	0	\$1.27	\$ 0.211	\$30,523.780	\$1.31	\$ 0.218	\$21,222.00	\$1.35	\$ 0.006	\$8.10	
11 Roll - Dinner 2 oz: 100% Whole Wheat. approx. one 2 oz roll = 2 grams. Preferred pack size is 16.	1,200	88261	2.01	16	140	0	250	0	\$4.85	\$ 0.303	\$5,821.560	\$5.00	\$ 0.313	\$6,000.00	\$5.00	\$ 0.020	\$80.00	
12 Roll - Dinner 1 oz: 100% Whole Wheat 100%, approx. one 1 oz roll = 1 grain. Preferred pack size is 24.	7,500	75789	0.99	24	70	0	130	0	\$3.34	\$ 0.139	\$25,029.000	\$3.44	\$ 0.143	\$25,800.00	\$3.54	\$ 0.027	\$84.96	
13 Bread - Round Top: 51% Whole Wheat, approx. 30 grams per serving. 1 slice = 1 grain. Pack size is a loaf. Approx. 18-22 slices per loaf.	24,000	71691	1.13	21	80	0	110	0	\$1.43	\$ 0.068	\$34,360.800	\$1.47	\$ 0.070	\$35,280.00	\$1.52	\$ 0.014	\$31.92	
14 Bun - Hot Dog: 51% Whole Wheat, approx. 60 grams per serving. 1 bun = 2 grams. Preferred pack size is 8.	22,800	74932	2.12	8	150	0	210	0	\$1.50	\$ 0.188	\$34,286.640	\$1.55	\$ 0.194	\$35,340.00	\$1.60	\$ 0.008	\$12.80	
15 Bun - Hamburger 3.5": 51% Whole Wheat, approx. 50 grams per serving. 1 bun = 2 grams. Preferred pack size is 8.	230,000	74107	2.12	8	140	0	200	0	\$1.29	\$ 0.161	\$296,125.000	\$1.33	\$ 0.166	\$305,900.00	\$1.37	\$ 0.007	\$10.96	
16 Bun - Hoagie: 51% Whole Wheat, approx. 60 grams per serving. 1 hoagie = 2 grams. Preferred pack size is 6.	69,000	75013	2.29	6	180	0	210	0	\$1.99	\$ 0.331	\$117,286.100	\$2.05	\$ 0.342	\$120,950.00	\$2.05	\$ 0.010	\$12.30	
17 Roll - Tea 1 oz: 51% Whole Wheat, approx. 1 oz roll = 1 grain. Preferred pack size is 16.	39,000	75785	0.99	16	70	0	90	0	\$2.08	\$ 0.130	\$81,143.400	\$2.14	\$ 0.134	\$83,460.00	\$2.20	\$ 0.024	\$35.20	

**APPENDIX E
PSJPC BID #2-202223**

Product Description	2024-2025										2025-2026			2026-2027			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	
Vendor Name: Prince Family Bakers																	
18 Muffin - English: 51% Whole Wheat, approx. one 2.3 oz English muffin = 2 grains. Preferred pack size is 6.	18,000	79098	2.12	6	110	0	180	0	\$1.45	\$ 0.242	\$26,141,400	\$1.49	\$ 0.248	\$26,820.00	\$1.53	\$ 0.009	\$9.18
19 Bagel - Plain: 51% Whole Wheat, approx. one 2.5 oz bagel = 2 grains. Preferred pack size is 6.	15,200	76342	2.29	6	170	0	280	0	\$2.39	\$ 0.398	\$36,321,920	\$2.46	\$ 0.410	\$37,392.00	\$2.46	\$ 0.009	\$14.76
20 Bagel - Mini: 51% Whole Wheat, approx. one 1.5 oz mini bagel = 1 grain. Preferred pack size is 12.	3,100	75945	4.02	12	290	0	490	0	\$2.47	\$ 0.206	\$7,663,200	\$2.54	\$ 0.212	\$7,874.00	\$2.62	\$ 0.005	\$31.44
21 Bun - Hamburger Gluten Free: 1 Bun = 1 bread credit. Approx. 4 per pack.	1,100	70420	3	4	180	0	280	0	\$6.59	\$ 1.648	\$7,251,200	\$6.59	\$ 1.648	\$7,249.00	\$6.59	\$ 0.024	\$26.36
22 Bun - Hot Dog Gluten Free: 1 roll = 1 bread credit. Approx. 4 per pack.	300	70428	3	4	180	0	280	0	\$6.59	\$ 1.648	\$1,977,600	\$6.59	\$ 1.648	\$1,977.00	\$6.59	\$ 0.024	\$26.36
23 Bread - 7 Grain Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	560	70151	1.27	14	80	0	130	0	\$6.59	\$ 0.471	\$3,625,600	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.051	\$92.26
24 Bread - White Loaf Gluten Free: Approx. 36 grams per serving. 1 slice = 1 bread credit. Approx. 14-20 slices per loaf.	560	70155	1.27	14	80	0	150	0	\$6.59	\$ 0.471	\$3,625,600	\$6.59	\$ 0.471	\$3,624.50	\$6.59	\$ 0.044	\$92.26